



September 14, 2021

American Red Cross  
8550 Arlington Boulevard  
Fairfax, VA 22031

Dear Mr. Stierle Jr,

Enclosed please find a copy of the FY2022 fully executed memorandum of understanding with Prince William County. **The host agency is responsible for keeping the original for five years.**

As a reminder, in order to receive your donation for FY2022 you will need to submit an invoice to your host agency.

Please work closely with your host agency and keep them apprised of your progress toward our mutual goals.

We appreciate your organization's dedication and service to the citizens of Prince William County. Thank you for completing this annual process.

Sincerely,

A handwritten signature in black ink, appearing to read "D. J. Sinclair".

David J. Sinclair  
Budget Director

cc: Timothy Keen, Fire and Rescue  
Susan Sablinski, Fire and Rescue

**MEMORANDUM OF UNDERSTANDING  
FOR  
America Red Cross in Capital Region – Prince William County**

This Memorandum of Understanding (MOU) is between PRINCE WILLIAM COUNTY (County), by and through the **Department of Fire and Rescue**, and *American Red Cross in the Capital Region – Prince William County (CP)*. The terms and conditions of this MOU govern the actions and obligations of the CP, in addition to the requirements of all applicable local, state, and federal laws and policies. During the next fiscal year the County agrees to provide donations listed in Attachment A (Adopted BOCS Budget Funding Provided to Community Partners) and CP agrees to provide those services as identified by Attachment B (County Budget Documents), according to the amounts, terms, and conditions set forth below.

WHEREAS:

A. The CP represents that it is an independent, non-profit 501(c) (3) organization authorized to do business in the Commonwealth of Virginia. The CP's mission is to **prevent and alleviate human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors**.

B. The County recognizes that the provision of public funds can allow the CP to expand services for the benefit of the community, as part of its comprehensive and coordinated delivery of services to the community, which may increase community participation in the delivery of services.

NOW THEREFORE, the County and CP agree that:

1. The County will provide to CP local donation, in the amount of **Twenty Thousand and Sixty-Six Dollars (\$20,066)** approved by the Prince William Board of County Supervisors to be

used during the period of **July 1, 2021**, through **June 30, 2022**, to provide CP services within Prince William County as listed in Attachment B.

2. This MOU will be in effect from **July 1, 2021** through **June 30, 2022**. The CP acknowledges that the appropriation of this donation is limited to the year specified in this MOU and implies no expectation of future donations.

3. The parties acknowledge that the funds provided are a donation and that the Board of County Supervisors asserts no control over the day-to-day operation of the CP program. CP is a grant recipient of the County and is not an agent of the County. Therefore, the CP shall indemnify and hold harmless the County for any claims for bodily injury, death or property damage rising from any alleged negligence, willful misconduct, omission or wrongful act of the CP. CP shall procure and maintain, at its own cost and expense, any kinds and amounts of insurance that, in its own judgment, may be necessary for its proper protection in its work as described in this MOU.

4. All donations under this MOU are conditioned upon the appropriation by the Prince William Board of County Supervisors.

5. By the end of the fiscal year in which the donation is made, the CP will submit an invoice or letter, on CP letterhead, to the **Department of Fire and Rescue** requesting disbursement of the approved donation.

6. By the end of the fiscal year in which the donation is made, the CP shall report to the **Department of Fire and Rescue** their receipt of the donation, and shall certify the expenditure of the donation was in accordance with Attachment A. If the report and certification is not to the satisfaction of the County, the County may request the return of all donations received under this Agreement for which the CP has not demonstrated an appropriate expenditure.

7. If requested, and in accordance with Prince William County Code 2.1, if applicable, the CP shall provide copies of the CP's most recently completed annual IRS form 990 and annual or biannual reviewed, compiled or audited financial statements to their assigned host agency.

**American Red Cross in the Capital Region – Prince William County**  
**8550 Arlington Boulevard, Fairfax VA 22031**  
**571-328-0716**  
**571-293-1771**

Print Name: Erwin Stierle

BY:  DATE: 8/25/2021  
Executive Director

**PRINCE WILLIAM COUNTY**  
**Office of Executive Management**  
**1 County Complex Court**  
**Woodbridge, VA 22192**

BY:  DATE: 9-10-2021  
County Executive

**Prince William County Department of Fire and Rescue**  
**1 County Complex Court**  
**Mailstop MC 470**  
**Prince William, VA 22192**

BY:  DATE: 9/9/2021  
Director

**Attachments:**

- A: Adopted BOCS Budget Funding Provided to Community Partners**
- B: County Budget Documents**

## Funding Provided to Community Partners

Host Agency	FY21 Adopted	FY22 Adopted	Funding Source
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**I. DONATIONS: Funding provided via donation and in accordance with a memorandum of understanding.**

<b>COMMUNITY DEVELOPMENT</b>
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Library			
• Literacy Volunteers of America	\$31,244	\$32,182	General Fund
<b>Total Library</b>	<b>\$31,244</b>	<b>\$32,182</b>	

Parks, Recreation & Tourism			
• The Arc of Greater Prince William	\$50,559	\$52,076	General Fund
• Boys & Girls Club	\$126,760	\$130,563	General Fund
• Dumfries Weems-Botts Museum	\$42,109	\$43,372	Transient Occupancy Tax
• Freedom Aquatic & Fitness Center	\$350,000	\$350,000	General Fund
• Occoquan Mill House Museum	\$6,016	\$6,196	Transient Occupancy Tax
• Prince William Soccer, Inc.	\$30,078	\$30,980	Transient Occupancy Tax
• Special Olympics	\$18,960	\$19,529	General Fund
<b>Total Parks, Recreation &amp; Tourism</b>	<b>\$624,481</b>	<b>\$632,715</b>	

Public Works			
• Habitat for Humanity	\$18,960	\$19,529	General Fund
• Keep Prince William Beautiful - Litter Control	\$88,263	\$90,910	Solid Waste Fee
• Keep Prince William Beautiful - Recycling	\$18,047	\$18,588	Solid Waste Fee
• Project Mend-A-House	\$44,152	\$45,477	General Fund
<b>Total Public Works</b>	<b>\$169,421</b>	<b>\$174,503</b>	
<b>TOTAL COMMUNITY DEVELOPMENT</b>	<b>\$825,146</b>	<b>\$839,401</b>	

**Note: Totals may not add due to rounding.**

## Funding Provided to Community Partners

Host Agency	FY21 Adopted	FY22 Adopted	Funding Source
<b>HUMAN SERVICES</b>			
<b>Aging</b>			
● Independence Empowerment Center	\$37,456	\$38,580	General Fund
● Legal Services of Northern Virginia	\$194,577	\$200,414	General Fund
<b>Total Aging</b>	<b>\$232,033</b>	<b>\$238,994</b>	
<b>Community Services</b>			
● ACTS (Total)	\$471,102	\$485,235	General Fund
○ Case Management	\$7,441	\$7,664	
○ Emergency Shelter	\$352,054	\$362,615	
○ Helpline	\$111,607	\$114,955	
● The Arc of Greater Prince William	\$31,599	\$32,547	General Fund
● Good Shepherd Housing Foundation	\$92,007	\$94,768	General Fund
● Rainbow Riding Center	\$40,131	\$41,335	General Fund
<b>Total Community Services</b>	<b>\$634,840</b>	<b>\$653,885</b>	
<b>Public Health</b>			
● Free Clinic	\$87,736	\$0	General Fund
● Northern Virginia Family Service - Pharmacy Central	\$94,633	\$97,472	General Fund
● The Metropolitan Washington Ear	\$4,553	\$4,689	General Fund
<b>Total Public Health</b>	<b>\$186,922</b>	<b>\$102,161</b>	
<b>Social Services</b>			
● ACTS (Total)	\$272,456	\$280,629	General Fund
○ Case Management Services	\$62,729	\$64,611	
○ Homeless Shelter	\$176,319	\$181,609	
○ Rapid Re-Housing	\$33,408	\$34,410	
● Catholics for Housing	\$33,408	\$34,410	General Fund
● Good Shepherd Housing Foundation	\$26,755	\$27,557	General Fund
● House of Mercy	\$5,000	\$5,150	General Fund
● Human Services Alliance of Greater Prince William	\$161,913	\$166,771	General Fund
● Northern Virginia Family Service (Total)	\$521,746	\$537,398	General Fund
○ Healthy Families	\$204,568	\$210,705	
○ Homeless Prevention	\$33,408	\$34,410	
○ Rapid Rehousing	\$33,408	\$34,410	
○ SERVE Homeless Shelter	\$250,363	\$257,874	

## Funding Provided to Community Partners

Host Agency	FY21 Adopted	FY22 Adopted	Funding Source
● Prince William County Community Foundation	\$5,000	\$5,150	General Fund
● Serving Our Neighbors	\$0	\$60,000	General Fund
● StreetLight Community Outreach Ministries <b>(Total)</b>	\$51,454	\$52,998	General Fund
○ <i>Homeless Prevention</i>	\$33,408	\$34,410	
○ <i>Supportive Housing Program</i>	\$18,047	\$18,588	
● The Good News Community Kitchen	\$5,000	\$5,150	General Fund
<b>Total Social Services</b>	<b>\$1,082,731</b>	<b>\$1,175,213</b>	
<b>TOTAL HUMAN SERVICES</b>	<b>\$2,136,526</b>	<b>\$2,170,254</b>	

**Note: Totals may not add due to rounding.**



## Funding Provided to Community Partners

Host Agency	FY21 Adopted	FY22 Adopted	Funding Source
<b>PUBLIC SAFETY</b>			
<b>Commonwealth's Attorney</b>			
• ACTS - Sexual Assault Victims Advocacy Service	\$40,531	\$41,747	General Fund
<b>Total Commonwealth's Attorney</b>	<b>\$40,531</b>	<b>\$41,747</b>	
<b>Criminal Justice Services</b>			
• Volunteer Prince William	\$180,890	\$186,316	General Fund
<b>Total Criminal Justice Services</b>	<b>\$180,890</b>	<b>\$186,316</b>	
<b>Fire &amp; Rescue</b>			
• American Red Cross	\$19,482	\$20,066	General Fund
• Volunteer Prince William	\$19,481	\$20,065	General Fund
<b>Total Fire &amp; Rescue</b>	<b>\$38,962</b>	<b>\$40,131</b>	
<b>Juvenile Court Service Unit</b>			
• Northern Virginia Family Service - Intervention, Prevention and Education	\$107,942	\$111,180	General Fund
<b>Total Juvenile Court Service Unit</b>	<b>\$107,942</b>	<b>\$111,180</b>	
<b>Police</b>			
• ACTS - Domestic Violence Services	\$100,000	\$103,000	General Fund
<b>Total Police</b>	<b>\$100,000</b>	<b>\$103,000</b>	
<b>TOTAL PUBLIC SAFETY</b>	<b>\$468,325</b>	<b>\$482,375</b>	
<b>TOTAL DONATIONS</b>	<b>\$3,429,997</b>	<b>\$3,492,029</b>	

**Note: Totals may not add due to rounding.**



# Prince William County (PWC) FY22 Budget

## Community Partner (CP) Base Budget Review - Existing Partners

### Section 1 - (Community Partner to Complete)

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County Host Agency:

County Program:

Community Partner:

CP Program:

CP Contact:

CP Contact's title:

CP Address:

CP Phone:  CP fax:  CP email:

CP website:

Is your organization a 501(c)3?

Does your organization meet the following criteria:

- | Yes                                 | No                       |  |
|-------------------------------------|--------------------------|--|
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Been in existence for at least three years, unless an ad hoc group is formed to address a specific issue and will disband at the end of the project (i.e. one-time funding); |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Has an identifiable Executive Director;  |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Has an identifiable Board of Directors; and  |
| <input checked="" type="checkbox"/> | <input type="checkbox"/> | Such institution or association is not controlled in whole or in part by any church or sectarian society per Virginia Code 15.2-953.   |

If no to any of the above, your organization does not qualify for a donation under County policy.

	Yes	No
Financial Reporting documents attached?	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Current Year Operating Budget attached?	<input type="checkbox"/>	<input checked="" type="checkbox"/>

## Prince William County (PWC) FY22 Budget Community Partner (CP) Base Budget Review - Existing Partners

Provide your organization's mission statement.

The American Red Cross prevents and alleviates human suffering in the face of emergencies by mobilizing the power of volunteers and the generosity of donors.

Provide a brief description of your organization.

The purpose of the American Red Cross in Prince William County is to assist those who work and live in Prince William County prevent, prepare for, and cope with emergencies. The Red Cross serves the entire county population through vital programs such as 24-hour Disaster Services, Community Disaster Education, Services to the Armed Forces, Blood drives, and CPR/First Aid/AED training.

Provide a brief description of the services your organization provides the citizens of PWC and to which specific parts of the population.

We serve the entire Prince William County population as well as City of Manassas and Manassas Park. Services include disaster relief after home fires, flooding, and other emergency/disaster situations. We also provide first aid, CPR, and AED training to thousands of Prince William County residents. We serve Prince William military families through our Service to the Armed Forces branch. We offer hundreds of volunteer opportunities to Prince William residents. And we partner with community businesses, organizations and other non-profits who want to host blood drives to support blood donations from Prince William County residents to support lifesaving efforts.

Is any amount of your Prince William County donation used to serve non-residents of PWC?

For the following three questions provide dollar figures.

How much of your County donation goes to **direct client services**?

How much of your donation is used to **cover administrative costs**?

Total County Donation:

Do you use your County donation as a **match for other grant opportunities**? If so, how much?

# Prince William County (PWC) FY22 Budget

## Community Partner (CP) Base Budget Review - Existing Partners

	FY18 <u>Actual</u>	FY19 <u>Actual</u>	FY20 <u>Actual</u>	FY21 <u>Adopted</u>	FY22 <u>Base</u>
County Funding Amount	\$17,012	\$17,523	\$18,048	\$19,482	\$19,482
Total CP Program Budget	\$850,000	\$850,000	\$800,000	\$800,000	\$800,000
County Funding % of Total CP Program Budget	2.0%	2.1%	2.3%	2.4%	2.4%

Reporting on CP program's performance measures:

	FY18	FY19	FY20	FY21	FY22
Citizens enrolled in Red Cross Training	7,486	10,038	11,683	10,500	11,000
Citizens reached with disaster preparedness	5,287	5,125	4,653	7,000	7,500
Provide immediate emergency assistance to residents affected by disaster	121	176	121	300	300
Units of blood given	2,071	1,901	2,881	2,500	3,000
Service to Armed Forces Cases	964	1,010	1,194	1,050	1,100
Active volunteers in Prince William County	203	184	145	200	220

**Section 2 - (County Host Agency to Complete)**

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If CP currently receives from Prince William County an in-kind donation provide a brief description and an estimate of its value.