

3rd Quarter Revenue and Expenditures



REPORT



FY 2018



3rd Quarter FY 2018

Revenues

Section 2.09 of the *Principles of Sound Financial Management* requires quarterly updates to the Board of County Supervisors (BOCS) within 45 days of the end of each quarter on the County's General Fund budget and trends with revenue projections through the end of the fiscal year.

The FY 2018 Adopted Budget estimates general revenues at \$959.9 million.

As of the third quarter, general revenues are expected to produce a surplus of \$12.0 million from the adopted FY 2018 budget by June 30, 2018, as follows:

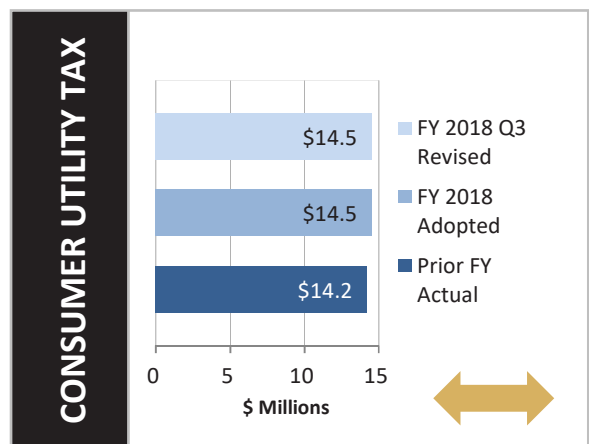
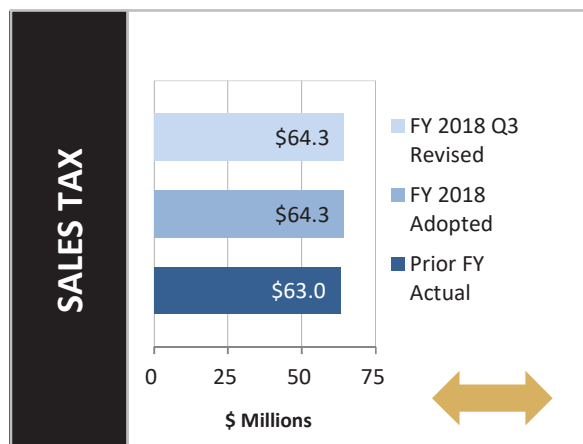
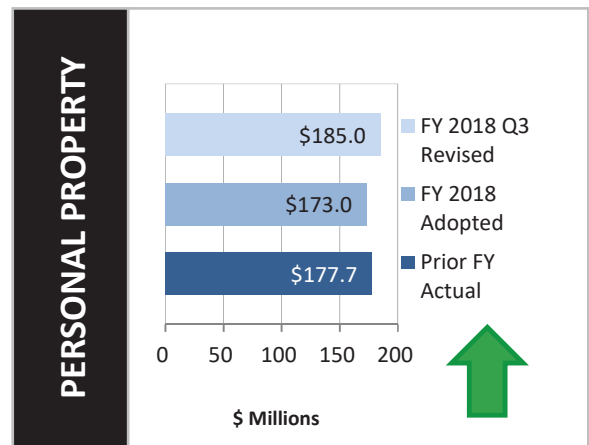
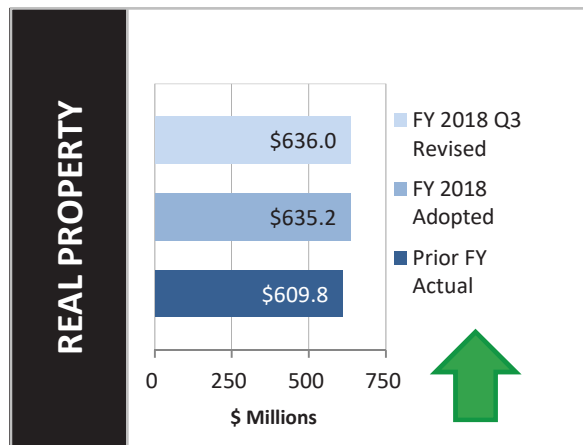
Category of General Revenues	Prior Year FY 2017 Year-End	FY 2018				\$ change from Adopted	% change from Adopted
		Adopted	Q1 Revised	Q2 Revised	Q3 Revised		
Real Property Taxes	\$609,823,034	\$635,247,459	\$635,247,459	\$635,247,459	\$635,978,102	\$730,643	0.12%
Personal Property Taxes	177,696,993	172,990,000	181,490,000	182,970,000	184,966,395	11,976,395	6.92%
Sales Tax	63,021,936	64,260,000	64,260,000	64,260,000	64,260,000	-	0.00%
Consumer Utility Tax	14,195,902	14,520,000	14,520,000	14,520,000	14,520,000	-	0.00%
Communications Tax	17,035,603	17,200,000	17,200,000	16,700,000	16,700,000	(500,000)	-2.91%
BPOL Tax	25,340,993	25,795,000	25,795,000	25,400,000	25,400,000	(395,000)	-1.53%
Investment Income	9,417,765	9,628,000	9,628,000	9,578,250	9,578,250	(49,750)	-0.52%
All Other	21,019,115	20,251,000	20,437,000	20,547,000	20,553,550	302,550	1.49%
Total General Revenues	\$937,551,341	\$959,891,459	\$968,577,459	\$969,222,709	\$971,956,297	\$12,064,838	1.26%

Revenues At-A-Glance

Variances from the FY 2018 Adopted Budget are as follows:

Real Property Tax revenue is projecting a slight surplus of \$730 thousand from Public Service taxes, which are non-locally assessed by the State Corporation Commission.

Personal Property Tax revenue is projecting an \$11.9 million surplus. This adjustment reflects an increase over the FY 2017 actual revenue as well as increases in new taxable business tangible property, mainly from data centers, as well as an increase in the number of additional vehicles with higher values. In addition, the number of new vehicles in the county has increased by approximately 14 percent over the historical average. The installation of the new Tax Administration System has also led to an increase in revenue collections due to enhanced billing functionality.

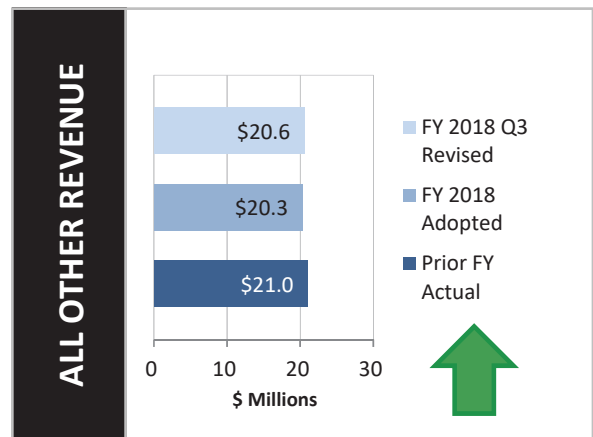
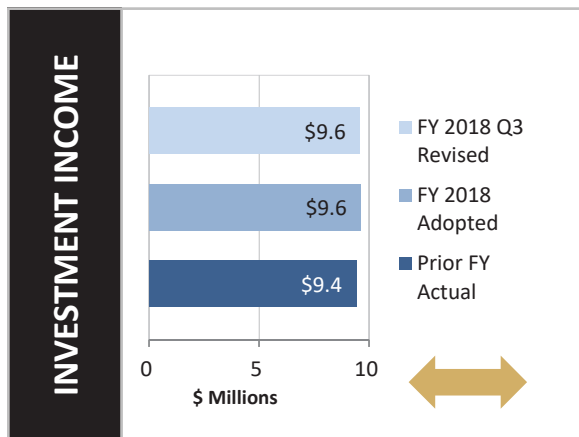
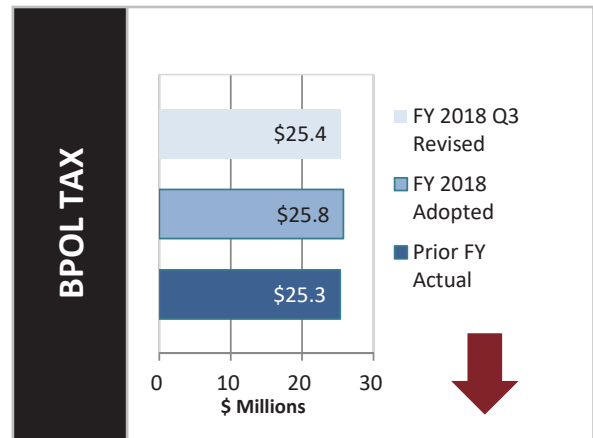
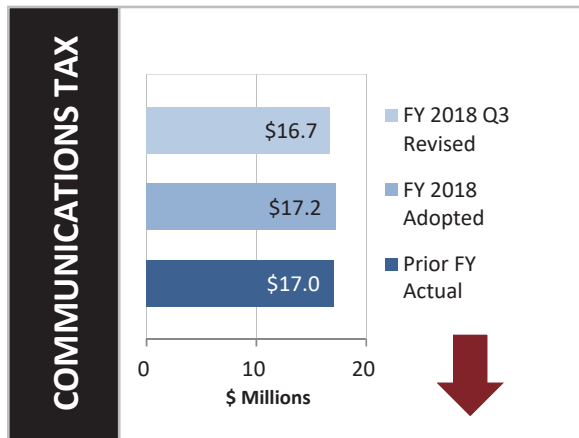


Communications Tax continues to trend lower in overall receipts as landline usage declines. A net deficit of \$500 thousand is projected for FY 2018.

BPOL Tax revenue is projecting a \$395 thousand deficit as adjustments to the gross receipts threshold from \$400,000 to \$500,000 became effective in FY 2018.

Investment Income reflects a small deficit of \$49 thousand due to a decrease in the general fund share of the portfolio balance.










All Other Revenue is comprised of fifteen revenue sources estimated to be less than \$5 million each. A net surplus of \$302 thousand is projected for FY 2018 led by an increase of \$256 thousand from the reclassification of heavy equipment rental to the daily equipment rental, \$110 thousand in motor vehicle license and an increase (decrease in revenue) of Interest Paid to Vendors of \$70 thousand.



Looking Ahead

Economy At-A-Glance

The charts that follow identify some of the key indicators for the national, regional and local economies and show trends year-over-year (Y-O-Y). A “green” symbol stands for a positive trend, a “yellow” symbol signals a cautionary or neutral trend and a “red” symbol represents a negative trend.

Indicator			Explanation	Trend (Y-O-Y)
CPI (Inflation) (unadjusted year/year)	2.4% <i>(Mar 2018)</i>	2.4% <i>(Mar 2017)</i>	Reflects changes in the purchasing power per unit of money	
GDP (Gross Domestic Product)	+2.3% <i>(Q1 2018)</i>	+1.2% <i>(Q1 2017)</i>	Indicator of the overall health of the U.S. economy	
Stock Market:				
S&P 500	2,640.87 <i>(03/29/18)</i>	2,362.71 <i>(03/31/17)</i>	Indicator of the overall health of the U.S. stock market	
Dow Jones	24,103.11 <i>(03/29/18)</i>	20,663.22 <i>(03/31/17)</i>	Indicator of the overall health of the U.S. stock market	
Federal Funds Rate	1.67% <i>(03/30/18)</i>	0.82% <i>(03/31/17)</i>	Indicator of return on investments	
Unemployment Rate*:				
National (seasonally adjusted)	4.1% <i>(Mar 2018)</i>	4.5% <i>(Mar 2017)</i>	Indicator of overall health of U.S. job market	
State (seasonally adjusted)	3.4% <i>(Mar 2018)</i>	3.9% <i>(Mar 2017)</i>	Indicator of overall health of VA job market	
Region (not seasonally adjusted)	3.6% <i>(Mar 2018)</i>	3.7% <i>(Mar 2017)</i>	Indicator of overall health of NoVA job market	
Prince William County (not seasonally adjusted)	3.0% <i>(Mar 2018)</i>	3.6% <i>(Mar 2017)</i>	Indicator of overall health PWC of job market	

* Bureau of Labor Statistics - U3

Indicator			Explanation	Trend (Y-O-Y)
National Retail Sales	+0.56% <i>(M/M Mar 2018)</i>	+0.15% <i>(M/M Mar 2017)</i>	Indicator of relative health of U.S. economy	
# Employment Establishments:				
State	264,938 (+1.5%) <i>(Q3 2017)</i>	260,940 <i>(Q3 2016)</i>	Indicator of overall health of VA economy, businesses & job market	
Region	90,405 (-0.25%) <i>(Q3 2017)</i>	90,636 <i>(Q3 2016)</i>	Indicator of overall health of NoVA economy, businesses & job market	
Prince William County	9,174 (+1.5%) <i>(Q3 2017)</i>	9,041 <i>(Q3 2016)</i>	Indicator of overall health of PWC economy, businesses & job market	
Sales Tax Growth:				
State	+2.9% <i>(FYTD Mar 2018)</i>	+1.5% <i>(FYTD Mar 2017)</i>	Indicator of relative health of VA economy	
Prince William County	+2.6% <i>(FYTD Mar 2018)</i>	+4.2% <i>(FYTD Mar 2017)</i>	Indicator of relative health of PWC economy	
State Revenue Collections	+5.2% <i>(FYTD Mar 2018)</i>	+4.6% <i>(FYTD Mar 2017)</i>	Indicator of relative health of VA economy	
National Automobile Sales	\$17.4M <i>(Mar 2018)</i>	\$16.5M <i>(Mar 2017)</i>	Indicator of consumer purchasing power	
Commercial Vacancy Rates:				
Prince William County	6.0% <i>(Q1 2018)</i>	4.5% <i>(Q1 2017)</i>	Indicator of overall health of PWC businesses and commercial market	

National, State, and Local Trends

National In the midst of potential trade-wars, stock market declines and the Federal Reserve hinting towards more interest rate hikes, the economy started calendar year 2018 with an above average GDP growth than forecasted; and it is projected to strengthen. The fiscal stimulus from the Tax Cuts and Jobs Act and the Bipartisan Budget Act of 2018 has led to more money in the pockets of households and businesses, fostering the environment for more consumer spending and better GDP growth. As the economy adjusts to a historically low unemployment rate, as the economic outlook remains strong.

The Consumer Price Index (CPI), a measurement of the change in prices paid by consumers for goods and services, rose by 0.2 percent in the first quarter of 2018. This change reflects the average CPI increase in the first three months of 2018: 0.5 percent in January, 0.2 percent in February and -0.1 percent in March. In addition, the all items index rose 2.4 percent from March 2017 to March 2018. This was the largest 12-month increase, given the 1.6 percent average annual CPI rate over the past 10 years. The overall Consumer Price Index change can be attributed to a decline in the gasoline index that outweighed the increases in shelter, medical care, and food prices. The CPI levels are forecasted to be trending upwards in the upcoming quarters of 2018.

Gross Domestic Product (GDP), the broadest measure of economic activity, increased at an annual rate of 2.3 percent in the first quarter (2018), reflecting positive contributions from consumer spending, export of goods and services, nonresidential fixed investments, and governmental spending at local, state and federal levels. Furthermore, the annual GDP rate was 20 basis points higher in the previous quarter, Q4 of 2017, than the GDP growth in the first quarter of 2018. The first quarter reflected decelerations in residential fixed investment, personal consumption expenditures and overall exports.

The unemployment rate remained steady at 4.1 percent for the sixth consecutive month; this also reflects a decrease from the same time last year, 4.5 percent in March 2017. The U.S. economy added 103,000 jobs in March, putting the average monthly job growth for 2018 at 202,000. Overall, some industries, manufacturing and mining & logging, experienced better job growth than retail and construction industries. The wage growth remains weaker, rising at 2.7 percent from a year earlier. The low unemployment environment negatively impacts the wage growth and keeps the growth down. The labor force participation rate was 62.9 percent in March 2018, slightly below the March 2017 rate of 63 percent.

The U.S. retail and food services sales rose by 0.6 percent in March 2018, recovering from a 0.1 percent decline in February and beating the market expectation of 0.4 percent. This was the first month of increase since November, primarily due to the increased sales of motor vehicles. Comparatively, the retail trade sales were up 4.7 percent from same time last year, March 2017, and primarily attributed to a significant increase, 9.7 percent from last year, in gasoline station sales and non-store retailers.

The housing market continues to face the low housing inventory across the United States--the most influential factor affecting home prices. The existing home inventory in March 2018 was 7.2 percent lower than same time last year, March 2017. The National Association of Realtors also reports that despite consistently low inventory levels and faster price growth, existing-home sales were up 1.1 percent in March from February 2018; but 1.2 percent lower than March 2017. Despite the slight increase in existing-home sales, home prices continue to rise at 5.8 percent year-over-year.

Following a long streak of positive growth, the S&P 500 index lost 1 percent in the first quarter of 2018 from the previous quarter. Despite a robust global economy, improving earnings per share (EPS) expectations, and strong earnings the major U.S. stock indices delivered negative quarterly returns for the first time since 2015. The S&P and Dow closed at 2,640.87 and 24,103.11 respectively, reflecting a 12 percent growth in the S&P 500 and a 17 percent growth in the Dow Jones from March 2017.

State The Commonwealth's Secretary of Finance, Aubrey L. Layne, announced that fiscal year-to-date March general fund revenue collections rose 5.2 percent. These collections exceeded the annual forecast of 3.4 percent growth. Total general fund revenue collections declined by 3.5 percent in March. One reason reported for the decline is that March collections typically include the leading edge of payments from corporations and individuals, which are due April 17 and May 1, respectively. Therefore, the timing of these final payments, along with the timing of refunds in both sources, can distort monthly growth rates. Net individual income tax and sales tax comprise 70 percent of the state's general fund revenues. Through March, collections of net individual income tax rose 6.4 percent from the same period last year, ahead of the annual estimate of 3.4 percent growth. Collections of sales and use taxes, reflecting February sales, rose 0.4 percent in March. On a year-to-date basis, collections have risen 2.9 percent, behind the annual estimate of 3.0 percent growth.

The most recent reports on Virginia's economy shows a small but steady growth. Statewide employment growth was 1.0 percent in fiscal year 2017, just 0.1 percentage point below previously reported growth, while growth in the first half of fiscal year 2018 was revised downward from 1.2 to 0.8 percent. In March, the seasonally adjusted unemployment rate fell 0.1 percentage point to 3.4 percent, the lowest rate since April 2008.

Local The Prince William County economy appears, for the most part, to be healthy and the primary back drop that frames this outlook (low mortgage rates, improving job market, and affordable housing relative to neighboring counties) is not expected to change dramatically over the near term. The residential real estate market is growing in terms of average sold price and units sold year-to-date 2018 compared to year-to-date 2017. Unemployment in the County remains low, 3.0 percent, and below the national rate. Latest at-place employment data from the Virginia Employment Commission (3rd Quarter 2017) indicates a 1 percent increase in establishments from the previous quarter (2nd quarter 2017). The Prince William economy appears overall to be healthy, with expectations of continued growth in the coming year.

Prince William County Real Estate Market At-A-Glance

The chart below presents some of the key indicators for the local real estate market and shows trends year-over-year (Y-O-Y).

Residential Sales Activity According to the Metropolitan Regional Information Systems (MRIS) sales data for March 2018, the average residential sales price of \$361,250 is a 6.3 percent increase over March 2017. The number of sales for the month of March 2018 totaled 556, a decrease of 5.0 percent when compared to March 2017. When comparing March 2018 with the five-year average, closed sales of 556 compare to the five-year average of 528, depicting a slight increase. Overall, March 2018 compared to March 2017, the County's residential market is mixed, and tight inventories continue as depicted by the decrease of 7.4 percent in active listings. Active listings of 1,078 compare to the five-year average of 1,071. Through this five-year period, tight inventories contributed to pushing average home prices higher and average days on the market lower, 41 days versus five-year average of 56 days.

Commercial Sector For the quarter ending March 2018, according to Costar Realty Group (Costar), the County's commercial inventory included 43.4 million occupancy square feet (sq. ft.) of space in 2,343 buildings, with 2.77 million sq. ft. of vacant space. The County's commercial sector has progressively improved in all aspects and positive trends are anticipated going forward. The current rent per sq. ft. remains higher than the five-year average, however the current vacancy rate of 6.0 percent is now above the five-year average of 5.5 percent.

Indicator			Explanation	Trend (Y-O-Y)
Average Sales Price (MRIS)	\$389,406 (+5.3%) (CYTD Mar 2018)	\$369,949 (CYTD Mar 2017)	Indicator of relative health of housing market	
# of Homes Sold	1,302 (-7.9%) (CYTD Mar 2018)	1,413 (CYTD Mar 2017)	Indicator of relative health of housing market	
Average # of Days on Market	41 (-12.8%) (CYTD Mar 2018)	47 (CYTD Mar 2017)	Indicator of relative health of housing market	
# of Occupancy Permits Issued	1,415 (-20.4%) (2017)	1,777 (2016)	Indicator of relative health of housing market	
Ratio of Homes on the Market to Homes Sold	1.62 (-12.4%) (Mar 2018)	1.85 (Mar 2017)	Indicator of relative health of housing market	



3rd Quarter FY 2018

Expenditures

General Information

The Board of County Supervisors (BOCS) adopted the *Principles of Sound Financial Management*, the County government's guiding financial policies. The Principles require that the BOCS receive a quarterly general fund revenue and expenditure update within 45 days of the end of each quarter.

The County's fiscal year runs from July 1 to June 30. The BOCS adopted a FY 2018 general fund budget of \$1.12 billion.

- \$548.1 million adopted School transfer, in accordance with the County-Schools revenue sharing agreement.
- \$570.0 million adopted County government general fund budget, including transfers.

In accordance with State Code, the County cannot exceed the annual legal appropriation. As a result, the County general fund budget will always have a year-end surplus.

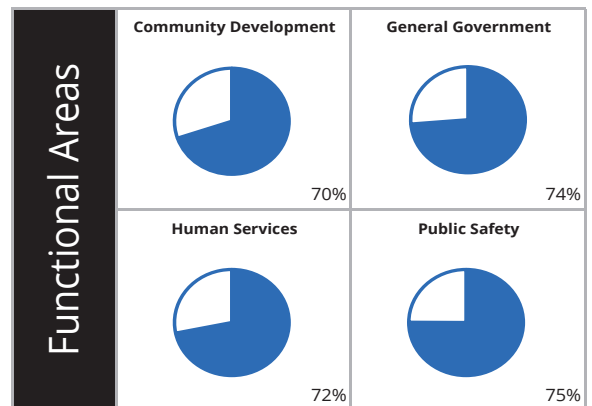
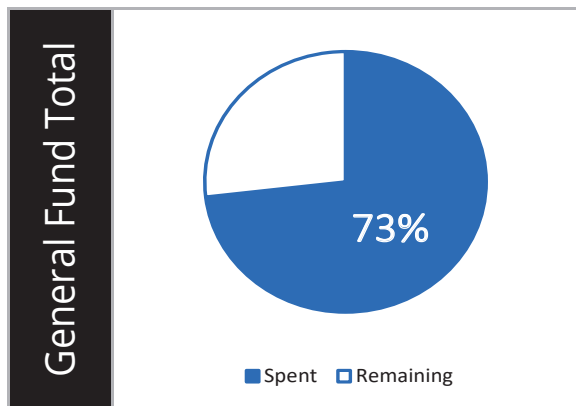
County agencies may have revenue sources other than local taxes that support the general fund expenditure budget. These include charges for services, federal and state revenue, court fines, and fees.

Third Quarter Summary

1. **Change in General Fund Reporting** - This report includes only unrestricted general fund expenditures. It does not include restricted funds within the general fund such as Transient Occupancy Tax designated for tourism, proffers, grants, or criminal forfeitures.
2. **Revised FY 2018 Budget** - As of March 31, 2018, the revised County government unrestricted general fund budget, excluding transfers, was \$526.2 million.
3. **Third Quarter General Fund Expenditures and Projections** - As of March 31, 2018, 74.3% of the expenditure budget was spent. Excluding Non-Departmental and Debt Service, which are not indicators of direct County agency operations; agencies spent 73.1% of the operating expenditure budget. Current projections indicate 99.0% of the County government's general fund expenditure budget will be expended by year-end.

Percent of Budget Spent (Including Non-Departmental and Debt Service)	Percent of Budget Spent (Excluding Non-Departmental and Debt Service)
74.3%	73.1%

4. **Elections Expenditures** - As of March 31, 2018, Elections has spent over 84% of the department's appropriated budget. The Office of Management and Budget met with Elections to address these concerns. Elections has adopted a service level standard not in alignment with the appropriated budget. Elections is attempting to manage these issues for the remainder of FY 2018.
5. **Retiree Health Benefit Costs** - Retiree health benefit costs of \$1.9 million were charged for the entire fiscal year in the first quarter. *Therefore, salary and benefit costs may be higher than normally anticipated.*
6. **Information Technology Charges** - Information technology costs for the entire fiscal year were billed in the first quarter. Therefore, Internal Services expenditures will be higher than normally anticipated.
7. **Pay Periods Per Quarter** - The number of pay periods differ by quarter. The first and third quarters included an additional two-week pay period. These additional payrolls mean agencies may have salary and benefit actuals that are higher than expected through the third quarter.
8. **Other Notable Agency Variances** - Other notable variances are reported based on the Spent % column on the following pages. Encumbrances are not included in the report.




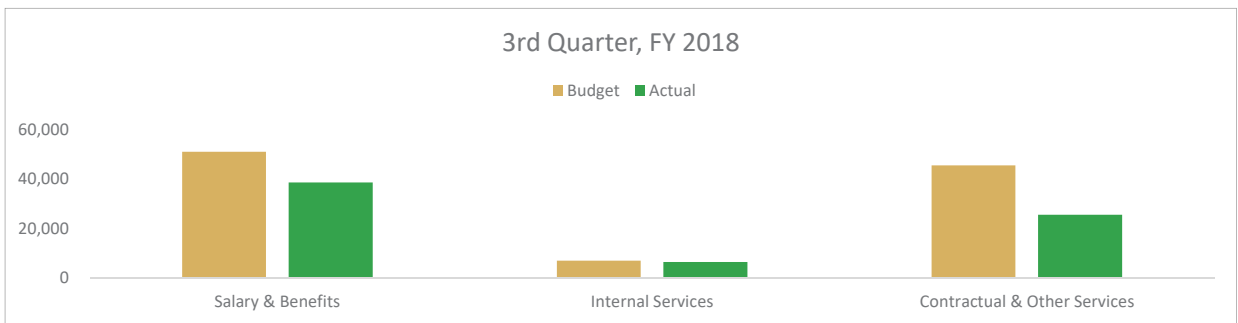
Community Development Functional Area

(Dollar amounts expressed in thousands)

Departments & Agencies

- Economic Development
- Parks & Recreation
- Public Works
- Library
- Planning
- Transportation

Functional Area	Spending Category	Budget	Actual	Spent %
Community Development	Salary & Benefits	51,068.30	38,587.73	
	Internal Services	6,880.86	6,376.61	
	Contractual & Other Services	45,537.25	25,535.00	
	Reserves & Contingencies	(6,975.19)	(3,107.49)	
	Total		96,511.22	




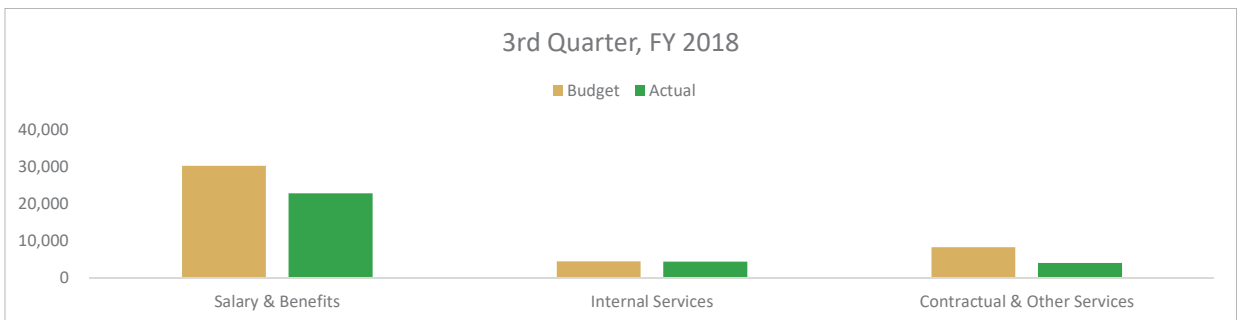
General Government Functional Area

(Dollar amounts expressed in thousands)

Departments & Agencies

- Board of County Supervisors
- Executive Management
- Human Rights
- County Attorney
- Finance
- Management & Budget
- Elections
- Human Resources

Functional Area	Spending Category	Budget	Actual	Spent %
General Government	Salary & Benefits	30,272.82	22,792.62	
	Internal Services	4,456.06	4,410.85	
	Contractual & Other Services	8,279.23	4,053.00	
	Reserves & Contingencies	(1,496.69)	(661.23)	
	Total		41,511.41	




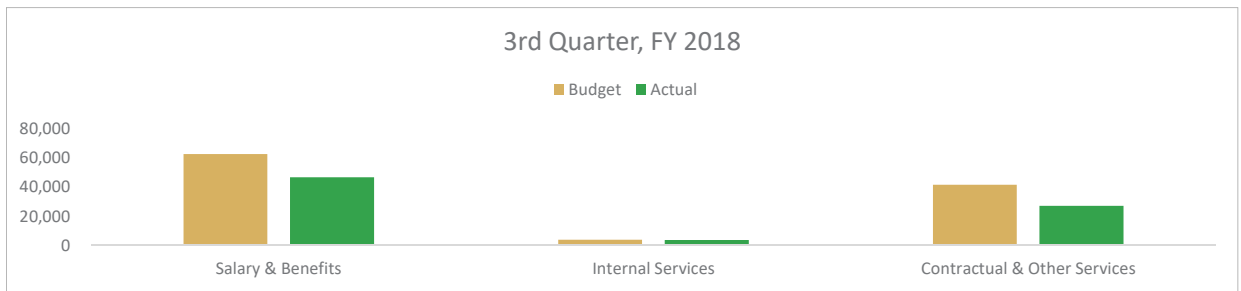
Human Services Functional Area

(Dollar amounts expressed in thousands)

Departments & Agencies

- Aging
- Cooperative Extension Service
- Social Services
- Community Services
- Public Health

Functional Area	Spending Category	Budget	Actual	Spent %
Human Services	Salary & Benefits	62,822.98	46,856.12	
	Internal Services	4,021.69	3,821.23	
	Contractual & Other Services	41,784.79	27,188.39	
	Reserves & Contingencies	(168.30)	0.00	
	108,461.15	77,865.75	71.79%	




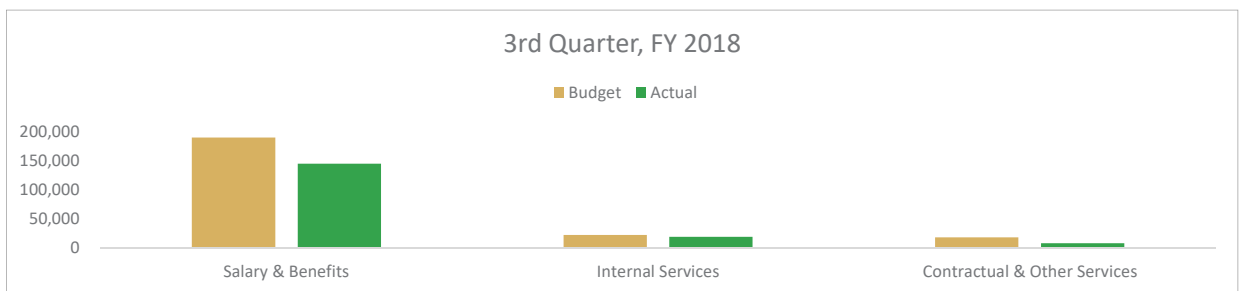
Public Safety Functional Area

(Dollar amounts expressed in thousands)


Departments & Agencies

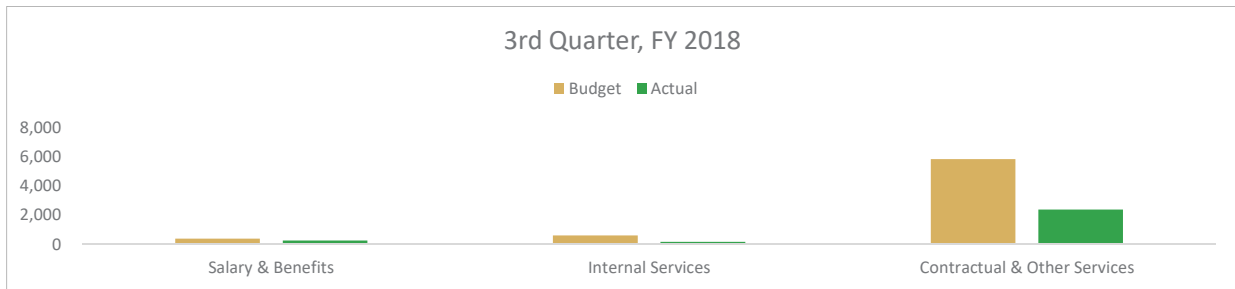
- Circuit Court Judges
- Fire & Rescue
- Magistrates
- Clerk of the Circuit Court
- General District Court
- Police
- Commonwealth's Attorney
- Juvenile & Domestic Relations Court
- Public Safety Communications
- Criminal Justice Services
- Juvenile Court Service Unit
- Sheriff

Functional Area	Spending Category	Budget	Actual	Spent %
Public Safety	Salary & Benefits	189,835.81	144,992.82	
	Internal Services	22,348.48	19,390.77	
	Contractual & Other Services	18,292.82	8,405.26	
	Reserves & Contingencies	(1,057.56)	(545.88)	
	229,419.55	172,242.97	75.08%	




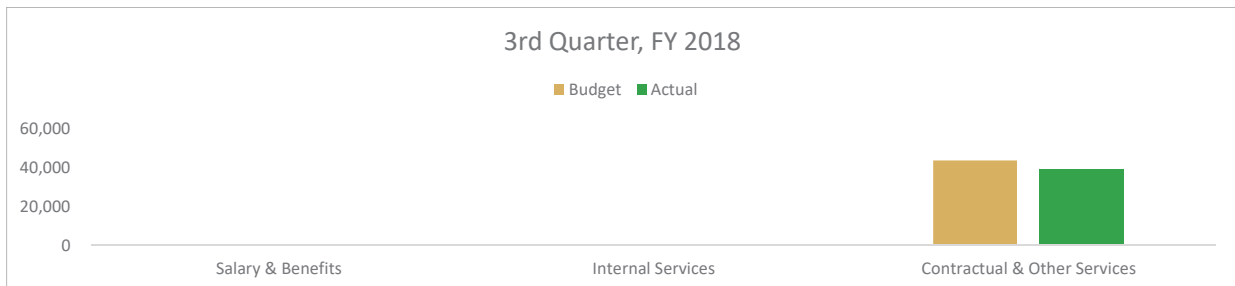
Non-Departmental

Functional Area	Spending Category	Budget	Actual	Spent %
Non-Departmental	Salary & Benefits	396.96	266.46	
	Internal Services	620.88	177.63	
	Contractual & Other Services	5,850.63	2,389.49	
	Reserves & Contingencies	(42.63)	773.93	
	6,825.84	3,607.52	52.85%	









Debt Service

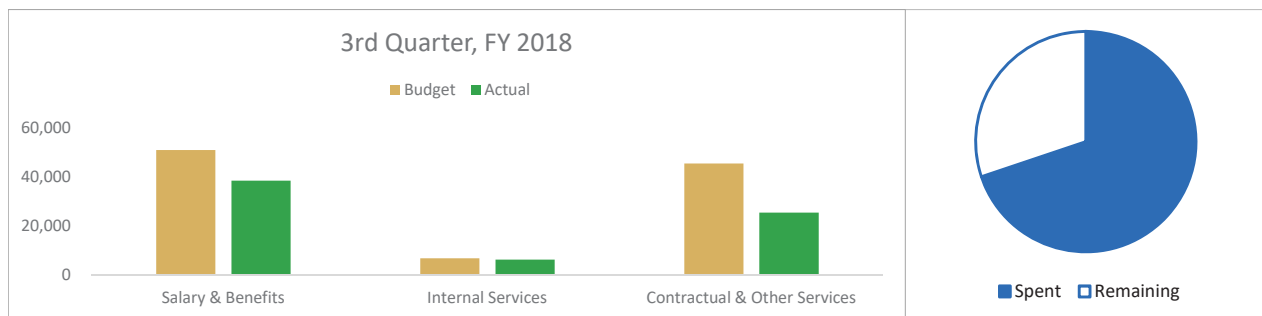
Functional Area	Spending Category	Budget	Actual	Spent %
Debt Service	Salary & Benefits	(200.00)	0.00	
	Internal Services	0.00	0.00	
	Contractual & Other Services	43,649.55	39,182.83	
	Reserves & Contingencies	0.00	0.00	
	43,449.55	39,182.83	90.18%	



Community Development Functional Area

(Dollar amounts expressed in thousands)

Department	Spending Category	Budget	Actual	Spent %
Economic Development	Salary & Benefits	1,608.95	1,248.21	
	Internal Services	78.75	83.22	
	Contractual & Other Services	1,412.53	793.99	
	Reserves & Contingencies	(63.61)	0.00	
		3,036.61	2,125.42	69.99%
Library	Salary & Benefits	13,385.61	10,077.19	
	Internal Services	1,156.19	1,138.69	
	Contractual & Other Services	3,045.45	1,976.29	
	Reserves & Contingencies	0.00	0.00	
		17,587.24	13,192.16	75.01%
Parks & Recreation	Salary & Benefits	18,973.16	14,151.61	
	Internal Services	1,470.14	1,425.94	
	Contractual & Other Services	11,749.36	6,724.64	
	Reserves & Contingencies	(599.84)	0.00	
		31,592.83	22,302.18	70.59%
Planning	Salary & Benefits	1,090.12	855.82	
	Internal Services	2,237.03	2,232.02	
	Contractual & Other Services	678.80	509.32	
	Reserves & Contingencies	(7.17)	0.00	
		3,998.77	3,597.16	89.96%
Public Works	Salary & Benefits	12,957.29	9,575.77	
	Internal Services	1,754.54	1,332.68	
	Contractual & Other Services	26,144.10	14,157.94	
	Reserves & Contingencies	(3,577.49)	(1,593.69)	
		37,278.44	23,472.70	62.97%
Transportation	Salary & Benefits	3,053.19	2,679.13	
	Internal Services	184.21	164.07	
	Contractual & Other Services	2,507.01	1,372.82	
	Reserves & Contingencies	(2,727.08)	(1,513.80)	
		3,017.32	2,702.23	89.56%











Notable Variances

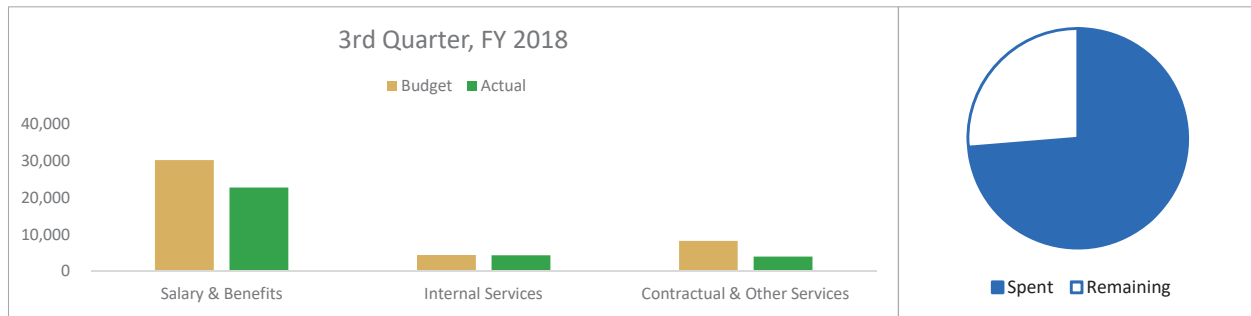
- Planning** - The department has a disproportionate amount of its budget in the Internal Services series due to being the countywide host for the Geographic Information System (GIS).
- Public Works** - The department has over \$7M in encumbered funds. These encumbrances are not included in this report but are forecast as FY18 expenditures.
- Transportation** - Most personnel costs are cost-recovered from capital projects. Adjusting for the time lag, Transportation expenses are on target.

General Government Functional Area

(Dollar amounts expressed in thousands)

Department	Spending Category	Budget	Actual	Spent %
Board of County Supervisors	Salary & Benefits	2,892.76	2,019.95	
	Internal Services	127.70	127.78	
	Contractual & Other Services	1,973.44	928.56	
	Reserves & Contingencies	(13.46)	0.00	
	4,980.44	3,076.29	61.77%	
County Attorney	Salary & Benefits	3,617.87	2,723.31	
	Internal Services	103.69	103.38	
	Contractual & Other Services	190.23	118.97	
	Reserves & Contingencies	(134.92)	0.00	
	3,776.87	2,945.66	77.99%	
Elections	Salary & Benefits	1,091.34	988.77	
	Internal Services	85.47	86.39	
	Contractual & Other Services	620.35	395.02	
	Reserves & Contingencies	(50.06)	0.00	
	1,747.10	1,470.18	84.15%	
Executive Management	Salary & Benefits	3,464.62	2,622.71	
	Internal Services	130.90	126.06	
	Contractual & Other Services	499.87	251.05	
	Reserves & Contingencies	(47.05)	0.00	
	4,048.34	2,999.82	74.10%	
Finance	Salary & Benefits	14,035.34	10,611.15	
	Internal Services	3,345.36	3,304.33	
	Contractual & Other Services	4,174.82	1,856.53	
	Reserves & Contingencies	(733.52)	(341.57)	
	20,822.00	15,430.43	74.11%	
Human Resources	Salary & Benefits	2,781.27	2,115.48	
	Internal Services	584.76	584.81	
	Contractual & Other Services	606.36	467.31	
	Reserves & Contingencies	(462.08)	(319.66)	
	3,510.31	2,847.95	81.13%	
Human Rights Office	Salary & Benefits	709.31	542.47	
	Internal Services	27.65	27.65	
	Contractual & Other Services	56.51	18.99	
	Reserves & Contingencies	(14.76)	0.00	
	778.72	589.11	75.65%	
Management & Budget	Salary & Benefits	1,680.30	1,168.79	
	Internal Services	50.53	50.45	
	Contractual & Other Services	157.65	16.57	
	Reserves & Contingencies	(40.86)	0.00	
	1,847.63	1,235.80	66.89%	

General Government Functional Area *(Continued)*



Notable Variances

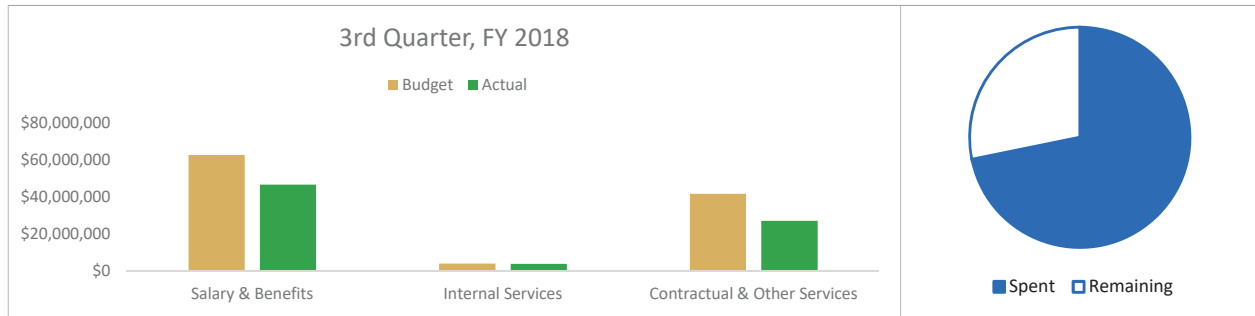
- Elections** - A statewide general election was held in November 2017, resulting in additional expenditures for overtime, temporary salaries, and pay for election officers.
- Human Resources** - The department has a disproportionate amount of its budget in the Internal Services series due to being a countywide host for general government systems. Excluding the Internal Services series, Human Resource expenses are on target.
- Management & Budget** - Position turnover resulted in savings as individuals were brought in at lower salaries.

Human Services Functional Area

(Dollar amounts expressed in thousands)

Department	Spending Category	Budget	Actual	Spent %
Aging	Salary & Benefits	2,363.60	1,722.97	
	Internal Services	191.72	172.62	
	Contractual & Other Services	3,500.60	2,777.09	
	Reserves & Contingencies	(141.73)	0.00	
	5,914.20	4,672.68	79.01%	
Community Services	Salary & Benefits	31,503.70	23,536.71	
	Internal Services	2,127.82	2,018.57	
	Contractual & Other Services	12,096.03	6,320.37	
	Reserves & Contingencies	(6.41)	0.00	
	45,721.14	31,875.66	69.72%	
Cooperative Extension Service	Salary & Benefits	719.37	450.33	
	Internal Services	83.87	83.87	
	Contractual & Other Services	82.84	26.34	
	Reserves & Contingencies	(20.17)	0.00	
	865.92	560.53	64.73%	
Public Health	Salary & Benefits	314.47	149.91	
	Internal Services	41.27	36.46	
	Contractual & Other Services	3,049.77	2,327.03	
	Reserves & Contingencies	0.00	0.00	
	3,405.51	2,513.40	73.80%	
Social Services	Salary & Benefits	27,921.84	20,996.20	
	Internal Services	1,577.01	1,509.73	
	Contractual & Other Services	23,055.54	15,737.56	
	Reserves & Contingencies	0.00	0.00	
	52,554.39	38,243.48	72.77%	

Human Services Functional Area *(Continued)*



Notable Variances

- Aging** - Spending is higher due to full fiscal year funding of \$1.4 million for Birmingham Green paid during 1st quarter.
- Cooperative Extension Service** - Department is awaiting 3rd quarter billing from the State for the County's share of State positions.







Public Safety Functional Area

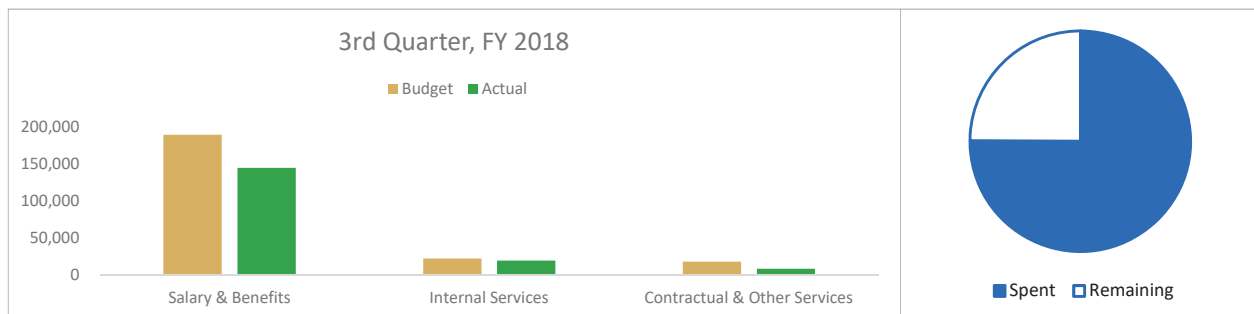
(Dollar amounts expressed in thousands)

Department	Spending Category	Budget	Actual	Spent %
Circuit Court Judges	Salary & Benefits	673.36	514.61	
	Internal Services	27.38	27.38	
	Contractual & Other Services	38.36	18.36	
	Reserves & Contingencies	0.00	0.00	
	739.09	560.34	75.82%	
Clerk of the Court	Salary & Benefits	3,455.84	2,519.20	
	Internal Services	168.24	173.44	
	Contractual & Other Services	420.98	226.84	
	Reserves & Contingencies	0.00	0.00	
	4,045.05	2,919.48	72.17%	
Commonwealth Attorney	Salary & Benefits	5,414.03	3,884.99	
	Internal Services	172.70	170.78	
	Contractual & Other Services	195.61	86.39	
	Reserves & Contingencies	0.00	0.00	
	5,782.34	4,142.17	71.63%	
Criminal Justice Services	Salary & Benefits	3,632.01	2,568.43	
	Internal Services	193.49	181.82	
	Contractual & Other Services	513.75	312.29	
	Reserves & Contingencies	(86.43)	0.00	
	4,252.83	3,062.54	72.01%	
Fire & Rescue	Salary & Benefits	75,214.34	56,544.28	
	Internal Services	7,562.78	7,095.30	
	Contractual & Other Services	6,469.31	2,506.63	
	Reserves & Contingencies	(963.19)	(545.88)	
	88,283.25	65,600.33	74.31%	
General District Court	Salary & Benefits	65.53	50.50	
	Internal Services	27.97	27.97	
	Contractual & Other Services	184.67	89.78	
	Reserves & Contingencies	0.00	0.00	
	278.17	168.25	60.48%	

Public Safety Functional Area *(Continued)*


(Dollar amounts expressed in thousands)

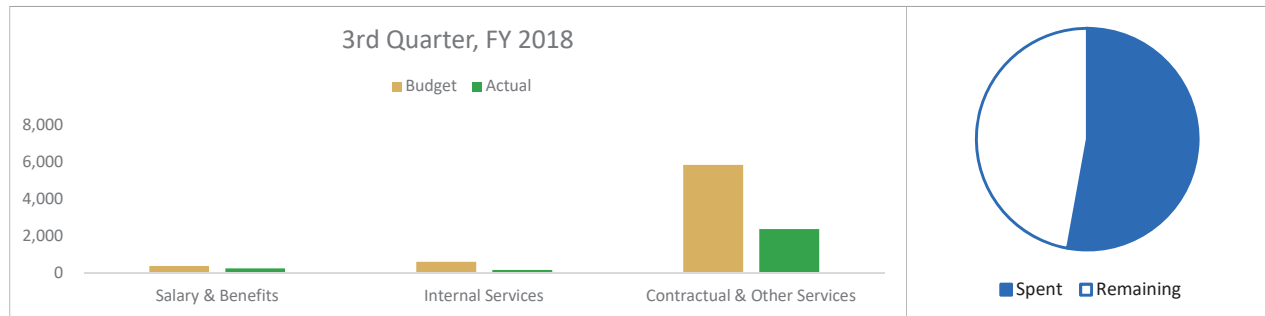
Department	Spending Category	Budget	Actual	Spent %
Juvenile & Domestic Relations Court	Salary & Benefits	0.00	0.00	
	Internal Services	24.09	24.09	
	Contractual & Other Services	93.10	49.71	
	Reserves & Contingencies	0.00	0.00	
		117.19	73.80	62.97%
Juvenile Court Services Unit	Salary & Benefits	588.88	445.66	
	Internal Services	87.20	83.36	
	Contractual & Other Services	203.53	129.21	
	Reserves & Contingencies	(7.94)	0.00	
		871.66	658.23	75.51%
Magistrates	Salary & Benefits	108.28	68.26	
	Internal Services	15.35	15.35	
	Contractual & Other Services	10.23	6.50	
	Reserves & Contingencies	0.00	0.00	
		133.86	90.11	67.31%
Police	Salary & Benefits	82,144.63	64,258.29	
	Internal Services	12,796.35	10,555.60	
	Contractual & Other Services	8,215.60	4,425.31	
	Reserves & Contingencies	0.00	0.00	
		103,156.58	79,239.19	76.81%
Public Safety Communications	Salary & Benefits	9,445.13	7,105.87	
	Internal Services	353.77	345.73	
	Contractual & Other Services	1,327.20	273.56	
	Reserves & Contingencies	0.00	0.00	
		11,126.10	7,725.16	69.43%
Sheriff	Salary & Benefits	9,093.77	7,032.74	
	Internal Services	919.17	689.94	
	Contractual & Other Services	620.48	280.69	
	Reserves & Contingencies	0.00	0.00	
		10,633.43	8,003.37	75.27%



Non-Departmental

(Dollar amounts expressed in thousands)

Department	Spending Category	Budget	Actual	Spent %
Non-Departmental	Salary & Benefits	396.96	266.46	
	Internal Services	620.88	177.63	
	Contractual & Other Services	5,850.63	2,389.49	
	Reserves & Contingencies	(42.63)	773.93	
		6,825.84	3,607.52	




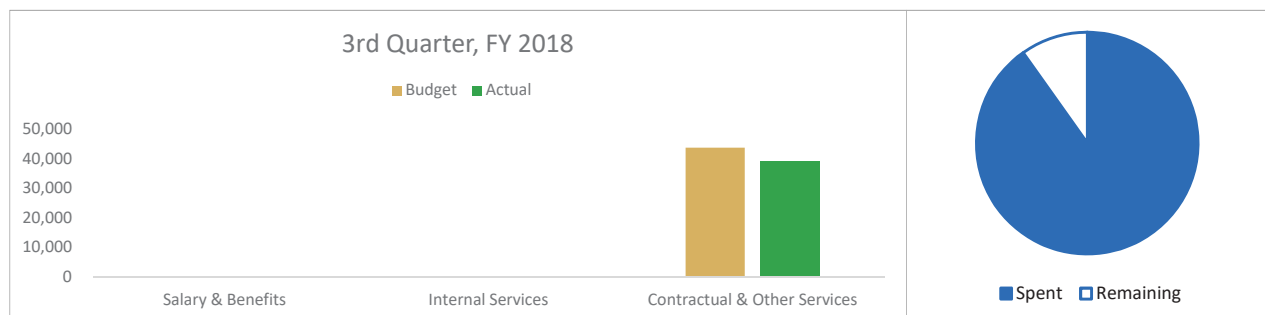
Notable Variances

1. **Non-Departmental** - The variance is due to unspent expenditure budget in Contingency (\$1.8M) and Property & Miscellaneous Insurance (\$708K). In April 2018, the BOCS approved the use of \$1.8M in FY18 contingency funds for a variety of uses including the Elections Woodbridge DMV office space, Neabsco Creek dredging, Route 1 and Dale Boulevard landscaping, and the Harbor Drive Park capital project.

Debt Service

(Dollar amounts expressed in thousands)

Department	Spending Category	Budget	Actual	Spent %
Debt Service	Salary & Benefits	(200.00)	0.00	
	Internal Services	0.00	0.00	
	Contractual & Other Services	43,649.55	39,182.83	
	Reserves & Contingencies	0.00	0.00	
		43,449.55	39,182.83	



Notable Variances

1. **Debt Service** - The majority of debt service obligations were paid in the first quarter of the fiscal year.



Prince William County

Department of Finance
Office of Management and Budget
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