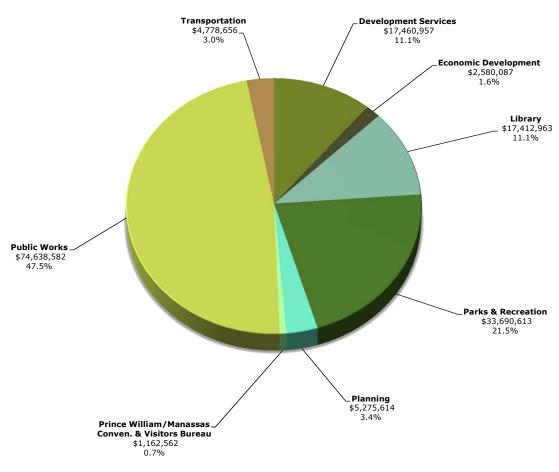
# Community Development



### Community Development Expenditure Budget: \$157,000,034



Average Tax Bill: Community Development accounted for \$321 and 8.63% of the average residential tax bill in FY16.

## Department & Agencies

| <ul> <li>&gt; Development Services</li> <li>&gt; Economic Development</li> <li>&gt; Library</li> </ul> | <ul> <li>Parks &amp; Recreation</li> <li>Planning</li> <li>PWC/Manassas<br/>Convention &amp; Visitors<br/>Bureau</li> </ul> | <ul> <li>Public Works</li> <li>Transit</li> <li>Transportation</li> </ul> | • |
|--|---|---|---|
|  |   |   |   |



## **Community Development**

### **Economic Development**

**Goal Statement:** The County will provide a robust, diverse economy with more quality jobs and an expanded commercial tax base.

|   | FY2016 Strategic Plan Targets  |
|---|--------------------------------|
| At-place employment   | 118,000                        |
| Targeted jobs associated with new businesses                  | 1,200 Cumulative over 4 years  |
| Targeted jobs associated with existing businesses             | 800 Cumulative over 4 years    |
| Capital investment associated with new and expansion projects | \$200M Cumulative over 4 years |
| Capital investment in targeted redevelopment areas            | \$8M Cumulative over 4 years   |

### **Transportation**

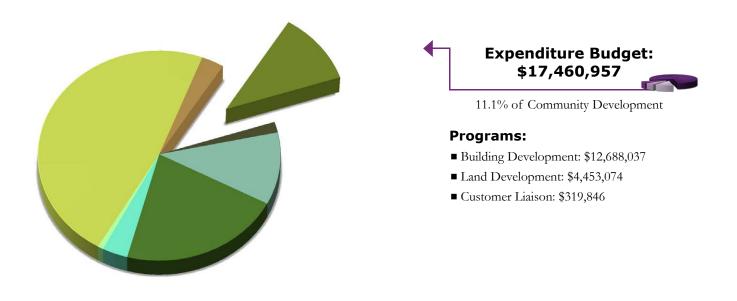
**Goal Statement:** The County will provide a multi-modal transportation network that supports County and regional connectivity.

|  | FY2016 Strategic Plan Targets |
|--|-------------------------------|
| Multi-modal trips  | 9.16M                         |
| Positive responses to "I can easily get around PWC by car"   | >84%                          |
| Percentage of 2006 Road Boad projects completed or under construction                              | 92%                           |
| Miles of pedestrian trail and sidewalks constructed and added to County's comprehensive plan roads | 15 Cumulative over 4 years    |
| County residents telecommuting (MWCOG survey)  | 23%                           |



### **Mission Statement**

The Department of Development Services promotes a culture where staff and customers work in partnership to create and sustain a better quality of life and environment in which to live, work and play. Our development processes are designed to be effective and efficient, and ensure compliance with federal, state and local regulations. We support economic development, public safety, revitalization, infrastructure improvements and the protection of natural resources. Our staff provides customers the highest quality of service and respect. We supply the public with development information through effective communication and education.



Community Development Expenditure Budget \$157,000,034

## **Mandates**

The County operates under a state mandate to enforce minimum safety standards in accordance with the Uniform Statewide Building Code. The Department of Development Services provides these mandated services. The Department of Development Services also serves as the liaison to the state mandated Building Code Appeals Board.

The Board of County Supervisors has enacted additional local mandates for which the Department of Development Services has responsibility.

State Code: 15.2-2241A5, A11, 2241B, 2245, 36-105.A, 10.1-1124-1130, 15.2-2240, 15.2-2241

County Code: Chapter 3 (<u>Amusements</u>), Chapter 5 (<u>Buildings and Building Regulation</u>), Chapter 12 (<u>Massage Establishments</u>), Chapter 25.1 (<u>Swimming Pools, Spas and Health Clubs</u>), Chapter 26 (<u>Tax Exemption for Solar Energy Equipment, Facilities or Devices</u>), Chapter 32 (<u>Zoning</u>), Chapter 33 (<u>Expedited Land Development Plan Review</u>)

# Development Services

## Expenditure and Revenue Summary



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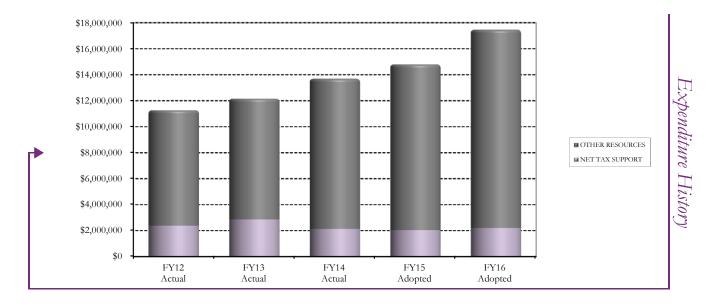
|   |  |  |  |  |   | % Change   |
|---|--|--|--|--|---|--|
|   | FY12   | FY13   | FY14   | FY15   | FY16  | Adopt15/   |
| penditure by Program  | Actual   | Actual   | Actual   | Adopted  | Adopted   | Adopted1   |
| Building Development  | \$9,462,826  | \$10,139,953   | \$10,757,170   | \$11,703,047   | \$12,688,037  | 8.42%  |
| Land Development  | \$1,472,972  | \$1,707,966  | \$2,895,281  | \$2,778,741  | \$4,453,074   | 60.26%   |
| Customer Liaison  | \$333,392  | \$311,414  | \$319,072  | \$312,094  | \$319,846   | 2.48%  |
| Total Expenditures  | \$11,269,190   | \$12,159,333   | \$13,971,523   | \$14,793,882   | \$17,460,957  | 18.03%   |
| penditure by Classification   |  |  |  |  |   |  |
| Personal Services   | \$5,401,622  | \$5,733,187  | \$6,672,024  | \$7,101,457  | \$7,670,768   | 8.02%  |
| Fringe Benefits   | \$1,758,609  | \$2,039,430  | \$2,314,834  | \$2,477,707  | \$2,629,584   | 6.13%  |
| Contractual Services  | \$39,807   | \$32,949   | \$36,760   | \$239,185  | \$106,185   | (55.61%)   |
| Internal Services   | \$1,791,379  | \$1,979,731  | \$2,132,464  | \$1,910,702  | \$2,020,054   | 5.72%  |
| Purchase Goods & Supplies   | \$183,857  | \$154,834  | \$271,296  | \$552,501  | \$554,450   | 0.35%  |
| Capital Outlay  | \$71,736   | \$73,423   | \$104,418  | \$241,318  | \$259,248   | 7.43%  |
| Leases & Rentals  | \$8,015  | \$7,989  | \$10,084   | \$11,756   | \$11,756  | 0.00%  |
| Recovered Costs/Budgeted Savings  | \$0  | \$0  | \$0  | \$0  | (\$48,713)  | _  |
| Transfers   | \$2,014,165  | \$2,137,790  | \$2,429,643  | \$2,259,256  | \$4,257,624   | 88.45%   |
|   |  |  |  |  |   |  |
| Total Expenditures  | \$11,269,190   | \$12,159,333   | \$13,971,523   | \$14,793,882   | \$17,460,957  | 18.03%   |
| nding Sources   |  |  |  |  |   |  |
| nding Sources<br>Permits, Privilege Fees & Regulatory Licenses  | \$8,511,024  | \$10,157,547   | \$10,859,311   | \$12,495,107   | \$12,079,034  |  |
| Inding Sources<br>Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures  | \$8,511,024<br>\$0   | \$10,157,547<br>\$805  | \$10,859,311<br>\$1,260  | \$12,495,107<br>\$0  | \$12,079,034<br>\$0   |  |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property  | \$8,511,024<br>\$0<br>\$18,973   | \$10,157,547<br>\$805<br>\$5,561   | \$10,859,311<br>\$1,260<br>\$38,241  | \$12,495,107<br>\$0<br>\$0   | \$12,079,034<br>\$0<br>\$4,790  | (3.33%   |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services  | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698   | \$10,157,547<br>\$805  | \$10,859,311<br>\$1,260  | \$12,495,107<br>\$0  | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285   | (3.33%)<br><br>61.62%                                      |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property  | \$8,511,024<br>\$0<br>\$18,973   | \$10,157,547<br>\$805<br>\$5,561   | \$10,859,311<br>\$1,260<br>\$38,241  | \$12,495,107<br>\$0<br>\$0   | \$12,079,034<br>\$0<br>\$4,790  | (3.33%)<br><br>61.62%                                      |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services  | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698   | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400  | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103   | \$12,495,107<br>\$0<br>\$0<br>\$85,563   | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285   | (3.33%<br>—<br>—<br>61.62%                                 |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services<br>Miscellaneous Revenue   | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698<br>\$175,570  | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400<br>\$273,198   | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103<br>\$228,634  | \$12,495,107<br>\$0<br>\$85,563<br>\$258,546   | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285<br>\$267,872  | (3.33%<br>—<br>—<br>61.62%                                 |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services<br>Miscellaneous Revenue<br>Non-Revenue Receipts   | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698<br>\$175,570<br>\$8,234   | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400<br>\$273,198<br>\$4,969                                    | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103<br>\$228,634<br>\$1,181                                     | \$12,495,107<br>\$0<br>\$85,563<br>\$258,546<br>\$0  | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285<br>\$267,872<br>\$0                                     | (3.33%<br>   |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services<br>Miscellaneous Revenue<br>Non-Revenue Receipts<br>Transfers In (Capital Projects Fund) <sup>1</sup>  | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698<br>\$175,570<br>\$8,234<br>\$3,397,578                              | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400<br>\$273,198<br>\$4,969<br>\$0                             | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103<br>\$228,634<br>\$1,181<br>\$0                              | \$12,495,107<br>\$0<br>\$85,563<br>\$258,546<br>\$0<br>\$0                                     | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285<br>\$267,872<br>\$0<br>\$0                              | (3.33%)<br>(3.33%)<br>61.62%<br>3.61%<br>94.78%<br>(1.61%) |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services<br>Miscellaneous Revenue<br>Non-Revenue Receipts<br>Transfers In (Capital Projects Fund) <sup>1</sup><br>Transfers In (Other) <sup>2</sup>   | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698<br>\$175,570<br>\$8,234<br>\$3,397,578<br>\$192,353                 | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400<br>\$273,198<br>\$4,969<br>\$0<br>\$84,263                 | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103<br>\$228,634<br>\$1,181<br>\$0<br>\$285,548                 | \$12,495,107<br>\$0<br>\$85,563<br>\$258,546<br>\$0<br>\$0<br>\$147,549                        | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285<br>\$267,872<br>\$0<br>\$0<br>\$287,393                 | (3.33%<br>   |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services<br>Miscellaneous Revenue<br>Non-Revenue Receipts<br>Transfers In (Capital Projects Fund) <sup>1</sup><br>Transfers In (Other) <sup>2</sup><br><b>Total Designated Funding Sources</b>  | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698<br>\$175,570<br>\$8,234<br>\$3,397,578<br>\$192,353                 | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400<br>\$273,198<br>\$4,969<br>\$0<br>\$84,263                 | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103<br>\$228,634<br>\$1,181<br>\$0<br>\$285,548                 | \$12,495,107<br>\$0<br>\$85,563<br>\$258,546<br>\$0<br>\$0<br>\$147,549                        | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285<br>\$267,872<br>\$0<br>\$0<br>\$287,393                 | (3.33%<br>   |
| Permits, Privilege Fees & Regulatory Licenses<br>Fines and Forfeitures<br>Revenue From Use of Money & Property<br>Charges for Services<br>Miscellaneous Revenue<br>Non-Revenue Receipts<br>Transfers In (Capital Projects Fund) <sup>1</sup><br>Transfers In (Other) <sup>2</sup><br>Total Designated Funding Sources<br>Decial Revenue Fund<br>Contribution To/(From) Reserves & | \$8,511,024<br>\$0<br>\$18,973<br>\$72,698<br>\$175,570<br>\$8,234<br>\$3,397,578<br>\$192,353<br>\$12,376,430 | \$10,157,547<br>\$805<br>\$5,561<br>\$163,400<br>\$273,198<br>\$4,969<br>\$0<br>\$84,263<br>\$10,689,743 | \$10,859,311<br>\$1,260<br>\$38,241<br>\$144,103<br>\$228,634<br>\$1,181<br>\$0<br>\$285,548<br>\$11,558,278 | \$12,495,107<br>\$0<br>\$0<br>\$85,563<br>\$258,546<br>\$0<br>\$0<br>\$147,549<br>\$12,986,765 | \$12,079,034<br>\$0<br>\$4,790<br>\$138,285<br>\$267,872<br>\$0<br>\$0<br>\$287,393<br>\$12,777,374 | (3.33%<br>   |

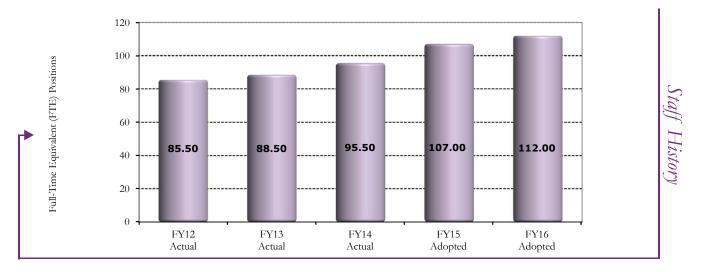
<sup>1</sup> Capital Projects Fund Transfer - One-time \$3.4M transfer in FY12 from the Economic Development capital reserve; Development fee agencies will complete the repayment to the general fund in FY16.

<sup>2</sup> Other Funds Transfers - Operating transfers between DDS and agencies not in the general fund.

<sup>3</sup> General Fund Transfer - General fund support for Building Code Enforcement, hosted enterprise IT application costs and operating transfers between DDS and agencies in the general fund.

# Development Services





|                                  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|----------------------------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 Building Development           | 69.78          | 71.04          | 79.12          | 83.91           | 87.90           |
| 2 Land Development               | 12.98          | 14.22          | 13.66          | 20.54           | 21.54           |
| 3 Customer Liaison               | 2.74           | 3.24           | 2.72           | 2.55            | 2.56            |
| Full-Time Equivalent (FTE) Total | 85.50          | 88.50          | 95.50          | 107.00          | 112.00          |

Staff By Program

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## **Future Outlook**

**Implementation of the EnerGov Computer System** - EnergGov will be replacing the existing Tidemark system, used to house all development plan review comments, project case files, permits, inspections and Code enforcement cases. The rollout for the new system occurred on November 12, 2014. The second phase of the project will include electronic plan review and is projected for implementation during FY16. The learning curve associated with implementing a new system will have an impact on staff workload. Additionally, a great deal of customer training and outreach needs to occur with system implementation.

**Proffers and Special Use Permit (SUP) Condition Review and Enforcement** - With the implementation of EnerGov, the County will have an improved ability to track and enforce proffers and SUP conditions. In addition, development agencies are taking a more proactive approach to ensure projects comply with adopted Proffer Conditions. These efforts will require additional staff time and resources, but are necessary to ensure compliance with proffers and SUP conditions.

**Implementation of the 2012 Virginia Uniform Statewide Building Code** - The State adopts the updated International Building Code on a three year cycle. Currently, the County is operating under the 2009 Virginia Uniform Statewide Building Code. The 2012 Code will take effect in the spring of 2015. Implementation of the new Code will require the development of new/revised Building Development policies and outreach to the development community. The challenge is to ensure a smooth transition between Codes, so that development projects are not delayed.

**Development Process Improvements** - Development agencies partner with customers to continually improve development-related processes. We plan to continue these efforts in FY16; however, sustaining process improvements will be challenging with the implementation of EnerGov and improving project compliance with proffers and SUP conditions.

Matching Staffing Resources to Development Workload - Development activity can ramp-up quickly with little or no advanced notification. If staffing resources are not properly aligned with incoming workload, backlogs and time delays could occur for community development customers. Staffing at appropriate levels and ensuring contracts are in place to help with temporary surges in workload is an ongoing challenge for development agencies. Therefore, adoption of the flex-position concept by the Board of County Supervisors is an important tool that enables development agencies to address staffing needs in real-time as dictated by workload and the accompanying fees collected for that work.

## **General Overview**

- A. Indirect Costs Transferred to the General Fund Indirect costs are expenditures charged by one unit of the County government for services rendered by another unit of the County government. These expenditures are reimbursed to the general fund for services rendered. The indirect cost allocation expense increases \$125,660 from \$1,690,020 in FY15 to \$1,825,680 in FY16.
- **B.** Community Development Support The Technology Improvement Plan holding account is no longer funding \$61,056 for Community Development Applications Support; funding will be provided by the general fund.
- **C.** Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16, the Department of Development Services' (DDS) technology bill increased by \$8,054 to \$1,725,253.
- **D.** Budgeted Savings For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria year-end savings are considered to be one-time funds, which should not be used to support ongoing

expenditures. In order to address this issue, the FY2016 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million. This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary lapse. The savings amount for the Department of Development Services is \$48,713.

**E.** Compensation Increase - Compensation adjustments totaling \$266,272 are made to support the following rate changes:

Development Services

- 5.0% Retiree Health;
- -1.0% VRS employer rate for Plan 1 employees;
- 7.7% Health insurance;
- 3.2% Dental insurance;
- 2.0% Pay Plan adjustment; and
- 1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

## **Program Summary**

### **Building Development**

Building Development ensures compliance with the Uniform Statewide Building Code by reviewing commercial and residential construction plans, issuing permits, inspecting structures and enforcing building code requirements.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Inspections performed on day requested                            | 100%           | 100%           | 99%            | 98%             | 98%             |
| Commercial plans reviewed within 6 weeks, first review            | 40%            | 34%            | 70%            | 90%             | 90%             |
| Tenant layout plans reviewed within 3 weeks, first review         | 64%            | 49%            | 81%            | 90%             | 90%             |
| Code enforcement cases resolved or moved to court within 100 days |                |                | 67%            | 80%             | 80%             |
| Overall customer satisfaction                                     | 97%            | 97%            | 89%            |                 | 95%             |

# Development Services



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Building Plan Review   | \$3,036        | \$2,956        | \$3,098        | \$3,564         | \$3,919         |
| Plan submissions   | 8,535          | 10,203         | 9,886          | 10,713          | 10,364          |
| Building Permitting Services   | \$839          | \$999          | \$1,226        | \$1,396         | \$1,578         |
| Permits issued   | 22,823         | 25,044         | 24,708         | 26,797          | 25,326          |
| Building Construction Inspections  | \$4,689        | \$5,325        | \$5,463        | \$5,644         | \$5,990         |
| Inspections performed  | 61,102         | 65,627         | 70,672         | 68,908          | 74,206          |
| Building Special Inspections   | \$537          | \$454          | \$456          | \$563           | \$573           |
| Field and test results, certifications and shop drawings reviewed                    |                |                | 1,866          | 1,853           | 2,038           |
| Building Code Enforcement  | \$362          | \$406          | \$515          | \$536           | \$629           |
| Enforcement cases  | 1,483          | 1,509          | 1,035          | 1,076           | 1,076           |

### A. Budget Reductions

### 1. Adjust Development Fee Schedule and Revenue Budget

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | (\$10,411)  |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This action adjusts the Building Development fee schedule to align development fees with activity costs and current revenue projections.
  - Building Development Fee Schedule Adjustment

The FY2016 Budget includes a 3% across-the-board increase of the Building Development fee schedule to accommodate an increase in construction related activity. Building Development revenue supports expenditures in each of the five land development agencies: Development Services, Fire Marshal's Office, Planning, Public Works and Transportation.

Building Development Revenue Budget Decrease

The net impact of budget adjustments between the FY15 Budget and the FY16 Budget is a decrease of \$10,411. This revenue decrease includes: budgeted fee increases, updated revenue projections, and an alignment of budget projections with historic actuals.

**b.** Service Level Impacts - Existing service levels are maintained. Without the fee schedule increase, service levels and core staffing levels would be negatively impacted.

### **B.** Budget Initiatives

### 1. Add Four Building Development Fee-Supported Positions

| Expenditure         | \$374,309   |
|---------------------|-------------|
| Revenue             | \$374,309   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 4.00        |

a. Description - This initiative adds four fee-funded positions in the Building Development Program within Development Services. The positions are an Assistant Trade Chief, Code Compliance Inspector, Development Services Technician II and a Combination Inspector. These staffing additions are necessary to meet increased demand for services in Building Development and maintain current service levels and quality standards for development inspections and plan review.

#### b. Service Level Impacts

### Fire Resistance Related Field Revisions Reviewed

FY16 w/o Addition |250FY16 w/ Addition |324

### Average days from building code complaint opened to first investigation

- FY16 w/o Addition |3.3FY16 w/ Addition |1.0
- Annual plans processed per FTE FY16 w/o Addition | 2,308 FY16 w/ Addition | 1,923

### • Number of days per year with a staffing shortage in Construction Inspections

| FY16 w/o Addition | 56 |
|-------------------|----|
| FY16 w/ Addition  | 27 |

#### 2. Vehicle Replacement Budget Increase

| Expenditure         | \$20,000    |
|---------------------|-------------|
| Revenue             | \$20,000    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative increases the vehicle replacement budget. Additional funds are needed to replace vehicles that are reaching the terminal mileage threshold.
- b. Service Level Impacts Existing service levels are maintained.

#### 3. Office Space Reconfiguration

| Expenditure         | \$70,000    |
|---------------------|-------------|
| Revenue             | \$70,000    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative redesigns current workspace to make more efficient use of existing space, add additional conference rooms for customer meetings and add taller panels to work spaces in high traffic areas.
- b. Service Level Impacts Existing service levels are maintained.



### 4. Increase Community Development Applications Support

| Expenditure         | \$85,063    |
|---------------------|-------------|
| Revenue             | \$7,000     |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description This initiative funds the \$85,063 increase in maintenance support required for the community development technology systems. The increase is located in Development Service's 4000 series, increasing revenue to the Information Technology internal service fund. The increase includes \$78,063 supported by the general fund and \$7,000 supported by fee revenue.
- **b.** Service Level Impacts Existing service levels are maintained. Increased capabilities through the EnerGov system will provide opportunity for increased productivity.

### 5. Training Budget Increase

| Expenditure         | \$10,000    |
|---------------------|-------------|
| Revenue             | \$10,000    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This increase will fund technical and non-technical staff training not currently provided within the code academy.
- b. Service Level Impacts Existing service levels are maintained.

#### 6. Overtime Budget Increase

| Expenditure         | \$11,500    |
|---------------------|-------------|
| Revenue             | \$11,500    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- a. Description This increase will provide for overtime charged for Plan Review and Special Inspections based on current actuals.
- **b.** Service Level Impacts Existing service levels are maintained.

#### 7. Apparel Budget Increase

| Expenditure         | \$15,000 |
|---------------------|----------|
| Revenue             | \$15,000 |
| General Fund Impact | \$0      |
| FTE Positions       | 0.00     |

- **a.** Description In order to provide a professional and consistent look for field personnel, DDS implemented a uniform policy in FY15. This initiative provides field personnel with weekly uniform rentals and laundry service. For consistency and customer service purposes, all personnel will wear uniforms with DDS insignias.
- b. Service Level Impacts Existing service levels are maintained.

### 8. Energov System Enhancements

| Expenditure         | \$200,000   |
|---------------------|-------------|
| Revenue             | \$200,000   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- a. Description Energov, the land use information system, manages land and building development and code enforcement information. The system was replaced in FY15 but is still being enhanced. DDS contributed \$200,000 in FY15 and will contribute an additional \$200,000 in FY16 for system enhancements that were not initially included in the project scope. Included in this amount, the Fire Marshall's Office contributed \$100,000 toward system enhancements in FY15 and will contribute an additional \$100,000 in FY16.
- b. Service Level Impacts System performance will be enhanced through funding system upgrades to include: improving the sort and filter functions; improving the tracking capabilities for plan reviews and submittals; creating user task lists; and improving search screens.

### Land Development

Land Development manages the site and subdivision plan review and permit issuance process, administers the posting and releasing of bonds and escrows and issues zoning permits.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Total bond and escrow activities completed within 21 days       | _              | _              | 30%            | 90%             | 90%             |
| Average days from first to final plan approval, non-residential | 44             | 42             | 42             | 44              | 44              |
| Average days from first to final plan approval, residential     | 46             | 51             | 48             | 59              | 59              |
| Overall customer satisfaction                                   | 97%            | 97%            | 89%            | —               | 95%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Site and Subdivision Plans   | \$807          | \$876          | \$1,569        | \$1,500         | \$3,080         |
| Plans reviewed   | 1,148          | 1,189          | 1,121          | 1,250           | 1,250           |
| Bonds and Escrows  | \$666          | \$832          | \$898          | \$852           | \$862           |
| Bond and escrow cases administered   | _              | 1,187          | 1,092          | 1,278           | 1,206           |
| Lot escrow cases initiated and released  | —              | 1,013          | 869            | 1,053           | 994             |
| Customer Service/Zoning Permits  | _              | —              | \$429          | \$427           | \$511           |

### A. Budget Reductions

### 1. Adjust Development Fee Schedule and Revenue Budget

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | (\$236,412) |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This action adjusts the Land Development fee schedule to align development fees with activity costs and current revenue projections.
  - Land Development Fee Schedule Adjustment

The Adopted FY2016 Budget includes a 3% across-the-board increase in the Land Development fee schedule and an additional 2.5% increase on all site development-related fees. Land Development revenue supports expenditures in each of the four land development agencies: Development Services, Planning, Public Works and Transportation.

Land Development Revenue Budget Decrease

The net impact of budget adjustments between the FY15 Budget and the FY16 Budget is a decrease of \$236,412. This revenue decrease includes: budgeted fee increases, updated revenue projections, and an alignment of budget projections with historic actuals.

**b.** Service Level Impacts - Existing service levels are maintained.

### 2. Increase Development Fund Transfer to the General Fund

| Expenditure         | \$1,557,708   |
|---------------------|---------------|
| Revenue             | <b>\$</b> 0   |
| General Fund Impact | (\$1,557,708) |
| FTE Positions       | 0.00          |

- **a.** Description In FY12, general funds were provided to DDS in order to stabilize service levels during the economic downturn. This increase in the repayment amount from the Development Review Special Revenue Stabilization Fund to the general fund will complete the repayment in FY16. The \$1,557,708 is in addition to the \$519,236 which was previously budgeted for a total repayment in FY16 of \$2,076,944. A total of \$3.2 million will have been repaid.
- b. Service Level Impacts Existing service levels are maintained.

### **B.** Budget Shifts

### 1. Shift Funding Source for 2 FTEs from Development Fees to Proffer Interest

| Budget Shift  | (\$220,000) |
|---------------|-------------|
| FTE Positions | 2.00        |
| Agency Impact | <b>\$</b> 0 |

- **a.** Description DDS will shift funding for two existing Planner II positions from development fees to proffer interest for FY16-FY18 only. In FY19 the funding source will revert to development fees.
- b. Service Level Impacts Existing service levels are maintained.



### **Customer Liaison**

The Early Assistance Desk (EAD) is the central point of contact for all community development customers. The EAD routes customers to the appropriate community development agency in a timely, organized and efficient manner.

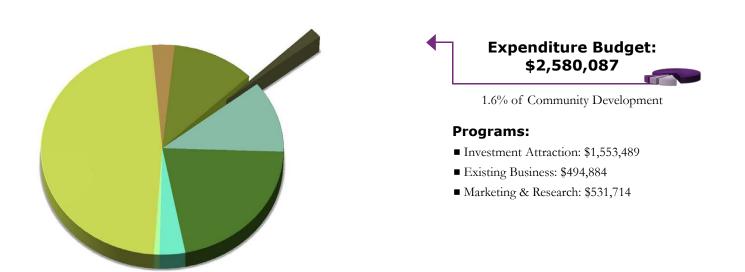
| Key Measures                            | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Customer transactions processed per FTE | 21,884         | 22,737         | 21,590         | 23,032          | 22,000          |
| Overall customer satisfaction           | 97%            | 97%            | 89%            |                 | 95%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Early Assistance Desk  | \$333          | \$311          | \$319          | \$312           | \$320           |
| Customer transactions  | 43,768         | 45,474         | 43,179         | 46,065          | 44,000          |



### **Mission Statement**

The mission of the Department of Economic Development is to facilitate a robust, diverse economy with more jobs and an expanded commercial tax base by attracting new companies, retaining and expanding existing businesses and growing new enterprises.



### Community Development Expenditure Budget \$157,000,034

### **Mandates**

The Department of Economic Development does not provide a state or federal mandated service.

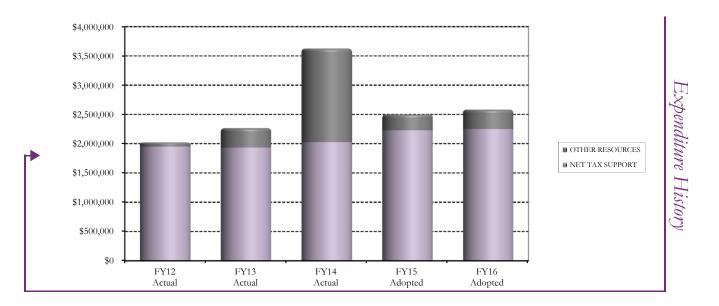
# Economic Development

## Expenditure and Revenue Summary

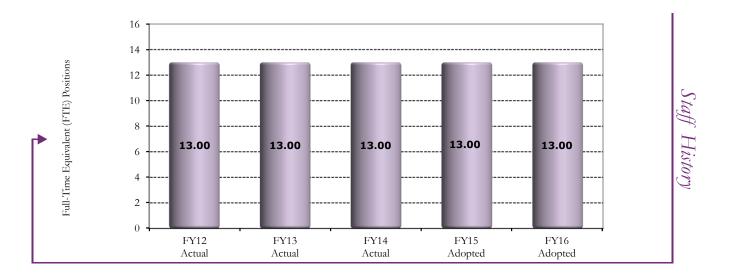


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|                                       |             |             |             |             |             | % Change  |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-----------|
|                                       | FY12        | FY13        | FY14        | FY15        | FY16        | Adopt15/  |
| Expenditure by Program                | Actual      | Actual      | Actual      | Adopted     | Adopted     | Adopted16 |
| 1 Investment Attraction               | \$1,009,077 | \$1,256,931 | \$2,866,014 | \$1,422,984 | \$1,553,489 | 9.17%     |
| 2 Existing Business                   | \$425,980   | \$468,587   | \$419,966   | \$509,636   | \$494,884   | (2.89%)   |
| 3 Marketing & Research                | \$336,357   | \$306,478   | \$338,362   | \$566,911   | \$531,714   | (6.21%)   |
| 4 Contributions                       | \$249,400   | \$231,132   | <b>\$</b> 0 | \$0         | <b>\$</b> 0 |           |
| Total Expenditures                    | \$2,020,814 | \$2,263,128 | \$3,624,342 | \$2,499,531 | \$2,580,087 | 3.22%     |
| Expenditure by Classification         |             |             |             |             |             |           |
| 1 Personal Services                   | \$904,945   | \$942,897   | \$1,060,926 | \$1,064,507 | \$1,130,058 | 6.16%     |
| 2 Fringe Benefits                     | \$246,724   | \$300,584   | \$321,429   | \$333,487   | \$348,896   | 4.62%     |
| 3 Contractual Services                | \$420,298   | \$427,001   | \$214,834   | \$332,878   | \$332,878   | 0.00%     |
| 4 Internal Services                   | \$48,647    | \$54,645    | \$55,477    | \$37,494    | \$41,803    | 11.49%    |
| 5 Purchase Goods & Supplies           | \$400,201   | \$462,758   | \$482,378   | \$484,630   | \$483,647   | (0.20%)   |
| 6 Capital Outlay                      | \$0         | <b>\$</b> 0 | \$1,280,546 | \$1,000     | \$1,000     | 0.00%     |
| 7 Leases & Rentals                    | \$0         | \$75,244    | \$208,752   | \$245,535   | \$250,407   | 1.98%     |
| 8 Recovered Costs/Budgeted Savings    | \$0         | <b>\$</b> 0 | <b>\$</b> 0 | \$0         | (\$63,613)  |           |
| 9 Transfers Out                       | <b>\$</b> 0 | \$0         | <b>\$</b> 0 | \$0         | \$55,011    | _         |
| Total Expenditures                    | \$2,020,814 | \$2,263,128 | \$3,624,342 | \$2,499,531 | \$2,580,087 | 3.22%     |
| Funding Sources                       |             |             |             |             |             |           |
| 1 Revenue for Use of Money & Property | \$0         | \$0         | <b>\$</b> 0 | \$0         | \$55,011    | _         |
| 2 Miscellaneous Revenue               | \$47,141    | (\$9,644)   | \$6,061     | \$26,568    | \$26,568    | 0.00%     |
| 3 Transfers In                        | \$22,265    | \$341,895   | \$1,593,147 | \$243,635   | \$248,507   | 2.00%     |
| Total Designated Funding Sources      | \$69,406    | \$332,251   | \$1,599,208 | \$270,203   | \$330,086   | 22.16%    |
| Net General Tax Support               | \$1,951,408 | \$1,930,877 | \$2,025,134 | \$2,229,328 | \$2,250,001 | 0.93%     |
| Net General Tax Support               | 96.57%      | 85.32%      | 55.88%      | 89.19%      | 87.21%      |           |



Economic Development



|                                  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|----------------------------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 Investment Attraction          | 6.35           | 6.10           | 6.10           | 6.10            | 6.8             |
| 2 Existing Business              | 3.95           | 3.95           | 3.95           | 1.85            | 1.6             |
| 3 Marketing & Research           | 2.70           | 2.95           | 2.95           | 5.05            | 4.5             |
| Full-Time Equivalent (FTE) Total | 13.00          | 13.00          | 13.00          | 13.00           | 13.0            |

## **Future Outlook**

Economic Development Strategic Goal/Outcomes - The Board's adopted goal for Economic Development is:

The County will provide a robust, diverse economy with more quality jobs and an expanded commercial tax base.

**Economic Development Success** - Over the past several years, the County has had great success in achieving the outcomes desired by the community including adding jobs and commercial revenues. Some indicators of that success include:

- FY2014 was our best year ever in Economic development attracting over \$1 billion in capital investment. To date in FY2015 the County has attracted over \$500 million in capital investment.
- From 2008–2014 (most of which was during the Great Recession) the County attracted over 1,400 targeted jobs.
- Over the same period, the County's at-place employment increased by 13,575 jobs or a 13% growth in jobs.
- Prince William's current unemployment rate is 4.6%.

Staff By Program



- In one category alone–Data Centers we have increased tax revenue from \$3.6 million in 2010 to just over \$10 million annually in 2014, a 177% increase. That \$10 million annually in revenue from data centers represents 2 cents on the tax rate or \$72 for the average residential taxpayer.
- Total commercial revenue has increased by 37% from FY2008-FY2015 from \$103 million to just over \$140 million in FY15, the current fiscal year. That \$37 million on the residential side would represent an approximate \$270 increase annually on the average residential tax bill in today's penny value.

**Building a Diverse Economy** - The Competitive Analysis and Target Markets Study conducted by the department in 2013 affirmed the county's strong business proposition in our target markets of information technology, life sciences, and federal markets. Additionally, two additional target sectors - advanced logistics/supply chain and advanced manufacturing were added this year to our approved list, which will expand opportunities for business recruitment particularly.

Focus on Technology-Driven Clusters - In order to succeed in the "new economy", communities in the National Capital Region need to move away from dependence on federal spending and traditional federal agency and federal contractor investment. Instead, they must focus on private sector activities in technology driven "clusters". Prince William County has been forward thinking in this area, taking advantage of its strengths in information technology and life sciences particularly. Examples of this include:

- Data Centers As of this year, Prince William crossed the 2 million square foot mark for data center locations. We have become a major attractor of data centers in the last several years because of our robust fiber network, ample electric power supply, skilled IT labor force, proximity to Dulles International Airport and our business friendly development processes. Data centers are particularly attractive because they produce significant local tax revenue but have minimal impact on surrounding land uses and generate very little traffic.
- **Prince William Science Accelerator** With the opening of our Science Accelerator wet lab (the only facility of its kind in Northern Virginia), this past June, we have been able to build on the County's long standing commitment to growing the life sciences sector here. We attracted our first tenant to the wet lab, ISOThrive, a California based company. We have two additional companies very interested in locating in the Science Accelerator in early 2015.
- Simulation & Game Institute In conjunction with George Mason University's Computer Game Design Program, we opened the Simulation & Game Institute (SGI) this past April to take advantage in the exponential growth in the "serious games" area. Serious games are increasingly being used in military, health care, public safety, education, and business applications. There are currently five companies resident at SGI and we expect our first "spinout" into commercial space in early 2015. Additionally, we have partnered with the Commonwealth to transition the SGI from a local enterprise to a statewide initiative under the title of the Virginia Serious Game Institute.

Because both of these facilities are located on or adjacent to George Mason University's Prince William campus and are surrounded by a variety of technology companies in the IT, engineering and life science areas, an ever expanding "technology innovation cluster" has formed and is growing around Innovation Park.

**Potomac Communities Initiative** - To capitalize on Eastern Prince William County's many notable assets and redevelopment opportunities, the County launched the Potomac Communities Initiative to highlight those attributes to the local and national real estate development community. Our Potomac Communities marketing piece has been very well received and has been distributed at a number of both local and national real estate events. The brochure recently won an award from the International Economic Development Council.

**Transportation Assets** - We continue to emphasize to company prospects the County's excellent road and rail transportation systems, which provide great access to markets both within the region and along the Atlantic seaboard as well as less congested reverse-commute options for the Northern Virginia workforce. The County's investment in Route 1 road improvements has already resulted in new private investment and will stimulate additional redevelopment opportunities in the future. Finally, our close proximity to Dulles International Airport and the location of Manassas Regional Airport provide a multitude of direct non-stop domestic and international flights as well as cargo capabilities



at Dulles and corporate air travel options at Manassas. Our road infrastructure has been critical to our past economic development success and needs to be continually expanded and upgraded to take advantage of business investment opportunities which arise that depend on efficient workforce and cargo flows.

**Marketing Outreach** - Our proactive marketing efforts have taken a major leap forward during the past year with freshened print collateral material, better media awareness and relationships, new research activities, improved presentation formats, increased use of social media and a new Customer Relationship Management platform which will allow much more intensive tracking of sales activities and performance. Additionally, our department website is being completely re-engineered in order to compete successfully with "best in class" economic development websites of our national and international competitor jurisdictions. The website work will be completed in late summer, 2015.

We have a robust marketing outreach agenda for the coming year focusing on meetings with site location consultants, a call trip to Chicago in conjunction with VEDP, a county tour with GSA staff, presentations to the major commercial and industrial brokerage firms in the DC metro area, as well as attendance at trade shows in our target markets including data centers, life sciences, logistics/distribution/supply chain and advanced manufacturing. Additionally, we are heightening efforts with our local federal contractors to identify new market opportunities both here in the US and internationally.

International Opportunities - Beginning in 2012 with our first international mission to China, we have begun to build business relationships with a number of privately owned Chinese companies in the areas of logistics/distribution, electronics, construction, and pharmaceuticals. Recently, we hosted a business delegation from the Anhui Chamber of Commerce in Shanghai to show them the many assets of Prince William County. We believe this effort to bear fruit in the future with regard to new direct inbound investment as well as export market opportunities for our existing companies.

## **General Overview**

- A. Budgeted Savings For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria, year-end savings are considered to be one-time funds, which should not be used to support ongoing expenditures. In order to address this issue, the FY2016 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million. This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary lapse. The savings amount for Economic Development is (\$63,613).
- **B.** Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16 Economic Development's technology bill increased by \$4,309 to \$38,562.
- C. Increase in Life Sciences Facility Lease Costs In FY13, the County signed a five-year master lease for a Life Sciences facility at Innovation Technology Park. On October 15, 2013, <u>BOCS Resolution 13-635</u> was adopted, extending this lease from five years to ten years. The Economic Development Opportunity Fund will continue to fund the county lease payments and will be reimbursed from the tenant licensee payments. The FY16 total lease payments are \$248,507 or \$4,872 more than FY15.
- D. Property Revenue Increase The Economic Development FY16 revenue budget increased by \$55,011. Lease revenue for use of Wet Lab Space increased by \$25,119 per <u>BOCS Res. 15-101</u> on February 10, 2015 and 29,892 per <u>BOCS Res. 15-192</u> on March 10, 2015.



- **E.** Compensation Increase Compensation adjustments totaling \$44,226 are made to support the following rate changes:
  - 5.0% Retiree Health;
  - -1.0% VRS employer rate for Plan 1 employees;
  - 7.7% Health insurance;
  - 3.2% Dental insurance;
  - 2.0% Pay Plan adjustment; and
  - 1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

## **Program Summary**

### **Investment Attraction**

Increase awareness of Prince William County's advantages as a business location, identify and pursue target market opportunities, develop relationships with investors and package prospect proposals resulting in the attraction of new and the expansion of existing businesses.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| County at-place employment  | 111,000        | 114,942        | 117,546        | 118,442         | 118,000         |
| Targeted jobs associated with new businesses                              | 303            | 110            | 239            | 300             | 300             |
| Capital investment associated with new and existing projects (non-retail) | \$445M         | \$423M         | \$1.074B       | \$200M          | \$300M          |

| <b>Program Activities &amp; Workload<br/>Measures</b><br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Investment Attraction Marketing  | \$1,009        | \$1,257        | \$2,635        | \$1,423         | \$1,553         |
| Target missions/trade shows/special events attended  | 103            | 111            | 144            | 100             | 100             |
| Contacted leads  |                |                |                |                 | 300             |
| Qualified leads  | _              |                |                | _               | 75              |
| Projects managed   | —              | _              | _              | —               | 40              |
| Project wins   |                |                |                |                 | 25              |



## **Existing Business**

The Existing Business program retains existing businesses, identifies and secures company expansion projects, and acts as a strategic advisor to company leaders, assisting them to grow their operations in Prince William County.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| County at-place employment  | 111,000        | 114,942        | 117,546        | 118,442         | 118,000         |
| Targeted jobs associated with existing businesses                         | 118            | 484            | 39             | 200             | 200             |
| Capital investment associated with new and existing projects (non-retail) | \$445M         | \$423M         | \$1.074B       | \$200M          | \$300M          |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Existing Business Outreach/Expansion   | \$247          | \$263          | \$222          | \$279           | \$264           |
| Local companies assisted with expansion projects                                     | 10             | 8              | 47             | 17              | 17              |
| Entrepreneurship Initiatives   | \$224          | \$231          | \$231          | \$231           | \$231           |
| Jobs created   | 36             | 64             | 94             | 60              | 100             |
| Jobs saved/retained  | 63             | 43             | 72             | 100             | 50              |



### Marketing & Research

The Marketing & Research program is responsible for the coordination and execution of the Economic Development's marketing and communication strategy, as well as the provision of economic intelligence to support the business attraction, expansion and retention efforts of Economic Development.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| County at-place employment  | 111,000        | 114,942        | 117,546        | 118,442         | 118,000         |
| Capital investment associated with new and existing projects (non-retail) | \$445M         | \$423M         | \$1.074B       | \$200M          | \$300M          |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Business Location and Expansion<br>Research  | \$336          | \$306          | \$338          | \$318           | \$310           |
| Site and building inventory maintained and updated                                   | 4              | 4              | 81             | 144             | 144             |
| Economic development research conducted for or presented to clients                  |                | 6              | 65             | 144             | 144             |
| Web Site Marketing and Outreach, Public<br>Relations and Special Events              | \$179          | \$206          | \$198          | \$249           | \$222           |
| Press releases disseminated or media calls for information/statements fielded        |                | 20             | 199            | 40              | 40              |
| Property searches on the Economic<br>Development Site and Building Database          |                | 6,449          | 5,247          | 6,750           | 6,750           |



### **Mission Statement**

The Prince William Public Library System supports the County vision of "A Community of Choice" through exceptional service, providing lifelong enrichment across both traditional and virtual environments.





11.1% of Community Development

#### **Programs:**

- Library Administrative Services: \$688,574
- Public Services: \$9,928,692
- Materials Services: \$3,637,842
- Financial Services: \$766,413
- Technology Services: \$2,391,442

Community Development Expenditure Budget \$157,000,034

## Mandates

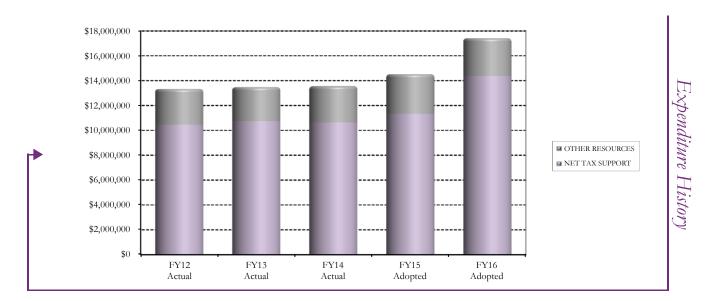
There are no states or federal mandates affecting the Library System.

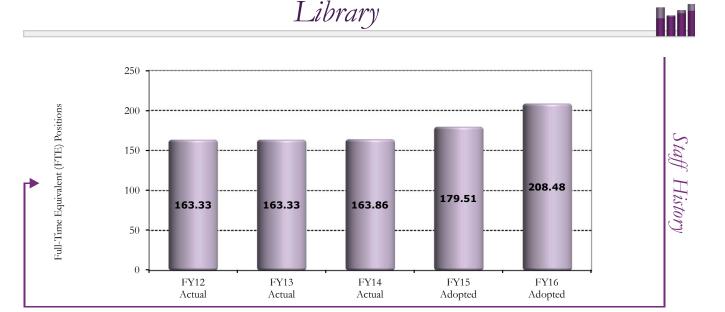


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## Expenditure and Revenue Summary

|              |  |  |   |   | •   |
|--------------|--|--|---|---|---|
| 1            |  | 1  | 1   | 1   | % Change  |
| FY12         | FY13   | FY14   | FY15  | FY16  | Adopt15/  |
| Actual       | Actual   | Actual   | Adopted   | Adopted   | Adopted16   |
| —            | —  | —  | —   | \$688,574   | —   |
| \$8,039,146  | \$7,810,380  | \$7,954,252  | \$8,544,860   | \$9,928,692   | 16.19%  |
| \$3,267,682  | \$3,278,914  | \$3,246,963  | \$3,411,852   | \$3,637,842   | 6.62%   |
| \$876,917    | \$788,483  | \$689,081  | \$797,635   | \$766,413   | (3.91%)   |
| \$1,147,806  | \$1,599,264  | \$1,666,386  | \$1,763,803   | \$2,391,442   | 35.58%  |
| \$13,331,551 | \$13,477,041   | \$13,556,682   | <b>\$14,518,15</b> 0  | \$17,412,963  | 19.94%  |
|              |  |  |   |   |   |
| \$8,241,398  | \$8,199,829  | \$8,424,817  | \$9,060,649   | \$10,624,182  | 17.26%  |
| \$2,010,371  | \$2,221,323  | \$2,207,448  | \$2,429,770   | \$2,793,587   | 14.97%  |
| \$300,483    | \$283,636  | \$250,874  | \$252,370   | \$423,650   | 67.87%  |
| \$819,522    | \$870,977  | \$846,172  | \$781,902   | \$1,118,559   | 43.06%  |
| \$1,929,273  | \$1,847,565  | \$1,788,314  | \$1,965,547   | \$2,769,414   | 40.90%  |
| \$16,328     | \$38,927   | \$0  | \$0   | \$0   |   |
| \$14,176     | \$14,784   | \$39,057   | \$27,912  | \$54,912  | 96.73%  |
| \$0          | \$0  | <b>\$</b> 0  | \$0   | (\$371,341)   | —   |
| \$13,331,551 | \$13,477,041   | \$13,556,682   | <b>\$14,518,15</b> 0  | \$17,412,963  | 19.94%  |
|              |  |  |   |   |   |
| \$136        | \$142  | \$0  | <b>\$</b> 0   | \$0   |   |
| \$578,239    | \$547,522  | \$567,434  | \$663,492   | \$663,492   | 0.00%   |
| \$1,720,176  | \$1,648,512  | \$1,756,068  | \$1,957,556   | \$1,834,001   | (6.31%)   |
| \$495,988    | \$509,287  | \$543,915  | \$523,962   | \$523,962   | 0.00%   |
| \$239        | \$31   | \$0  | \$0   | \$0   |   |
| \$84,510     | \$42,510   | \$42,510   | \$42,510  | \$0   | (100.00%)   |
| \$2,879,288  | \$2,748,004  | \$2,909,927  | \$3,187,520   | \$3,021,455   | (5.21%)   |
| \$10,452,263 | \$10,729,037   | \$10,646,755   | \$11,330,630  | \$14,391,508  | 27.01%  |
| 78.40%       | 79.61%   | 78.54%   | 78.04%  | 82.65%  |   |
|              | \$8,039,146<br>\$3,267,682<br>\$876,917<br>\$1,147,806<br>\$13,331,551<br>\$13,331,551<br>\$13,331,551<br>\$14,176<br>\$0<br>\$13,331,551<br>\$13,331,551<br>\$13,331,551<br>\$13,331,551<br>\$13,6<br>\$578,239<br>\$1,720,176<br>\$495,988<br>\$239<br>\$84,510<br>\$2,879,288<br>\$10,452,263 | Actual         Actual           \$8,039,146         \$7,810,380           \$3,267,682         \$3,278,914           \$876,917         \$788,483           \$1,147,806         \$1,599,264           \$13,331,551         \$13,477,041           \$8,241,398         \$8,199,829           \$2,010,371         \$2,221,323           \$300,483         \$283,636           \$819,522         \$870,977           \$1,929,273         \$1,847,565           \$16,328         \$38,927           \$14,176         \$14,784           \$0         \$0           \$13,331,551         \$113,477,041           \$13,331,551         \$13,477,041           \$13,331,551         \$13,477,041           \$13,331,551         \$13,477,041           \$13,331,551         \$13,477,041           \$13,331,551         \$13,477,041           \$13,331,551         \$13,477,041           \$13,331,551         \$142,184           \$0         \$0           \$13,331,551         \$14,284           \$10,720,176         \$1,648,512           \$495,988         \$509,287           \$239         \$31           \$84,510         \$42,510      \$2,8 | Actual         Actual         Actual           \$8,039,146         \$7,810,380         \$7,954,252           \$3,267,682         \$3,278,914         \$3,246,963           \$876,917         \$788,483         \$689,081           \$1,147,806         \$1,599,264         \$1,666,386           \$13,331,551         \$13,477,041         \$13,556,682           \$8,241,398         \$8,199,829         \$8,424,817           \$2,010,371         \$2,221,323         \$2,207,448           \$300,483         \$283,636         \$250,874           \$300,483         \$283,636         \$250,874           \$819,522         \$870,977         \$846,172           \$1,929,273         \$1,847,565         \$1,788,314           \$16,328         \$38,927         \$0           \$14,176         \$14,784         \$39,057           \$0         \$0         \$0           \$14,176         \$14,764         \$13,556,682           \$13,331,551         \$13,477,041         \$13,556,682           \$13,331,551         \$13,477,041         \$13,556,682           \$14,176         \$14,784         \$39,057           \$0         \$0         \$0           \$13,331,551         \$13,477,041         \$13,556,682 | ActualActualActualActualAdopted $   -$ \$8,039,146\$7,810,380\$7,954,252\$8,544,860\$3,267,682\$3,278,914\$3,246,963\$3,411,852\$876,917\$788,483\$689,081\$797,635\$1,147,806\$1,599,264\$1,666,386\$1,763,803\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$8,241,398\$8,199,829\$8,424,817\$9,060,649\$2,010,371\$2,221,323\$2,207,448\$2,429,770\$300,483\$283,636\$250,874\$252,370\$819,522\$870,977\$846,172\$781,902\$1,929,273\$1,847,565\$1,788,314\$1,965,547\$16,328\$38,927\$0\$0\$14,176\$14,784\$39,057\$27,912\$0\$0\$0\$0\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$13,331,551\$13,477,041\$13,556,682\$14,518 | ActualActualActualActualAdopted $   -$ \$688,574\$8,039,146\$7,810,380\$7,954,252\$8,544,860\$9,928,692\$3,267,682\$3,278,914\$3,246,963\$3,411,852\$3,637,842\$876,917\$788,483\$689,081\$797,635\$766,413\$1,147,806\$1,599,264\$1,666,386\$1,763,803\$2,391,442\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$17,412,963\$8,241,398\$8,199,829\$8,424,817\$9,060,649\$10,624,182\$2,010,371\$2,221,323\$2,207,448\$2,429,770\$2,793,557\$300,483\$283,636\$250,874\$2,252,370\$423,650\$819,522\$870,977\$846,172\$781,902\$11,18,559\$1,929,273\$1,847,565\$1,788,314\$1,965,547\$2,769,414\$16,328\$38,927\$0\$0\$0\$14,176\$14,784\$39,057\$27,912\$54,912\$0\$0\$0\$0\$0\$0\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$17,412,963\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$17,412,963\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$17,412,963\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$17,412,963\$13,331,551\$13,477,041\$13,556,682\$14,518,150\$17,412,963\$13,331,551\$13,477,041\$13,556,682\$14,518 |





|                                   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|-----------------------------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 Library Administrative Services | 0.00           | 0.00           | 0.00           | 0.00            | 7.67            |
| 2 Public Services                 | 124.62         | 124.62         | 123.62         | 136.74          | 162.17          |
| 3 Materials Services              | 23.71          | 23.71          | 24.24          | 25.24           | 25.24           |
| 4 Financial Services              | 6.00           | 6.00           | 6.00           | 6.00            | 4.40            |
| 5 Technology Services             | 9.00           | 9.00           | 10.00          | 11.53           | 9.00            |
| Full-Time Equivalent (FTE) Total  | 163.33         | 163.33         | 163.86         | 179.51          | 208.48          |

### **Future Outlook**

**Libraries Continue to Evolve** - Two new community libraries, Montclair and Haymarket-Gainesville will open in the fall of 2015, bringing more robust library services to those areas of the County. During their first eight months of service, Montclair and Haymarket-Gainesville each expect approximately 125,000 visits from their community. These new libraries will emphasize technology and the library as a community center, which demonstrate how libraries continue to evolve in order to remain vital and responsive to changing community needs.

**Future of Neighborhood Libraries** - From 1985 to 1987, neighborhood libraries were added to the Library System as an interim solution for the delivery of library services to all County magisterial districts until new community or regional libraries could be built. However, even as new libraries were built, neighborhood libraries have remained open. As new libraries are added, the Library System needs to determine which neighborhood libraries should remain and which should be closed when an accessible full service library is available nearby. This strategy can free up funding to support new full-service libraries that come on line.



## **General Overview**

- A. One-Time Reductions \$13,600 has been removed from the Library's FY16 budget for non-recurring expenditures associated with computer hardware purchased for the 15.65 full time equivalent advance staff funded in FY15 for the new Gainesville-Haymarket and Montclair libraries.
- **B.** Reclassification \$44,246 has been removed from the Library's FY16 budget due to a reclassification of a position.
- **C. Budget Shift** \$203,000 has been shifted within Library Network Support (\$27,000), Materials (\$161,000) and Financial Management programs (\$15,000) to reflect where expenditures are actually occurring.
- **D.** Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16 the Library technology bill increased by \$21,204 to \$764,095.
- **E. Proffer Interest for Book Purchases** \$42,510 transferred from proffer interest to the Library budget used to support book and material purchases has been removed from the Library's FY16 budget. This increases net general tax support by \$42,510.
- **F. Purchase of Books** \$13,895 has been removed for the purchase of books in the Library's FY16 budget. Service level impacts are as follows:

| <ul> <li>Materials availability ti</li> </ul> | tle survey fill r | ate |
|---|-------------------|-----|
| FY16 w/o Reduction                            | 74%               |     |
| FY16 w/ Reduction                             | 73%               |     |
| Subject/Author fill rate                      | e                 |     |
| FY16 w/o Reduction                            | 82%               |     |
| FY16 w/ Reduction                             | 81%               |     |
| <ul> <li>Browser fill rate</li> </ul>         |                   |     |
| FY16 w/o Reduction                            | 93%               |     |
| FY16 w/ Reduction                             | 92%               |     |
| Items Processed                               |                   |     |
| FY16 w/o Reduction                            | 80,000            |     |
| FY16 w/ Reduction                             | 79,200            |     |

- Items Processed
  FY16 w/ o Reduction | 80,000
  FY16 w/ Reduction | 79,200

  G. Budgeted Savings For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria year-end savings are considered to be one-time funds, which should not be used to support ongoing expenditures. In order to address this issue, the FY16 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million. This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary
  - lapse. The savings amount for the Library is \$371,341.
- H. Library Reorganization The Library System has been reorganized to address the following issues:
  - The need for an Administrative Services program responsible for long range planning and oversight of Library human resource and facilities operations as well as oversight for the Library's community partner, Literacy Volunteers of America Prince William.
  - The need for direct supervision and management of the Public Services operations of the Library System to include all branches, neighborhood libraries, and the new Office of Community Engagement which will include communications, marketing and development, graphics, Web services, social media, programming coordination, and grant writing for the Library System.



- This reorganization changes the Library's organizational structure from four programs with twelve activities in the FY15 budget to five programs and twelve activities in the FY16 budget. There is no increase in net county tax support.
- I. Compensation Increase Compensation adjustments totaling \$327,159 are made to support the following rate changes:
  - 5.0% Retiree Health;
  - -1.0% VRS employer rate for Plan 1 employees;
  - 7.7% Health insurance;
  - 3.2% Dental insurance;
  - 2.0% Pay Plan adjustment; and

1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental

## **Program Summary**

### **Library Administrative Services**

The Administrative Services Program of the Library System provides systemwide management, direction, policy and procedural formulation of all library programs as well as short-term and long-range strategic planning for the Library System. This program also insures compliance with County policies and procedures through the Library Director's Office, the Human Resources work unit, and the Facilities Maintenance work unit. The Library System's Community Partner, Literacy Volunteers of America-Prince William is also a part of this program and provides free, basic literacy, computer, workplace, job skills, English as a Second Language and other tutoring services to citizens.

| Key Measures                           | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Residents with library cards           | 67%            | 72%            | 69%            | 65%             | 69%             |
| Library services meet residents' needs | 94%            | 94%            | 95%            | 94%             | 95%             |



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Library Director's Office  | \$267          | \$267          | \$299          | \$235           | \$242           |
| Library services meet residents' needs   | 94%            | 94%            | 95%            | 94%             | 95%             |
| Human Resources  | \$311          | \$313          | \$376          | \$328           | \$299           |
| FTE of volunteer hours contributed   | 17.36          | 17.06          | 17.76          | 16.41           | 17.00           |
| Facilities Maintenance   | \$69           | \$69           | \$72           | \$114           | \$120           |
| Maintenance, repair and/or special project requests                                  | 444            | 472            | 504            | 400             | 450             |
| Literacy Volunteers of America-Prince<br>William                                     | \$25           | \$26           | \$26           | \$27            | \$27            |
| Adults served  | 659            | 752            | 667            | 650             | 650             |
| Tutors trained and supported   | 212            | 232            | 230            | 232             | 232             |
| Literacy volunteer hours provided to students  | 15,305         | 15,033         | 15,003         | 14,750          | 14,750          |

## **Public Services**

The Public Services Program of the Library System provides direct service to the public by lending materials from its full service and neighborhood libraries, by responding to information requests from the public, and by offering educational, informational, and recreational events and activities for all ages. In addition, this program includes the Community Engagement work unit which is responsible for library marketing and development, library publications and graphics, programming coordination and the library's Web and social media presence. In addition, this unit partners with citizens, businesses, agencies, and organizations throughout the community.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Residents with library cards   | 67%            | 72%            | 69%            | 65%             | 69%             |
| Information requests completed within 24 hours   | 93%            | 95%            | 93%            | 94%             | 93%             |
| Library services meet residents' needs   | 94%            | 94%            | 95%            | 94%             | 95%             |
| Customer scheduled actions, such as new<br>publications, completed according to schedule<br>(Graphics) | _              |                | 99%            | 95%             | 90%             |
| Customer scheduled actions (e.g. new services)<br>completed according to schedule (Web<br>Services)    | 100%           | 100%           | 99%            | 98%             | 98%             |



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Circulation  | \$2,453        | \$2,329        | \$2,396        | \$2,628         | \$3,399         |
| Print materials circulated   | _              | 3.5M           | 3.5M           | 3.5M            | 3.4M            |
| Digital materials circulated   | _              | 109,672        | 178,846        | 120,000         | 170,000         |
| Information Services   | \$3,322        | \$3,335        | \$3,291        | \$3,653         | \$4,723         |
| Information requests handled: staff assisted (in person, telephone, e-mail)          | —              | 381,836        | 362,971        | 350,000         | 350,000         |
| Information requests handled: electronic   | _              | 3.90M          | 4.5M           | 3.85M           | 4.0M            |
| Library Activities and Events  | \$392          | \$362          | \$364          | \$404           | \$496           |
| Attendees at Library programs/events   | 94,770         | 94,174         | 96,224         | 90,000          | 95,000          |
| Library events and activities  | 2,111          | 2,218          | 2,315          | 2,200           | 2,200           |
| Neighborhood Libraries   | \$960          | \$935          | \$960          | \$972           | \$987           |
| Materials circulated   | 716,445        | 775,021        | 810,241        | 750,000         | 750,000         |
| Information requests handled (staff assisted)  |                | 136,677        | 128,011        | 136,000         | 125,000         |
| Events and activities  | _              | 261            | 302            | 260             | 275             |
| Attendees at events and activities   | _              | 5,699          | 8,005          | 5,600           | 7,500           |
| Community Engagement   | \$240          | \$175          | \$170          | \$185           | \$324           |
| Generated media stories/media mentions   |                | _              | 232            | 45              | 230             |
| Web requests produced  | _              | _              | 4,917          | 2,900           | 4,000           |
| Printed publications produced  | _              | _              | 3,606          | 3,000           | 3,500           |

### A. Budget Initiatives

### 1. Staffing for the Haymarket-Gainesville and Montclair Community Libraries

| Expenditure         | \$2,582,901 |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$2,582,901 |
| FTE Positions       | 28.97       |

a. Description - In order to open the Haymarket-Gainesville and Montclair Community Libraries as scheduled in fall 2015, the new staff needed for both facilities (14.25 FTE for Haymarket-Gainesville and 14.72 FTE for Montclair) must be hired, trained, and available to serve the public on opening day. In addition, staff at the existing Gainesville neighborhood library (2.59 FTE) will be transferred to the new Haymarket-Gainesville community library to complete the staffing complement. Both Haymarket-Gainesville and Montclair are expected to checkout materials, provide information assistance, provide computer access for the public as well as wireless and mobile services, and offer programs and special events as soon as they open to the public.



Depending upon the opening date for each facility, Haymarket-Gainesville and Montclair are each expected to checkout 1,500 to 3,000 items per month initially. In addition, initially, each library is expected to answer 500 to 1,000 requests for assistance each month.

**b.** Service Level Impacts - Because both libraries are projected to open in fall 2015, the impact on Library's performance measures is expected to be minimal in FY16.

### **Materials Services**

The Materials Management Program of the Library System is responsible for the continuing development of the Library System's print, audiovisual, electronic, and digital resources. This program selects, orders, catalogs, and processes books and other library material formats and develops and maintains the Library System's catalog of holdings which provides citizen access to the Library's print, digital and electronic resources. This program also provides interlibrary loan service which enables citizens to obtain books and other media from other public, academic, and special libraries throughout the country. In addition, courier and mailroom services for the Library System are provided through this Library program.

| Key Measures                                  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Materials availability survey title fill rate | 76%            | 74%            | 73%            | 74%             | 73%             |
| Subject/author fill rate                      | 84%            | 81%            | 82%            | 81%             | 81%             |
| Browser fill rate                             | 94%            | 95%            | 95%            | 93%             | 92%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Library Materials Support  | \$3,268        | \$3,279        | \$3,247        | \$3,412         | \$3,638         |
| Items processed  |                | 83,458         | 65,687         | 82,000          | 79,200          |

### **Financial Services**

The Financial Services Program of the Library System manages the financial, accounting and administrative services for the Library System as directed by the Library Board. This program develops, manages, and implements the Library System's adopted budget and CIP projects, including performance measurement. In addition, the program monitors library revenues and state aid grants as well as compiling and coordinating library data collection, which includes survey creation, annual submissions to the Library of Virginia, other library-related surveys and requests for statistical information. The program adheres to all County budget and financial policies and procedures and ensures that all library locations are in compliance.

| Key Measures                                 | FY12   | FY13   | FY14   | FY15    | FY16    |
|--|--------|--------|--------|---------|---------|
|  | Actual | Actual | Actual | Adopted | Adopted |
| Financial transactions processed on schedule | 97%    | 98%    | 98%    | 98%     | 98%     |



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Financial Management Services  | \$877          | \$788          | \$689          | \$798           | \$766           |
| Financial transactions processed   | 21,057         | 16,705         | 22,756         | 17,000          | 20,000          |

## **Technology Services**

The Technology Services Program of the Library System manages the daily operations of all Library-specific automated systems, such as the library's automated circulation system and print, time management and credit card payment systems, as well as all library Web-based services, such as meeting room and event reservations, interlibrary loan, summer and winter reading programs; library wireless services; library mobile services; and the Library System's Public Access Computer (PAC) network and related assets.

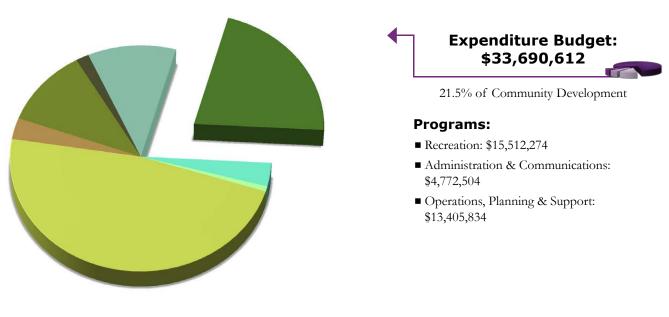
| Key Measures   | FY12   | FY13   | FY14   | FY15    | FY16    |
|--|--------|--------|--------|---------|---------|
|  | Actual | Actual | Actual | Adopted | Adopted |
| Customer on-site hardware/software problems<br>resolved within 8 hours (Library Network<br>Support Services) | 99%    | 99%    | 99%    | 98%     | 98%     |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Library Network Support  | \$1,148        | \$1,599        | \$1,666        | \$1,764         | \$2,391         |
| Support requests assigned to Library Network<br>Support Services                     |                |                | 7,250          | 5,500           | 6,500           |



### **Mission Statement**

The Department of Parks & Recreation enriches our diverse community's quality of life through citizen-driven recreational experiences, offered in an environmentally and fiscally responsible manner.



Community Development Expenditure Budget \$157,000,034

### **Mandates**

The Department of Parks & Recreation does not provide a state or federal mandated service.

# Parks & Recreation

## Expenditure and Revenue Summary



ht

|   |              |              |              |              |              | % Change  |
|---|--------------|--------------|--------------|--------------|--------------|-----------|
|   | FY12         | FY13         | FY14         | FY15         | FY16         | Adopt15/  |
| Expenditure by Program                      | Actual       | Actual       | Actual       | Adopted      | Adopted      | Adopted16 |
| Park Authority* (Historical)                | i            |              |              |              |              |           |
| 1 Recreation                                | \$16,504,228 | _            |              | _            |              |           |
| 2 Administration, Marketing & Contributions | \$4,032,932  |              | —            |              |              |           |
| 3 Operations, Planning & Support            | \$11,035,266 | —            | —            | —            | —            |           |
| Department of Parks & Recreation            |              |              |              |              |              |           |
| 1 Recreation                                |              | \$19,729,491 | \$14,838,595 | \$14,428,391 | \$15,512,274 | 7.51%     |
| 2 Administration & Communications           |              | \$3,576,741  | \$5,567,611  | \$5,865,150  | \$4,772,504  | (18.63%)  |
| 3 Operations, Planning & Support            | —            | \$10,014,476 | \$10,546,370 | \$12,534,147 | \$13,405,834 | 6.95%     |
| Total Expenditures                          | \$31,572,426 | \$33,320,708 | \$30,952,576 | \$32,827,688 | \$33,690,612 | 2.63%     |
| Expenditures by Classification              |              |              |              |              |              |           |
| Park Authority* (Historical)                |              |              |              |              |              |           |
| 1 Personal Services & Fringe Benefits       | \$15,488,646 | _            |              | _            | _            | _         |
| 2 Contractual Services                      | \$3,135,686  |              |              |              |              |           |
| 3 Purchase Goods & Supplies                 | \$6,851,446  | _            | _            | _            |              |           |
| 4 Capital Equipment                         | \$2,310,933  |              |              |              |              |           |
| 5 Debt Service                              | \$1,878,592  |              |              |              |              |           |
| 6 Cyclical Maintenance                      | \$1,907,123  |              | _            |              | —            |           |
| Department of Parks & Recreation            |              |              |              |              |              |           |
| 1 Personal Services                         | _            | \$10,568,780 | \$12,522,968 | \$14,100,883 | \$14,686,555 | 4.15%     |
| 2 Fringe Benefits                           |              | \$3,841,192  | \$3,015,962  | \$3,338,298  | \$3,767,867  | 12.87%    |
| 3 Contractual Services                      |              | \$9,039,198  | \$6,967,047  | \$6,100,168  | \$5,364,267  | (12.06%)  |
| 4 Internal Services                         |              | \$4,732      | \$1,238,614  | \$1,118,235  | \$912,773    | (18.37%)  |
| 5 Purchase Goods & Supplies                 |              | \$4,767,957  | \$4,256,985  | \$6,864,627  | \$6,425,570  | (6.40%)   |
| 7 Debt Maintenance                          |              | \$533,587    | \$948,056    | \$0          | \$1,171,987  |           |
| 6 Depreciation                              |              | \$3,794,794  | \$1,074,506  | \$0          | \$0          |           |
| 8 Capital Outlay                            |              | \$240,557    | \$124,055    | \$412,642    | \$1,698,557  | 311.63%   |
| 9 Leases and Rentals                        |              | \$6,625      | \$27,942     | \$680,171    | \$50,207     | (92.62%)  |
| 10 Recovered Costs/Budgeted Savings         |              | \$0          | \$0          | \$0          | (\$599,835)  |           |
| 11 Transfers Out                            | —            | \$523,286    | \$776,441    | \$212,664    | \$212,664    | 0.00%     |
| Total Expenditures                          | \$31,572,426 | \$33,320,708 | \$30,952,576 | \$32,827,688 | \$33,690,612 | 2.63%     |

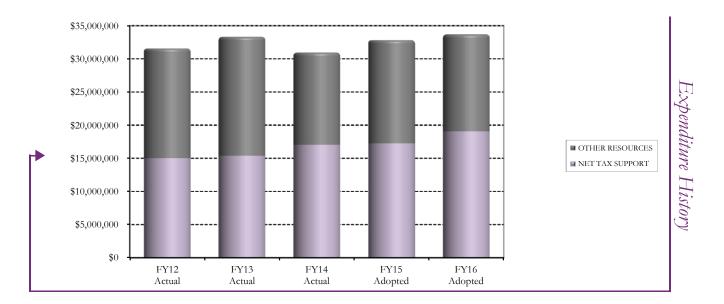
## Parks & Recreation

## Expenditure and Revenue Summary

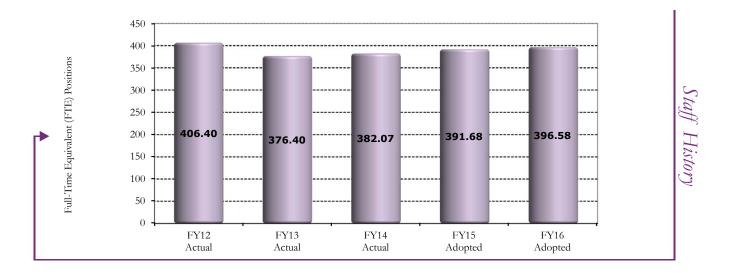


|   |              |               |              |              |              | ▼ .       |
|---|--------------|---------------|--------------|--------------|--------------|-----------|
|   |              |               |              |              |              | % Change  |
|   | FY12         | FY13          | FY14         | FY15         | FY16         | Adopt15/  |
|   | Actual       | Actual        | Actual       | Adopted      | Adopted      | Adopted16 |
|   | 1            | 1             | 1            | 1            | 1            | % Change  |
|   | FY12         | FY13          | FY14         | FY15         | FY16         | Adopt15/  |
| Funding Sources                             | Actual       | Actual        | Actual       | Adopted      | Adopted      | Adopted16 |
| Park Authority* (Historical)                | . 1          | 1             | 1            | 1            | 1            |           |
| 1 Charges for Services                      | \$13,711,450 |               | —            |              |              | —         |
| 2 Interest Income from Investments          | \$123,747    |               | —            |              |              | —         |
| 3 Telecom Lease Revenue                     | \$299,613    |               |              |              |              |           |
| 4 Stream Mitigation                         | \$0          |               |              |              |              |           |
| 5 Lease/Bond/Other Revenue                  | \$2,000,000  |               |              |              |              |           |
| 6 Transfers In PWC GF Operating             | \$13,635,223 |               |              |              |              |           |
| 7 Transfers In PWC GF Cyclical maintenance  | \$1,390,000  | —             | —            | —            | —            | —         |
| Department of Parks & Recreation            |              |               |              |              |              |           |
| 1 Rev fr Use of Money & Prop                | _            | \$298,355     | \$84,262     | \$344,213    | \$0          | (100.00%) |
| 2 Charges for Services                      |              | \$12,091,609  | \$12,738,084 | \$14,459,801 | \$14,332,115 | (0.88%)   |
| 3 Miscellaneous Revenue                     |              | \$642,509     | \$45,070     | \$76,576     | \$34,236     | (55.29%)  |
| 4 Revenue from Federal Government           |              | <b>\$</b> 0   | \$75,500     | <b>\$</b> 0  | \$0          |           |
| 5 Non-Revenue Receipts                      |              | \$1,228       | \$47,126     | \$0          | \$0          |           |
| 6 Transfers In from Transient Occupancy Tax | —            |               |              |              | \$25,750     |           |
| 7 Transfers In From Capital Reserve         |              | <b>\$</b> 0   | \$0          | \$469,138    | \$10,000     | (97.87%)  |
| 8 Transfers In From Enterprise Fund         | —            | <b>\$</b> 0   | \$45,058     | \$212,664    | \$212,664    | —         |
| Parks GF Revenue Subtotal                   | \$15,025,223 | \$2,062,573   | \$1,282,722  | \$1,801,342  | \$1,010,151  | (43.92%)  |
| Parks Enterprise Revenue Subtotal           | \$13,711,450 | \$10,971,128  | \$11,652,378 | \$13,761,050 | \$13,604,614 | (1.14%)   |
| Total Parks Revenue                         | \$31,160,033 | \$13,033,701  | \$12,935,100 | \$15,562,392 | \$14,614,765 | (6.09%)   |
| Contribution To/(From) Reserves &           | (*           |               | (*****       |              |              |           |
| Retained Earnings (Enterprise Fund)         | (\$412,393)  | (\$4,890,381) | (\$983,203)  | <b>\$</b> 0  | <b>\$</b> 0  |           |
| Net General Tax Support                     | \$15,025,223 | \$15,396,626  | \$17,034,273 | \$17,265,296 | \$19,075,847 | 10.49%    |
| Net General Tax Support                     | 47.59%       | 46.21%        | 55.03%       | 52.59%       | 56.62%       |           |
| The General Tax Support                     | +1.5970      | 40.2170       | 55.0570      | 52.5970      | 50.0270      |           |

Note: After the adoption of the FY13 Budget, the BOCS approved the creation of the Department of Parks & Recreation (Parks) by merging the functions of the Park Authority into the County's government. Parks integrated into the County's Financial System at the beginning of calendar year 2014. It is important to note that the official financial record prior to the Parks integration into the County's Financial System remains on the Park Authority Financial System.



Parks & Recreation



| Recreation                       | 293.90 | 263.90 | 221.35 | 223.85 | 223.97 |
|----------------------------------|--------|--------|--------|--------|--------|
| Operations, Planning & Support   | 85.00  | 85.00  | 136.45 | 147.44 | 151.10 |
| Administration & Communications  | 27.50  | 27.50  | 24.27  | 20.39  | 21.51  |
| Full-Time Equivalent (FTE) Total | 406.40 | 376.40 | 382.07 | 391.68 | 396.58 |

## **Future Outlook**

The past two years the Parks & Recreation Department has been fortunate to receive funding to increase the sports field capacity in the County. During that time, funding was provided to construct three new parks as well as adding lights, artificial turf, irrigation and restroom facilities at existing parks:

- lights on 20 fields,
- artificial turf on eight fields,
- seven new restroom facilities,
- 15 new fields with lights,
- Fuller Heights Park three Little League fields,
- Rollins Ford Park six soccer fields, and
- Catharpin Park four soccer fields and two football fields

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Unfortunately, the FY16 budget and five-year plan can no longer accommodate all these improvements. The following projects were discontinued as part of the FY16 budget: Catharpin Park (fields and lights), Fairmont Park (fields and lights), Long Park (sewer, irrigation, lights and restrooms) and Rollins Ford Park (fields removed; the existing site will be stabilized). There is an opportunity for two proffered fields at Catharpin Park and one proffered field at Rollins Ford Park, however any construction will require additional funds for operating costs that are not currently anticipated in the five-year plan.

- Equipment and Vehicle Replacement The increased sports fields and amenities have resulted in the need for additional equipment and vehicles to support the additional maintenance. The Parks Department budget does not currently have an ongoing source of funding for vehicle and equipment replacement. A dedicated funding source will ensure the Parks work activities can continue in an efficient manner.
- Parks Maintenance Shops Locust Shade, Veterans and Valley View Parks, and Prince William Golf Course have critical needs related to maintenance facilities. At Locust Shade, there is inadequate room for the staff and equipment; as the result, equipment and materials are stored outside. At Valley View there is an existing barn used for storage that Risk Management has recommended demolishing; a new storage facility is required. At Prince William Golf Course, the existing golf cart barn is in very poor condition. A renovation to the existing building would accommodate the golf carts and provide space for mechanics to work on the equipment.
- Locust Shade Water Line There is a critical need to install a new water main at Locust Shade Park. The existing water line is under Route 1. Water main breaks have caused damage to Route 1 and are a safety concern for drivers. In late September, there was a break in the main, which required a 40-foot section of Route 1 to be milled and repaved. Additionally, the existing water line does not provide the quantity or pressure needed for the existing facilities at Locust Shade or the much needed future maintenance building.
- Americans with Disabilities (ADA) Improvements The County is in the process of engaging a consultant to survey our County facilities for ADA accessibility. This survey will document immediate needs for compliance, and a transition plan for work to be done over the next two to seven years.
- Splashdown Water Park Updates and Expansion Opened in 1996 and built with revenue bonds, Splashdown's infrastructure is aging. In 18 years of operation, no new attractions have been added, resulting in flat revenues and attendance, and making it difficult to market or increase prices. Other local jurisdictions are expanding water park offerings; as these projects are completed, they draw from Splashdown's attendance. Guest surveys at Splashdown mention aging facilities and outdated amenities. In 2011, a leading water park consultant's report identified Splashdown's strength as a known water park in Northern Virginia and the demographics appear to support expansion with a resulting increase in revenues.

## **General Overview**

- A. Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16 Parks & Recreation's technology bill decreased by \$191,318 to \$926,917.
- **B.** One-Time Reductions The FY16 budget has been reduced by \$589,333 to reflect one-time equipment purchases for Fuller Heights Park, Rollins Ford Park, and fleet.
- **C. Debt Service** The FY16 budget shifts \$851,923 in expenditure and revenue from the general fund to the enterprise fund to support debt service payments for recreation facilities.
- **D.** Audit Services The FY16 budget shifts \$51,000 from Parks & Recreation to Finance to cover audit costs now that Parks & Recreation is a department in the County government.
- **E.** Additional Full Time Equivalent (FTE) Positions As part of the Parks & Recreation merger, one full time equivalent (FTE) was shifted from Transportation into Parks & Recreation after the adoption of the FY15 budget. Additionally, Board <u>Resolution 14-567</u> created a cost-recovery position to support capital projects.



- F. Budgeted Savings For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria, year-end savings are considered to be one-time funds, which should not be used to support ongoing expenditures. In order to address this issue, the FY2016 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million. This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary lapse. The savings amount for Parks & Recreation is \$445,835.
- G. Reduction in State Aid to Localities (One FTE Eliminated) In November 2014, the General Assembly passed <u>HB 5010</u>, which reduced FY15 state aid to local governments by \$30 million. The FY15 reduction for Prince William County was \$754,683. These reductions were approved by the BOCS via <u>Resolution 14-736</u> as ongoing reductions. One vacant park ranger position was eliminated to accommodate this reduction.
- **H.** Shifts between General Fund and Enterprise Fund within Agency As Parks & Recreation works through their integration from authority to department, shifts between the general fund and enterprise fund continue to occur. In FY15, a total of \$115,806 in revenue and expenditure was transferred from the general fund to the enterprise fund; this transfer has been carried forward into FY16.
- I. Utilities The FY16 budget includes \$165,550 for the annual increase for utilities, trash pickup, water, and chemicals for park facilities, including the bond projects that are underway. This expenditure is partially offset by \$16,750 in revenues generated from additional fees paid by leagues that play on lighted fields.
- J. Compensation Increase Compensation adjustments totaling \$533,745 are made to support the following rate changes:
  - 5.0% Retiree Health;
  - -1.0% VRS employer rate for Plan 1 employees;
  - 7.7% Health insurance;
  - 3.2% Dental insurance;
  - 2.0% Pay Plan adjustment; and
  - 1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

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## **Program Summary**

## **Operations, Planning & Support**

This program builds and maintains all recreational facilities, grounds and equipment in order to provide a quality recreational experience for all patrons.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Residents interacting with county parks & recreation centers (community survey) | 60%            | 60%            | 56%            | 60%             | 56%             |
| Fishing, boating and green space meet resident needs (community survey)         | 88%            | 88%            | 87%            | 88%             | 87%             |
| Sports fields meet resident needs (community survey)                            | 88%            | 88%            | 89%            | 88%             | 89%             |
| Pools meet resident needs (community survey)                                    | 88%            | 88%            | 87%            | 88%             | 87%             |
| Recreation centers meet resident needs<br>(community survey)                    | 88%            | 88%            | 90%            | 88%             | 90%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Grounds and Landscape Maintenance  | \$6,923        | \$4,888        | \$5,476        | \$6,516         | \$7,398         |
| Park acres maintained  | 806            | 806            | 825            | 1,000           | 1,006           |
| School acres maintained  | 265            | 265            | 265            | 350             | 265             |
| Fleet and Equipment Repair   | \$763          | \$791          | \$853          | \$1,579         | \$1,720         |
| Total work orders  | 1,595          | 1,374          | 1,378          | 1,400           | 1,500           |
| Planning and Project Management  | \$249          | \$287          | \$252          | \$305           | \$489           |
| Land use plans reviewed  | _              | 55             | 85             | 45              | 110             |
| Total capital improvement projects   | _              | 45             | 66             | 71              | 89              |
| Facility Maintenance   | \$1,193        | \$1,274        | \$1,293        | \$1,531         | \$1,573         |
| Work orders completed  | _              | 1,357          | 1,425          | 1,500           | 1,500           |
| Cyclical Maintenance Plan (CMP)  | \$1,907        | \$2,107        | \$1,982        | \$1,691         | \$1,400         |
| Total CMP projects   | _              |                | 37             | 50              | 20              |
| Security/Rangers   | \$752          | \$668          | \$691          | \$913           | \$827           |
| Total park patrols   | —              | 25,452         | 25,120         | 25,000          | 26,000          |

### A. Budget Reductions

### 1. Shift One FTE in Planning and Project Management from General Fund to Cost Recovery

| Expenditure         | (\$94,000)  |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | (\$94,000)  |
| FTE Positions       | 0.00        |

- **a.** Description This initiative eliminates general fund support for one Construction Manager; expenses associated with this position will be cost-recovered against Parks capital projects. The general fund impact is -\$470,000, FY16 through FY20.
- b. Service Level Impacts Existing service levels are maintained.

### 2. Shift One FTE to Human Resources

| Expenditure         | (\$26,187)  |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | (\$26,187)  |
| FTE Positions       | (1.00)      |

- **a.** Description The transition of the Park Authority to the Parks & Recreation Department included the transfer of one FTE from Parks to Human Resources to support the County's personnel policy administration. There are no savings to the general fund because the cost shifted to Human Resources.
- b. Service Level Impacts Existing service levels are maintained.

### **B.** Budget Initiatives

#### 1. Add Orchard Bridge Park Operating Funds

| Expenditure         | \$242,818   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$242,818   |
| FTE Positions       | 1.77        |

- a. Description This initiative funds the grounds maintenance at Orchard Bridge Park, to include the four athletic fields. Included in this initiative are two positions a Grounds Technician and a Maintenance Worker and the purchase of vehicles and equipment. The general fund impact is \$1,214,900, FY16 through FY20.
- b. Service Level Impacts Maintenance levels established for sports fields are maintained.

#### 2. Add Sport Field Maintenance Funds

| Expenditure         | \$168,000 |
|---------------------|-----------|
| Revenue             | \$41,660  |
| General Fund Impact | \$126,340 |
| FTE Positions       | 0.78      |

- **a. Description** This initiative funds additional hours for two part-time Parks Caretakers and operating funds for sportsfield improvements. The general fund impact is \$631,700, FY16 through FY20.
- b. Service Level Impacts Maintenance levels established for sport fields are maintained.

### 3. Add Trail Maintenance Funds

| Expenditure         | \$130,000   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$130,000   |
| FTE Positions       | 1.00        |

- **a.** Description This initiative funds maintenance for the existing segments of the Potomac Heritage National Scenic Trail, the Neabsco Greenways Trail, the Broad Run Trail, the Catharpin Trail, and the Lake Ridge Trail, to include the addition of one Grounds Technician. The general fund impact is \$650,000, FY16 through FY20.
- b. Service Level Impacts Maintenance levels established for sport fields are maintained.

### 4. Add School Field Maintenance Funds

| Expenditure         | \$123,577   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$123,577   |
| FTE Positions       | 0.90        |

- a. Description This initiative funds the maintenance associated with fields at Nokesville K-8 and Haymarket Elementary. A part-time Grounds Technician is added with this initiative. The general fund impact is \$617,885, FY16 through FY20.
- b. Service Level Impacts Maintenance levels established for school fields are maintained.

### 5. Add Dove's Landing Operating Funds

| Expenditure         | \$10,000    |
|---------------------|-------------|
| Revenue             | \$10,000    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.20        |

- **a. Description** This initiative funds a portion of a Park Ranger I to provide coverage to Dove's Landing. The revenue for this initiative is a transfer from the capital project fund in FY16 through FY20.
- b. Service Level Impacts Routine security patrol is added to this facility, increasing the public's safety.

#### 6. Add Veterans Park Maintenance Funds

| Expenditure         | \$9,000     |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$9,000     |
| FTE Positions       | 0.25        |

- **a.** Description This initiative funds the maintenance associated with the restroom improvements at Veterans Park, to include additional hours for a part-time Park Caretaker. The general fund impact is \$45,000, FY16 through FY20.
- b. Service Level Impacts Maintenance levels established for park facilities are maintained.



## Recreation

This program develops and provides quality indoor/outdoor recreation programs for the general public.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Residents interacting with county parks & recreation centers (community survey) | 60%            | 60%            | 56%            | 60%             | 56%             |
| Fishing, boating and green space meet resident needs (community survey)         | 88%            | 88%            | 87%            | 88%             | 87%             |
| Sports fields meet resident needs (community survey)                            | 88%            | 88%            | 89%            | 88%             | 89%             |
| Pools meet resident needs (community survey)                                    | 88%            | 88%            | 87%            | 88%             | 87%             |
| Recreation centers meet resident needs<br>(community survey)                    | 88%            | 88%            | 90%            | 88%             | 90%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Parks and Centers  | \$7,480        | \$10,145       | \$8,071        | \$8,093         | \$8,470         |
| Participant visits   | 1,796,000      | 1,574,000      | 1,633,000      | 1,500,000       | 1,600,000       |
| Golf   | \$5,165        | \$6,633        | \$4,212        | \$3,454         | \$3,966         |
| Rounds of golf (18-hole equivalent)  | 85,231         | 91,000         | 90,500         | 92,000          | 100,000         |
| Water Parks  | \$1,820        | \$1,929        | \$2,002        | \$2,070         | \$2,267         |
| Water park admissions  | 191,510        | 142,855        | 147,000        | 180,000         | 147,318         |
| Community Sports   | \$488          | \$1,023        | \$554          | \$811           | \$809           |
| Sports youth participant visits  | 1,334,000      | 1,325,055      | 1,366,770      | 1,542,664       | 1,421,988       |
| Sports adult participant visits  | 181,722        | 216,414        | 223,578        | 216,000         | 232,610         |
| Sports tournament participants   | 32,940         | 33,975         | 25,545         | 33,000          | 26,577          |

### A. Budget Reductions

### 1. Golf Reductions

| Expenditure         | (\$164,000) |
|---------------------|-------------|
| Revenue             | (\$164,000) |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative reduces revenues and expenditures for the Billy Casper golf budget, based on the contractor's assessment of market pricing and rounds of golf anticipated.
- b. Service Level Impacts Existing service levels will be maintained.

### **B.** Budget Initiatives

| 1. Increase to Food Costs |         |
|---------------------------|---------|
| Expenditure               | \$7,564 |
| Revenue                   | \$7.564 |

| ite venue           | Ψ7,501      |
|---------------------|-------------|
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative funds the annual increase in the cost of food products that are resold at park facilities.
- b. Service Level Impacts Existing service levels are maintained.

## **Administration & Communications**

This program provides leadership, coordination, oversight, and marketing of all Parks & Recreation programs, as well as financial and administrative support for Parks & Recreation.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Residents interacting with county parks & recreation centers (community survey) | 60%            | 60%            | 56%            | 60%             | 56%             |
| Fishing, boating and green space meet resident needs (community survey)         | 88%            | 88%            | 87%            | 88%             | 87%             |
| Sports fields meet resident needs (community survey)                            | 88%            | 88%            | 89%            | 88%             | 89%             |
| Pools meet resident needs (community survey)                                    | 88%            | 88%            | 87%            | 88%             | 87%             |
| Recreation centers meet resident needs<br>(community survey)                    | 88%            | 88%            | 90%            | 88%             | 90%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Executive Management/Administration  | \$3,311        | \$1,799        | \$3,660        | \$3,733         | \$2,575         |
| Accident rate per 100,000 miles driven   | 2.03           | 0.72           | 2.30           | 1.00            | 1.50            |
| Marketing  | \$722          | \$754          | \$619          | \$778           | \$814           |
| Customer surveys   | 5              | 5              | 9              | 13              | 9               |
| Annual website visitors  | _              | 912,000        | 337,623        | 600,000         | 400,000         |
| Advertising media distribution   | 638,700        | 516,000        | 280,885        | 730,000         | 280,000         |
| Multi-Jurisdictional Agreements and<br>Contributions                                 | \$799          | \$1,023        | \$1,288        | \$1,354         | \$1,383         |
| Special Olympics events  |                | 25             | 25             | 25              | 25              |

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| Program Activities & Workload<br>Measures (cont.)<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| ARC participants   | 1,040          | 1,050          | 1,070          | 1,080           | 1,080           |
| Prince William Soccer participants   | _              | 6,800          | 6,800          | 6,800           | 6,800           |
| Children served at Boys & Girls Club locations   | 8,100          | 3,236          | 2,868          | 3,450           | 3,450           |

### A. Budget Reductions

### 1. Agency Revenue Reductions

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | (\$416,213) |
| General Fund Impact | \$416,213   |
| FTE Positions       | 0.00        |

- **a. Description** This initiative replaces revenues formerly generated from cell tower rents and advertising with general fund dollars. The cell tower rents have been transferred to the Department of Public Works, resulting in a comparable shift of \$344,213 in general fund dollars from Public Works to Parks. The additional \$72,000 reduction is the result of a decision to not sell advertising in Leisure to entities that offer competitive recreational services. The general fund impact, exclusive of the shift from Public Works, is \$360,000, FY16 through FY20.
- **b.** Service Level Impacts Existing service levels will be maintained.

### **B.** Budget Initiatives

### 1. Shift Total Community Partner Funding for Prince William Soccer, Inc. (PWSI) into Parks and Recreation

| Expenditure         | \$25,000 |
|---------------------|----------|
| Revenue             | \$25,750 |
| General Fund Impact | (\$750)  |
| FTE Positions       | 0.00     |

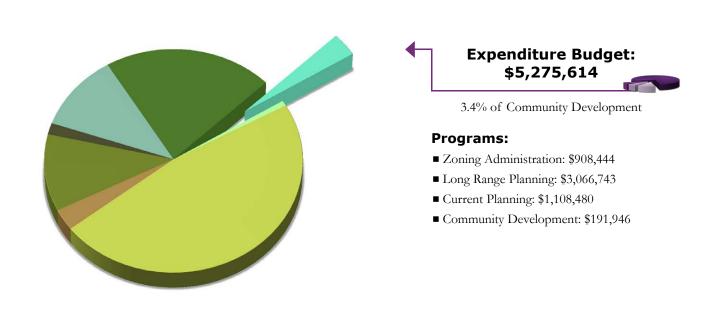
- **a.** Description In prior years PWSI's community partner contribution was jointly funded by \$750 in general fund support from Parks and Recreation and \$25,000 in Transient Occupancy Tax (TOT) support from Non-Departmental. This initiative places the full funding in Parks and Recreation, supplanting the \$750 from the general fund with TOT funds. The general fund impact is -\$3,750, FY16 through FY20.
- **b.** Service Level Impacts Existing service levels are maintained.

# Planning

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## **Mission Statement**

The mission of the Office of Planning is to assist the community in developing the County to its best potential. We evaluate and implement policies to support the goals of the community as it prospers and matures.



Community Development Expenditure Budget \$157,000,034

## **Mandates**

Prince William County operates under state mandates to maintain a Comprehensive Plan and Zoning Ordinance. The Plan is required to contain certain elements and must be reviewed every five years. The Zoning Ordinance is also required to contain certain elements. The Planning Office serves as liaison to several State mandated advisory boards: the Agricultural and Forestal Districts Advisory Committee, the Zoning Appeals Board and the Planning Commission.

The Board of County Supervisors has enacted additional local mandates for which the Office of Planning has responsibility including liaison to the Historical Commission.

State Code: 62.1-44.15:74, 15.2-2223, 15.2-2285, 15.2-4304, 15.2-2210

County Code: Chapter 2 (Historical Commission), Chapter 32 (Zoning)

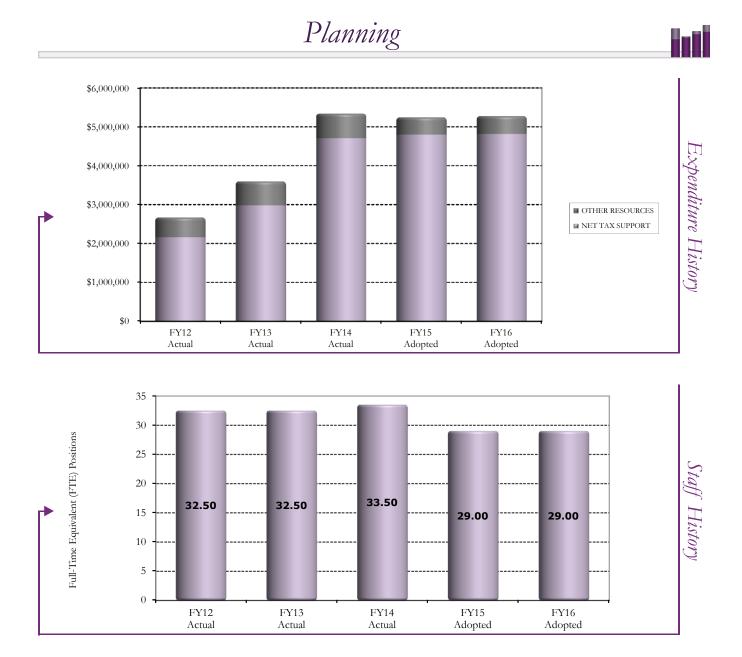
# Planning

# Expenditure and Revenue Summary



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|   |             |             |             |             |             | % Change  |
|---|-------------|-------------|-------------|-------------|-------------|-----------|
|   | FY12        | FY13        | FY14        | FY15        | FY16        | Adopt15/  |
| Expenditure by Program                                  | Actual      | Actual      | Actual      | Adopted     | Adopted     | Adopted16 |
| 1 Zoning Administration                                 | \$743,428   | \$847,128   | \$632,535   | \$922,778   | \$908,444   | (1.55%)   |
| 2 Long Range Planning                                   | \$920,874   | \$923,345   | \$2,747,437 | \$3,164,079 | \$3,066,743 | (3.08%)   |
| 3 Office Management                                     | \$455,602   | \$1,252,799 | \$1,217,893 | \$0         | \$0         |           |
| 4 Current Planning                                      | \$549,758   | \$525,113   | \$631,631   | \$990,161   | \$1,108,480 | 11.95%    |
| 5 Community Development                                 | <b>\$</b> 0 | \$49,334    | \$110,046   | \$168,241   | \$191,946   | 14.09%    |
| Total Expenditures                                      | \$2,669,662 | \$3,597,719 | \$5,339,542 | \$5,245,259 | \$5,275,614 | 0.58%     |
| Expenditure by Classification                           |             |             |             |             |             |           |
| 1 Personal Services                                     | \$2,030,540 | \$2,053,668 | \$2,004,072 | \$2,097,711 | \$2,164,258 | 3.17%     |
| 2 Fringe Benefits                                       | \$653,723   | \$716,858   | \$649,443   | \$675,560   | \$703,885   | 4.19%     |
| 3 Contractual Services                                  | \$46,716    | \$21,025    | \$201,693   | \$47,182    | \$47,182    | 0.00%     |
| 4 Internal Services                                     | \$117,775   | \$135,171   | \$1,851,987 | \$1,749,233 | \$1,785,043 | 2.05%     |
| 5 Purchase Good & Supplies                              | (\$216,978) | \$534,405   | \$507,464   | \$544,939   | \$562,483   | 3.22%     |
| 6 Capital Outlay  | \$21,482    | \$49,334    | \$0         | \$0         | \$0         | _         |
| 7 Leases & Rentals                                      | \$16,404    | \$14,845    | \$15,554    | \$19,116    | \$19,116    | 0.00%     |
| 8 Recovered Costs/Budgeted Savings                      | \$0         | \$0         | \$0         | \$0         | (\$114,186) |           |
| 9 Transfers Out   | <b>\$</b> 0 | \$72,413    | \$109,329   | \$111,518   | \$107,833   | (3.30%    |
| Total Expenditures                                      | \$2,669,662 | \$3,597,719 | \$5,339,542 | \$5,245,259 | \$5,275,614 | 0.58%     |
| Funding Sources   |             |             |             |             |             |           |
| 1 Permits, Privilege Fees & Regulatory Licenses         | \$509,025   | \$583,859   | \$604,018   | \$407,664   | \$419,894   | 3.00%     |
| 2 Fines and Forfeitures                                 | \$0         | \$35        | -\$25       | \$0         | \$0         | _         |
| 3 Charges for Services                                  | \$25,214    | \$29,042    | \$31,437    | \$36,347    | \$37,437    | 3.00%     |
| 4 Miscellaneous Revenue                                 | \$6,910     | \$250       | \$381       | \$150       | \$155       | 3.33%     |
| 5 Revenue from Commonwealth                             | \$1,579     | \$0         | \$0         | \$0         | \$0         | _         |
| 6 Revenue from Federal Government                       | (\$37,552)  | \$0         | \$0         | \$0         | \$0         | _         |
| 7 Non-Revenue Receipts                                  | <b>\$</b> 0 | \$220       | \$0         | \$0         | \$0         | _         |
| Total Designated Funding Sources                        | \$505,176   | \$613,406   | \$635,811   | \$444,161   | \$457,486   | 3.00%     |
| Net General Tax Support [includes general fund transfer |             |             |             |             |             |           |
| to land development and GIS System application          | \$2,164,486 | \$2,984,313 | \$4,703,730 | \$4,801,098 | \$4,818,128 | 0.35%     |
| hosting]  |             | .,,,        | . , ,       |             | . , ,       |           |
| Net General Tax Support                                 | 81.08%      | 82.95%      | 88.09%      | 91.53%      | 91.33%      |           |
| Special Revenue Fund - Land Development                 |             |             |             |             |             |           |
| Contribution To/(From) Reserves & Retained Earnings     | \$244,386   | \$242,548   | \$300,405   | (\$60,255)  | (\$146,010) | (142.32%  |
|   |             |             |             |             |             |           |



|                                  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|----------------------------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 Zoning Administration          | 8.04           | 7.39           | 8.59           | 7.50            | 6.90            |
| 2 Long Range Planning            | 10.25          | 9.90           | 9.80           | 10.20           | 9.20            |
| 3 Office Management              | 8.61           | 9.61           | 8.61           | 0.00            | 0.00            |
| 4 Current Planning               | 5.60           | 5.60           | 5.50           | 9.80            | 11.20           |
| 5 Community Development          | 0.00           | 0.00           | 1.00           | 1.50            | 1.70            |
| Full-Time Equivalent (FTE) Total | 32.50          | 32.50          | 33.50          | 29.00           | 29.00           |

Staff By Program



## **Future Outlook**

Land Use Tools - Prince William County has the opportunity to update our land use planning tools to better implement our Comprehensive Plan goals, particularly with regards to mixed use development, redevelopment, environmental and cultural resource preservation, and rural preservation. The County should refine existing tools (e.g. Redevelopment Overlay District) and develop additional tools to meet stated goals and to achieve strategic objectives. Future updates to the Comprehensive Plan should be tied to achievable implementation measures.

**Citizen Engagement** - The Planning Office informs citizens about planning issues and provides staff support to several boards, committees and commissions. Recently, the Planning Office has become more active in soliciting input from a broad stakeholder base and has begun to utilize a wider variety of citizen engagement strategies. These public input opportunities are beneficial, however, they are extremely resource intensive. The Planning Office will continue to refine and expand the ways in which stakeholders can participate in the planning process with a particular focus on the utilization of technology and communication tools, but will closely monitor the impact on staffing resources.

**Comprehensive Plan Update** - There are several updates to the Comprehensive Plan that need to be addressed over the next two years. In particular, the Planning Office must consider a technical update to the entire Comprehensive Plan, potential incorporation of recommendations from the Potomac Communities Design Guidelines and the Rural Preservation Study, amendments to the levels of service standards and public facility review guidelines as appropriate, and updates to the Transportation and Economic Development Chapters of the Comprehensive Plan.

**Redevelopment Opportunities** - The Community Development program will continue to work on enhancing the County's redevelopment/infill development land use planning tools and also continue to market redevelopment opportunities. Over the next year, the Community Development Program will be responsible for preparing the Dale City Design Guidelines. This project, initiated by BOCS in 2014, will build on the processes and strategies utilized in the Potomac Communities Design Guidelines and the Potomac Communities Initiative.

**Resource Limitations** - The Planning Office is operating at core staffing levels and several major projects either have been recently initiated or are on the horizon. We cannot adequately accomplish many initiatives outlined in the Comprehensive Plan with existing resources. Program activity will need to be carefully monitored to ensure that the highest priority goals are accomplished.

## **General Overview**

- A. Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16 Planning's technology bill increased by \$35,810 to \$1,778,588.
- **B.** Decrease in Indirect Costs Indirect costs are expenditures charged to one unit of the County government for services rendered by another unit of the County government. The indirect costs paid to the general fund by Planning decreased \$3,685 in FY16 to \$35,420.
- **C.** Support for Proffer Administration Since FY11, \$200,000 of interest earned on cash proffers that have not been budgeted and appropriated to specific projects is transferred annually to Planning to support the proffer administration function. To cover the full cost of the Proffer Administrator and Accounting Services Coordinator II positions, an additional \$37,066 of proffer interest will be transferred to Planning.
- **D. Budgeted Savings** For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria, year-end savings are considered to be one-time funds, which should not be used to support ongoing expenditures. In order to address this issue, the FY2016 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million.

# Planning



This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary lapse. The savings amount for Planning is \$114,186.

- **E.** Compensation Increase Compensation adjustments totaling \$74,096 are made to support the following rate changes:
  - 5.0% Retiree Health;
  - -1.0% VRS employer rate for Plan 1 employees;
  - 7.7% Health insurance;
  - 3.2% Dental insurance;
  - 2.0% Pay Plan adjustment; and
  - 1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

## **Program Summary**

## **Zoning Administration**

Zoning Administration prepares, administers and interprets the County's Zoning Ordinance. This program also processes appeals and variances to the Board of Zoning Appeals, assists with preparing zoning text amendments, responds to zoning and proffer verification requests, collects and manages monetary proffers, and tracks implementation of non-monetary proffers and conditions.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| By enforcing zoning standards, the County has<br>helped preserve the appearance and condition<br>of our neighborhoods (community survey) | 84%            | 84%            | 85%            | 85%             | 85%             |
| The visual appearance of new developments<br>in my community reflects well on our area<br>(community survey)                             | 85%            | 85%            | 85%            | 85%             | 85%             |
| The County effectively manages land use and development (community survey)   | 78%            | 78%            | 72%            | 77%             | 72%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Zoning Administration  | \$743          | \$847          | \$636          | \$923           | \$908           |
| Zoning verifications/interpretations/<br>certifications completed within 30 days     | 96%            | 95%            | 90%            | 98%             | 90%             |
| Zoning verifications/interpretations/<br>certifications issued                       | 135            | 182            | 154            | 185             | 175             |
| Zoning text amendments initiated   | 10             | 10             | 7              | 10              | 10              |
| Zoning text amendments completed   | 10             | 10             | 7              | 10              | 10              |

### A. Budget Initiatives

| 1. | Adjust | Fee | Schedule | and | Revenue | Budget |
|----|--------|-----|----------|-----|---------|--------|
|----|--------|-----|----------|-----|---------|--------|

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$2,130     |
| General Fund Impact | \$0         |
| FTE Positions       | 0.00        |

- **a.** Description This action adjusts the Zoning Administration fee schedule to account for a 3% across the board fee increase.
- **b.** Service Level Impacts Existing service levels are maintained. Without the revenue increase, service levels and core staffing levels would be negatively impacted.

## Long Range Planning

Long Range Planning prepares, administers, interprets, and implements the Comprehensive Plan. This program provides case management services for comprehensive plan amendment requests to the BOCS and processes administrative and formal public facility reviews. Additionally, the program provides project management and technical support for planning studies, zoning text amendments, special projects related to economic/community development, transportation, and other planning projects identified by the BOCS.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| The County effectively manages land use and development (community survey)          | 78%            | 78%            | 72%            | 77%             | 72%             |
| Neighborhoods have or are planning adequate community facilities (community survey) | 77%            | 77%            | 77%            | 76%             | 77%             |
| County does a good job protecting our natural<br>environment (community survey)     | 86%            | 86%            | 84%            | 86%             | 84%             |
| County does a good job of preserving open<br>space (community survey)               | 78%            | 78%            | 73%            | 78%             | 73%             |

| <b>Program Activities &amp; Workload</b><br><b>Measures</b><br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Comprehensive Plan Maintenance and Update  | \$921          | \$923          | \$2,708        | \$3,164         | \$3,067         |
| Comprehensive Plan Amendments initiated  |                |                | 2              | 5               | 4               |
| Public facility review determinations requested  | _              | _              | 3              | 5               | 4               |
| Case closeout updates to GIS system<br>completed within 14 days  |                |                | 97%            | 80%             | 85%             |

### A. Budget Initiatives

| 1. | Adjust | Fee | Schedule | and | Revenue | Budget |
|----|--------|-----|----------|-----|---------|--------|
|----|--------|-----|----------|-----|---------|--------|

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$1,062     |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description This action adjusts the Long Range Planning fee schedule to account for a 3% across the board fee increase.
- **b.** Service Level Impacts Existing service levels are maintained. Without the revenue increase, service levels and core staffing levels would be negatively impacted.

### 2. Metropolitan Washington Council of Governments (COG) Membership Dues Increase

| Expenditure         | \$17,544    |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$17,544    |
| FTE Positions       | 0.00        |

- a. Description This increase covers the annual increase in COG for membership dues.
- **b.** Service Level Impacts Existing service levels are maintained.

## **Current Planning**

Current Planning reviews and provides case management services for rezoning and special use permit (SUP) applications from the initial application acceptance through recommendations to the Planning Commission and final action by the BOCS.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| The visual appearance of new developments<br>in my community reflects well on our area<br>(community survey) | 85%            | 85%            | 85%            | 85%             | 85%             |
| The County effectively manages land use and development (community survey)                                   | 78%            | 78%            | 72%            | 77%             | 72%             |
| County does a good job protecting our natural environment (community survey)                                 | 86%            | 86%            | 84%            | 86%             | 84%             |
| County does a good job of preserving open<br>space (community survey)  | 78%            | 78%            | 73%            | 78%             | 73%             |

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# Planning



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Current Planning   | \$550          | \$525          | \$632          | \$990           | \$1,108         |
| Development review cases (rezonings & SUP)   | 45             | 44             | 46             | 60              | 50              |
| Development review cases meeting 10 day<br>quality control review goal               |                |                | 70%            | 80%             | 70%             |
| Development review cases meeting 42 day first review comments goal                   | _              | _              | 87%            | 80%             | 85%             |
| Records Center requests fulfilled  | 2,542          | 2,406          | 3,027          | 2,500           | 2,500           |
| Records Center requests fulfilled within 24 hours                                    | 99%            | 99%            | 99%            | 99%             | 99%             |

### A. Budget Initiatives

### 1. Adjust Fee Schedule and Revenue Budget

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$10,133    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This action adjusts the Current Planning fee schedule to account for a 3% across the board fee increase.
- **b.** Service Level Impacts Existing service levels are maintained. Without the revenue increase, service levels and core staffing levels would be negatively impacted.

# Planning



## **Community Development**

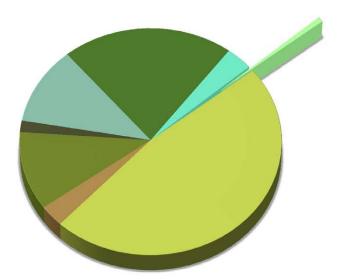
Community Development implements activities and projects across the County that enhance capital investment and job creation. This program works with the private sector to identify, promote and implement redevelopment and revitalization strategies of vacant/underused properties, reuse of existing structures and quality mixed-use developments in strategic locations.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| The visual appearance of new developments<br>in my community reflects well on our area<br>(community survey) | 85%            | 85%            | 85%            | 85%             | 85%             |
| The County effectively manages land use and development (community survey)                                   | 78%            | 78%            | 72%            | 77%             | 72%             |
| Capital investment in targeted redevelopment areas   |                |                | \$3.0M         | \$2.0M          | \$3.0M          |

| <b>Program Activities &amp; Workload</b><br><b>Measures</b><br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Community Development  | \$0            | \$49           | \$110          | \$168           | \$192           |
| Private industry new contact inquiries/assists   |                |                | 86             | 30              | 40              |
| Land use policy and zoning text amendments prepared  |                |                | 1              | 3               | 2               |
| Marketing programs initiated   |                |                | 1              | 1               | 1               |

## **Mission Statement**

PWC/Manassas Convention & Visitors Bureau markets, promotes and develops Prince William County and Manassas, Virginia as a tourism and group destination thereby stimulating economic growth and vitality.





0.7% of Community Development

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#### Program:

 Transfer to PWC/Manassas CVB: \$1,162,562

Community Development Expenditure Budget \$157,000,034

## **Mandates**

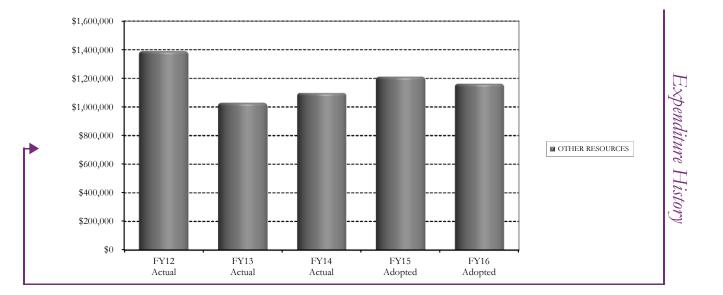
The PWC/Manassas Convention & Visitors Bureau does not provide a state or federal mandated service.



## Expenditure and Revenue Summary



|                                      |             |             |             |             |             | % Change  |
|--------------------------------------|-------------|-------------|-------------|-------------|-------------|-----------|
|                                      | FY12        | FY13        | FY14        | FY15        | FY16        | Adopt15/  |
| Expenditure by Program               | Actual      | Actual      | Actual      | Adopted     | Adopted     | Adopted16 |
| 1 Transfer to PWC/Manassas CVB       | \$1,390,308 | \$1,028,812 | \$1,098,812 | \$1,211,777 | \$1,162,562 | (4.06%)   |
| Total Expenditures                   | \$1,390,308 | \$1,028,812 | \$1,098,812 | \$1,211,777 | \$1,162,562 | (4.06%)   |
| Funding Sources                      |             |             |             |             |             |           |
| 1 Designated Transient Occupancy Tax | \$1,390,308 | \$1,028,812 | \$1,098,812 | \$1,211,777 | \$1,162,562 | (4.06%)   |
| Total Designated Funding Sources     | \$1,390,308 | \$1,028,812 | \$1,098,812 | \$1,211,777 | \$1,162,562 | (4.06%)   |
| Net General Tax Support              | <b>\$</b> 0 | —         |
| Net General Tax Support              | 0.00%       | 0.00%       | 0.00%       | 0.00%       | 0.00%       |           |





## **Program Summary**

## **PWC/Manassas Convention & Visitors Bureau (CVB)**

The CVB serves as the leader in marketing, promoting and developing PWC and Manassas as a tourism, leisure and corporate destination, thereby stimulating economic growth and improving the quality of life for our community's citizens, businesses and visitors.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Annual increase in Transient Occupancy Tax revenue collected | 5%             | 8%             | (13%)          | 2%              | 10%             |
| Hotel occupancy rate   | 62%            | 63%            | 59%            | 62%             | 62%             |
| Average Daily Room (ADR) rate                                | \$84           | \$85           | \$81           | \$84            | \$85            |
| Revenue per room (REVPAR)                                    | \$52           | \$53           | \$48           | \$51            | \$53            |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| PWC/Manassas Convention & Visitors<br>Bureau   | \$1,390        | \$1,029        | \$1,099        | \$1,212         | \$1,163         |
| Inquiries  | 93,036         | 88,158         | 54,850         | 72,000          | 75,000          |
| Tourist Information Center visitors  | 28,631         | 23,924         | 18,678         | 22,721          | 23,500          |
| Visits to attractions and historic sites   | 3.1M           | 2.9M           | 3.0M           | 3.0M            | 3.3M            |
| Unique website visitors  |                |                | 163,267        | 140,094         | 150,000         |

### A. Budget Initiatives

### 1. Decrease Operating Transfer to the CVB

| Expenditure         | (\$49,215)  |
|---------------------|-------------|
| Revenue             | (\$49,215)  |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description The FY16 transfer of \$1,162,562 represents 49% of the Transient Occupancy Tax (TOT) funds devoted to tourism, and is equal to the FY15 TOT tax revenue transfer to the CVB. However, in FY15, the County transferred an additional \$49,215 from TOT fund balance to cover some one-time expenses; this additional transfer was not done for FY16.
- b. Service Level Impacts Existing service levels will be maintained.



## **Mission Statement**

The Prince William County Department of Public Works does the right thing for the community by creating and sustaining the best environment in which to live, work, and play. We protect and improve our natural and historic resources, adopt and enforce codes and regulations and build and maintain the infrastructure needed for employees to serve our community.



### Community Development Expenditure Budget \$157,000,034



48.3% of Community Development

### **Programs:**

- Director's Office: \$698,136
- Historic Preservation: \$1,418,429
- Stormwater Infrastructure Management: \$2,942,359
- Site Development: \$3,382,599
- Watershed Improvement: \$4,434,386
- Fleet Management: \$11,689,920
- Facilities Construction Management: \$119,156
- Sign Shop: \$181,082
- Small Project Construction: \$1,860,051
- Mosquito & Forest Pest Management: \$1,769,138
- Solid Waste: \$20,246,749
- Buildings & Grounds: \$10,327,940
- Property Management: \$11,365,486
- Neighborhood Services: \$3,837,839
- Service Districts (Bull Run & Lake Jackson): \$365,311

## Mandates

There are state mandates for public records management and preservation, and to maintain existing street name signs. Public Works provides these mandated services. Public Works is liaison to the state mandated Chesapeake Bay Preservation Area Review and Wetlands Boards. The Board of County Supervisors has enacted additional local mandates for which Public Works has responsibility.

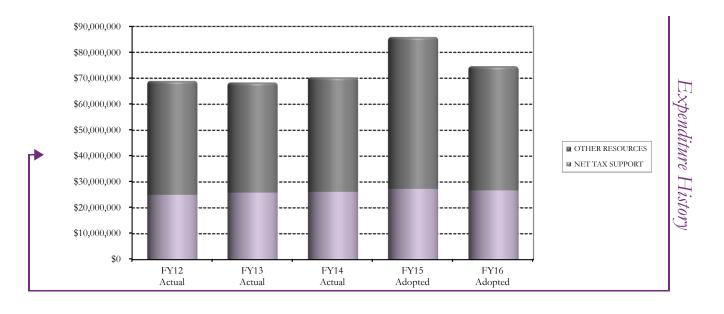
State Code: <u>Chapter 7</u>, Virginia Public Records Act; Highways, Bridges and Ferries, <u>33.2-328</u>, Wetland Board, <u>28.2-1303</u>, Chesapeake Bay Preservation Area Review Board, <u>Title 9</u>, Virginia Administrative Code, <u>62.1-44.15:24</u>

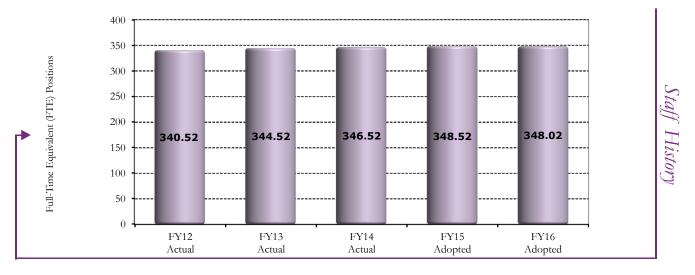
County Code: Chapter 2 (Wetlands Areas; Coastal Primary Sand Dunes & Beaches Zoning Ordinance; Historical Commission), Chapter 3 (Amusements), Chapter 5 (Building Maintenance Code), Chapter 12 (Massage Establishments), Chapter 13-320.1 (Designation of watercraft, boat trailer, motor home, and camping trailer "restricted parking" zones), Chapter 14 (Noise), Chapter 16-56 (Graffiti Prevention and Removal), Chapter 22 (Refuse), Chapter 23 (Public Sanitary Sewers), Chapter 23.2 (Stormwater Management), Chapter 25 (Subdivisions - Minimum Requirements), Chapter 29 (Weeds & Grass), Chapter 32 (Zoning), Chapter 33 (Expedited Land Development Plan Review)



## Expenditure and Revenue Summary

|   |                    |                            |                            |                              |                              | <b>V</b>             |
|---|--------------------|----------------------------|----------------------------|------------------------------|------------------------------|----------------------|
|   | FY12               | FY13                       | FY14                       | FY15                         | FY16                         | % Change<br>Adopt15/ |
| Expenditure by Program                              | Actual             | Actual                     | Actual                     | Adopted                      | Adopted                      | Adopted16            |
| 1 Director's Office                                 | \$1,207,752        | \$1,433,949                | \$1,279,245                | \$724,814                    | \$698,136                    | (3.68%)              |
| 2 Historic Preservation                             | \$1,243,929        | \$1,437,429                | \$1,451,620                | \$1,702,021                  | \$1,418,429                  | (16.66%)             |
| 3 Stormwater Infrastructure Management              | \$7,759,986        | \$8,211,118                | \$8,716,140                | \$3,237,988                  | \$2,942,359                  | (9.13%)              |
| 4 Site Development                                  | \$0                | \$0                        | \$82,979                   | \$3,154,625                  | \$3,382,599                  | 7.23%                |
| 5 Watershed Improvement                             | \$0                | \$0                        | \$243                      | \$4,252,537                  | \$4,434,386                  | 4.28%                |
| 6 Fleet Management                                  | \$10,151,126       | \$10,136,244               | \$10,391,824               | \$11,713,326                 | \$11,689,920                 | (0.20%)              |
| 7 Facilities Construction Management                | \$13,447           | \$58,470                   | \$197,895                  | \$113,666                    | \$119,156                    | 4.83%                |
| 8 Sign Shop   | \$515,689          | \$244,810                  | \$230,756                  | \$197,266                    | \$181,082                    | (8.20%)              |
| 9 Small Project Construction                        | \$2,935,672        | \$3,015,250                | \$2,048,951                | \$1,952,950                  | \$1,860,051                  | (4.76%)              |
| 10 Mosquito & Forest Pest Management                | \$1,612,901        | \$1,396,279                | \$1,503,026                | \$1,762,906                  | \$1,769,138                  | 0.35%                |
| 11 Solid Waste                                      | \$18,350,988       | \$17,962,340               | \$19,269,885               | \$31,673,366                 | \$20,246,749                 | (36.08%)             |
| 12 Buildings & Grounds                              | \$0                | \$9,634,426                | \$10,727,640               | \$10,502,578                 | \$10,327,940                 | (1.66%               |
| 13 Property Management                              | \$21,606,516       | \$11,233,841               | \$10,795,510               | \$10,929,483                 | \$11,365,486                 | 3.99%                |
| 14 Neighborhood Services                            | \$3,254,911        | \$3,312,783                | \$3,254,636                | \$3,698,087                  | \$3,837,839                  | 3.78%                |
| 15 Service Districts (Bull Run & Lake Jackson)      | \$367,305          | \$358,840                  | \$462,222                  | \$352,554                    | \$365,311                    | 3.62%                |
| Total Expenditures                                  | \$69,020,222       | \$68,435,778               | \$70,412,571               | \$85,968,167                 | \$74,638,581                 | (13.18%              |
| Expenditure by Classification                       |                    |                            |                            |                              |                              |                      |
| 1 Personal Services                                 | \$16,975,549       | \$18,065,424               | \$18,674,308               | \$19,661,469                 | \$20,179,168                 | 2.63%                |
| 2 Fringe Benefits                                   | \$5,735,161        | \$6,516,792                | \$6,521,293                | \$6,931,767                  | \$7,024,048                  | 1.33%                |
| 3 Contractual Services                              | \$11,809,831       | \$9,218,162                | \$11,066,409               | \$11,766,713                 | \$11,897,089                 | 1.11%                |
| 4 Internal Services                                 | \$3,107,287        | \$3,081,607                | \$2,986,634                | \$2,784,833                  | \$2,701,730                  | (2.98%               |
| 5 Purchase Goods & Supplies                         | \$12,140,134       | \$13,478,666               | \$11,574,683               | \$15,168,002                 | \$15,322,085                 | 1.02%                |
| 6 Debt Maintenance                                  | \$317,484          | \$297,314                  | (\$35)                     | \$2,180,594                  | \$0                          | (100.00%             |
| 7 Depreciation                                      | \$4,667,505        | \$3,342,356                | \$3,171,757                | \$1,007,569                  | \$1,007,569                  | 0.00%                |
| 8 Amortization                                      | \$1,503,278        | \$1,748,550                | \$3,774,243                | \$1,755,699                  | \$1,755,699                  | 0.00%                |
| 9 Capital Outlay                                    | \$2,966,655        | \$2,314,194                | \$2,658,020                | \$16,225,425                 | \$6,986,263                  | (56.94%              |
| 10 Leases & Rentals                                 | \$5,678,701        | \$6,293,748                | \$6,247,571                | \$6,648,573                  | \$6,806,411                  | 2.37%                |
| 11 Recovered Costs/Budgeted Savings<br>12 Transfers | \$0<br>\$4,118,637 | (\$646,633)<br>\$4,725,599 | (\$829,535)<br>\$4,567,221 | (\$2,240,292)<br>\$4,077,815 | (\$3,522,700)<br>\$4,481,219 | 57.24%<br>9.89%      |
| Total Expenditures                                  | \$69,020,222       | \$68,435,778               | \$70,412,571               | \$85,968,167                 | \$74,638,581                 | (13.18%)             |
| -   | II                 |                            | II                         | II ) ) - ·                   | n · · <b>y y</b>             | ( · · ,              |
| unding Sources<br>1 General Property Taxes          | \$1,443,414        | \$1,474,561                | \$1,540,997                | \$1,634,430                  | \$1,714,771                  | 4.92%                |
| 2 Permits, Privilege Fees & Regulatory License      | \$1,718,728        | \$2,112,441                | \$1,901,782                | \$2,279,845                  | \$2,546,327                  | 11.69%               |
| 3 Fines & Forfeitures                               | \$3,040            | \$6,000                    | \$1,163                    | \$0                          | \$0                          | 11.077               |
| 4 Revenue From Use of Money & Property              | \$1,324,200        | \$584,946                  | \$1,761,543                | \$1,618,236                  | \$1,957,067                  | 20.94%               |
| 5 Charges for Services                              | \$33,286,272       | \$35,773,031               | \$35,346,122               | \$36,387,249                 | \$37,044,787                 | 1.81%                |
| 6 Miscellaneous Revenue                             | \$202,058          | \$87,116                   | \$145,166                  | \$140,000                    | \$140,000                    | 0.00%                |
| 7 Revenue From Other Localities                     | \$135              | \$0                        | \$56,997                   | \$0                          | \$0                          |                      |
| 8 Revenue From Commonwealth                         | \$463,954          | \$482,738                  | \$480,227                  | \$552,728                    | \$552,728                    | 0.00%                |
| 9 Revenue From Federal Government                   | \$2,236,275        | \$34,126                   | \$267,260                  | \$330,000                    | \$330,000                    | 0.00%                |
| 10 Non-Revenue Receipts                             | \$361,587          | \$331,502                  | \$157,526                  | \$239,700                    | \$239,700                    | 0.00%                |
| 11 Transfers  | \$2,261,692        | \$5,178,335                | \$10,067,561               | \$2,277,056                  | \$2,514,702                  | 10.44%               |
| 12 Non-General Fund Adjustments                     | \$684,050          | (\$3,560,974)              | (\$7,445,857)              | \$13,170,699                 | \$856,177                    | (93.50%              |
| Total Designated Funding Sources                    | \$43,985,404       | \$42,503,821               | \$44,280,488               | \$58,629,943                 | \$47,896,259                 | (18.31%)             |
| Net General Tax Support                             | \$25,034,817       | \$25,931,957               | \$26,132,083               | \$27,338,224                 | \$26,742,322                 | (2.18%)              |
|   |                    |                            |                            |                              |                              |                      |





|  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| 1 Director's Office                            | 5.27           | 6.77           | 6.77           | 5.77            | 5.77            |
| 2 Historic Preservation                        | 14.55          | 14.55          | 14.55          | 14.55           | 14.55           |
| 3 Stormwater Infrastructure Management         | 54.20          | 57.83          | 60.90          | 24.97           | 23.75           |
| 4 Site Development                             | 0.00           | 0.00           | 0.00           | 25.71           | 27.70           |
| 5 Watershed Improvement                        | 0.00           | 0.00           | 0.00           | 11.93           | 11.27           |
| 6 Fleet Management                             | 35.15          | 35.15          | 35.15          | 35.15           | 35.15           |
| 7 Facilities Construction Management           | 9.67           | 8.50           | 8.50           | 9.50            | 9.50            |
| 8 Sign Shop                                    | 3.16           | 3.84           | 3.84           | 4.12            | 4.03            |
| 9 Small Project Construction                   | 18.86          | 17.34          | 17.20          | 15.11           | 14.98           |
| 10 Mosquito & Forest Pest Management           | 13.71          | 13.74          | 13.81          | 13.91           | 14.02           |
| 11 Solid Waste                                 | 58.72          | 59.72          | 59.72          | 59.72           | 60.72           |
| 12 Buildings & Grounds                         | 72.97          | 72.97          | 72.97          | 74.97           | 73.47           |
| 13 Property Management                         | 16.00          | 16.00          | 16.00          | 16.00           | 16.00           |
| 14 Neighborhood Services                       | 38.26          | 38.11          | 37.11          | 37.11           | 37.11           |
| 15 Service Districts (Bull Run & Lake Jackson) | 0.00           | 0.00           | 0.00           | 0.00            | 0.00            |
| Full-Time Equivalent (FTE) Total               | 340.52         | 344.52         | 346.52         | 348.52          | 348.02          |

PRINCE WILLIAM COUNTY, VA | FY2016 BUDGET

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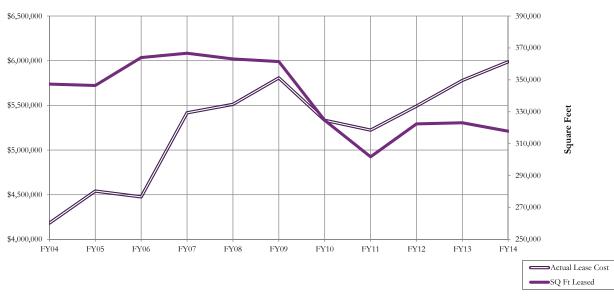


## **Future Outlook**

The Public Works Department is one of the most diverse County departments providing services to both external customers, e.g., landfill and historic preservation and internal customers, e.g., fleet and facilities. The Department has multiple funding streams with General Fund operations as well as fee-based services. In 2012, Public Works received national accreditation from the American Public Works Association (APWA). Prince William Public Works is one of only six accredited departments in the Commonwealth and 95 nationally. The Department continues to receive recognition for its environmental programs receiving a number of Environment Excellence (E3, E4, and Sustainability Partner) certifications from the Virginia Department of Environmental Quality, the Green Government Award through the Virginia Municipal League (VML) and the Virginia Association of Counties (VACO), and a Sustainability award through the Governor's Office. Citizens continue to give high marks to Public Works services through the annual community survey.

In the future, there are multiple challenges that will need to be addressed by Public Works. These include:

• Facility Space - During the Great Recession, FY07 to FY11, the County reduced the amount of leased space by 65,000 square feet for a savings of \$194,000.



#### Actual Lease Cost and Square Feet Leased

make up for the loss of lease space, employees were squeezed anywhere they physically could be placed without endangering their safety. At this point it is not feasible to add additional employees into many of the County facilities but especially the Ferlazzo, Judicial Center, and Sudley North buildings. Additional lease or owned space will need to be acquired to accommodate any growth. This lack of space has led to acquiring additional lease space at the Sudley North complex and moving new positions in the Commonwealth Attorney's office to the first floor of the Old Manassas Courthouse. Furthermore, with the growth of the public safety agencies the Fleet Management Division maintenance shop is at capacity and will shortly need additional space to accommodate the growing public safety fleet.

• Impact of Elimination of Year-End Agency Savings - The zero based budget efforts have eliminated yearend agency budget savings, re-allocating those savings to cover the debt service and operating on library capital projects and reinstating the public safety staffing plans. While this has provided increased services to citizens it has had an impact on County facilities. In past years departments would use year-end savings to upgrade their spaces, reconfigure to accommodate growth or replace aging and decrepit systems furniture. Also, older County facilities such as the Woodbridge Senior Center, although still fully functional but have become dated and in need of a



refresh would benefit from year-end savings. The funding is no longer available and there is not a central fund to complete these tasks. This is an issue the Board will have to address going forward.

- **Community Landscaping** County-wide landscaping installed over a decade ago is now in need of replacement. Dying and damaged plantings are routinely replaced in existing beds. Trees have been removed because of vehicle impacts or because maturing trunk size makes them a hazard to traffic. New "Clear Zone" VDOT regulations have been implemented and now requires fixed objects within a right-of-way having a diameter of 4 inches or greater be removed unless the median is more than 25 feet in width. Recently 30 trees on Dale Boulevard were removed from the medians and replaced with ornamental grasses in order to remain in compliance with standards. Moving forward, as trees within the VDOT right-of-ways and other areas reach maturity or are damaged those trees will be replaced with a more suitable, sustainable and cost effective ornamental grass and shrub landscape. Requests for new plantings will require a funding source for the installation, maintenance, and lifecycle costs. Existing community-wide landscaping projects are being maintained but are currently at programmatic maximum capacity.
- Facility Security In FY13, Public Works created a new Security activity within its budget. This budget had previously been within the facilities maintenance budget. The Public Works security budget manages facility access security systems and after hour security forces. Over the years, the complexity and volume of the security systems has grown exponentially. Also, the addition of more leased facilities, two new libraries, and the Central Police Station are anticipated to increase the workload related to facility security. Existing security systems and equipment need to be constantly evaluated and replaced at the end of their useful lives, when equipment becomes obsolete or unserviceable.

## **General Overview**

- A. Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16 the Public Works technology bill decreased by \$1,402 to \$871,870.
- **B.** One-Time Reductions A total of \$12,245,900 (mostly \$10.8 million for Solid Waste capital expenditures) was removed from the Public Works FY16 budget for one-time, non-recurring items approved in FY15.
- **C.** Permanent Shift to Support Position Upgrades A total of \$6,386 has been shifted to support two Buildings & Grounds program positions reclassified into different, upgraded position classifications. Agencies are expected to support position upgrades with permanent shifts if the upgraded position cost is higher than the previous position budget.
- D. FY15 State Aid Reductions On November 10, 2014, the General Assembly passed <u>HB 5010</u> which requires a \$30 million reduction in state aid to local governments in FY15. The Prince William County reductions for FY15 were \$754,683. These reductions were approved by <u>BOCS Resolution No. 14-736</u> and are being carried into FY16. Public Work's budget is reduced \$15,951, including the elimination of 0.50 FTE position. The position was a Maintenance Worker in the Buildings & Grounds program and the reduction subtracts 0.50 from the department's FTE count.
- **E.** Budgeted Savings For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria year-end savings are considered to be one-time funds, which should not be used to support ongoing expenditures. In order to address this issue, the FY2016 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million. This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary lapse. The savings amount for Public Works is \$966,135.



**F. Indirect Cost Transfer Decrease** - Indirect costs are expenditures charged by one part of the County government for services rendered by another part of the County government. In Public Works, there are several fee-supported programs which must reimburse the general fund for the cost of office space, utilities and other basic agency support. The indirect cost transfer amounts are listed in the table below:

| Indirect Cost Transfer                    |                 |                 |             |  |  |  |  |  |
|---|-----------------|-----------------|-------------|--|--|--|--|--|
|   | FY15<br>Adopted | FY16<br>Adopted | Change      |  |  |  |  |  |
| Solid Waste                               | \$1,140,025     | \$940,121       | (\$199,904) |  |  |  |  |  |
| Mosquito & Forest Pest Management         | \$222,021       | \$185,384       | (\$36,637)  |  |  |  |  |  |
| Stormwater/Watershed Management           | \$556,912       | \$467,974       | (\$88,938)  |  |  |  |  |  |
| Total Public Works Indirect Cost Transfer | \$1,918,958     | \$1,593,479     | (\$325,479) |  |  |  |  |  |

- **G.** Service Districts The Public Works budget includes two service districts, Bull Run Mountain and Lake Jackson, which are supported by special levies that fund the maintenance of private local roads that do not meet State standards for acceptance into the State road maintenance system. Each service district levy is collected by the County's Finance Department and recorded in a separate special revenue fund.
  - The Bull Run Mountain Service District is located in the northwest corner of Prince William County. A special levy was established in 1991 to support maintenance of private local roads within the Bull Run Mountain Service District. Public Works coordinates road maintenance work requests with the Bull Run Mountain Estates Civic Association. The FY16 budget is \$200,000 which is the same as FY15 and the special levy rate is \$0.1377 per hundred dollars of assessed value.
  - The Lake Jackson Service District is located around Lake Jackson, just west of Route 234. A special levy was established in 1993 to support maintenance of private local roads within the Lake Jackson Service District. Public Works coordinates road maintenance work requests with the Lake Jackson Civic Association. In FY16, the budget is \$165,311 and the special levy rate is \$0.1650 per hundred dollars of assessed value.
- **H.** Transfer Adjustment for Litter Control Solid Waste fee revenue supports the Litter Control activity in the Neighborhood Service program. The transfer is adjusted to ensure that revenue and expenditure are in balance to accomplish the goals of the activity. The FY16 transfer is reduced by \$27,225.
- I. Increase for Clearing and Mowing at Innovation Park There are specific areas within the Innovation Park that are maintained by the Neighborhood Services program. The County funds clearing and mowing on its own property with land sale proceeds. In addition, the County provides contracted clearing and mowing services to the Innovation Property Owners Association. Additional expenditure budget of \$120,000 is added to support the clearing and mowing activities; \$110,000 in revenue is expected from the Association with the net impact of \$10,000 from land sale proceeds.
- J. Non-General Fund Adjustment in Funding Sources This amount is included to show adjustments to fund balances for non-general fund activities in order to calculate the net general tax support for Public Works. The fund balance changes are listed in the table on the next page:

| Non-General Fund Adjustments To Fund Balance<br>(Required to Calculate the Net General Tax Support) |                |                |                |  |                 |                 |                                       |  |  |  |  |
|---|----------------|----------------|----------------|--|-----------------|-----------------|---------------------------------------|--|--|--|--|
|   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY14 Ending<br>Fund Balance<br>as of 6/30/14 | FY15<br>Adopted | FY16<br>Adopted | % Change<br>Adopt FY15/<br>Adopt FY16 |  |  |  |  |
| Mosquito & Forest Pest Management Fund Balance (Increase)/Use of                                    | \$493,800      | \$320,569      | \$284,790      | \$2,301,069                                  | \$442,506       | \$386,154       | (16.74%)                              |  |  |  |  |
| Stormwater Management Fund Balance (Increase)/Use of  | \$431,243      | (\$1,471,291)  | (\$1,095,558)  | \$3,478,236                                  | \$403,724       | (\$327,773)     | (223.52%)                             |  |  |  |  |
| Fleet Management Fund Balance (Increase)/Use of   | (\$27,822)     | (\$33,523)     | \$112,771      | \$1,184,520                                  | \$0             | <b>\$</b> 0     | _                                     |  |  |  |  |
| Service Districts Fund Balance (Increase)/Use of  | (\$28,108)     | (\$50,405)     | \$58,683       | \$323,484                                    | \$24            | \$24            | 0.00%                                 |  |  |  |  |
| Sign Shop Fund Balance (Increase)/Use of  | \$88,199       | \$5,138        | \$2,155        | NA   | <b>\$</b> 0     | <b>\$</b> 0     |                                       |  |  |  |  |
| Small Project Construction Fund Balance (Increase)/Use of   | (\$25,864)     | \$111,642      | \$191,649      | \$1,845,739                                  | \$32,598        | (\$7,457)       | (122.88%)                             |  |  |  |  |
| Solid Waste Fund Balance (Increase)/Use of  | (\$247,398)    | (\$2,443,105)  | (\$7,000,348)  | \$39,939,733                                 | \$12,291,846    | \$805,229       | (93.45%)                              |  |  |  |  |
| Total Non-General Fund Adjustments  | \$684,050      | (\$3,560,974)  | (\$7,445,858)  |  | \$13,170,699    | \$856,177       | (93.50%)                              |  |  |  |  |

- **K.** Compensation Increase Compensation adjustments totaling \$732,012 are made to support the following rate changes:
  - 5.0% Retiree Health;
  - -1.0% VRS employer rate for Plan I employees;
  - 7.7% Health insurance;
  - 3.2% Dental insurance;
  - 2.0% Pay Plan adjustment; and
  - 1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

## **Program Summary**

### **Director's Office**

Provide overall leadership and management oversight for all Public Works activities. Review all major policy issues, financial transactions, BOCS reports, County Executive generated tracker reports and interfaces with executive management and the citizens of Prince William County on complex issues within the department.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Key department program measures met                               | 100%           | 100%           | 77%            | 85%             | 80%             |
| Public Works DART Score (Days Away,<br>Restricted or Transferred) | 4.9            | 8.7            | 3.0            | 4.5             | 4.5             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Leadership & Management  | \$1,208        | \$1,434        | \$1,279        | \$725           | \$698           |
| BOCS agenda items  | 61             | 50             | 42             | 55              | 45              |



## **Historic Preservation**

Manage the capital funding (through grants and capital program), design, restoration and preservation of all Countyowned historic sites. Engage in historic collections management. Support the work plan developed by the Historic Preservation Foundation. Manage the daily operations of County historic sites, including the site specific volunteers, assist with collections and ensure the protection of the resources. Manage rentals, educational outreach, special events and programming of all County-owned historic sites.

| Key Measures                                      | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Customer satisfaction with visit to historic site | 97%            | 97%            | 95%            | 97%             | 95%             |
| Volunteer hours value                             | \$140,522      | \$116,114      | \$212,186      | \$126,000       | \$150,000       |
| Revenue recovery rate                             | 3.4%           | 10.0%          | 4.9%           | 12.0%           | 7.0%            |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Preservation   | \$546          | \$623          | \$670          | \$409           | \$393           |
| Annual average hours of service per long term volunteer                              | 40             | 40             | 57             | 50              | 55              |
| Archeological collections donated to the County                                      | 12             | 15             | 5              | 14              | 9               |
| Management & Events Programming  | \$698          | \$814          | \$782          | \$831           | \$609           |
| Programs at historic sites   | 1,183          | 1,076          | 1,212          | 1,100           | 1,200           |
| FTE equivalent of volunteer hours contributed  | 4              | 3              | 6              | 3               | 4               |
| Visitors to historic sites   | 43,485         | 45,357         | 53,708         | 50,000          | 56,000          |
| Maintenance & Construction   |                |                |                | \$462           | \$417           |
| Work orders for historic buildings and grounds                                       |                |                | 172            | 170             | 170             |
| Construction, restoration and renovation projects                                    |                |                | 4              | 3               | 3               |

### A. Budget Initiatives

#### 1. Revenue Adjustment - Increased Transient Occupancy Tax Revenue

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$213,750   |
| General Fund Impact | (\$213,750) |
| FTE Positions       | 0.00        |

- **a. Description** This adjustment increases the revenue received by the Historic Preservation program from the transient occupancy tax (TOT). General fund impact is -\$1,068,750, FY16 through FY20.
- **b.** Service Level Impacts Existing service levels will be maintained.



### Stormwater Infrastructure Management

Ensure that the County's stormwater infrastructure is in compliance with environmental regulations, standards and policies including County standards, the Chesapeake Bay TMDL and the County's MS4 permit. The program consists of the inspection of existing infrastructure, such as storm drain inlets, storm sewers and stormwater management facilities within County easements, as well as major maintenance of County-maintained facilities.

| Key Measures   | FY12   | FY13   | FY14   | FY15    | FY16    |
|--|--------|--------|--------|---------|---------|
|  | Actual | Actual | Actual | Adopted | Adopted |
| Drainage assistance requests responded to within 5 business days | 92%    | 90%    | 96%    | 90%     | 90%     |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Stormwater Management Infrastructure<br>Inspection                                   | _              | _              | _              | \$1,131         | \$873           |
| County-maintained facilities inspected and/or re-inspected                           | 1,430          | 1,456          | 1,449          | 1,400           | 1,400           |
| Privately-maintained facilities inspected and/or re-inspected                        | 123            | 276            | 312            | 200             | 250             |
| Miles of drainage systems inspected  | 667            | 627            | 804            | 650             | 650             |
| Stormwater Management Infrastructure<br>Maintenance                                  | _              |                | _              | \$2,107         | \$2,069         |
| Major maintenance cases completed/closed within 30 business days                     | 134            | 65             | 110            | 65              | _               |
| Major maintenance cases completed/closed   | 102            | 183            | 138            |                 | 130             |

### A. Budget Initiatives

#### 1. Repairs to Silver Lake Park Dam

| Expenditure         | \$123,525   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative funds required repairs to Silver Lake Park dam. The total cost of the repairs is estimated at \$2.5 million. The funding for the repairs will come from existing stormwater management revenue and the remaining balance in the Flat Branch Flood Control capital project.
- **b.** Service Level Impacts This initiative will ensure that the required repairs are made to the dam at Silver Lake Park.



2. Potomac Shores Development Revenue Adjustment

| Expenditure         | \$0         |
|---------------------|-------------|
| Revenue             | \$17,821    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description This initiative updates estimated proffer revenue for the Potomac Shores (formerly Harbor Station) development project site inspector. As part of a rezoning approval, the applicant proffered full-time routine inspection and continuous maintenance of all erosion and sediment control devices for the duration of the project.
- b. Service Level Impacts Existing service levels will be maintained.

### 3. Increase in Stormwater Management Fee Revenue

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$248,000   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** The Stormwater Management Fee is not being raised in FY16; however, there is still an increase due to development growth in the county which increases the impervious area.
- b. Service Level Impacts Existing service levels will be maintained.

## **Site Development**

Review multiple levels of land development plans and inspection of construction sites, to ensure compliance with environmental regulations, standards and policies related to stormwater management, best management practices, erosion and sediment control, resource protection areas, floodplains and geotechnical.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Site development plan submissions reviewed<br>within standards set by the County's<br>Administrative Procedures Manual (APM) | 100%           | 100%           | 100%           | 98%             | 100%            |
| Lot grading plan submissions reviewed within 10 business days  | 100%           | 100%           | 100%           | 98%             | 100%            |



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands)             | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Plan Review  | —              | —              | \$0            | \$1,218         | \$1,470         |
| Site development plan submissions reviewed   | 572            | 554            | 540            | 650             | 550             |
| Lot grading lots reviewed  | 794            | 1,115          | 1,169          | 950             | 1,100           |
| Site Inspections   | _              |                | \$83           | \$1,936         | \$1,912         |
| Virginia Stormwater Management Program<br>(VSMP) and erosion and sediment control<br>inspections | 22,116         | 23,296         | 20,951         | 23,000          | 22,000          |

### A. Budget Initiatives

### 1. Increase Virginia Stormwater Management Program (VSMP) Budget

| Expenditure         | \$21,800    |
|---------------------|-------------|
| Revenue             | \$200,000   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** VSMP requirements took effect in FY15. Now that fees are being collected a revenue budget is being established based on collections to date in FY15. The expenditures are being increased in non-salary related budget line items.
- b. Service Level Impacts Existing service levels associated with VSMP requirements will be maintained.

### 2. Land Development Revenue Adjustment and Fee Increase

| Expenditure         | \$21,371    |
|---------------------|-------------|
| Revenue             | \$152,738   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This addition adjusts the Land Development fee schedule to align development fees with activity costs and current revenue projections.
  - Land Development Fee Schedule Adjustment

The FY16 Budget includes a 5.5% across the board fee increase to the Land Development fee schedule and revenue adjustments to accommodate economic growth. Land Development revenue supports expenditures in each of the four land development agencies: Development Services, Planning, Public Works and Transportation.

### Revenue Budget Increase

The net impact of budget adjustments between the FY15 Budget and FY16 Budget is an increase of \$152,738 to the Public Works revenue budget. This revenue increase includes provisions for budgeted fee increases, updated revenue projections as a result of an economic recovery in the construction industry and alignment of budget projections with historic actuals.

**b.** Service Level Impacts - Existing service levels will be maintained. Without the revenue increase, service levels and core staffing levels would be negatively impacted.



## Watershed Improvement

Ensure that the water quality of streams within each of the County's watersheds is in compliance with environmental regulations, standards and policies including the Chesapeake Bay TMDL and the County's MS4 permit. The focus of this program is to address water quality issues associated with illicit pollution discharges into the storm drainage system, discharge of pollutants from industrial activities, sediment release associated with stream erosion, and the reduction of nitrogen, phosphorous and sediment loads from stormwater runoff. The program includes the assessment of streams and other natural resources within each watershed, identification of problem areas, and implementation of water quality improvements. In addition, environmental education, outreach and technical assistance to citizens, both in urban areas as well as within the agricultural community, are components of this program.

| Key Measures                                  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Industrial or high risk inspections conducted |                | 9              | 25             | 10              | 10              |
| Linear feet of stream restorations completed  | 2,730          | 2,050          | 1,100          | 2,000           | 2,500           |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Watershed Monitoring   | —              | —              | \$0            | \$3,825         | \$3,810         |
| Linear feet of stream assessments completed  | 35,407         | 63,250         | 94,302         | 50,000          | 50,000          |
| Dry weather outfalls monitored and inspected   |                | 156            | 513            | 155             | 500             |
| Watershed Improvements   | —              |                |                | \$428           | \$625           |
| Pounds of phosphorous reduction achieved with BMP retrofits                          |                |                | NR             | 20              | 20              |

### A. Budget Initiatives

### 1. Increase in Funding to the Soil and Water Conservation District

| Expenditure         | \$4,652     |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- a. Description The Prince William Soil and Water Conservation District (PWSWCD) is focused on protecting and enhancing the water and soil resources in the county. It is funded by the county via the existing stormwater management revenue and the Virginia Department of Conservation and Recreation. The county's funding increases are proportionate to employee compensation increases. In FY16, county employees are receiving a 2% pay plan adjustment so the funding to the PWSWCD is increasing 2% from \$232,612 to \$237,264.
- b. Service Level Impacts Existing service levels are maintained.

### 2. Establish a Flat Branch Operating Reserve

| Expenditure         | \$200,000   |
|---------------------|-------------|
| Revenue             | \$200,000   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** The Flat Branch Flood Control capital project is being closed and the funds are being used to complete the Silver Lake Dam repairs and establish an operating budget for Flat Branch maintenance and repairs.
- b. Service Level Impacts Existing service levels are maintained.

## **Fleet Management**

Provide county vehicle maintenance and county vehicle replacement. Provide fuel, repairs and maintenance to the County's vehicles and equipment in an efficient and cost effective manner and minimize downtime due to breakdowns or other unscheduled maintenance. Replace County vehicles at the optimum point in the vehicle life cycle, maximizing cost-effectiveness and vehicle safety and reliability.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Cost per mile - light duty public safety vehicles     | \$0.29         | \$0.25         | \$0.26         | \$0.28          | \$0.28          |
| Cost per mile - light duty non-public safety vehicles | \$0.35         | \$0.34         | \$0.35         | \$0.34          | \$0.34          |
| Work orders that are scheduled maintenance            | 58%            | 58%            | 58%            | 58%             | 58%             |
| Availability of public service light duty vehicles    | 93%            | 95%            | 90%            | 90%             | 92%             |
| Public Safety vehicles due or overdue for replacement | 11%            | 10%            | 14%            | <8%             | <8%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| County Vehicle Maintenance   | \$7,346        | \$7,703        | \$7,745        | \$8,684         | \$9,065         |
| Vehicles maintained (<10,000 lbs. gross vehicle weight)                              | 1,064          | 1,087          | 1,124          | 1,094           | 1,143           |
| Heavy equipment maintained (>10,000 lbs.<br>gross vehicle weight)                    | 177            | 207            | 226            | 205             | 225             |
| Work orders  | 6,879          | 7,040          | 7,390          | 7,200           | 7,333           |
| County Vehicle Replacement   | \$2,806        | \$2,433        | \$2,646        | \$3,029         | \$2,625         |
| General fund vehicles purchased  | 92             | 119            | 109            | 107             | 95              |

### A. Budget Reductions

#### 1. Extend Public Safety Vehicle Replacement Criteria

| Expenditure         | (\$600,000) |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | (\$600,000) |
| FTE Positions       | 0.00        |

- **a.** Description Currently, police and sheriff sedans/cruisers are scheduled to be replaced once they reach 110,000 miles. This initiative extends the mileage criteria for these vehicles to 120,000 miles, reducing the number of vehicles that need to be replaced each year. On average, over 90% of the vehicles replaced each year are public safety. The general fund impact is \$3,000,000, FY16 through FY20.
- b. Service Level Impacts Existing service levels are maintained.

### **B.** Budget Initiatives

### 1. Vehicle Replacement Budget Increase

| Expenditure         | \$127,500   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$127,500   |
| FTE Positions       | 0.00        |

- **a. Description** This initiative supports future vehicle replacement for new Police vehicles supporting the FY16 staffing plan. Staffing plan details are located in the Police Department budget pages in the Public Safety section of this document. General fund impact is \$1,912,500, FY16 through FY20.
- **b.** Service Level Impacts Additional funding for vehicle replacement will ensure that funding is available to replace police vehicles on-time, thus reducing the number of public safety vehicles overdue for replacement.

#### 2. Create Replacement Budget for the Adult Detention Center Vehicles

| Expenditure         | \$148,725   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$148,725   |
| FTE Positions       | 0.00        |

- **a.** Description This initiative shifts the responsibility for future vehicle replacement for Adult Detention Center (ADC) vehicles to Public Works, Fleet Management program. Previously, replacements of ADC vehicles were the responsibility of staff at the ADC. Future replacements of vehicles will be governed by County standards. General fund impact is \$395,632, FY16 through FY20.
- **b.** Service Level Impacts The funding for vehicle replacement will ensure that funding is available to replace ADC vehicles on-time, thus reducing the number of public safety vehicles overdue for replacement.



3. Create a New Vehicle Purchase Budget in the Internal Service Fund

| Expenditure         | \$468,804   |
|---------------------|-------------|
| Revenue             | \$468,804   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description The FY16 budget includes 25 new police officers. The vehicle purchases for these new officers are coordinated and facilitated through the Fleet Division in Public Works. In the past, the Police Department would have the budget for the vehicle purchases within their new vehicle budget line item which hindered the administrative process for the Fleet Division. To ease the burden on the administrative process, in FY16 Fleet will have the new vehicle budget line item within their internal service fund budget and charge the Police department directly via a bill for service. There is no general fund impact on this change.
- b. Service Level Impacts Existing service levels are maintained.

## **Facilities Construction Management**

Support the Capital Improvement Program (CIP) by developing budgets and managing the design and construction of County facilities. The majority of expenditure costs in this activity are recovered from capital projects.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Customers satisfied with overall project management   | 95%            | 100%           | 90%            | 90%             | 90%             |
| CIP construction change order difference from original contracted amount  | _              | _              | 5%             | <10%            | <10%            |
| CIP construction change orders based on user<br>requested changes/scope difference from total<br>change order costs | _              |                | 4%             | <5%             | <10%            |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| County Facility Construction   | \$13           | \$58           | \$198          | \$114           | \$119           |
| Total CIP projects   | _              | 7              | 9              | 8               | 8               |
| Total non-CIP projects   |                | 7              | 5              | 4               | 4               |



## Sign Shop

The Sign Shop inspects, fabricates, installs and maintains all street name signs as mandated by the Virginia Code § 32.2-328, the Code of Ordinances, County of Prince William Section 24-3 and the County's Design and Construction Standards Manual (DCSM) Section 604.06. In addition, the program produces high quality graphics for County vehicles and creates custom-designed original graphic designs for interior and exterior signs, banners, posters and displays for County agencies, outside jurisdictions and developers.

| Key Measures   | FY12   | FY13   | FY14   | FY15    | FY16    |
|--|--------|--------|--------|---------|---------|
|  | Actual | Actual | Actual | Adopted | Adopted |
| Street name signs replaced within 7 days of inspection | 97%    | 94%    | 83%    | 95%     | 95%     |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Street Name Signs  | \$516          | \$245          | \$209          | \$197           | \$181           |
| Streets requiring street name signs  | 9,232          | 9,350          | 9,450          | 9,600           | 9,650           |
| Street name signs fabricated for maintenance   | 870            | 760            | 664            | 700             | 700             |
| Signs and Graphics   | —              | _              | \$22           | \$0             | \$0             |
| Signs fabricated for revenue   | 11,519         | 10,892         | 13,648         | 10,000          | 11,000          |
| Sign and graphic jobs completed  | 541            | 625            | 569            | 785             | 625             |

## **Small Project Construction**

Provide support for a variety of County projects including stormwater maintenance, stream restorations, drainage improvements, park improvements, and transportation improvements.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Community improvement projects completed within 10% of estimated cost | 95%            | 91%            | 91%            | 95%             | 95%             |
| Community improvement projects completed on time                      | 98%            | 93%            | 96%            | 96%             | 95%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Small Community Improvement<br>Construction  | \$3,067        | \$3,118        | \$2,263        | \$1,953         | \$1,860         |
| Community improvement projects completed   | 41             | 46             | 57             | 50              | 50              |



### **Mosquito & Forest Pest Management**

Survey, reduce and control mosquitoes and certain forest pest populations. Program objectives include minimizing mosquito-transmitted disease by reducing mosquito populations and breeding sites, minimizing tree defoliation and mortality caused by the gypsy moth and fall cankerworm, conducting surveillance and outreach for Emerald Ash Borer, Asian Longhorned Beetle, Thousand Cankers Disease, Sudden Oak Death, Oak Splendour Beetle, and minimizing adverse environmental and human health impacts resulting from the treatment of these pests.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Mosquito traps identified within 48 hours                | _              | _              |                | 90%             | 95%             |
| Gypsy moth egg mass surveys done by<br>November 1st      |                |                |                | 90%             | 90%             |
| Citizen site visit requests responded to within 24 hours | 94%            | 97%            | 97%            | 98%             | 98%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Mosquito/Forest Pest Control Monitoring  | \$980          | \$827          | \$685          | \$1,025         | \$929           |
| Larval mosquito habitat inspections  | 2,669          | 4,265          | 4,053          | 4,000           | 4,000           |
| Reduction and Response   | \$633          | \$569          | \$818          | \$738           | \$840           |
| Mosquito larvicide applications  | 1,295          | 1,549          | 2,278          | 1,300           | 2,000           |

### A. Budget Initiatives

#### 1. Levy Revenue and Budget Adjustment

| Expenditure         | \$6,813     |
|---------------------|-------------|
| Revenue             | \$62,584    |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative increases the revenue collected from the Mosquito Control and Forest Pest (MCFP) levy. Total anticipated to be collected by the levy revenue in FY16 is \$1,356,484. The levy rate remains unchanged at \$0.0025 cents per hundred dollars of assessed value.
- **b.** Service Level Impacts Existing service levels will be maintained.



## **Solid Waste**

Provide solid waste management services to all citizens, institutions and businesses of Prince William County. Facilities and programs promote waste reduction and recycling, and efficiently receive and process all acceptable household and commercial wastes generated within the geographical boundaries of Prince William County, including the towns of Dumfries, Haymarket, Occoquan, and Quantico. Processing of the waste will meet or exceed all applicable federal, state and local regulations.

| Key Measures             | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--------------------------|----------------|----------------|----------------|-----------------|-----------------|
| Refuse recycled          | 41%            | 41%            | 41%            | 42%             | 42%             |
| Tons of refuse processed | 320,751        | 320,058        | 349,276        | 325,000         | 350,000         |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Solid Waste Management & Administration  | \$6,303        | \$5,010        | \$4,868        | \$8,758         | \$6,401         |
| Non-residential accounts processed   | 3,889          | 3,914          | 4,014          | 3,950           | 4,000           |
| Appeals completed within 30 days   | 100%           | 100%           | 100%           | >99%            | >99%            |
| Yard Waste Composting  | \$3,051        | \$3,323        | \$2,851        | \$3,637         | \$3,642         |
| Tons of County yard waste diverted from waste stream                                 | 22,990         | 22,174         | 19,016         | 23,000          | 22,000          |
| Solid Waste Facilities Operation   | \$8,403        | \$8,960        | \$10,741       | \$7,754         | \$8,881         |
| Refuse trucks inspected  | 3,347          | 4,401          | 4,087          | 4,000           | 4,000           |
| Pounds of Household Hazardous Waste and eWaste collected                             | 1,600,000      | 1,474,520      | 1,499,700      | 1,700,000       | 1,600,000       |
| Citizens trips to Solid Waste facilities   | 518,413        | 479,695        | 486,199        | 500,000         | 500,000         |
| Recyclable Materials Collected, Processed<br>& Marketed                              | \$594          | \$669          | \$635          | \$1,331         | \$1,122         |
| Tons of recyclables processed by County and marketed                                 | 14,394         | 13,174         | 12,721         | 15,000          | 13,000          |
| Revenue generated from sale of recyclables   | \$606          | \$562          | \$594          | \$600           | <b>\$6</b> 00   |
| Capital Projects   | —              | _              | \$175          | \$10,194        | \$200           |
| CIP projects completed within budget   | 100%           | 100%           | 100%           | 100%            | 100%            |

### A. Budget Reductions

#### 1. Eliminate Landfill Debt Service Payments

| Expenditure         | (\$2,180,595) |
|---------------------|---------------|
| Revenue             | <b>\$</b> 0   |
| General Fund Impact | <b>\$</b> 0   |
| FTE Positions       | 0.00          |

- **a. Description** This reduction eliminates the bond payment on the County's sanitary landfill property, the Balls Ford Road property, and other capital improvements. The 20 year bond was originally issued in 1990, refinanced in 1994, now has been paid off. The expenditure savings will be used to pay cash for future liner systems and provide stabilized solid waste fees, and additional flexibility in addressing future capital needs at the landfill including landfill caps, liners and maintenance of existing facilities.
- b. Service Level Impacts Existing service levels will be maintained.

#### 2. Reduce Sale of Landfill Gas Revenue

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | (\$240,000) |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description The revenue budget from sale of landfill gas was reduced from \$290,000 to \$50,000 to reflect the actual amounts being received for the direct sale of landfill gas to the county and school facilities. All other revenues to the County for the use of gas to make electricity are being recorded as energy royalties and sales.
- b. Service Level Impacts Existing service levels will be maintained.

#### **B.** Budget Initiatives

#### 1. Increase Solid Waste Equipment and Vehicle Replacement

| Expenditure         | \$1,280,000 |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- a. Description This initiative funds the scheduled replacement of solid waste equipment. Certain machines and vehicles are scheduled for replacement in FY16 and are fully supported by existing revenue from the solid waste fee. The equipment being replaced includes a trash compactor (\$550,000), a track dozer (\$375,000), a roll-off truck (\$165,000), a skid steer (\$45,000), a pick-up truck (\$40,000) and seven recycling trailers (\$105,000). This cost is fully funded by solid waste fee revenue.
- b. Service Level Impacts Existing service levels will be maintained.



#### 2. Increase Solid Waste Capital Project - Ballfield Redevelopment

| Expenditure         | \$200,000 |
|---------------------|-----------|
| Revenue             | \$0       |
| General Fund Impact | \$0       |
| FTE Positions       | 0.00      |

- **a.** Description This initiative provides funding for the Landfill Ballfield Redevelopment project in the FY16-21 Capital Improvement Program (CIP). The capital project is fully funded by existing solid waste fee revenues and reserve fund balances. For more information on this project, please review the project pages in the capital improvement section of this document.
- b. Service Level Impacts Service level impacts associated with this project are detailed in the CIP.

### 3. Electronics Disposal Increase

| Expenditure         | \$120,000   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- a. Description This initiative provides additional funding for the disposal of electronics, classified as household hazardous waste. The disposal rate for CRT monitors and televisions has increased from \$0.07 per pound to \$0.25 per pound. The household hazardous waste activity receives approximately 1.3 million pounds of CRT monitors and televisions each year. This cost is fully funded by existing solid waste fee revenue.
- b. Service Level Impacts Existing service levels will be maintained.

#### 4. Replace Weigh Scale Software

| Expenditure         | \$50,000    |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative funds the replacement of the weigh scale software used at County solid waste facilities. The program depends on the current software system for weighing and billing of material arriving at facilities. The current system has been used by Prince William County in excess of 20 years and has reached its maximum data management capabilities. It is not capable of some of the newest features and functions available in other scale software. This is a one-time cost that is fully funded by existing solid waste fee revenue.
- **b.** Service Level Impacts Existing service levels will be maintained, however upgraded software will allow for more advanced data collection and reliability.

#### 5. Add One Administrative Support Assistant Position

| Expenditure         | \$48,870    |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 1.00        |



- **a.** Description This initiative funds one full-time equivalent (FTE) Administrative Support Assistant II position for the Solid Waste program. The program operates a dynamic enterprise serving a variety of stakeholders. The position would be located in the landfill office, support the increasing customer service response needs of the program and provide full office coverage to reduce the need to utilize field and operations staff to work in the office. The position would support payroll and accounts payable administration for the 50+ staff assigned to the landfill and Balls Ford compositing facility. The position is fully funded by existing solid waste fee revenue.
- **b.** Service Level Impacts Existing service levels will be maintained along with additional support to internal and external customers to address the day-to-day business needs of the Solid Waste program, including supporting revenue collection, payroll and accounts payable activities.

#### 6. Recycling Education and Supplies Increase

| Expenditure         | \$25,000    |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a. Description** This initiative will increase resources to recycling education and supplies to address a recent drop in the percent of recycled material and an increase in the amount of trash deposited in the landfill.
- b. Service Level Impacts The refuse recycled rate target will increase to 42%.

#### 7. Northern Virginia Waste Management Program Contribution Increase

| Expenditure         | \$1,887     |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

- **a.** Description Prince William County is part of the Northern Virginia Regional Commission. In addition to the general contribution there is an \$11,405 contribution to the Northern Virginia Waste Management Program that is paid by the solid waste enterprise fund. This is a \$1,887 increase over FY15.
- b. Service Level Impacts Existing service levels will be maintained.

#### 8. Revenue Adjustment

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$300,000   |
| General Fund Impact | \$0         |
| FTE Positions       | 0.00        |

- **a. Description** This adjusts the solid waste revenue budget by 2% due to commercial and residential growth. The Solid Waste fee rate remains unchanged.
- b. Service Level Impacts Existing service levels will be maintained.



### **Building & Grounds**

Provide building maintenance services to over 125 owned facilities and selected leased properties; landscaping, grounds maintenance, paving repair and installation, and moving services; custodial services for over one million square feet; and mail and printing services supporting the needs of the County government. Provide 24/7 operation and responsive emergency support to address natural or manmade disasters. Snow removal to keep the County functional is a major effort. Our work is done with an efficient combination of in-house and contract staff.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Cost per square foot for custodial services                                    | \$2.22         | \$2.31         | \$2.38         | \$2.31          | \$2.42          |
| Routine maintenance work requests completed with ten (10) working days         |                |                | 70%            | 73%             | 70%             |
| Cost per square foot for building maintenance program service                  | \$3.54         | \$3.06         | \$2.73         | \$3.06          | \$2.89          |
| Printing jobs completed on time  | _              | _              | 87%            | 95%             | 91%             |
| Routine grounds maintenance requests<br>completed within ten (10) working days |                |                | 95%            | 97%             | 96%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Building Maintenance   | \$4,691        | \$4,399        | \$5,301        | \$4,943         | \$4,798         |
| Work orders  | 4,933          | 5,072          | 6,194          | 4,920           | 6,200           |
| Grounds Maintenance  | \$1,513        | \$1,123        | \$1,169        | \$1,053         | \$1,241         |
| Grounds work requests  | 665            | 798            | 789            | 798             | 776             |
| Custodial Services   | \$2,460        | \$2,475        | \$2,541        | \$2,773         | \$2,900         |
| Square footage maintained  | 1,068,964      | 1,068,964      | 1,525,671      | 1,068,964       | 1,525,671       |
| Graphics Arts & Print Shop   | \$653          | \$679          | \$638          | \$671           | \$228           |
| Copies produced in-house   | 8.1m           | 7.2m           | 8.1m           | 7.2m            | 7.2m            |
| Printing jobs completed  | 1,388          | 1,241          | 1,074          | 1,241           | 1,241           |
| Mail Room and Courier Service  | \$356          | \$246          | \$295          | \$353           | \$382           |
| Total pieces of mail handled   | 1.4m           | 1.3m           | 1.3m           | 1.4m            | 1.4m            |
| Security   | _              | \$713          | \$793          | \$710           | \$779           |
| Citizen meetings supported by guard service  |                | 95%            | 96%            | 88%             | 92%             |
| Alarms and access devices work orders  |                |                | 1,063          | 830             | 1,100           |

### A. Budget Reductions

### 1. Convert the Print Shop to a Cost Recovered Activity

| Expenditure         | (\$443,036) |
|---------------------|-------------|
| Revenue             | (\$65,000)  |
| General Fund Impact | (\$378,036) |
| FTE Positions       | (1.00)      |

- a. Description This initiative converts the Print Shop to a cost recovered activity in FY16 with the goal to fully transition to an internal service fund in FY17. One vacant FTE, a courier position, is eliminated in FY16. The Print Shop provides high-quality printing and copying services for County agencies and outside jurisdictions. Capabilities include color printing and reproduction, design functions and sign production. Jobs completed include a wide range of printing needs in the County, for example printing of Board of County Supervisors meeting dispatch packets and printing for the Finance Department, Tax Administration program and the Police Department. Prior to FY16, the Print Shop provided a \$228,000 allocation to certain departments for recurring print jobs. The allocation will still be included in FY16; however, the salary and benefit expenditures for the five print shop employees and other print shop overhead costs will be billed out to customers for services rendered.
- b. Service Level Impacts Existing service levels are maintained.

### **B.** Budget Initiatives

### 1. Facility Operating Funds for New Libraries

| Expenditure         | \$340,476   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$340,476   |
| FTE Positions       | 0.00        |

- a. Description This initiative funds the ongoing Building & Grounds program cost associated with the opening of the Haymarket Gainesville Community Library and the Montclair Community Library in fall 2015 (FY16). The funds will support maintenance, security, custodial and grounds costs at each of the libraries. The staffing for the libraries, one Maintenance Worker position and one Grounds Technician position, were added as part of the FY15 budget effective January 2015. The costs of operation include the full year cost of the two positions. General fund impact is \$1,702,380 FY16 through FY20.
- **b.** Service Level Impacts The additional funding will ensure that resources are available to support the building maintenance, custodial, and grounds needs of the two new library facilities.

#### 2. Add Ice Melt Salt Structure on Western End of the County

| Expenditure         | \$35,000    |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$35,000    |
| FTE Positions       | 0.00        |

a. Description - This initiative adds a winter safety ice melt salt structure on the western end of the County. The Building & Grounds program is responsible for maintaining County facility parking lots and sidewalks during weather (ice/snow) events. In FY14, the program used more than 278 tons (556,000 pounds) of salt to treat County parking lots and sidewalks. There is currently an eastern end shelter located in Woodbridge. Constructing this is a one-time cost to support facilities on the western end of the County.



**b.** Service Level Impacts - The new storage structure on the western end of the county will reduce travel time for staff to obtain salt for treatment of parking lots and sidewalks on the western end of the County. In addition, the new structure would allow staff to treat areas earlier, which should help reduce slips/trips/falls associated with ice/snow events.

### **Property Management**

Provide a wide array of internal county services including space planning, agency moves, furniture purchasing and management of surplus furniture items. Manage the leases of county buildings and the utility payments and energy usage monitoring of both owned and leased properties. Manage the County's Records Center in accordance with the mandated Library of Virginia retention standards.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Customers satisfied with overall project management  | 99%            | 98%            | 99%            | 98%             | 98%             |
| Average cost per square foot of leased space         | \$16.31        | \$16.74        | \$18.79        | \$16.86         | \$19.89         |
| Cost avoidance realized by redeploying surplus items |                | \$184,079      | \$191,143      | \$175,000       | \$180,000       |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Property Management  | \$1,634        | \$2,222        | \$1,469        | \$1,336         | \$1,727         |
| Projects completed   | _              | 327            | 240            | 350             | 250             |
| Energy Management  | \$4,256        | \$2,983        | \$3,082        | \$3,023         | \$2,901         |
| Annual facility electric cost per square foot  | \$1.72         | \$1.67         | \$1.71         | \$1.72          |                 |
| Annual facility electrical usage - KWH per<br>square foot                            | 19             | 19             | 20             |                 | 20              |
| Real Estate  | \$5,615        | \$5,910        | \$6,115        | \$6,433         | \$6,597         |
| Commercial square feet leased  | 322,404        | 323,094        | 317,814        | 331,094         | 324,309         |
| Records Management   | \$428          | \$120          | \$121          | \$137           | \$141           |
| Boxes delivered/picked up  | _              | 4,497          | 5,292          | 4,000           | 4,500           |
| Records checked in/checked out   | 13,576         | 14,638         | NR             | 14,000          |                 |
| Records checked in/checked out (revised method)                                      | _              |                | 7,996          |                 | 7,000           |

### A. Budget Initiatives

#### 1. Additional Funding for Existing Leased Space and Space Projects

| Expenditure         | \$556,478   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$556,478   |
| FTE Positions       | 0.00        |

- a. Description This initiative includes the following increases:
  - Lease Cost Escalation (\$156,478) Funds for lease contract escalations in existing County leased space. General fund impact is \$782,390, FY16 through FY20.
  - **Space Projects (\$400,000)** Funds for additional space reconfiguration projects and/or additional lease costs as a result of employee growth. General fund impact is \$2,000,000, FY16 through FY20.
- **b.** Service Level Impacts Additional funding will fully fund the lease budget and address facility space constraints.

#### 2. Additional Funding for Utilities

| Expenditure         | \$160,460   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$160,460   |
| FTE Positions       | 0.00        |

- **a.** Description This initiative provides additional funding for utility costs at existing facilities (\$60,460) and the two new library facilities (\$100,000) scheduled to open in FY16. General fund impact is \$802,300, FY16 through FY20.
- **b.** Service Level Impacts Additional funding will ensure that utilities at County facilities are available and paid on time.

#### 3. Cell Tower Revenue Adjustment

| Expenditure         | <b>\$</b> 0 |
|---------------------|-------------|
| Revenue             | \$344,213   |
| General Fund Impact | (\$344,213) |
| FTE Positions       | 0.00        |

- **a. Description** This initiative increases revenue collected from cell towers located on County owed property, including property designated at parks. Rent for cell towers located on park property was previously collected by Parks. This is now being shifted to Public Works. There is no impact to the overall county net general fund tax support. The Property Management program is responsible for maintaining existing contracts and vetting future requests for cell towers operating on County property.
- b. Service Level Impacts Existing service levels are maintained.



### **Neighborhood Services**

Provide a safe, clean and healthy community through education, community support and property code enforcement. Provide programs that teach residents and business owners how to properly maintain their properties, and work with neighborhood leaders to enforce property codes that go to the heart of the County's quality of life. Stimulate volunteer efforts across the County that empower citizens to clean trash and litter from common areas, waterways and the County's major roadways, to remove graffiti and other community maintenance issues in and around neighborhoods and to address other challenges by working together.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Founded current year Property Code<br>Enforcement cases resolved or moved to court<br>action within 100 days                             | 96%            | 96%            | 95%            | 94%             | 94%             |
| Average litter rating for designated County<br>roads (Note: one represents no visible trash<br>and five represents a trash dumping site) | 1.23           | 1.39           | 1.72           | 1.45            | 1.45            |
| First inspection of complaint within five days   | 85%            | 86%            | 91%            | 86%             | 86%             |
| Average time to resolve cases (calendar days)  |                | 30             | 45             | 35              | 35              |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Litter Control   | \$649          | \$672          | \$695          | \$748           | \$792           |
| Tons of trash removed by County Litter Crew  | 182            | 174            | 143            | 170             | 170             |
| Illegal signs removed from State right-of-way  | 21,638         | 10,938         | 10,764         | 12,500          | 12,500          |
| Landscaping  | \$306          | \$322          | \$288          | \$277           | \$387           |
| Landscaping areas maintained   | 44             | 38             | 42             | 39              | 43              |
| Acres of medians and rights-of-way maintained  | 23             | 23             | 29             | 27              | ≥ 234           |
| Property Code Enforcement  | \$2,300        | \$2,319        | \$2,272        | \$2,673         | \$2,658         |
| Total cases resolved   | 6,111          | 4,608          | 4,773          | 4,600           | 4,600           |
| Total inspections conducted  | 13,701         | 11,505         | 11,497         | 11,000          | 11,000          |

### A. Budget Initiatives

### 1. Right-of-Way Landscaping Increase

| Expenditure         | \$118,000   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | \$118,000   |
| FTE Positions       | 0.00        |

- **a.** Description This initiative provides funding for additional landscaping in the State right-of-way throughout the County, including sites added with the opening of capital project roadway improvements. Funding supports efforts to provide landscaping maintenance services supporting high visibility community beautification projects within the right-of-way. This activity is designed to enhance the scenic beauty along travel ways within the County. The additional funding expands the existing 221 acre inventory of right-of-way landscapes and land designated as open space.
- **b.** Service Level Impacts The existing budget is spent completely on maintaining the current landscape inventory. Adding more sites along with their annual maintenance costs would require additional funds. The additional funds would provide enough money to increase the landscaping areas maintained by 13 acres for fully developed landscaped right-of-way, which is about two miles of typical roadway. The acres of median and right-of-way supported and maintained by the funding would be 234 acres (fully landscaped) or 286 acres (mowed undeveloped right-of-way) or a combination of the two options.
  - Acres of median and right-of-way maintained  $FY16 \text{ w/o Addition} \mid 186$  $FY16 \text{ w/ Addition} \mid \geq 234$

## **Mission Statement**

The Potomac and Rappahannock Transportation Commission (PRTC) is a multi-jurisdictional agency representing Prince William, Stafford and Spotsylvania Counties and the Cities of Manassas, Manassas Park and Fredericksburg. Located in Virginia about 25 miles southwest of Washington, D.C., PRTC provides commuter bus service along the busy I-95 and I-66 corridors to points north (OmniRide) and local bus services in the County and the cities of Manassas and Manassas Park (OmniLink). PRTC also offers OmniMatch, a free ridesharing service. Operated by PRTC in partnership with the Northern Virginia Transportation Commission (NVTC), the Virginia Railway Express (VRE) provides commuter rail service along the Manassas and Fredericksburg lines, connecting to transit providers at stations in Virginia and the District of Columbia.

OmniRide (Commute VRE Operating Su \$5,309,674 25% Bus) \$5,003,783 **Expenditure Budget:** \$21,044,574 **Programs:** al Capital Match \$2,182,600 OmniRide (Commuter Bus): \$5,003,783 10% ■ Ridesharing/Marketing: \$655,600 aring/ Mark \$655,600 OmniLink (Local Bus): \$7,701,017 ■ Vanpool Program: \$191,900 ■ Local Capital Match: \$2,182,600 Vanpool Prog \$191,900 ■ VRE Operating Subsidy: \$5,309,674 1% 0. niLink (Local Bus) \$7,701,017 37%

For more information go to www.prtctransit.org

### Community Development Expenditure Budget \$157,000,034

# **Mandates**

There are no state or federal mandates requiring the provision of mass transit services. Some federal and state transportation funds require certain activities to be performed; however, these are not considered mandates since the County is not obligated to accept the funding.

HB 2313 passed by the Virginia General Assembly in 2013 requires that Prince William County expend or disburse for transportation purposes each year an amount that is at least equal to the average annual amount expended or disbursed for transportation purposes between July 1, 2010 and June 30, 2013 excluding bond proceeds or debt service payments and federal or state grants. If the County does not expend or disburse this amount, the County shall not be the direct beneficiary of any of the revenues generated by the state taxes and fees imposed by HB 2313 in the immediately succeeding year. The three year average disbursements for transportation purposes for the County is \$25,798,543 of which \$15,954,841 was expended for PRTC bus and rail subsidies. The source of funds for the bus and rail subsidies is the 2.1% wholesale motor fuels tax.

# Expenditure and Revenue Summary

|   |               |                |                      |               |               | % Change  |
|---|---------------|----------------|----------------------|---------------|---------------|-----------|
|   | FY12          | FY13           | FY14                 | FY15          | FY16          | Adopt15/  |
| PWC Net Local Transit Expenditure PRTC            | Actual        | Actual         | Actual               | Adopted       | Adopted       | Adopted16 |
| 1 PRTC Admin Subsidy*                             | \$0           | \$0            | \$0                  | \$0           | \$0           |           |
| 2 OmniRide (Commuter Bus)                         | \$2,381,847   | \$3,868,221    | \$5,542,536          | \$5,718,782   | \$5,003,783   | (12.50%)  |
| 3 Ridesharing/Marketing                           | \$664,100     | \$652,000      | \$557,000            | \$542,000     | \$655,600     | 20.96%    |
| 4 OmniLink (Local Bus)                            | \$6,112,853   | \$6,364,465    | \$7,508,164          | \$6,823,318   | \$7,701,017   | 12.86%    |
| 5 Vanpool Program                                 | \$0           | \$0            | \$0                  | \$22,900      | \$191,900     | 737.99%   |
| 6 Local Capital Match                             | \$689,995     | \$1,099,800    | \$952,000            | \$1,580,800   | \$2,182,600   | 38.07%    |
| PRTC Sub-Total                                    | \$9,848,795   | \$11,984,486   | <b>\$14,559,7</b> 00 | \$14,687,800  | \$15,734,900  | 7.13%     |
| 7 VRE Operating Subsidy                           | \$5,495,551   | \$5,687,222    | \$5,748,203          | \$5,485,333   | \$5,309,674   | (3.20%)   |
| 8 VRE Debt Service - Bi-Level Railcars            | \$363,456     | <b>\$</b> 0    | <b>\$</b> 0          | <b>\$</b> 0   | \$0           | _         |
| VRE Sub-Total                                     | \$5,859,007   | \$5,687,222    | \$5,748,203          | \$5,485,333   | \$5,309,674   | (3.20%)   |
| Total Expenditures                                | \$15,707,802  | \$17,671,708   | \$20,307,903         | \$20,173,133  | \$21,044,574  | 4.32%     |
| Recurring Funding Sources                         |               |                |                      |               |               |           |
| 1 Fuel Tax Receipts                               | \$13,139,828  | \$14,250,517   | \$15,315,213         | \$15,236,014  | \$11,464,352  | (24.75%)  |
| 2 Interest on Investments                         | \$5,000       | \$5,000        | \$5,000              | \$5,000       | \$5,000       | 0.00%     |
| One-Time Revenues                                 |               |                |                      |               |               |           |
| 1 Trust Fund Balance                              | \$8,466,775   | \$12,608,614   | \$15,779,882         | \$14,346,280  | \$7,247,200   | (49.48%)  |
| 2 Operating Fund Balance                          | \$3,220,232   | \$1,965,132    | \$2,138,399          | \$0           | \$4,860,807   |           |
| 3 Use of Virginia Railway Express Railcar Reserve | \$363,456     | \$0            | <b>\$</b> 0          | \$0           | \$0           |           |
| 4 Spotsylvania Deferred VRE/PRTC Subsidy          | <b>\$</b> 0   | \$985,598      | <b>\$</b> 0          | \$0           | \$0           | _         |
| 5 Surplus in First Year of Five Year Plan         | (\$9,487,489) | (\$12,143,153) | (\$12,930,591)       | (\$9,414,161) | (\$2,532,785) | (73.10%)  |
| Net General Tax Support                           | \$0           | <b>\$</b> 0    | <b>\$</b> 0          | \$0           | \$0           |           |

\*Note: FY16 PRTC Administrative Subsidy of \$229,700 has been reallocated to OmniRide (39%) and OmniLink (61%).

# **Future Outlook**

Fuel prices have plummeted over the past six months, and consequently so has the projected 2.1% motor fuel tax yield because the 2.1% tax lacks a protective floor (unlike the statewide sales tax on fuel enacted in HB 2313). Projections of the County's fuel tax yield produced in conjunction with PRTC's adopted FY2016 budget are \$16 million lower through FY2020 than last year's projection (i.e., \$73 million vs. \$89 million). If a floor like the HB 2313 floor were legislated to take effect in July 2016, \$13 million of that \$16 million loss could be averted.

For many years, the County's 2.1% motor fuel tax annual yield has been less than the County's combined subsidy for PRTC and VRE services, so local funding supplemental to the annual tax yield has been necessary to sustain existing transit services. PRTC sought to prompt a supplement beginning in FY2018 (when the prior years' fuel tax surplus was projected to be fully depleted, presenting several scenarios in cooperation with the County's Budget Director, at a workshop in September 2014). The plummeting fuel prices discussed above have greatly compounded this problem, with a supplement needed now in FY2017.

In lieu of a supplement beginning in FY2017, PRTC will be forced to contemplate major service cuts. To put this in perspective, without a supplement, the projected shortfall through FY2021 approximates the County's local subsidy for all the local bus services (OmniLink) serving the County over that same period. So the wholesale elimination of local bus services or a variant thereof is what is at risk.





# **General Overview**

**A. PRTC Expenditures** - The County share of PRTC expenditures is made up of three parts: PRTC bus and administrative operations, VRE and PRTC capital expenditures. System generated revenues (such as fares, advertising, interest earnings and other incidentals) that support bus and rail operations do not fully cover operating expenditures in providing these transportation services. The difference between operating expenditures and system generated revenues (referred to as subsidy) is made up utilizing a 2.1% tax on the price of motor fuels sold by distributors to retailers in the County and fuel tax fund balance, coupled with state and federal funding. In addition, 100% of system capital expenditures (e.g. equipment purchases) must be funded with a combination of federal and state grants and the 2.1% motor fuels tax.

The County funds 100% of the local subsidies required for OmniRide and Metro-Direct routes. Local subsidies for the eastern OmniLink routes are funded 100% by the County, while the subsidies for the western OmniLink routes are shared with the Cities of Manassas and Manassas Park on a 60% population, 40% ridership basis. This percentage was calculated based on a survey of riders conducted in the fall of 2013 to establish "residency" shares (the County had 41% of the ridership) and updated population estimates from the Weldon Cooper Center for Public Service at the University of Virginia. For FY2016, the local subsidy percentage for the County's share of westerly OmniLink services is 69.32%. The County's overall subsidy percentage for OmniLink is 93.31%.

Total subsidy requirements in FY2016 for both PRTC and VRE are \$21 million, an increase of \$871K or 4.3 percent more than the FY2015 adopted budget. Of this amount PRTC utilizes 74.8% of the total subsidy and VRE the remaining 25.2%.

PRTC's subsidy requirements have increased by slightly more than \$1 million in FY2016 to \$15.7 million or 7.2% more than the FY2015 adopted budget.

VRE subsidy requirements decreased by \$175,659 in FY2016 to \$5.3 million or 3.2% compared to the FY2015 budget due to the percentage share of the County's residents riding VRE trains rising less compared to other participating jurisdictions percentage shares during the annual ridership survey conducted in October 2014. The total jurisdictional subsidy for VRE remained unchanged in FY2016 at \$16.4 million.

- **Table A: Bus and Administrative Operations FY16 FY17 FY18 FY19 FY20** FY2 Adopted Forecast Forecast Forecast Forecast Forecas Administration \$929,000 \$915,400 \$938,700 \$970,500 \$1,007,300 \$1,041,200 \$22,946,900 OmniRide \$20,836,700 \$22,138,900 \$23,940,400 \$24,990,600 \$26,063,700 OmniLink \$10,176,700 \$10,643,500 \$10,990,600 \$11,441,300 \$11,926,900 \$12,406,600 Marketing/Ridesharing \$1,174,500 \$1,213,300 \$1,246,200 \$1,285,700 \$1,329,600 \$1,369,200 \$1,708,200 \$1,471,900 \$1,659,500 \$1,688,000 \$1,694,200 \$1,702,400 Vanpool Incentive Program \$34,588,800 \$36,570,600 \$37,810,400 \$39,332,100 \$40,956,800 \$42,588,900 **Total Operating Expenses** 39.2% 42.1% 41.1% 42.6% 42.1% 43.3% **County Subsidy Percentage**
- 1. Bus and Administrative Operations Bus and administrative operations over the Six-Year-Plan are shown in *Table A: Bus and Administrative Operations*:

• Administration - A combined two percent cost of living/merit adjustments for PRTC employees in FY2016 have been included contingent upon how PRTC member governments choose to handle these adjustments for their own staffs.



- OmniRide Bus Service Adjustments The following OmniRide service adjustments are provided for in the Six-Year-Plan:
  - <u>Elimination of the Route 1 OmniRide Route</u> The OmniRide Route 1 route consists of two trips one AM and one PM providing service along the Route 1 corridor from Triangle to Route 123 to and from Washington D.C. and the Pentagon. The route is PRTC's least productive averaging just six riders per revenue hour in FY2014. Approximately 40% of the AM boardings take place at the I-95 and Route 123 commuter lot, where ample capacity exists on the Lake Ridge OmniRide route to absorb these additional riders. On the southern end of the route, alternative service to the Pentagon and 14<sup>th</sup> Street is available via the South Route 1 OmniRide Route. A total of 13 individual riders would be impacted by this change. *Reference Table A1: OmniRide Route 1*

| Table A1: OmniRide Route 1 |            |            |            |            |            |            |  |  |
|----------------------------|------------|------------|------------|------------|------------|------------|--|--|
|                            | FY16       | FY17       | FY18       | FY19       | FY20       | FY21       |  |  |
| Daily Revenue Hours        | (3.55)     | (3.55)     | (3.55)     | (3.55)     | (3.55)     | (3.55)     |  |  |
| County Subsidy Savings     | (\$58,654) | (\$62,815) | (\$66,692) | (\$71,601) | (\$76,690) | (\$81,964) |  |  |

<u>Dale City/State Department Frequency Adjustment</u> - In December of FY2015 four trips (two AM, two PM) were removed from the Dale City State Department schedule to account for decreased demand in the wake of the reduction of the transportation fringe benefit from \$245 to \$130 per month. Previously this route featured 25 AM and 24 PM trips. Peak frequencies were every 6-8 minutes. Current service features 23 AM and 22 PM trips with peak frequencies every 6-10 minutes. *Reference Table A2:Dale City/State Department Frequency Adjustment*

| Table A2: Dale City/State Department Frequency Adjustment  |        |        |        |        |        |        |  |  |  |
|--|--------|--------|--------|--------|--------|--------|--|--|--|
| FY16 FY17 FY18 FY19 FY20 FY  |        |        |        |        |        |        |  |  |  |
| Daily Revenue Hours  | (6.02) | (6.02) | (6.02) | (6.02) | (6.02) | (6.02) |  |  |  |
| County Subsidy Savings         (\$126,281)         (\$135,551)         (\$142,272)         (\$150,749)         (\$159,533)         (\$168,326) |        |        |        |        |        |        |  |  |  |

• <u>Montclair Route Reconfiguration</u> - In December of FY2015 the Montclair OmniRide route was restructured to separate trips that serve Washington, DC from trips that serve the Pentagon, in effect creating two routes. Over the past several years the Montclair route had experienced more overcrowding than any other route in the OmniRide system. The route restructuring allowed for an increased number of trips to be operated without an increase in operating costs. Previously trips would serve stops both in Washington and at the Pentagon with 14 morning trips (including 1 trip that serves only the Pentagon) and 19 afternoon/evening trips (including 2 that serve only the Pentagon). Current service features 16 morning trips (7 to the Pentagon only, 6 to D.C. only and 3 serving both destinations) and 22 afternoon/evening trips (10 from the Pentagon, 8 from D.C., and 4 serving both destinations). *Reference Table A3: Montclair Route Reconfiguration* 

| Table A3: Montclair Route Reconfiguration  |        |        |        |        |        |        |  |  |
|--|--------|--------|--------|--------|--------|--------|--|--|
|  | FY16   | FY17   | FY18   | FY19   | FY20   | FY21   |  |  |
| Daily Revenue Hours  | (3.54) | (3.54) | (3.54) | (3.54) | (3.54) | (3.54) |  |  |
| County Subsidy Savings         (\$120,875)         (\$123,652)         (\$126,105)         (\$129,546)         (\$133,121)         (\$136,875) |        |        |        |        |        |        |  |  |



- <u>Contingency Hours</u> An additional 8 daily revenue hours are included as part of the FY2016 budget and each year thereafter in the Six-Year-Plan to adjust schedules as necessary to compensate for slowing traffic and associated on-time performance challenges. These hours are used as necessary during PRTC's twice-annual schedule adjustments. There are no additional buses required.
- State Sponsored Bus Service Expansion The following state sponsored bus service expansions are provided for in the Six-Year-Plan:
  - <u>I-95 Express Toll Lanes</u> Two state sponsored I-95 express toll lanes bus routes are planned to commence when the Mark Center off/on ramps are completed sometime in the fall of FY2016. The new service which will require seven 40 foot Gillig buses will be wholly paid for (capital and operating) using I-95 Express Toll Lane Transit/TDM plan funding. The next set of state sponsored services after the Mark Center related routes are programmed to occur in FY2021 with the state funded operating subsidy programmed in FY2021 and the capital subsidy required for bus purchases programmed in FY2020.
- 2. PRTC Capital Expenditures The PRTC capital expenditure plan is shown in *Table B: PRTC Capital Expenditures:*

|   | Table B: PR     | C Capital E       | cpenditures                |                  |                    |                  |
|---|-----------------|-------------------|----------------------------|------------------|--------------------|------------------|
|   | FY16<br>Adopted | FY17<br>Forecast  | FY18<br>Forecast           | FY19<br>Forecast | FY20<br>Forecast   | FY21<br>Forecast |
| Bus Replacement/Rehab/Other Capital (State)         | \$10,514,700    | \$13,517,100      | \$717,100                  | \$3,235,900      | \$14,149,000       | \$1,684,200      |
| Bus Replacement/Rehab/Other Capital (PWC)           | \$2,182,600     | \$1,850,300       | \$1,824,900                | \$4,446,500      | \$2,799,300        | \$1,970,700      |
| Bus Replacement/Rehab/Other Capital<br>(Federal)    | \$2,304,500     | <b>\$827,5</b> 00 | <b>\$</b> 406 <b>,</b> 500 | \$1,707,400      | \$2,227,300        | \$1,827,300      |
| Bus Replacement/Rehab/Other Capital (Bond Proceeds) | \$0             | \$7,553,000       | \$0                        | \$2,307,000      | \$574 <b>,</b> 600 | \$10,661,100     |
| Bus Replacement/Rehab/Other Capital (NVTA Regional) | \$14,625,800    | \$0               | \$0                        | <b>\$</b> 0      | \$0                | <b>\$</b> 0      |
| Capital Carryover (PWC)                             | \$0             | <b>\$</b> 0       | \$0                        | <b>\$</b> 0      | <b>\$</b> 0        | \$0              |
| Total Capital Expenditures                          | \$29,627,600    | \$23,747,900      | \$2,948,500                | \$11,696,800     | \$19,750,200       | \$16,143,300     |
| County Subsidy Percentage                           | 7.4%            | 7.8%              | 61.9%                      | 38.0%            | 14.2%              | 12.2%            |

• OmniRide Expansion Buses - Purchases of expansion buses over the Six-Year-Plan are shown in *Table C1*: OmniRide Expansion Buses. Nineteen MCI (over-the-road) buses and one Gillig bus are funded in FY2020. These twenty buses are 100% state-funded.

| Table C1: OmniRide Expansion Buses |             |             |      |             |              |             |  |  |
|------------------------------------|-------------|-------------|------|-------------|--------------|-------------|--|--|
|                                    | FY16        | FY17        | FY18 | FY19        | FY20         | FY21        |  |  |
| Expansion Cost                     | <b>\$</b> 0 | <b>\$</b> 0 | \$0  | \$0         | \$13,379,400 | <b>\$</b> 0 |  |  |
| Federal Share of Expansion Cost    | \$0         | <b>\$</b> 0 | \$0  | <b>\$</b> 0 | \$0          | <b>\$</b> 0 |  |  |
| State Share of Expansion Cost      | \$0         | <b>\$</b> 0 | \$0  | \$0         | \$13,379,400 | <b>\$</b> 0 |  |  |
| PWC Local Match                    | \$0         | <b>\$</b> 0 | \$0  | \$0         | \$0          | <b>\$</b> 0 |  |  |
| # Buses                            | 0           | 0           | 0    | 0           | 20           | 0           |  |  |
| County Subsidy Percentage          | 0.0%        | 0.0%        | 0.0% | 0.0%        | 0.0%         | 0.0%        |  |  |



• OmniRide Replacement Buses - Purchases of replacement buses reaching retirement age over the Six-Year-Plan are shown in *Table C2: OmniRide Replacement Buses*. While the Federal Transit Administration (FTA) standards are 12 years for the use of federal funds for bus replacement purchases, OmniRide 45 foot buses of the "over-the-road" coach design are kept in service for 16 years. OmniRide buses that are conventional "transit bus" design are replaced when they are 12 years old due to their less heavy duty design. Keeping the over-the-road coaches in service for 16 years increases the return on investment and is possible because most mileage is on well-maintained interstate highways, the coaches are used on weekdays only, the buses receive mid-life overhauls and a rigorous preventative maintenance program is in place. Of the 62 OmniRide buses programmed for replacement over the Six-Year-Plan, 57 are the 45 foot "over-the-road" coach design. The remaining five are the 40 foot "transit" bus design. In general, replacement buses will be acquired using mostly state and local funding because the Moving Ahead for Progress in the 21<sup>st</sup> Century (MAP-21) funding and authorization bill substantially reduced the magnitude of federal formula funding PRTC received. In order to ensure that buses are not kept beyond their retirement age, the Six-Year-Plan provides debt financing for the County's share of the local match for 56 buses in order to spread the expense. The other six buses are funded on a pay-go basis.

|                                   | Table C2: OmniRide Replacement Buses |              |                            |             |             |             |  |  |  |  |
|-----------------------------------|--------------------------------------|--------------|----------------------------|-------------|-------------|-------------|--|--|--|--|
|                                   | FY16                                 | FY17         | FY18                       | FY19        | FY20        | FY21        |  |  |  |  |
| Replacement Cost                  | \$2,390,100                          | \$20,466,600 | <b>\$</b> 474 <b>,</b> 200 | \$5,263,200 | \$3,388,450 | \$6,979,000 |  |  |  |  |
| Federal Share of Replacement Cost | \$800,000                            | \$800,000    | \$379,400                  | \$1,680,000 | \$2,200,000 | \$1,800,000 |  |  |  |  |
| State Share of Replacement Cost   | \$1,050,700                          | \$12,113,600 | \$94,800                   | \$1,546,100 | \$613,850   | \$922,900   |  |  |  |  |
| Local Carryforward                | \$0                                  | \$0          | <b>\$</b> 0                | \$0         | \$0         | \$0         |  |  |  |  |
| PWC Local Match                   | \$539,400                            | \$0          | <b>\$</b> 0                | \$0         | \$0         | \$0         |  |  |  |  |
| PWC Local Match (Bond Proceeds)   | <b>\$</b> 0                          | \$7,553,000  | <b>\$</b> 0                | \$2,037,100 | \$574,600   | \$4,256,100 |  |  |  |  |
| # Buses                           | 5                                    | 33           | 1                          | 8           | 5           | 10          |  |  |  |  |
| County Subsidy Percentage         | 22.6%                                | 36.9%        | 0.0%                       | 38.7%       | 17.0%       | 61.0%       |  |  |  |  |

• OmniLink Replacement Buses - Purchases of replacement buses over the Six-Year-Plan are shown in *Table C3: OmniLink Replacement Buses*. An OmniLink bus has a federally prescribed average life expectancy of ten years. The Six-Year-Plan also assumes a retirement age of ten years or 350,000 miles whichever comes first. No increased replacement life expectancy is assumed for OmniLink buses because they are used more intensively, are subject to stop and go traffic and they traverse streets that are not as well maintained as interstate roadways. Due to the lead time between contract and delivery, funding is budgeted two years prior to anticipated delivery. They will replace 2010 and 2013 model year buses respectively. As with OmniRide buses, in order to ensure that buses are not kept beyond their retirement age, the Six-Year-Plan provides debt financing of the County's share of the local match for 1 bus in FY2019 and 16 buses in FY2021 respectively.

| Table C3: OmniLink Replacement Buses |   |             |      |           |      |             |  |  |
|--------------------------------------|---|-------------|------|-----------|------|-------------|--|--|
|                                      | FY16  | FY17        | FY18 | FY19      | FY20 | FY21        |  |  |
| PWC Share of Replacement Cost*       | <b>\$</b> 0   | <b>\$</b> 0 | \$0  | \$419,200 | \$0  | \$7,116,700 |  |  |
| Federal Share of Replacement Cost    | <b>\$</b> 0   | <b>\$</b> 0 | \$0  | \$0       | \$0  | \$0         |  |  |
| State Share of Replacement Cost      | <b>\$</b> 0   | <b>\$</b> 0 | \$0  | \$149,300 | \$0  | \$711,700   |  |  |
| PWC Local Match                      | <b>\$</b> 0   | <b>\$</b> 0 | \$0  | \$269,900 | \$0  | \$6,405,000 |  |  |
| # Buses                              | 0   | 0           | 0    | 1         | 0    | 16          |  |  |
| County Subsidy Percentage            | County Subsidy Percentage         0.0%         0.0%         64.4%         0.0%         90.0 |             |      |           |      |             |  |  |

\* OmniLink bus replacements are shared with the Cities of Manassas and Manassas Park.

\* PWC share of the total cost is approximately 93.2%



Bus Rehabilitation and Powertrain Replacements - Expenditures for mid-life bus overhauls including powertrain replacements are shown in *Table D: Bus Overhauls and Powertrain Replacements*. Mid-life overhauls of 45 foot "over the road" coaches are programmed when they reach eight years old and the 40 foot "transit" buses when they reach six years old.

| Tab   | Table D: Bus Overhauls and Powertrain Replacements |                    |           |                   |                   |                   |  |  |  |  |
|---|--|--------------------|-----------|-------------------|-------------------|-------------------|--|--|--|--|
|   | FY16   | FY17               | FY18      | FY19              | FY20              | FY21              |  |  |  |  |
| Bus Overhaul Costs  | \$2,383,700  | \$2,004,700        | \$919,200 | \$3,970,600       | \$1,218,500       | <b>\$</b> 0       |  |  |  |  |
| # Buses   | 11   | 9                  | 4         | 17                | 5                 | 0                 |  |  |  |  |
| Powertrain and Engine<br>Replacements/Extended<br>Warranties/Line Inspections Costs | \$326,100  | \$539 <b>,</b> 700 | \$205,800 | <b>\$428,5</b> 00 | <b>\$218,7</b> 00 | <b>\$149,</b> 000 |  |  |  |  |
| Federal Share   | \$0  | \$0                | \$0       | <b>\$</b> 0       | <b>\$</b> 0       | \$0               |  |  |  |  |
| State Share   | \$1,508,700  | \$1,309,500        | \$594,100 | \$1,467,900       | \$143,700         | \$14,900          |  |  |  |  |
| PWC Local Match   | \$1,201,200  | \$1,235,100        | \$531,100 | \$2,931,100       | \$1,293,200       | \$133,700         |  |  |  |  |
| County Subsidy Percentage   | 44.3%  | 48.5%              | 47.2%     | 66.6%             | 90.0%             | 89.7%             |  |  |  |  |

• Western Maintenance Facility - A western maintenance facility is needed because the existing bus maintenance facility in Woodbridge constructed in 1997 is operating well beyond its design capacity. The existing facility was originally designed to maintain and store 100 buses. A yard expansion project increased the storage capacity to 124 buses. The maintenance design capacity remains unchanged while the active bus fleet has grown to 154 buses, ten of which are being stored on adjacent property. The new facility design at full build out includes a building with eight maintenance bays, limited administrative offices, dispatch and drivers' areas, a fueling station, bus washer and farebox recovery building. Limited maintenance would be performed at the Western facility such as brake work and oil changes; major maintenance would continue to be performed at the PRTC Transit Center. Due to funding constraints the facility has been scaled back so that specialty bays, while not included in the design, won't be precluded from being added in the future. The bus chassis wash, one bus wash, maintenance pits in the maintenance building as well as parking for 18 buses have been eliminated.

Total cost of the project which includes all construction and non-construction costs is estimated at \$37.4 million. Virginia Department of Rail and Public Transportation grants (\$0.23 million), federal earmarks (\$2.3 million) and Congestion Mitigation and Air Quality funding (\$10.3 million) combined with \$0.35 million in required local match (of which the County's share is 92.3%) totaling \$13.2 million has already been secured. The balance of \$24.2 million will be submitted as part of a state grant application (\$8.2 million) that will be used to match NVTA funding (\$16 million); currently being sought in FY2016.

PRTC has determined that initially 31 buses (26 OmniRide and 5 OmniLink) would be maintained and stored at this facility, although the facility is being designed to accommodate the 80 buses in PRTC's Long Range Plan. PRTC acquired the preferred site in July 2013 after Federal Transit Administration concurrence on the appraised fair market value. In January 2014 a contract was awarded for final design, which is anticipated to be finished before the end of FY2015 after which construction can commence with occupancy in late FY2017. Approximately \$100,000 in FY2017 and \$200,000 in FY2018 and beyond are programmed in the Six-Year-Plan for facility and other operating costs.

Bus Shelters - PRTC has programmed \$17,700 (\$3,009 state and \$14,691 local of which the County's share is 97.35% or \$14,302) for the purchase of five shelters to be installed in FY2016. The engineering, design, permitting, and site construction will be funded with funds from FY2015. A bus shelter siting plan was completed in September 2007 and is updated annually. Stops having the highest boardings or near identified



neighboring uses such as schools, senior centers, libraries, clinics or hospitals receive the highest priority. This funding purchases the shelters and solar lighting (if warranted), site design and permits, site preparation and construction including any needed sidewalks, inspections and shelter installation.

- Vanpool Incentive Program PRTC is the administrative home for a regional vanpool incentive program that is expected to be financially self-supporting by FY2017. Increased Federal Transit Administration formula funding is available based on the PRTC vanpool statistics submitted to the annual National Transit Database. Because of the two year lead time for formula funding to materialize, \$3.5 million has been provided by the Virginia DRPT to offset start-up expenses. In addition, \$214,800 in County local subsidy (\$22,900 in FY2015 and \$191,900 in FY2016) will be required. It is estimated that vanpool program revenues in the form of additional formula earnings will exceed program expenses by \$24,100 in FY2017, \$716,200 in FY2018, \$921,600 in FY2019 and \$1,167,400 in FY2020 and FY2021. Anticipated net program earnings will be used to support the County's bus expenses; reducing the strain on the 2.1% motor fuels tax.
- **3.** Virginia Railway Express The VRE FY2016 enterprise budget totals \$136.9 million: \$75.4 million in operating expenses, \$6.7 million in non-operating expenses and \$54.8 million in capital expenditures. This is a \$9.4 million or 7.4% increase over the FY2015 adopted budget. The FY2016 VRE operating budget funds 34 total trains (of which 32 are revenue trains) with a 4% fare increase. Copies of the VRE FY2016 budget can be obtained from the VRE executive offices in Alexandria, Virginia.
  - VRE Operating Expenses VRE's operating expenses increased \$1.1 million or 1.5% over the FY2015 adopted budget of \$128 million. Significant increases in the FY2016 budget include the following: \$305K for the addition of six FTE's of which three FTE's in equipment operations are cost neutral. The other three FTE's include a one FTE increase each in accounting, contract administration and safety and security. Overall VRE's total FTE count increases from 39 to 45 FTE's. Other cost increases include \$740K for repairs and maintenance to locomotives and railcars; \$350K for custodial and snow removal and non-routine maintenance to rail stations and yards; \$105K for 24/7 security at the Manassas and Crossroads yards; and \$120K for additional office rental space. Significant decreases from the FY2015 adopted budget include \$2 million in one-time mobilization costs for rail and equipment maintenance operations; \$821K in leasing costs; \$520K in diesel fuel and \$250K in insurance premiums.
  - VRE Non-Operating Expenses VRE's non-operating expenses decreased 7.6% or \$554,532 from the FY2015 adopted budget. The decrease was due to the elimination of the transfer to operating reserve in FY2016. Non-operating expenses are composed entirely of debt service in FY2016.
  - VRE Capital Program VRE's capital program totals \$54.8 million in FY2016, an increase of 7.4% or \$9.4 million over the FY2015 adopted budget. This amount includes \$8.8 million in Congestion/Mitigation and Air Quality and Commonwealth Rail Enhancement funding. Projects include \$23.6 million for the acquisition of nine expansion railcars, \$8.3 million for mid-day equipment storage at Ivy City in the District of Columbia, \$3 million for a local capital reserve contribution, \$2.9 million for automated passenger counters for VRE trains, and \$1.9 million for life cycle maintenance.
  - Fare Revenue Total fare revenue is projected to increase almost \$2 million or 5.4% over the FY2015 adopted budget as result of a 4% fare increase effective July 1, 2015 and an increase of 100 average daily riders from 19,200 in FY15 to 19,300 in FY2016. Fare revenue and ridership projections are based on the assumption that the Spotsylvania station will open on or about July 2015 with 1,500 parking spaces.
  - Jurisdictional Subsidy The FY2016 VRE budget maintains the total \$16.4 million jurisdictional subsidy with no increase over the FY2015 adopted budget. The County's share of the VRE subsidy based on the October 2014 ridership survey is \$5,309,674, a decrease of \$175,660 or 3.2% less than the FY2015 budget. The County's share of the subsidy decreased due to the percentage share of Prince William County residents riding VRE trains decreasing more compared to other participating jurisdictions percentage shares in FY2016. For subsidy allocation purposes, the County has 32.1% of the total jurisdictional ridership and 32.3% of the total jurisdictional subsidy.



• VRE Six Year Budget Subsidy Projection - Projected subsidies are shown in *Table E: Virginia Railway Express.* Assumptions include a 5% increase in total jurisdictional subsidy in FY2017 with no increases thereafter through FY2021. A 5% fare increase is also programmed in FY2018 and FY2020. Total number of trains operated remains at 34 throughout the Six-Year-Plan. County subsidy amounts are calculated on VRE's budget projections contained in their Six-Year-Plan but do not include local subsidy requirements for \$166 million in unfunded capital projects and \$397 million in partially funded capital projects identified by VRE during this time period.

| Table E: Virginia Railway Express   |             |             |             |             |             |             |  |  |
|---|-------------|-------------|-------------|-------------|-------------|-------------|--|--|
| FY16         FY17         FY18         FY19         FY20         FY20           Adopted         Forecast         Forecast         Forecast         Forecast |             |             |             |             |             |             |  |  |
| Net VRE Subsidy (PWC Share)   | \$5,309,674 | \$5,572,000 | \$5,058,679 | \$5,403,907 | \$5,014,847 | \$5,339,943 |  |  |

**B. PRTC Revenues** - PRTC revenues are comprised of two parts: recurring and one-time revenues. Recurring revenues are predictable with a high degree of certainty over the Six-Year-Plan. The largest recurring revenue is the motor fuel tax. The 2.1% tax is collected from the distributors of motor fuels. Historical amounts collected in Prince William County from the motor fuels tax are shown in *Table F: PRTC Tax Revenue*.

| Table F: PRTC Tax Revenue |                |              |              |              |              |  |  |  |
|---------------------------|----------------|--------------|--------------|--------------|--------------|--|--|--|
|                           | FY11<br>Actual |              |              |              |              |  |  |  |
| Percentage                | 2.1%           | 2.1%         | 2.1%         | 2.1%         | 2.1%         |  |  |  |
| Fuel Tax                  | \$14,089,151   | \$17,043,061 | \$17,061,648 | \$15,989,842 | \$12,321,886 |  |  |  |

1. Recurring Revenue - Total recurring revenues in the Six-Year-Plan are shown in *Table G: PRTC Recurring Revenue Forecast.* 

|   |                  | Table G: PF  | RTC Recurring Re | venue Forecast |              |              |              |
|---|------------------|--------------|------------------|----------------|--------------|--------------|--------------|
|   | FY 15            | FY 16        | FY 17            | FY 18          | FY 19        | FY 20        | FY 21        |
|   | Revised Estimate | Adopted      | Forecast         | Forecast       | Forecast     | Forecast     | Forecast     |
| Fuel Tax Receipts                                     | \$12,321,886     | \$11,464,352 | \$11,726,766     | \$11,996,530   | \$12,631,332 | \$12,889,582 | \$13,070,036 |
| Van Pool 5307 (Net of Expenses)                       | \$0              | \$0          | \$24,100         | \$716,200      | \$921,600    | \$1,167,400  | \$1,167,400  |
| Farebox (Net of Returned Checks)                      | \$11,393,700     | \$11,280,400 | \$11,604,400     | \$12,687,100   | \$12,950,400 | \$14,073,200 | \$14,365,200 |
| Fuel Tax Interest                                     | \$5,000          | \$5,000      | \$2,500          | \$0            | \$0          | <b>\$</b> 0  | <b>\$</b> 0  |
| State Formula Assistance                              | \$4,807,600      | \$3,968,000  | \$3,990,900      | \$3,979,400    | \$3,968,000  | \$3,956,500  | \$3,990,200  |
| State Capital Grants - Bus<br>Repl/Engine Rebuild     | \$3,915,700      | \$10,514,700 | \$13,517,100     | \$717,100      | \$3,235,900  | \$14,149,000 | \$1,684,200  |
| State Ridesharing                                     | \$150,600        | \$150,500    | \$150,500        | \$150,500      | \$150,500    | \$150,500    | \$150,500    |
| State T/A/TEIF/Match to Federal<br>Ridesharing/Intern | \$93,200         | \$87,800     | \$87,800         | \$87,800       | \$87,800     | \$87,800     | \$97,500     |
| PRTC VRE Reimbursements                               | \$40,300         | \$32,500     | \$33,500         | \$34,500       | \$35,600     | \$36,600     | \$37,700     |
| Interest Income-Operating Fund                        | \$1,700          | \$1,700      | \$3,400          | \$5,100        | \$6,800      | \$8,500      | \$10,200     |
| Advertising Revenue                                   | \$183,600        | \$96,600     | \$96,600         | \$96,600       | \$96,600     | \$96,600     | \$96,600     |
| Federal 5307  | \$2,676,700      | \$2,455,500  | \$2,455,500      | \$2,455,500    | \$2,455,500  | \$2,455,500  | \$2,455,500  |
| Misc. Revenue   | \$46,500         | \$389,600    | <b>\$</b> 0      | \$0            | \$0          | <b>\$</b> 0  | \$0          |
| Total Recurring Revenue                               | \$35,636,486     | \$40,446,652 | \$43,693,066     | \$32,926,330   | \$36,540,032 | \$49,071,182 | \$37,125,036 |



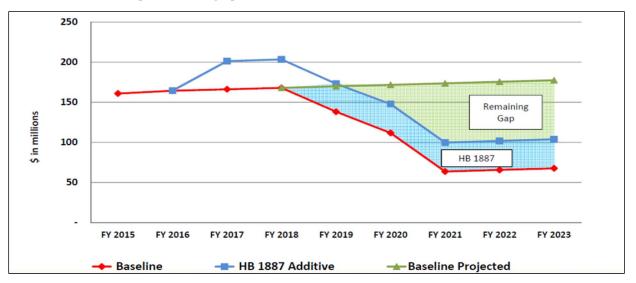
- Fuel Tax Total fuel tax revenues over the Six-Year-Plan (FY2016 FY2021) are forecast to decrease \$16 million or approximately 17% from the FY2015 to FY2020 adopted Six-Year-Plan. This significant decline in revenue is due to lower motor fuel prices which have declined substantially in the past six months and a lower percentage of total fuel tax revenues for Prince William County compared with other PRTC jurisdictions despite a modest increase in fuel consumption. Overall, the numbers show how sensitive motor fuel tax revenues are to motor fuel price declines.
- Farebox Farebox revenues increase from \$11.3 million to \$14.4 million over the Six-Year-Plan due to an average 7.5% increase in FY2016, and a 9.5% programmed increase in FY2018 and FY2020. For Six-Year-Plan purposes, PRTC has assumed the \$130 per month commuter benefit for ridership and revenue estimation. Fare increases in FY2016 are shown in the table below:

| Existing and FY2016 Adopted PRTC Bus Fares |                           |              |              |          |  |  |  |  |  |
|--|---------------------------|--------------|--------------|----------|--|--|--|--|--|
|  |                           | Current Fare | Adopted Fare | % Change |  |  |  |  |  |
| OmniRide                                   | Regular SmarTrip          | \$5.75       | \$6.20       | 7.83%    |  |  |  |  |  |
|  | Regular Cash              | \$7.70       | \$8.30       | 7.79%    |  |  |  |  |  |
|  | Reduced (Senior/Disabled) | \$3.85       | \$4.15       | 7.79%    |  |  |  |  |  |
|  | Regular SmarTrip          | \$2.90       | \$3.10       | 6.90%    |  |  |  |  |  |
| Metro Direct                               | Regular Cash              | \$3.60       | \$3.85       | 6.94%    |  |  |  |  |  |
|  | Reduced (Senior/Disabled) | \$1.80       | \$1.90       | 5.56%    |  |  |  |  |  |
| 0 7.1                                      | Regular                   | \$1.30       | \$1.40       | 7.69%    |  |  |  |  |  |
| OmniLink                                   | Reduced (Senior/Disabled) | \$0.65       | \$0.70       | 7.69%    |  |  |  |  |  |

- State Formula Assistance State formula assistance is estimated at almost \$4 million in FY2016. Revenue sources that the Virginia Department of Rail and Public Transportation rely on for its operating and capital assistance grant awards have been lagging behind estimates produced when the Commonwealth transportation funding legislation was enacted in 2013. As a result, the Virginia Department of Rail and Public Transportation advised its grantees to assume that FY2016 awards will be 10% lower than FY2015 awards. State formula assistance has been programmed to be essentially flat over the Six-Year-Plan.
- State Capital Assistance State capital assistance allocations for FY2016 and beyond reflect state participation based on the total cost of the project instead of being based on the non-federal share. All projects require a minimum 4% local match. The Commonwealth Transportation Board in December 2013 adopted the following funding levels for state participation in capital projects:
  - Tier 1 Rolling stock for replacement or expansion and related items (68%)
  - Tier 2 Infrastructure and facilities (34%)
  - Tier 3 All other e.g. support vehicles, shop equipment, spare parts, etc. (17%)



Supporting these funding percentages are capital project revenue bonds issued by the Commonwealth. The total bonding authority was \$3 billion with 20% dedicated to transit (\$60 million annually) over a ten year term. This bonding authority will be exhausted in FY2018 resulting in significant declines in the state capital matching percentage. During the 2015 session of the General Assembly <u>HB 1887</u> was enacted which provided approximately \$40 million a year for transit capital. This averts a portion of the transit capital revenue decline as depicted in the graph below:



Revenue from state capital assistance totals approximately \$43.8 million over the Six-Year-Plan.

- Federal 5307 Formula Funding Federal 5307 formula funding is estimated at \$2.5 million in FY2016 exclusive of funding generated by the vanpool incentive program. The existing federal transportation bill (MAP-21) expired on September 30, 2014 but Congress enacted stop-gap legislation to sustain the authorization to mid-May 2015. Given the length of time it took for MAP-21 to be enacted, revenue estimates in the Six-Year-Plan are assumed to continue at prevailing levels.
- 2. One-Time Revenue Total one-time revenues in the Six-Year-Plan are shown in Table H: One-Time Revenue.

| Table H: PRTC One Time Revenue  |              |              |              |             |             |             |              |  |
|---|--------------|--------------|--------------|-------------|-------------|-------------|--------------|--|
| FY15         FY16         FY17         FY18         FY19         FY19           Revised Forecast         Adopted         Forecast         Forecast         Forecast |              |              |              |             |             |             |              |  |
| One-Time Revenue  | \$17,124,021 | \$31,612,207 | \$15,247,985 | \$4,784,500 | \$8,432,100 | \$7,251,300 | \$17,018,000 |  |

- Debt Financing for OmniRide and OmniLink Bus Purchases PRTC will seek debt financing of the local match for the acquisition of 56 OmniRide and 17 OmniLink replacement buses over the Six-Year-Plan in order to ensure that buses are not kept in service beyond their retirement age. Prince William County match is shown in *Table I: PRTC Debt Financing*. Estimated debt service expense for these projects has been programmed in FY2016 through FY2021 of the Six-Year-Plan.
- Federal Capital Assistance MAP-21 significantly lessened federal capital assistance for bus only systems.



| Table I: PRTC Debt Financing  |             |             |             |                   |                   |                     |  |  |  |
|---|-------------|-------------|-------------|-------------------|-------------------|---------------------|--|--|--|
|   | FY16        | FY17        | FY18        | FY19              | FY20              | FY21                |  |  |  |
| PWC Local Match from<br>Bond Proceeds for OmniRide<br>Bus Purchases | <b>\$</b> 0 | \$7,553,000 | <b>\$</b> 0 | \$2,037,100       | <b>\$574,6</b> 00 | <b>\$4,256,1</b> 00 |  |  |  |
| Number of Buses   | 0           | 33          | 0           | 8                 | 5                 | 10                  |  |  |  |
| PWC Local Match from<br>Bond Proceeds for OmniLink<br>Bus Purchases | \$0         | \$0         | \$0         | <b>\$269,9</b> 00 | \$0               | \$6,405,000         |  |  |  |
| Number of Buses   | 0           | 0           | 0           | 1                 | 0                 | 16                  |  |  |  |

Funding that was available previously for bus purposes was halved by MAP-21 and turned into a formula grant program. Equally significant, funding that was previously received under prior authorizations for express bus services in HOV lanes was lost when HOV lanes were eliminated from the federal definition of fixed guideway. Over the Six-Year-Plan total federal capital funding totals \$9.3 million.

- **Carryfoward** PRTC's carryforward uses savings from FY2014 to support expenditures in the FY2016 budget. For FY2016 this amount totals \$4,860,807. PRTC has programmed \$1.6 million in carryforward savings each year of the Six-Year-Plan beginning in FY2017.
- **C. PRTC Six-Year-Plan** There is sufficient motor fuels tax funding to maintain bus and rail operations and fund the County's share of projected bus and base rail capital needs through FY2016. Annual revenues from the 2.1% motor fuels tax continue to fall short of the combined VRE and PRTC annual subsidies resulting in PRTC utilizing prior year fund balances to bridge the gap. Overall, recurring revenues fund 54.5% of current subsidies in FY2016.

Beginning in FY2017 it is projected that only \$2.5 million in fuel tax fund balance will be available to support projected subsidies for bus and rail operations leaving a projected deficit of almost \$7 million requiring either reductions in existing services or additional funding sources or some combination of both to balance recurring revenues with VRE and PRTC subsidies.

No general fund subsidies or NVTA 30% local funding for transit is assumed in the County's five year plan. PRTC expenditures and revenues in the Six-Year-Plan are shown below in *Table J: PRTC Six-Year-Plan*.

|                          | Table           | J: PRTC Six          | Year Plan           |                  |  |                  |
|--------------------------|-----------------|----------------------|---------------------|------------------|--|------------------|
|                          | FY16<br>Adopted | FY17<br>Forecast     | FY18<br>Forecast    | FY19<br>Forecast | FY20<br>Forecast                       | FY21<br>Forecast |
| Bus and Admin Operations | \$34,588,800    | <b>\$36,570,60</b> 0 | \$37,810,400        | \$39,332,100     | <b>\$</b> 40 <b>,</b> 956 <b>,</b> 800 | \$42,588,900     |
| Capital Expenditures     | \$29,627,600    | \$23,747,900         | <b>\$2,948,5</b> 00 | \$11,696,800     | \$19,750,200                           | \$16,143,300     |
| Virginia Railway Express | \$5,309,674     | \$5,572,000          | \$5,058,679         | \$5,403,907      | \$5,014,847                            | \$5,339,943      |
| Sub-Total Expenditures   | \$69,526,074    | \$65,890,500         | \$45,817,579        | \$56,432,807     | \$65,721,847                           | \$64,072,143     |
| Recurring Revenues       | \$40,446,652    | \$43,693,066         | \$32,926,330        | \$36,540,032     | \$49,071,182                           | \$37,125,036     |
| One-Time Revenues        | \$31,612,207    | \$15,247,985         | \$4,784,500         | \$8,432,100      | \$7,251,300                            | \$17,018,000     |
| Sub-Total Revenues       | \$72,058,859    | \$58,941,051         | \$37,710,830        | \$44,972,132     | \$56,322,482                           | \$54,143,036     |
|                          |                 |                      |                     |                  |  |                  |
| Surplus (Deficit)        | \$2,532,785     | (\$6,949,449)        | (\$8,106,749)       | (\$11,460,675)   | (\$9,399,365)                          | (\$9,929,107)    |

# **Program Summary**

# **Commuter Bus Service (OmniRide)**

OmniRide provides services from eastern Prince William County and the Manassas area to points in Northern Virginia and the District of Columbia. In addition to morning and evening commuter service, limited mid-day service is also available.

| Key Measures                             | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Complaints per 10,000 passenger trips    | 8.1            | 6.8            | 6.8            | 8.0             | 8.0             |
| Farebox recovery                         | 57.9%          | 61.1%          | 50.0%          | 45.3%           | 45.7%           |
| Passenger trips per vehicle revenue hour | 23.5           | 22.5           | 21.6           | 19.2            | 18.5            |
| PWC local subsidy per passenger trip     | \$1.09         | \$1.82         | \$2.62         | \$2.57          | \$2.30          |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Commuter Bus Service (OmniRide)  | \$2,382        | \$3,868        | \$5,543        | \$5,719         | \$5,005         |
| Passenger trips  | 2,365,366      | 2,258,836      | 2,205,373      | 2,319,436       | 2,283,880       |

# Local Bus Services (OmniLink)

OmniLink provides local bus service to the communities of Dale City, Dumfries (including Quantico), Manassas/ Manassas Park and Woodbridge/Lake Ridge. Buses operate on a "flexroute" system that allows for deviation of up to <sup>3</sup>/<sub>4</sub> mile away from the route.

| Key Measures                             | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Complaints per 10,000 passenger trips    | 5.80           | 5.60           | 5.60           | 5.25            | 5.25            |
| Farebox recovery                         | 9.6%           | 9.0%           | 14.0%          | 7.9%            | 7.1%            |
| Passenger trips per vehicle revenue hour | 16.6           | 15.7           | 14.8           | 15.7            | 14.0            |
| PWC local subsidy per passenger trip     | \$6.11         | \$6.58         | \$8.08         | \$6.74          | \$8.27          |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Local Bus Service (OmniLink)   | \$6,113        | \$6,364        | \$7,508        | \$6,823         | \$7,700         |
| Passenger trips  | 1,079,274      | 1,028,317      | 968,711        | 1,056,099       | 979,340         |



# **Commuter Rail Services (Virginia Railway Express)**

The VRE is a transportation partnership of the Northern Virginia Transportation Commission and PRTC, the counties of Fairfax, Prince William, Stafford, Spotsylvania, Arlington and the cities of Manassas, Manassas Park, Fredericksburg and Alexandria. VRE provides commuter rail service from the Northern Virginia suburbs to Alexandria, Crystal City and downtown Washington, D.C.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Trips on-time   | 95%            | 96%            | 93%            | 92%             | 92%             |
| Cost recovery ratio                                     | 57%            | 58%            | 57%            | 50%             | 52%             |
| Passenger trips per vehicle revenue hour                | 72.4           | 69.8           | 68.8           | 73.0            | 74.0            |
| Local subsidy (all jurisdictions) per passenger<br>trip | \$3.39         | \$3.54         | \$3.61         | \$3.38          | \$3.38          |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Virginia Railway Express   | \$5,859        | \$5,687        | \$5,748        | \$5,485         | \$5,310         |
| Passenger trips  | 4,702,161      | 4,643,898      | 4,547,911      | 4,857,600       | 4,863,600       |

# **Ridesharing Services**

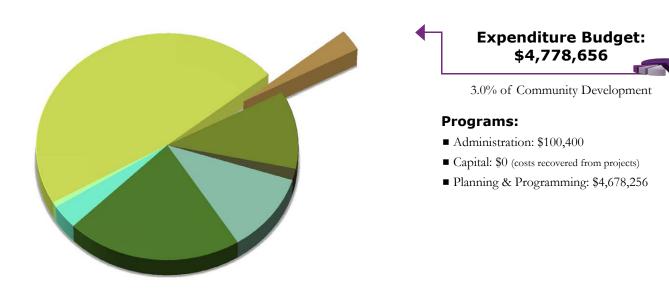
With the assistance of an extensive regional database, OmniMatch matches residents with carpoolers and vanpoolers who have similar commutes and work hours. Carpoolers and vanpoolers have access to High Occupancy Vehicle lanes that allow them to cruise to work faster and at less expense than driving alone. To encourage development of new vanpools, OmniMatch also offers a start-up subsidy program.

| Key Measures  | FY12      | FY13      | FY14      | FY15      | FY16      |
|---|-----------|-----------|-----------|-----------|-----------|
|   | Actual    | Actual    | Actual    | Adopted   | Adopted   |
| Annual vehicle trips reduced by slugging/<br>carpool/vanpools | 3,161,990 | 3,465,557 | 3,502,303 | 3,607,232 | 3,715,821 |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Ridesharing Services   | \$664          | \$652          | \$557          | \$542           | \$656           |
| Carpool, vanpool, slugging trips   | 4,346,664      | 4,809,053      | 4,858,831      | 5,254,532       | 5,152,866       |
| Customer inquiries   | 107,471        | 89,321         | 91,367         | 92,000          | 208,210         |

### **Mission Statement**

The Department of Transportation will construct and enhance a transportation network that meets the needs of our growing community.



Community Development Expenditure Budget \$157,000,034

# **Mandates**

The Department of Transportation does not provide a state or federal mandated service beyond the requirements of House Bill <u>2313</u> described below. Some federal and state transportation funds require certain activities to be performed; however, these are not considered mandates since the County is not obligated to accept the funding.

In 2013, the Virginia General Assembly passed HB <u>2313</u>, which requires localities expend or disburse for transportation purposes each year an amount that is at least equal to the average annual amount expended or disbursed for transportation purposes between July 1, 2010 and June 30, 2013 excluding bond proceeds, debt service payments and federal or state grants. If the County does not expend or disburse this amount, the county shall not be the direct beneficiary of any of the revenues generated by the state taxes and fees imposed by HB <u>2313</u> in the immediately succeeding year.

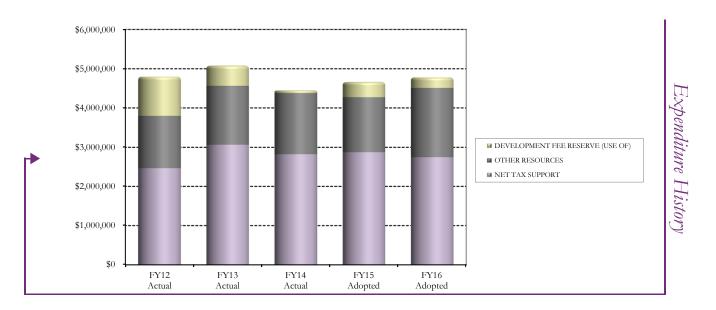
# Transportation

# Expenditure and Revenue Summary

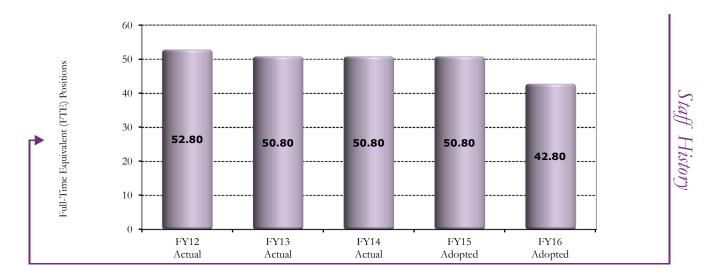


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|  |               |             |             |               |               | % Change  |
|--|---------------|-------------|-------------|---------------|---------------|-----------|
|  | FY12          | FY13        | FY14        | FY15          | FY16          | Adopt15/  |
| Expenditure by Program   | Actual        | Actual      | Actual      | Adopted       | Adopted       | Adopted16 |
| 1 Administration   | \$361,661     | \$547,882   | \$133,452   | \$114,753     | \$100,400     | (12.51%)  |
| 2 Capital  | \$255,849     | \$278,847   | \$209,583   | \$0           | <b>\$</b> 0   |           |
| 3 Planning & Programming   | \$4,180,849   | \$4,250,393 | \$4,106,453 | \$4,545,768   | \$4,678,256   | 2.91%     |
| Total Expenditures   | \$4,798,359   | \$5,077,121 | \$4,449,489 | \$4,660,522   | \$4,778,656   | 2.53%     |
| Expenditure by Classification  |               |             |             |               |               |           |
| 1 Personal Services  | \$1,674,048   | \$1,659,807 | \$1,711,710 | \$3,675,515   | \$3,321,114   | (9.64%)   |
| 2 Fringe Benefits  | \$549,120     | \$601,032   | \$583,904   | \$1,218,590   | \$1,089,375   | (10.60%)  |
| 3 Contractual Services   | \$4,735       | \$119,145   | \$44,763    | \$150,856     | \$146,529     | (2.87%)   |
| 4 Internal Services  | \$146,723     | \$157,968   | \$139,238   | \$203,175     | \$208,416     | 2.58%     |
| 5 Purchase Goods & Supplies  | \$1,570,295   | \$1,691,559 | \$1,669,727 | \$2,115,757   | \$2,111,424   | (0.20%)   |
| 6 Capital Outlay   | \$0           | <b>\$</b> 0 | \$0         | \$77,094      | \$77,094      | 0.00%     |
| 7 Leases & Rentals   | \$199,944     | \$74,165    | \$1,891     | \$55,866      | \$57,416      | 2.77%     |
| 8 Recovered Costs/Budgeted Savings   | \$0           | \$0         | \$0         | (\$3,053,040) | (\$2,699,555) | (11.58%)  |
| 9 Transfers Out  | \$653,493     | \$773,446   | \$298,256   | \$216,709     | \$466,844     | 115.42%   |
| Total Expenditures   | \$4,798,359   | \$5,077,121 | \$4,449,489 | \$4,660,522   | \$4,778,656   | 2.53%     |
| Funding Sources  |               |             |             |               |               |           |
| 1 Permits Priv Fees & Reg Lic  | \$1,039,039   | \$1,332,949 | \$1,547,298 | \$1,390,465   | \$1,754,635   | 26.19%    |
| 2 Charges for Services   | \$5,388       | \$10,638    | \$11,007    | \$12,872      | \$12,483      | (3.02%)   |
| 3 Miscellaneous Revenue  | \$128,823     | \$10,050    | \$0         | \$0           | \$0           | (3.0270)  |
| 4 Revenue from Commonwealth  | \$144,219     | \$120,990   | \$0<br>\$0  | \$0<br>\$0    | \$0           |           |
| 5 Transfers In   | \$297,133     | \$323,003   | \$285,774   | \$284,824     | \$277,703     | (2.50%)   |
| Total Designated Funding Sources   | \$1,614,602   | \$1,787,580 | \$1,844,079 | \$1,688,161   | \$2,044,821   | 21.13%    |
| Contribution To/(From) Reserves &<br>Retained Earnings [Development Fee<br>Area] | (\$1,000,069) | (\$513,107) | (\$69,476)  | (\$384,357)   | (\$263,791)   | (31.37%)  |
| Net General Tax Support  | \$2,464,621   | \$3,061,258 | \$2,820,758 | \$2,872,828   | \$2,747,747   | (4.35%)   |
| Net General Tax Support  | 51.36%        | 60.30%      | 63.40%      | 61.64%        | 57.50%        |           |
|  |               |             |             |               |               |           |



Transportation



|                                  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|----------------------------------|----------------|----------------|----------------|-----------------|-----------------|
| 1 Administration                 | 0.40           | 0.40           | 0.40           | 0.70            | 0.65            |
| 2 Capital                        | 33.07          | 30.57          | 30.57          | 28.75           | 21.65           |
| 3 Planning & Programming         | 19.33          | 19.83          | 19.83          | 21.35           | 20.50           |
| Full-Time Equivalent (FTE) Total | 52.80          | 50.80          | 50.80          | 50.80           | 42.80           |
|                                  |                |                |                |                 |                 |
|                                  |                |                |                |                 |                 |
|                                  |                |                |                |                 |                 |

# **Future Outlook**

**Transportation Success** - The Department of Transportation (DOT) has implemented six road bonds to build 246.5 miles of roads throughout the County over the past 25 years. DOT is currently working on completing the final three 2006 road bond projects. Completing active Transportation Roadway Improvement Program (TRIP) funded projects is also a DOT priority. These small-scale projects consist of pedestrian improvements, local roadway construction, or traffic safety projects. DOT will also focus on the design and construction of projects funded by various sources, including the Northern Virginia Transportation Authority (NVTA) and state and federal agencies.

Funding for Major Capital Projects - DOT partners with regional, state, and federal agencies to fund Capital Transportation Projects throughout Prince William County.

 NVTA 30% Implementation - In FY14, DOT received approximately \$11M and anticipates the receipt of approximately \$11.9M of NVTA 30% funding in FY15. DOT will work with County departments and the Town of Dumfries to implement a process compliant with NVTA requirements. The 30% NVTA funds will be used for urban or secondary road construction, congestion reducing capital improvements and TransAction 2040 projects for public transportation purposes. DOT has prepared a list of projects in order of priority (project costs are FY14 estimates):

- 1. Minnieville Road (Rte. 234 to Spriggs Rd.) \$27.3M
- 2. Neabsco Mills Road (Rte. 1 to Dale Blvd) \$19.6M
- 3. Vint Hill Road (Schaeffer Ln. to Sudley Manor Dr.) \$18.2M
- 4. University Boulevard (Sudley Manor Dr. to Devlin Rd.) \$22.2M
- 5. Telegraph/Summit School Road (Minnieville Rd. to existing) \$21.5M
- 6. Van Buren Road (Rte. 234 to Cardinal Dr.) \$49.5M
- 7. Balls Ford Road (Ashton Ave. to Groveton Rd.) \$28.4M
- 8. Wellington Road (Devlin Rd. to Rte. 234 Bypass) \$38.8M

Additionally, DOT will also use NVTA 30% funding to support two FTE positions that will focus on small transportation projects.

- Virginia Department of Transportation (VDOT) Funding Shortage The VDOT annual budget for FY15 was \$4.35B; this represents a 6.6% decrease from the previous year. The Six-Year Secondary Road Plan was anticipated to receive funding in FY17, but will not be funded until FY20 at the earliest. DOT works closely with VDOT to coordinate and fund County transportation projects. This shortage may reduce or delay projects around the County where funding is not already in place. As a result, DOT will rely more on local funding or seek other funding sources to complete projects. As an immediate impact, VDOT has reduced funding for active projects. Funding reductions have already been identified for the following projects:
  - 1. Mountain Road \$51,524 state funding reduction
  - 2. Burwell Road \$8,075 state funding reduction
- Federal and State Grant Matches In the past, DOT has used the bond program funds as local matches for grants and state funding. Over the past year, the County has received more than \$10 million in revenue sharing funds and Transportation Alternatives Program (TAP) funds that require local matching dollars. To meet the matching requirements, magisterial TRIP funds were previously considered an eligible local source. As this funding source continues to be depleted, it will be necessary to determine other options for leveraging these dollars in the County.

Funding for Small Construction Projects—DOT completes small safety and construction projects annually at the request of supervisors and citizens.

- **TRIP Funding Elimination** With the elimination of additional funding to the TRIP program, DOT faces challenges completing the design and construction of small-scale capital improvements to County roadways, trails, sidewalks and other transportation facilities in the absence of TRIP funding. Previously, funding was designated annually by Magisterial District to complete eligible projects. As of FY15, funding to the TRIP holding accounts is no longer accumulated for small-scale projects and other resources will have to be utilized for these projects. DOT, therefore, will not have a budget to cover miscellaneous special projects once the existing TRIP budgets are depleted. The following existing projects may be impacted due to depletion of TRIP account funds:
  - 1. Antietam Road Sidewalk
  - 2. Gideon Drive Sidewalk (Dale Blvd to Opitz Blvd)
  - 3. Burwell Road/Fitzwater Drive Improvements
  - 4. Speed Table Projects



# **General Overview**

- **A.** Indirect Cost Transfer Increase Indirect costs are expenditures charged by one part of the County government for services rendered by another part of the County government, for example, the cost of office space, utilities, and other basic agency support. In FY16, the indirect cost transfer amount reimbursing the general fund for Transportation increased \$248,062 to \$464,771.
- **B.** Eliminate Vacant Positions The budget eliminates six cost recovery and one special revenue full-time equivalent (7.0 FTE) positions. The cost recovery FTEs were allocated to the Capital program and were available to support capital roadway improvements. The special revenue position was allocated to the Planning & Programming program and is eliminated due to a reallocation of existing positions. The elimination of these positions has no impact on the general fund.
- **C.** Internal Service Fund (ISF) Technology Budget The County annually allocates all technology costs to agencies through an ISF, using the approved cost basis for each technology activity. Technology activities include phone, radio and computer support, business systems support, GIS, web services, capital equipment replacement, and administration. In FY16 the Transportation technology bill increased by \$5,241 to \$121,381.
- **D.** Shift Vacant Position to Parks & Recreation As part of the Parks & Recreation merger, one cost recovery FTE was shifted from Transportation into Parks & Recreation after the adoption of the FY15 Budget. This action reduces the number of FTEs in the department by 1.0.
- **E.** Cost Recovery from Capital Projects The Capital program includes road design, construction, project management, and right of way acquisition activities that cost recover expenditure costs from BOCS approved road improvement projects. Staff provides management and oversight of large and small scale road projects, often funded by multiple revenue sources. The FY16 budget includes \$2.55 million in expenditure costs and 21.65 FTEs recovered from projects, which represents the budgeted cost of administering the capital road building program in Prince William County.
- F. Budgeted Savings For over two decades, the County has had a long-standing practice of using year-end savings as a funding source in the next year's budget. Utilizing these savings has provided significant tax bill savings for County residents. The three major credit rating agencies have recently revised their rating criteria used to evaluate the creditworthiness of jurisdictions using bond proceeds to finance capital infrastructure projects. Under the new criteria, year-end savings are considered to be one-time funds, which should not be used to support ongoing expenditures. In order to address this issue, the FY2016 Budget includes a 2.5% reduction to the general fund portion of agency expenditure budgets (with the exception of state courts and magistrates), totaling \$13.0 million. This reduction has been implemented by adding a negative budget line item to agencies, similar to the budgeted salary lapse. The savings amount for Transportation is \$63,137.
- **G.** Compensation Increase Compensation adjustments totaling \$117,637 are made to support the following rate changes:
  - 5.0% Retiree Health;
  - -1.0% VRS employer rate for Plan 1 employees;
  - 7.7% Health insurance;
  - 3.2% Dental insurance;
  - 2.0% Pay Plan adjustment; and
  - 1.0% Salary adjustment to offset the required VRS contribution by Plan 1 and some Plan 2 employees.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

# **Program Summary**

### Administration

Provide overall leadership and management oversight for all department activities and review all major policy issues, financial transactions, BOCS reports, County Executive generated tracker reports and interfaces with executive management and the citizens of the County on transportation issues.

| Key Measures  | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|---|----------------|----------------|----------------|-----------------|-----------------|
| Trackers responded to on time                           | 76%            | 95%            | 73%            | 100%            | 95%             |
| 2006 Road Bond projects completed or under construction |                | 69%            | 85%            | 80%             | 95%             |

| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Administration   | \$362          | \$548          | \$133          | \$115           | \$100           |
| BOCS agenda items  | 96             | 99             | 108            | 95              | 95              |

## Capital

Manage and oversee the design and construction of improvements to County roadways through bond, local, state, and federal funds. The program also acquires property for all road projects and provides assistance and support for other land acquisitions. Activities within this program charge costs to capital projects.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| 2006 Road Bond projects completed or under construction                          |                | 69%            | 85%            | 80%             | 95%             |
| Settlement to appraisal value  | 127%           | 137%           | 147%           | 130%            | 135%            |
| Projects completed within 60 days of original contract completion date           | 100%           | 100%           | 100%           | 100%            | 100%            |
| Projects completed within 20% of original contract amount (without scope change) | 100%           | 100%           | 100%           | 100%            | 100%            |

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# Transportation



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Transportation & Roadway Improvement<br>Program (TRIP)                               | \$255          | \$271          | \$210          | \$0             | _               |
| Total active improvement projects  | 9              | 3              | 2              | 5               | _               |
| Improvement project designs completed  | 4              | 1              | 1              | 3               | _               |
| Right of Way Acquisition   | \$0            | \$0            | \$0            | \$0             | \$0             |
| Parcels acquired   | 45             | 36             | 135            | 40              | 64              |
| Road Design and Construction   | \$0            | \$8            | \$0            | \$0             | \$0             |
| Contracts and task orders let  | 7              | 12             | 26             | 10              | 20              |

# **Planning and Programing**

Provide plan review, inspections, traffic and safety engineering, street lighting and regional planning transportation activities. Through these activities, transportation planning, geographic information system and site/plan review is completed for the County. Additionally, the program provides transportation inspection and material testing, traffic safety planning/engineering and site review, coordination of street light installation and maintenance and providing County representation at the regional and state planning level.

| Key Measures   | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Plans reviewed within established deadline   | 99%            | 99%            | 100%           | 100%            | 100%            |
| Residents can easily get around PWC by car<br>(community survey)   | 84%            | 84%            | 80%            | 84%             | 80%             |
| Street light outages reported to power<br>companies within three working days  | 98%            | 96%            | 100%           | 100%            | 100%            |
| Transportation dollars allocated to Northern<br>Virginia obtained by the County (only includes<br>regional grant allocation) | 18%            | 18%            | 18%            | 18%             | 18%             |

# Transportation



| Program Activities & Workload<br>Measures<br>(Dollar amounts expressed in thousands) | FY12<br>Actual | FY13<br>Actual | FY14<br>Actual | FY15<br>Adopted | FY16<br>Adopted |
|--|----------------|----------------|----------------|-----------------|-----------------|
| Plan Review  | \$1,109        | \$996          | \$895          | \$1,017         | \$1,073         |
| Plans reviewed per FTE   | 116            | 107            | 102            | 110             | 100             |
| Total plans reviewed   | 697            | 645            | 612            | 660             | 651             |
| Inspections  | \$1,216        | \$1,146        | \$1,017        | \$1,055         | \$1,236         |
| Construction inspections   | 15,950         | 18,066         | 14,281         | 18,400          | 16,100          |
| Traffic Safety   | \$156          | \$234          | \$264          | \$222           | \$236           |
| Traffic safety requests received and reviewed  | 310            | 378            | 347            | 320             | 350             |
| Street Lighting  | \$1,550        | \$1,719        | \$1,667        | \$1,986         | \$1,928         |
| County-funded street lights installed and upgraded                                   | 51             | 23             | 14             | 35              | 34              |
| Regional Planning  | \$149          | \$156          | \$262          | \$265           | \$206           |
| Transportation planning grants received  | 0              | 1              | 0              | 2               | 1               |

### A. Budget Reductions

#### 1. Reduction of Stafford Airport Membership Fee

| Expenditure         | (\$8,000)   |
|---------------------|-------------|
| Revenue             | <b>\$</b> 0 |
| General Fund Impact | (\$8,000)   |
| FTE Positions       | 0.00        |

- **a.** Description This initiative reduces the membership fee for the County's participation in the Stafford Regional Airport Authority based on the projected fee for FY16. The Authority owns and operates the Stafford Regional Airport and is comprised of representatives from Stafford County, Prince William County, and the City of Fredericksburg. The remaining budget will fully fund the contribution to the Authority.
- **b.** Service Level Impacts There are no service impacts related to this reduction.

### **B.** Budget Initiatives

#### 1. Land Development Revenue Adjustment and Fee Increase

| Expenditure         | \$8,828     |
|---------------------|-------------|
| Revenue             | \$363,781   |
| General Fund Impact | <b>\$</b> 0 |
| FTE Positions       | 0.00        |

**a. Description** - This addition adjusts the Land Development fee schedule to align development fees with activity costs and current revenue projections.

#### Land Development Fee Schedule Adjustment

The FY16 budget includes a 5.5% across the board fee increase to the Land Development fee schedule and revenue adjustments to accommodate economic growth. Land Development revenue supports expenditures in each of the four land development agencies: Development Services, Planning, Public Works, and Transportation.

#### Revenue Budget Increase

The net impact of budget adjustments between the FY2015 Budget and FY2016 Budget is an increase of \$363,781 to the DOT revenue budget. This revenue increase includes provisions for budgeted fee increases, updated revenue projections as a result of an economic recovery in the construction industry and alignment of budget projections with historic actuals.

**b.** Service Level Impacts - Existing service levels will be maintained. Without the revenue increase, service levels and core staffing levels would be negatively impacted.