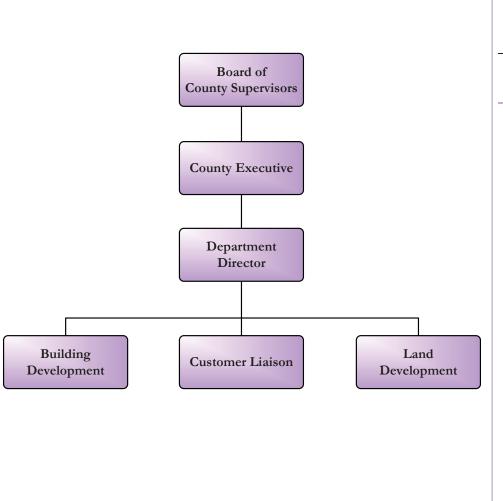
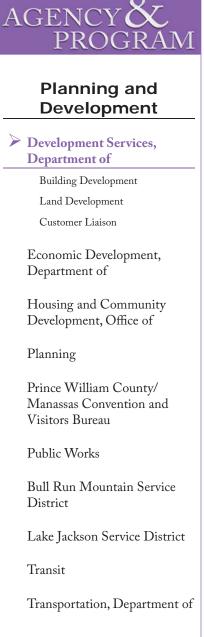


# **Department of Development Services**



# **Mission Statement**

The Department of Development Services promotes a culture where staff and customers work in partnership to create and sustain a better quality of life and environment in which to live, work, and play. Our development processes are designed to be effective and efficient, and ensure compliance with federal, state, and local regulations. We support economic development, revitalization, infrastructure improvements, and the protection of natural resources. Our staff provides customers the highest quality of service and respect. We supply the public with development information through effective communication and education.



LOCATOR



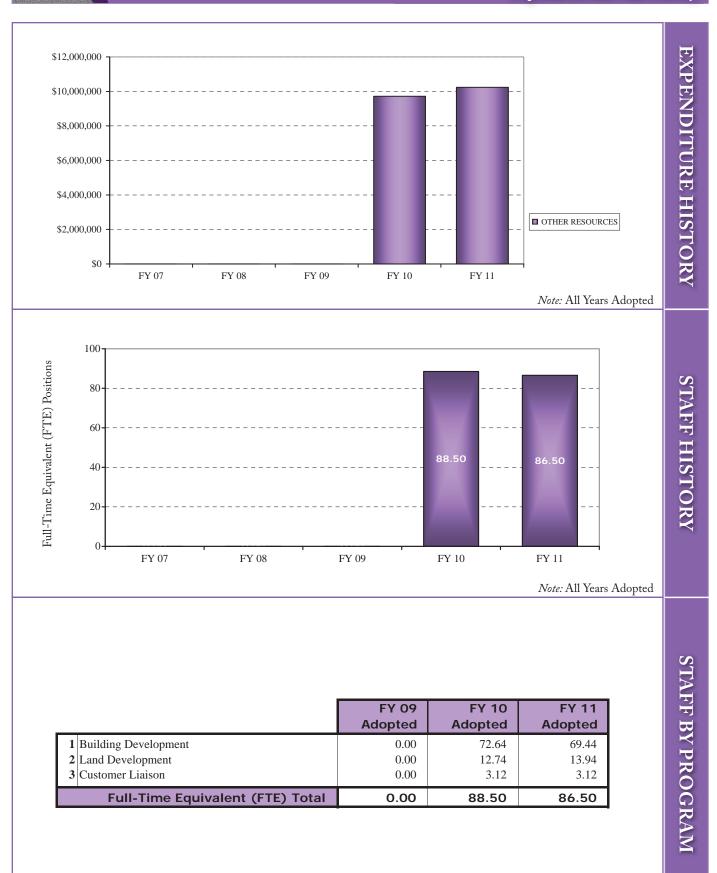
# EXPENDITURE AND REVENUE SUMMARY



|  |              |              |               |               | % Change  |
|--|--------------|--------------|---------------|---------------|-----------|
|  | FY 09        | FY 09        | FY 10         | FY 11         | Adopt 10/ |
| A. Expenditure by Program                              | Approp       | Actual       | Adopted       | Adopted       | Adopt 11  |
| 1 Building Development                                 | \$11,990,595 | \$8,244,106  | \$8,122,357   | \$8,461,120   | 4.17%     |
| 2 Land Development                                     | \$1,691,801  | \$1,510,593  | \$1,267,322   | \$1,491,968   | 17.73%    |
| 3 Customer Liaison                                     | —            |              | \$328,835     | \$285,382     | -13.21%   |
| Total Expenditures                                     | \$13,682,396 | \$9,754,699  | \$9,718,514   | \$10,238,470  | 5.35%     |
| B. Expenditure by Classification                       |              |              |               |               |           |
| 1 Personal Services                                    | \$6,266,562  | \$6,130,135  | \$5,606,081   | \$5,712,148   | 1.89%     |
| 2 Fringe Benefits                                      | \$2,047,121  | \$1,928,840  | \$1,772,015   | \$1,854,108   | 4.63%     |
| 3 Contractual Services                                 | \$47,874     | \$9,426      | \$28,617      | \$21,660      | -24.31%   |
| 4 Internal Services                                    | \$698,364    | \$453,564    | \$576,738     | \$561,094     | -2.71%    |
| 5 Other Services                                       | \$3,578,405  | \$188,663    | \$279,142     | \$355,220     | 27.25%    |
| 6 Leases & Rentals                                     | \$11,544     | \$11,544     | \$8,378       | \$9,756       | 16.45%    |
| 7 Transfers  | \$1,032,526  | \$1,032,526  | \$1,447,543   | \$1,724,485   | 19.13%    |
| Total Expenditures                                     | \$13,682,396 | \$9,754,699  | \$9,718,514   | \$10,238,470  | 5.35%     |
| C. Funding Sources                                     |              |              |               |               |           |
| 1 Permits, Privilege Fees & Regulatory Licenses        | \$9,497,832  | \$7,954,674  | \$6,684,401   | \$7,085,669   | 6.00%     |
| 2 Revenue From Use of Money & Property                 | \$0          | \$443        | \$0           | \$0           |           |
| 3 Charges for Services                                 | \$28,179     | \$24,441     | \$7,500       | \$22,445      | 199.27%   |
| 4 Miscellaneous Revenue                                | \$200,688    | \$254,786    | \$199,480     | \$262,217     | 31.45%    |
| 5 Non-Revenue Reciepts                                 | \$0          | \$15,031     | \$0           | \$0           |           |
| 6 Transfers In   | \$4,540,292  | \$4,540,292  | \$531,346     | \$617,282     | 16.17%    |
| Total Designated Funding Sources                       | \$14,266,991 | \$12,789,666 | \$7,422,727   | \$7,987,613   | 7.61%     |
| Contribution To/(From) Reserves &<br>Retained Earnings | \$584,595    | \$3,034,967  | (\$2,295,787) | (\$2,250,857) | _         |



#### Department of Development Services Expenditure and Staff History





# I. Major Issues

A. Reorganization of Ombudsman Activity in the Customer Liaison Program - The Ombudsman activity has been reorganized and removed from the Customer Liaison Program. The activities of the ombudsman continue to be performed by staff within the Department of Development Services (DDS).

In FY 09, the Board of County Supervisors created DDS to serve as the lead County agency for development activity to focus efforts on streamlining the commercial development process. DDS combines Land Development and Building Development under one department to promote a more seamless approach to the development process.

One of the first initiatives rolled out by the department was the concept of Project Management. Under this concept, all commercial development projects are provided a County Project Manager. The role of the Project Manager is multi-faceted and includes the following: act as the primary County point of contact for the development project, assemble the various development agency team members, monitor project performance to ensure accountability for timely processing and decision making and initiate and conclude issue resolution. The Project Managers serve the function of investigating complaints and ensuring development related issues are resolved in a timely manner.

Prior to the formation of DDS, the role of the Ombudsman was to coordinate project issue resolution between the multiple development agencies (Public Works, Transportation, Planning and Fire Marshal's Office). Through the creation of DDS, the County created one department to serve as the lead development agency and created a department director position that is responsible for ensuring the County's development processes meet County and State requirements and are better, faster and cheaper. The County essentially created a department of dedicated staff members that serve as an "Ombudsman" for the customer. Since the department uses a multitude of staff members to address customer issues in a timely and effective manner, the department is no longer tracking customer issues resolved by the Ombudsman activity.

# II. Budget Adjustments

### A. Compensation Adjustments

| Total Cost -               | \$63,913 |
|----------------------------|----------|
| Supporting Revenue -       | \$63,913 |
| Total PWC Cost -           | \$O      |
| Additional FTE Positions - | 0.00     |

1. Description - Compensation adjustments totaling \$63,913 are made to support a 7.61% Health Insurance rate increase, a 5% Retiree Health increase, a decrease in the Money Purchase Plan 401(a) rate from 0.5% of salary to 0.0%, a 1.46% Virginia Retirement System increase and a 0.49% Group Life insurance decrease. Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

#### **B.** Budget Savings

1. Eliminate Two Combination Inspector Positions, Reduce Operating Costs and Create Administrative Specialist I Position

| Expenditure Savings - | \$128,536 |
|-----------------------|-----------|
| Budget Shift -        | \$O       |
| Supporting Revenue -  | \$180,062 |
| PWC Savings -         | \$0       |
| FTE Positions -       | 2.00      |

a. Category

Addition
 Base Reduction
 Fees/Revenue Increase
 Five-Year Plan Reduction
 Resource Shifts
 State Cuts

**b.Description** - This reduction eliminates two vacant Combination Inspector positions in the Building Development program and reduces operating costs in the department. A portion of the savings from this reduction will fund the addition of an Administrative Specialist I position that will provide staff support to the department.

The administrative position would manage human resources, coordinate continuity of operations and





emergency management planning, assist with special projects, and support budget management and strategic planning efforts in the department.

When the Department of Development Services (DDS) was created in early FY 09 there were no additional administrative staff added to support the operation of the department. In addition, two administrative positions and one Management and Fiscal Analyst II position were eliminated in the mid-year reduction-in-force in FY 09.

This item also reduces expenditures by shifting one FTE and a portion of the expenditure of a Geographic Information System (GIS) Analyst position to the Office of Information Technology (OIT) department. Although the position is shifting to OIT, the analyst will continue to perform development-related activities. Development agencies will provide 75% funding for this activity. See the OIT section of the budget for more information about this cost shift.

The expenditure savings associated with this reduction are savings to the development fee area and do not constitute savings to the general fund.

Summary of FTE changes associate with this reduction, include:

| Eliminate Two Combination Inspectors   | -2.00 FTE |
|--|-----------|
| Shift One GIS Analyst to OIT           | -1.00 FTE |
| Create One Administrative Specialist I | +1.00 FTE |
| Total Reduction of FTEs                | -2.00 FTE |

- **c. Service Level Impacts** There are no Service Level impacts associated with this initiative. The decline in the economy has resulted in a decline in workload for inspectors in the Building Development program. The addition of the administrative position will provide additional administrative support to the department director and provide a higher level of support toward the accomplishment of the department's mission.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.

# 2. Increase Indirect Cost Transferred to the General Fund

| Expenditure Savings - | \$0       |
|-----------------------|-----------|
| Budget Shift -        | \$0       |
| Supporting Revenue -  | \$226,942 |
| PWC Savings -         | \$226,942 |
| FTE Positions -       | 0.00      |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** Indirect costs are expenditures charged by one part of the County Government for services rendered by another part of the County Government. These amounts are transferred to the General Fund to reimburse the General Fund for services rendered. Changes to the indirect cost allocation expense for FY 11 in the Department of Development Services are shown.
  - Development Services-Building Development

     The indirect cost allocation expense increase by \$214,800 from FY 10 [\$1,339,685] to FY 11 [\$1,554,485].
  - **Development Services-Land Development** The indirect cost allocation expense increase by \$12,142 from FY 10 [\$107,858] to FY 11 [\$120,000].
- **c. Service Level Impacts** There are no Service Level impacts associated with this initiative.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.



# C. Budget Additions

#### 1. Adjustment to Land and Building Development Fee Schedules

| Added Expenditure -  | \$O         |
|----------------------|-------------|
| Budget Shift -       | \$O         |
| Supporting Revenue - | \$1,125,000 |
| PWC Cost -           | \$O         |
| FTE Positions -      | 0.00        |

### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This addition includes an adjustment to the Land Development and Building Development fee schedules to align development fees with activity costs. The adjustment includes increases and revisions to current fees and the introduction of new fees. The fee schedule changes are associated with program cost increases.

| Fee Schedule         | Projected Revenue<br>from Changes |
|----------------------|-----------------------------------|
| Land Development     | \$400,000                         |
| Building Development | \$725,000                         |

Information about the fee schedule changes has been discussed with customers and stakeholders.

# Land Development Fee Schedule

The FY 11 budget includes a 3.5% (rounded to the nearest dollar) across the board fee increase to the Land Development fee schedule, except for fee amounts specifically referenced below. The 3.5% increase and the specific fee category increases are projected to generate \$275,000 in additional revenue.

In addition, revenue projections assume the economy will rebound in FY 11 and revenues to increase by 5%. This will result in an additional \$125,000 in land development revenue.

The additional revenue from the fee schedule adjustment for Land Development will be split

between each of the four land development agencies (DDS, Planning, Public Works and Transportation).

The following fees will be revised (costs in parentheses listed are the prior and new fee amounts to be charged):

- Perennial Flow Determinations regular (prior: \$250; new: \$600)
- Perennial Flow Determinations minor (prior: \$56; new: \$200)
- Preservation Area Site Assessment (PASA) with plan (prior: \$521; new: \$1,475)
- PASA individual (prior: \$56; new: \$160)
- Lot Grading Plan (prior: \$150; new: \$315)
- Performance Bonds & Escrows Extensions ontime (prior: \$297; new: \$1,000)
- Performance Bonds & Escrows Extensions late (prior: \$800; new: \$1,500)
- Special Use Permit for cell towers (prior: \$1,680; new: \$5,040)

The following fees will be introduced (costs in parentheses listed are the amount of the fees to be charged; since these are new there are no prior fee amounts):

- Live Entertainment Permit, with security plan (new fee: \$620)
- Live Entertainment Permit, without security plan (new fee: \$425)
- Engineering Occupancy Inspection (new fee: \$100)
- Erosion and Sediment Control Variance (new fee: \$250)

# **Building Development Fee Schedule**

The FY 11 budget includes a 6.5% (rounded to the nearest dollar) across the board fee increase to the Building Development fee schedule. The 6.5% increase is projected to generate \$400,000 in additional revenue. The fee increase will not be applied to:

- Filing Fee
- Indirect Cost Surcharge
- Technology Surcharge
- Code Academy Surcharge

In addition, revenue projections assume the economy will rebound in FY 11 and revenues to increase by 5%. This will result in an additional \$325,000 in Building Development revenue.





- **c. Service Level Impacts** There are no Service Level impacts with this initiative.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative, but the changes to the fee schedule will correct the fee imbalance in Land and Building Development program areas.





# **Budget Summary - Building Development**

| Total Ann       | ual Bu | ıdget     | 1 | Number of FTE Position |      |  |
|-----------------|--------|-----------|---|------------------------|------|--|
| FY 2010 Adopted | \$     | 8,122,357 |   | FY 2010 FTE Positions  | 72.6 |  |
| FY 2011Adopted  | \$     | 8,461,120 |   | FY 2011 FTE Positions  | 69.4 |  |
| Dollar Change   | \$     | 338,763   |   | FTE Position Change    | -3.2 |  |
| Percent Change  |        | 4.17%     |   |                        |      |  |

### Desired Strategic Plan Community Outcomes

- Increase economic development capital investment by \$420 million from the attraction of new business (non-retail) and the expansion of existing businesses (non-retail)
- Add and expand 80 targeted businesses to Prince William County
- Add 4,440 new jobs from the attraction of new and expansion of existing businesses (non-retail)
- Achieve a rate of residential fire-related deaths that is less than 2 per year
- Achieve a rate of fire injuries at 8 or fewer per 100,000 population per year
- Maintain the satisfaction rate of 67.8% with the Job the County is doing in preventing neighborhoods from deteriorating and being kept safe

68.6%

56.4%

\$209m

67.8%

46.2%

\$80m

72.1%

66.5%

\$293m

#### **FY 08 FY 09 FY 09** Adopted <u>Actual</u> <u>Actual</u> Adopted \$105m \$325m \$105m Total annual capital investment (non-retail) \$265m Targeted businesses added or expanded 19 20 13 1,173 Total jobs announced (non-retail) 1.110 458 Number of civilian residential fire-related deaths per year 0 2 1 Civilian fire injuries per 100,000 population 6.4 <=10 6.4 7.30 Citizen satisfaction with their Quality of Life 6.98 7.18 Average Quality Control Inspection rating (scale one to five 4.72 3.50 3.75 with five being best) Inspections performed on day requested 99.6% 93.2% 99.8% Citizens satisfied with efforts to prevent neighborhood

#### Outcome Targets/Trends

Citizens satisfied with the County's efforts with

Attraction of new business (non-retail)



deterioration

Planning and Land Use

**FY 10** 

20

0

1,110

<=10

6.98

3.50

93.2%

67.8%

68%

\$80m

FY 11

\$105m

1.110

<8.0

7.30

3.75

93.2%

67.8%

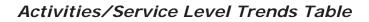
66.5%

\$80m

20

0

Adopted



#### 1. Building Plan Review

This activity reviews commercial and residential construction plans for compliance with the Uniform Statewide Building Code.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$0                    | \$0                     | \$2,438,025            | \$2,870,990             | \$2,767,858             |  |
| <ul> <li>Plans reviewed</li> </ul>  | 9,729                  | 8,610                   | 7,367                  | 8,610                   | 7,735                   |  |
| <ul> <li>Plans reviewed per plan reviewer FTE (10)</li> </ul>                                 | 700                    | 747                     | 661                    | 783                     | 661                     |  |
| <ul> <li>Average Number of Submissions to Approval - Residential</li> </ul>                   |                        |                         | 1.3                    | 1.4                     | 1.4                     |  |
| • Average Number of Submissions to Approval - Commercial                                      |                        |                         | 2.7                    | 2.3                     | 2.7                     |  |
| <ul> <li>Average Number of Submissions to Approval - TLO</li> </ul>                           |                        |                         | 2.3                    | 2.2                     | 2.3                     |  |
| <ul> <li>Percentage of commercial plans reviewed within 6 weeks,<br/>first review</li> </ul>  | _                      | _                       | 81%                    | 85%                     | 85%                     |  |
| <ul> <li>Percentage of TLO plans reviewed within 3 weeks,<br/>first review</li> </ul>         | _                      | _                       | 86%                    | 80%                     | 87%                     |  |
| <ul> <li>Percentage of residential plans reviewed within 3 weeks,<br/>first review</li> </ul> | _                      | _                       | 96%                    | 95%                     | 96%                     |  |

#### 2. Building Permitting Services

This activity issues permits and maintains records for residential, nonresidential, and other types of construction.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>                                 | \$0           | \$0            | \$766,864     | \$839,921      | \$1,183,964    |
| <ul><li>Permits issued</li><li>Permits issued per technician FTE (4)</li></ul> | 27,792        | 27,929         | 25,424        | 25,000         | 26,711         |
|  | 5,558         | 5,586          | 4,612         | 6,250          | 5,000          |

#### 3. Building Construction Inspections

This activity conducts residential and nonresidential construction inspections for conformance to approved plans and compliance with Uniform Statewide Building Code and performs quality control inspections.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$O           | \$0            | \$3,500,405   | \$3,519,140    | \$3,427,049    |
| <ul> <li>Inspections performed</li> <li>Inspections performed per inspector FTE (24)</li> <li>Quality control inspections performed</li> </ul> | 98,165        | 112,433        | 107,760       | 78,000         | 108,000        |
|  | 3,046         | 4,015          | 3,967         | 3,000          | 4,154          |
|  | 400           | 300            | 441           | 300            | 463            |





#### 4. Building Special Inspections

This activity performs construction, quality control, and quality assurance inspections on complex structures for conformance with the Uniform Statewide Building Code.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$0                    | \$0                     | \$639,840              | \$531,917               | \$564,968               |
| <ul> <li>Structural shop drawings reviewed</li> </ul>   | 3,904                  | 7,500                   | 2,849                  | 3,000                   | 2,991                   |
| <ul> <li>Field and test reports reviewed</li> </ul>   | 3,037                  | 3,000                   | 1,545                  | 500                     | 1,622                   |
| <ul> <li>Preconstruction meetings conducted</li> </ul>  | 241                    | 261                     | 192                    | 200                     | 202                     |
| <ul> <li>Special Inspections Quality Control</li> </ul>                                       | 2,030                  | 600                     | 2,260                  | 1,200                   | 2,373                   |
| <ul> <li>Special Inspections Quality Control Inspections performed<br/>per FTE (3)</li> </ul> |                        | _                       | _                      | _                       | 791                     |

#### 5. Building Code Enforcement

This activity ensures compliance with the Uniform Statewide Building Code, and processes, investigates, and litigates code enforcement complaints and violations.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                               | \$0                    | \$0                     | \$629,774              | \$489,408               | \$517,280               |
| <ul> <li>Complaints opened</li> </ul>  | 670                    | 800                     | 657                    | 800                     | 657                     |
| <ul> <li>Violation case opened</li> </ul>                                    | 440                    | 200                     | 448                    | 440                     | 448                     |
| New court cases  | 29                     | 75                      | 50                     | 40                      | 50                      |
| <ul> <li>Criminal summons filed</li> </ul>                                   | _                      |                         | 40                     | 80                      | 40                      |
| <ul> <li>Joint Occupancy Evaluations (Safety Inspection Required)</li> </ul> | _                      |                         | 414                    | 175                     | 414                     |
| Complaints opened per FTE (2)  | _                      |                         |                        |                         | 328                     |
| <ul> <li>Violations opened per FTE (2)</li> </ul>                            | _                      |                         |                        |                         | 224                     |
| <ul> <li>Percentage of complaints elevated to violation status</li> </ul>    | _                      | _                       | _                      |                         | 65%                     |
| <ul> <li>Percentage of violations elevated to court case status</li> </ul>   |                        |                         |                        |                         | 10%                     |





12.74 13.94 1.20

# **Budget Summary - Land Development**

| Total Ann       | Total Annual Budget |           |  | Number of FTE Position |
|-----------------|---------------------|-----------|--|------------------------|
| FY 2010 Adopted | \$                  | 1,267,322 |  | FY 2010 FTE Positions  |
| FY 2011Adopted  | \$                  | 1,491,968 |  | FY 2011 FTE Positions  |
| Dollar Change   | \$                  | 224,646   |  | FTE Position Change    |
| Percent Change  |                     | 17.73%    |  |                        |

# Desired Strategic Plan Community Outcomes

- Increase economic development capital investment by \$420 million from the attraction of new business (non-retail) and the expansion of existing businesses (non-retail)
- Add and expand 80 targeted businesses to Prince William County
- Add 4,440 new jobs from the attraction of new and expansion of existing businesses (non-retail)
- Achieve a rate of residential fire-related deaths that is less than 2 per year
- Achieve a rate of fire injuries at 8 or fewer per 100,000 population per year
- Maintain the satisfaction rate of 67.8% with the Job the County is doing in preventing neighborhoods from deteriorating and being kept safe

#### Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total annual capital investment (non-retail)</li> </ul>                | \$265m                 | \$105m                  | \$325m                 | \$105m                  | \$105m                  |
| <ul> <li>Targeted businesses addition or expansion</li> </ul>                   | 19                     | 20                      | 13                     | 20                      | 20                      |
| <ul> <li>Total jobs announced (non-retail)</li> </ul>                           | 1,173                  | 1,110                   | 458                    | 1,110                   | 1,110                   |
| <ul> <li>Number of civilian residential fire-related deaths per year</li> </ul> | 1                      | 0                       | 2                      | 0                       | 0                       |
| <ul> <li>Civilian fire injuries per 100,000 population</li> </ul>               | 6.4                    | <=10                    | 6.4                    | <=10                    | <8.0                    |
| <ul> <li>Citizens satisfied with efforts to prevent neighborhood</li> </ul>     |                        |                         |                        |                         |                         |
| deterioration   | 68.6%                  | 67.8%                   | 72.1%                  | 67.8%                   | 67.8%                   |
| • Average Quality Control Inspection rating (scale one to five                  |                        |                         |                        |                         |                         |
| with five being best)   | 4.72                   | 3.50                    | 3.75                   | 3.50                    | 3.75                    |
| <ul> <li>Inspections performed on day requested</li> </ul>                      | 99.6%                  | 93.2%                   | 99.6%                  | 93.2%                   | 93.2%                   |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>             | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |
| <ul> <li>Citizens satisfied with the County's efforts with</li> </ul>           |                        |                         |                        |                         |                         |
| Planning and Land Use   | 56.4%                  | 46.2%                   | 66.5%                  | 68%                     | 66.5%                   |





#### Activities/Service Level Trends Table

#### 1. Site and Subdivision Plans

Reviews and provides case management services for commercial and residential subdivision plans, including preliminary plans, sketch plans, final plans, plan revisions, minor, administrative, and simple subdivision plans and corresponding studies.

|   | FY 08<br>Actual | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|-----------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$0             | \$O                     | \$909,285              | \$947,348               | \$772,274               |
| <ul> <li>Total plans reviewed (sketch, preliminary,<br/>minor, administrative, simple plats, final, and<br/>revisions and studies)</li> </ul>       | 1,713           | 1,200                   | 1,107                  | 1,200                   | 1,107                   |
| <ul> <li>Percent of total plans reviewed within times prescribed<br/>by the administrative procedures manual</li> </ul>                             | 99%             | 95%                     | 97%                    | 98%                     | 97%                     |
| <ul> <li>Average number of submissions to final plan approval,<br/>non-residential</li> </ul>   | _               | _                       | 3.15                   | 3.0                     | 3.15                    |
| <ul> <li>Average number of submissions to final plan approval, residential</li> <li>Persenteen of total plane enground within 240 days</li> </ul>   | _               |                         | 3.79                   | 3.0                     | 3.0                     |
| <ul> <li>Percentage of total plans approved within 240 days<br/>(as prescribed by DCSM)</li> </ul>  | _               | _                       |                        |                         | 97%                     |
| <ul><li>Average number of days to final plan approval, non-residential</li><li>Average number of days to final plan approval, residential</li></ul> | _               |                         |                        |                         | 48<br>55                |

#### 2. Bonds and Escrows

Reviews and issues land development permits, ensures posting of bonds and escrows, responds to requests for extensions and reductions; and ensures that all development requirements have been met prior to releasing bonds and escrows. This activity also accepts and releases new building lot escrows.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$0                    | \$0                     | \$601,308              | \$319,974               | \$719,694               |
| <ul><li>Projects permitted for construction</li><li>Total bond and escrow activities performed</li></ul>                     | 482                    | 400                     | 346                    | 350                     | 346                     |
| (released, extended, and reduced)  | 1,519                  | 1,000                   | 2,370                  | 1,200                   | 1,200                   |
| <ul><li>Total bond and escrow activities completed within 21 days</li><li>Total bond/escrow activities per FTE (5)</li></ul> | 58%                    | 95%                     | 63%                    | 60%                     | 63%<br>240              |





# **Budget Summary - Customer Liaison**

| Total Annual Budget |    |          |  |  |  |
|---------------------|----|----------|--|--|--|
| FY 2010 Adopted     | \$ | 328,835  |  |  |  |
| FY 2011Adopted      | \$ | 285,382  |  |  |  |
| Dollar Change       | \$ | (43,453) |  |  |  |
| Percent Change      |    | -13.21%  |  |  |  |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 3.12      |
| FY 2011 FTE Positions | 3.12      |
| FTE Position Change   | 0.00      |
|                       |           |

### Desired Strategic Plan Community Outcomes

- Increase economic development capital investment by \$420 million from the attraction of new business (non-retail) and the expansion of existing businesses (non-retail)
- Add and expand 80 targeted businesses to Prince William County
- Add 4,440 new jobs from the attraction of new and expansion of existing businesses (non-retail)
- Achieve a rate of residential fire-elated deaths that is less than 2 per year
- Achieve a rate of fire injuries at 8 or fewer per 100,000 population per year
- Maintain the satisfaction rate of 67.8% with the Job the County is doing in preventing neighborhoods from deteriorating and being kept safe

#### Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total annual capital investment (non-retail)</li> </ul>                | \$265m                 | \$105m                  | \$325m                 | \$105m                  | \$105m                  |
| <ul> <li>Targeted businesses addition or expansion</li> </ul>                   | 19                     | 20                      | 13                     | 20                      | 20                      |
| <ul> <li>Total jobs announced (non-retail)</li> </ul>                           | 1,173                  | 1,110                   | 458                    | 1,110                   | 1,110                   |
| <ul> <li>Number of civilian residential fire-related deaths per year</li> </ul> | 1                      | 0                       | 2                      | 0                       | 0                       |
| <ul> <li>Civilian fire injuries per 100,000 population</li> </ul>               | 6.4                    | <=10                    | 6.4                    | <=10                    | <8.0                    |
| <ul> <li>Citizens satisfied with efforts to prevent neighborhood</li> </ul>     |                        |                         |                        |                         |                         |
| deterioration   | 68.6%                  | 67.8%                   | 72.8%                  | 67.8%                   | 67.8%                   |
| • Average Quality Control Inspection rating (scale one to five                  |                        | 2.50                    | 0.75                   | 2 50                    | 0.75                    |
| with five being best)   | 4.72                   | 3.50                    | 3.75                   | 3.50                    | 3.75                    |
| <ul> <li>Inspections performed on day requested</li> </ul>                      | 99.6%                  | 93.2%                   | 99.6%                  | 93.2%                   | 93.2%                   |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>             | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |
| <ul> <li>Citizens satisfied with the County's efforts with</li> </ul>           |                        |                         |                        |                         |                         |
| Planning and Land Use   | 56.4%                  | 46.2%                   | 66.5%                  | 68%                     | 66.5%                   |

#### Activities/Service Level Trends Table

#### 1. Early Assistance Desk

Serves as single, initial point of contact for Development Services Building customers. Reviews customer requests in order to route to the proper agency for service.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$0                    | \$0                     | \$269,197              | \$199,815               | \$285,382               |
| <ul> <li>Number of Customer Transactions</li> <li>Total customer transactions processed per FTE (2)</li> </ul> | _<br>_                 |                         | 52,339                 | 52,000                  | 54,956<br>27,478        |

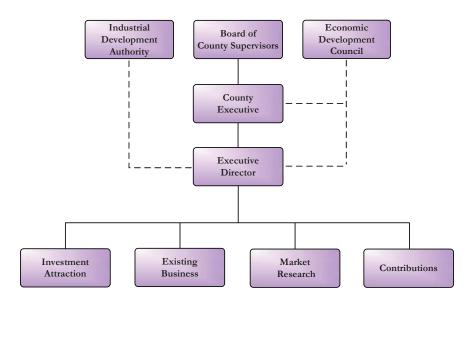






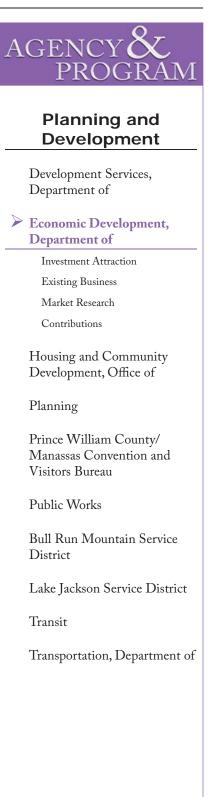


# **Department of Economic Development**



# **Mission Statement**

The mission of the Department of Economic Development is to improve the County's economic base by encouraging new businesses to locate in Prince William County, retain existing businesses and encourage existing businesses to expand.





LOCATOR

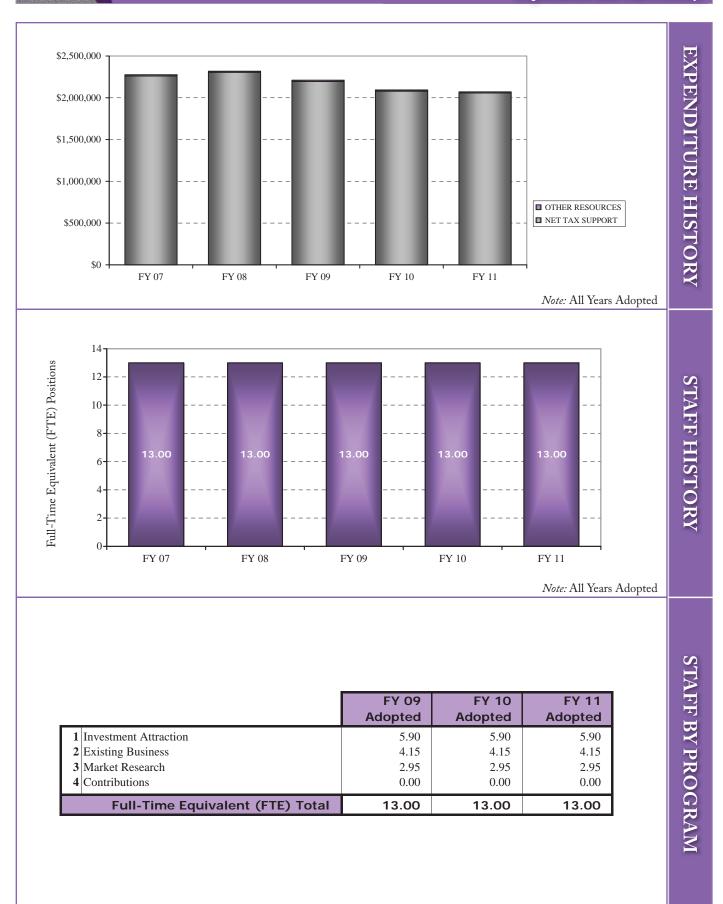
# EXPENDITURE AND REVENUE SUMMARY



|                                  | 1           |             |             | 1           | % Change  |
|----------------------------------|-------------|-------------|-------------|-------------|-----------|
|                                  | FY 09       | FY 09       | FY 10       | FY 11       | Adopt 10/ |
| A. Expenditure by Program        | Approp      | Actual      | Adopted     | Adopted     | Adopt 11  |
| 1 Investment Attraction          | \$1,146,177 | \$915,182   | \$964,817   | \$920,206   | -4.62%    |
| 2 Existing Business              | \$613,519   | \$534,477   | \$567,840   | \$576,571   | 1.54%     |
| 3 Market Research                | \$426,143   | \$323,772   | \$314,396   | \$328,136   | 4.37%     |
| 4 Contributions                  | \$255,000   | \$255,000   | \$245,000   | \$245,000   | 0.00%     |
| Total Expenditures               | \$2,440,839 | \$2,028,432 | \$2,092,054 | \$2,069,913 | -1.06%    |
|                                  |             |             |             | ·           |           |
| B. Expenditure by Classification |             |             |             |             |           |
| 1 Personal Services              | \$1,194,550 | \$1,039,335 | \$1,106,316 | \$991,188   | -10.41%   |
| 2 Fringe Benefits                | \$337,088   | \$286,495   | \$328,569   | \$334,222   | 1.72%     |
| 3 Contractual Services           | \$384,486   | \$229,010   | \$194,378   | \$279,378   | 43.73%    |
| 4 Internal Services              | \$85,567    | \$85,567    | \$36,393    | \$38,727    | 6.41%     |
| 5 Other Services                 | \$436,247   | \$388,023   | \$423,498   | \$423,498   | 0.00%     |
| 6 Capital Outlay                 | \$1,000     | \$0         | \$1,000     | \$1,000     | 0.00%     |
| 7 Leases & Rentals               | \$1,900     | \$0         | \$1,900     | \$1,900     | 0.00%     |
| Total Expenditures               | \$2,440,839 | \$2,028,432 | \$2,092,054 | \$2,069,913 | -1.06%    |
| C. Funding Sources               |             |             |             |             |           |
| 1 Miscellaneous Revenue          | \$14,130    | \$24,241    | \$14,130    | \$14,130    | 0.00%     |
| Total Designated Funding Sources | \$14,130    | \$24,241    | \$14,130    | \$14,130    | 0.00%     |
| Net General Tax Support          | \$2,426,709 | \$2,004,190 | \$2,077,924 | \$2,055,783 | -1.07%    |



#### Department of Economic Development Expenditure and Staff History





# I. Major Issues

#### A. Shift Funds to Contract for INNOVATION @Prince William Program - The Department of Economic Development provides business

expansion services to existing companies located in the county and economic development attraction services to new companies that may locate to the county. Given the current economic environment it is critical to remain active in the marketplace to achieve the community outcomes for investment attraction, to include managing the INNOVATION @Prince William program. This budget shift of \$85,000 is a continuance of Resolution 09-564, approved July 14, 2009, authorizing the shift of salary funding for the vacant Business Manager position into consultant services, to assist the Department in managing INNOVATION @Prince William. It is foreseen that the consultant services will be needed beyond FY 10. This initiative permanently holds the Business Manager position vacant while shifting its salary into contractual services until either the consultant services are no longer needed or additional funding is added to the Economic Development's budget to fund both the consultant services and the Business Manager position.

**B. Seat Management Distribution** - Funding to augment agency seat management costs previously budgeted in Non-Departmental/Unclassified Administrative has been reallocated to agency budgets to account for the actual expenditures incurred by each county activity. This realignment of funds increased Economic Development's FY 11 budget by \$2,334.

# II. Budget Adjustments

### A. Compensation Adjustments

| Total Cost -               | \$10,972 |
|----------------------------|----------|
| Supporting Revenue -       | \$O      |
| Total PWC Cost -           | \$10,972 |
| Additional FTE Positions - | 0.00     |

1. Description - Compensation adjustments totaling \$10,972 are made to support a 7.61% Health Insurance rate increase, a 5% Retiree Health increase, a decrease in the Money Purchase Plan 401(a) rate from 0.5% of salary to 0.0%, a 1.46% Virginia Retirement System increase and a 0.49% Group Life insurance decrease. Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.





# **Budget Summary - Investment Attraction**

| Total Ann       | ual Bu | dget     |  | Number of FTE Po      | sitions |
|-----------------|--------|----------|--|-----------------------|---------|
| FY 2010 Adopted | \$     | 964,817  |  | FY 2010 FTE Positions | 5.90    |
| FY 2011 Adopted | \$     | 920,206  |  | FY 2011 FTE Positions | 5.90    |
| Dollar Change   | \$     | (44,611) |  | FTE Position Change   | 0.00    |
| Percent Change  |        | -4.62%   |  |                       |         |

### Desired Strategic Plan Community Outcomes

- Increase economic development capital investment by \$420 million from the attraction of new business (non-retail) and the expansion of existing businesses (non-retail)
- Add and expand 80 targeted businesses to Prince William County
- Add 4,440 new jobs from the attraction of new and expansion of existing businesses (non-retail)
- Increase the average wage of jobs (non-retail) by 12% at the end of four years adjusted for inflation
- Prioritize road bond projects in order to serve economic development needs

#### *Outcome Targets/Trends*

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total annual capital investment (non-retail):</li> </ul>                         | \$265m                 | \$105m                  | \$327m                 | \$105m                  | \$105m                  |
| <ul> <li>New businesses (non-retail)</li> </ul>   | \$209m                 | \$80m                   | \$293m                 | \$80m                   | \$80m                   |
| <ul> <li>Existing businesses (non-retail)</li> </ul>                                      | \$56m                  | \$25m                   | \$34m                  | \$25m                   | \$25m                   |
| <ul> <li>Total capital investment:</li> </ul>   | \$265m                 | \$105m                  | \$325m                 | \$105m                  | \$105m                  |
| <ul> <li>New businesses (non-retail; large projects removed)</li> </ul>                   | \$34m                  | \$80m                   | \$41m                  | \$80m                   | \$80m                   |
| • Existing businesses (non-retail; large projects removed)                                | \$56m                  | \$25m                   | \$33m                  | \$25m                   | \$25m                   |
| <ul> <li>Targeted businesses added or expanded</li> </ul>                                 | 19                     | 20                      | 13                     | 20                      | 20                      |
| <ul> <li>Total jobs announced (non-retail):</li> </ul>                                    | 1,173                  | 1,110                   | 468                    | 1,110                   | 1,110                   |
| <ul> <li>New businesses (non-retail)</li> </ul>   | 843                    | 850                     | 298                    | 850                     | 850                     |
| <ul> <li>Existing businesses expansion (non-retail)</li> </ul>                            | 330                    | 260                     | 170                    | 260                     | 260                     |
| <ul> <li>Average weekly wage per employee (non-retail)</li> </ul>                         | \$816                  | \$850                   | \$816                  | \$861                   | \$861                   |
| <ul> <li># of construction projects started serving economic development needs</li> </ul> | _                      | _                       | 1                      | _                       | 2                       |

#### Activities/Service Level Trends Table

#### **1. Investment Attraction Marketing**

Increase awareness of Prince William County's advantages as a business location, identify and pursue target market opportunities, develop relationships with investors, and package prospect proposals resulting in the attraction of new, and the expansion of existing businesses.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$978,382              | \$1,013,101             | \$915,182              | \$964,817               | \$920,206               |  |
| <ul><li>Target missions/trade shows/special events attended</li><li>Prospect visits hosted</li></ul> | 59<br>85               | 35<br>85                | 63<br>109              | 35<br>85                | 35<br>85                |  |





# **Budget Summary - Existing Business**

| Total Annual Budget |    |         |
|---------------------|----|---------|
| FY 2010 Adopted     | \$ | 567,840 |
| FY 2011 Adopted     | \$ | 576,571 |
| Dollar Change       | \$ | 8,731   |
| Percent Change      |    | 1.54%   |

#### Activities/Service Level Trends Table

#### 1. Existing Business Outreach/Expansion

Build and maintain relationships with targeted industries/businesses to retain and expand investments and jobs.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                                   | \$306,766              | \$314,011               | \$306,109              | \$314,479               | \$326,144               |
| <ul> <li>Assisting existing business through consultation, visitation</li> </ul> | ns                     |                         |                        |                         |                         |
| issue(s) resolution and information dissemination                                | 202                    | 200                     | 216                    | 200                     | 200                     |
| <ul> <li>Assist local companies with expansion projects</li> </ul>               | 14                     |                         | 13                     | 7                       | 7                       |
| <ul> <li>Update/distribute/online visit - Doing Business in Prince</li> </ul>    |                        |                         |                        |                         |                         |
| William County   | 10,000                 |                         | N/R                    | 10,000                  | 1,000                   |
| <ul> <li>Update/distribute/online visit - Business Directory</li> </ul>          | 8,000                  | —                       | 4,000                  | 8,000                   | 4,000                   |

#### 2. Web Site Marketing and Outreach, Public Relations and Special Events

Inform businesses, allies and the public of community advantages of locating business, expanding a business, and economic development progress.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$243,986              | \$252,879               | \$228,369              | \$253,361               | \$250,427               |
| <ul> <li>Newsletters created and distributed</li> <li>Presentations to community groups</li> <li>Special events hosted/co-sponsored</li> <li>Print and electronic ads placed</li> </ul> | 17,024<br>13<br>       | 15,000<br>15<br>—       | 18,926<br>25<br>—      | 15,000<br>15<br>        | 4,000<br>15<br>3<br>10  |





# **Budget Summary - Market Research**

| Total Annual Budget |    |         |  |  |  |  |  |
|---------------------|----|---------|--|--|--|--|--|
| FY 2010 Adopted     | \$ | 314,396 |  |  |  |  |  |
| FY 2011 Adopted     | \$ | 328,136 |  |  |  |  |  |
| Dollar Change       | \$ | 13,740  |  |  |  |  |  |
| Percent Change      |    | 4.37%   |  |  |  |  |  |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 2.95      |
| FY 2011 FTE Positions | 2.95      |
| FTE Position Change   | 0.00      |
|                       |           |

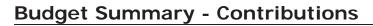
#### Activities/Service Level Trends Table

#### 1. Business Location and Expansion Research

Provides research and analysis services to support business location and expansion projects, strategic issue analysis, and economic analysis.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$396,575              | \$374,021               | \$323,772              | \$314,396               | \$328,136               |
| <ul><li>Site and building inventory maintained and updated</li><li>Industry and market analysis studies</li><li>Local and regional economic indicator reports</li></ul> | 26<br>                 | 15<br>                  | 87<br>                 | 15<br>                  | 4<br>4<br>4             |





| Total Annual Budget |    |         | Number of FTE Posi    | tions |
|---------------------|----|---------|-----------------------|-------|
| FY 2010 Adopted     | \$ | 245,000 | FY 2010 FTE Positions | 0.00  |
| FY 2011 Adopted     | \$ | 245,000 | FY 2011 FTE Positions | 0.00  |
| Dollar Change       | \$ | -       | FTE Position Change   | 0.00  |
| Percent Change      |    | 0.00%   |                       |       |

#### Activities/Service Level Trends Table

#### 1. Contributions to Flory Small Business Center

The Flory Small Business Center helps businesses by providing counseling, information services, library services and materials, and educational conferences to entrepreneurs and small and emerging businesses.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$230,000              | \$230,000               | \$230,000              | \$220,000               | \$220,000               |
| <ul> <li>Long-term counseling cases</li> </ul>   | 100                    | 120                     | 103                    | 120                     | 120                     |
| <ul> <li>Short-term counseling cases</li> </ul>  | 44                     | 30                      | 40                     | 30                      | 30                      |
| <ul> <li>Jobs created</li> </ul>   | 220                    | 150                     | 168                    | 120                     | 100                     |
| <ul> <li>Jobs saved/retained</li> </ul>  | 22                     | 160                     | 212                    | 160                     | 180                     |
| <ul> <li>Jobs stabilized</li> </ul>  | 942                    | 900                     | 376                    | 500                     | 350                     |
| <ul> <li>Increased sales</li> </ul>  | \$0.83m                | \$5m                    | \$6.5m                 | \$3m                    | \$3m                    |
| <ul> <li>Capital investments</li> </ul>  | \$19.4m                | \$10m                   | \$7.5m                 | \$7m                    | \$3.5m                  |
| <ul> <li>Training sessions</li> </ul>  | 10                     | 12                      | 18                     | 16                      | 18                      |
| <ul> <li>Training attendees</li> </ul>   | 347                    | 270                     | 527                    | 400                     | 300                     |
| <ul> <li>Press releases</li> </ul>   | 12                     | 12                      | 12                     | 12                      | 18                      |
| <ul> <li>Existing/potential County businesses assisted by<br/>Flory Business Development Center</li> </ul> | 144                    | 150                     | 143                    | 150                     | 150                     |

#### 2. Contributions to Greater Washington Initiative

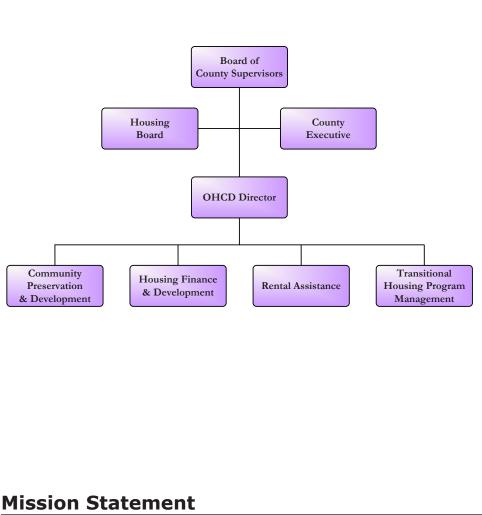
Data provided by Greater Washington Initiative.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$25,000      | \$25,000       | \$25,000      | \$25,000       | \$25,000       |
| <ul><li>Special marketing events</li><li>New projects identified</li><li>Site selection proposals</li></ul> | 11            | 12             | 20            | 12             | 20             |
|   | 13            | 100            | 13            | 30             | 13             |
|   | 11            | 130            | 10            | 20             | 10             |

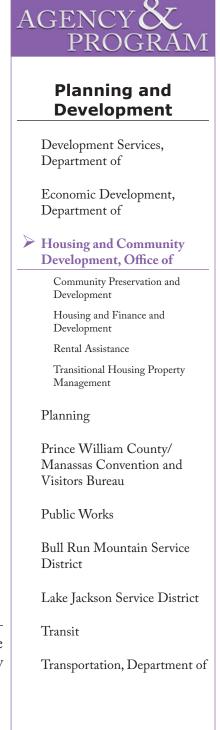




# **Office of Housing and Community Development**



#### To develop and assist with affordable housing opportunities and improve neighborhood services for low and moderate-income area residents by leveraging available federal, state and local resources.







#### Office of Housing and Community Development Expenditure and Revenue Summary

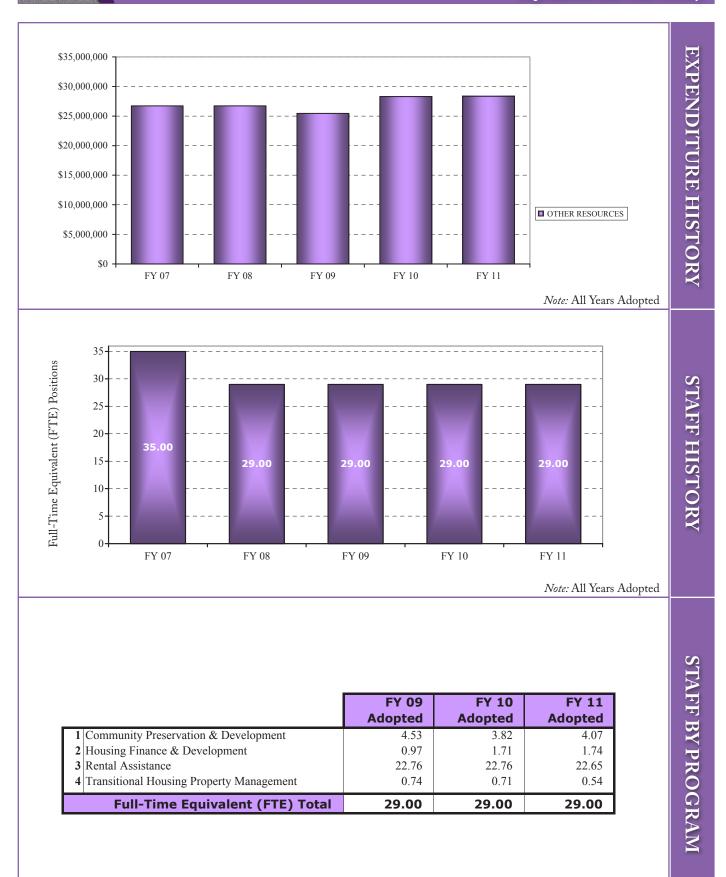
# EXPENDITURE AND REVENUE SUMMARY



|  |              |              |              |              | % Change  |
|--|--------------|--------------|--------------|--------------|-----------|
|  | FY 09        | FY 09        | FY 10        | FY 11        | Adopt 10/ |
| A. Expenditure by Program                  | Approp       | Actual       | Adopted      | Adopted      | Adopt 11  |
| 1 Community Preservation & Development     | \$4,130,696  | \$2,778,005  | \$2,006,411  | \$2,108,503  | 5.09%     |
| 2 Housing Finance & Development            | \$1,973,511  | \$766,661    | \$2,173,113  | \$1,419,290  | -34.69%   |
| 3 Rental Assistance                        | \$23,013,021 | \$22,969,271 | \$23,895,881 | \$24,607,993 | 2.98%     |
| 4 Transitional Housing Property Management | \$380,252    | \$362,078    | \$217,715    | \$216,105    | -0.74%    |
| Total Expenditures                         | \$29,497,480 | \$26,876,015 | \$28,293,120 | \$28,351,891 | 0.21%     |
| B. Expenditure by Classification           |              |              |              |              |           |
| 1 Personal Services                        | \$1,701,805  | \$1,684,365  | \$1,737,332  | \$1,851,939  | 6.60%     |
| 2 Fringe Benefits                          | \$492,574    | \$506,625    | \$536,669    | \$566,809    | 5.62%     |
| 3 Contractual Services                     | \$3,459,409  | \$2,126,113  | \$1,645,548  | \$1,263,582  | -23.21%   |
| 4 Internal Services                        | \$180,558    | \$179,376    | \$148,077    | \$146,440    | -1.11%    |
| 5 Other Services                           | \$23,580,292 | \$22,298,468 | \$24,138,739 | \$24,419,154 | 1.16%     |
| 6 Leases & Rentals                         | \$17,082     | \$15,309     | \$20,995     | \$32,378     | 54.22%    |
| 7 Transfers Out                            | \$65,760     | \$65,759     | \$65,760     | \$71,589     | 8.86%     |
| Total Expenditures                         | \$29,497,480 | \$26,876,015 | \$28,293,120 | \$28,351,891 | 0.21%     |
| C. Funding Sources                         |              |              |              |              |           |
| 1 Revenue from Use of Money & Prop         | \$0          | \$234,785    | \$0          | \$0          | 0.00%     |
| 2 Charges for Services                     | \$1,666,690  | \$406,366    | \$1,686,190  | \$867,190    | -48.57%   |
| 3 Miscellaneous Revenue                    | \$0          | \$0          | \$10,000     | \$10,000     |           |
| 4 Revenue From Commonwealth                | \$12,415     | \$12,415     | \$12,415     | \$49,366     | 297.63%   |
| 5 Revenue From Federal Government          | \$23,788,954 | \$23,123,812 | \$26,573,433 | \$27,414,253 | 3.16%     |
| 6 Transfers In                             | \$267,012    | \$267,012    | \$11,082     | \$11,082     | 0.00%     |
| Total Designated Funding Sources           | \$25,735,071 | \$24,044,390 | \$28,293,120 | \$28,351,891 | 0.21%     |
| Net General Tax Support                    | \$3,762,409  | \$2,831,625  | \$0          | \$0          | 0.00%     |



#### Office of Housing and Community Development Expenditure and Staff History





#### Office of Housing and Community Development Major Issues

# I. Major Issues

- A. Program Adjustments for FY 11 The base budget for all Housing and Community Development programs are based upon the previous fiscal year's budget. As Housing's funding is generated from Federal and State Grants, the actual funding operates on a different cycle than the County's budget process. The following adjustments from the FY 11 base to the FY 11 Adopted Budget occurred within Housing:
  - The Rental Assistance Program received an award from the Department of Housing and Urban Development (HUD) increasing the Housing Choice Voucher (HCV) Program Annual Contribution Contract. This program also received notice that the HCV Administrative Rate per voucher under lease would receive an increase.
  - The Housing Finance and Development Program made adjustments to reduce expected program income to more accurately reflect current housing market conditions within Prince William.

# **II. Budget Adjustments**

#### A. Compensation Adjustments

| Total Cost -               | \$18,748 |
|----------------------------|----------|
| Supporting Revenue -       | \$18,748 |
| Total PWC Cost -           | \$O      |
| Additional FTE Positions - | 0.00     |

1. Description - Compensation adjustments totaling \$18,748 are made to support a 7.61% Health Insurance rate increase, a 5% Retiree Health increase, a decrease in the Money Purchase Plan 401(a) rate from 0.5% of salary to 0.0%, a 1.46% Virginia Retirement System increase and a 0.49% Group Life insurance decrease. Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.



# **Budget Summary - Community Preservation and Development**

| Total Annual Budget |    |           |  |  |  |  |  |  |
|---------------------|----|-----------|--|--|--|--|--|--|
| FY 2010 Adopted     | \$ | 2,006,411 |  |  |  |  |  |  |
| FY 2011 Adopted     | \$ | 2,108,503 |  |  |  |  |  |  |
| Dollar Change       | \$ | 102,092   |  |  |  |  |  |  |
| Percent Change      |    | 5.09%     |  |  |  |  |  |  |

| Number of FTE 1       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 3.82      |
| FY 2011 FTE Positions | 4.07      |
| FTE Position Change   | 0.25      |
|                       |           |

# Outcome Targets/Trends

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Citizen satisfaction with efforts to prevent neighborhood deterioration</li> </ul>                    | 68.6%         | 66%            | 72.1%         | 67.8%          | 67.8%          |
| <ul><li>Homeless rate per 1,000 population</li><li>Families assisted by OHCD with low-income housing</li></ul> | 1.42          | 1.70           | 1.63          | 1.42           | 1.65           |
|  | 3,163         | 2,501          | 3,062         | 3,074          | 3,062          |

# Activities/Service Level Trends Table

#### 1. Housing Rehabilitation

OHCD uses a major portion of the County's annual allocation of federal Community Development Block Grant (CDBG) funds to fully rehabilitate substandard houses owned and occupied by low and moderate-income households. Priority for rehabilitation services is given to the elderly, disabled and extremely low-income households.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$904,467     | \$1,221,165    | \$2,212,734   | \$1,126,527    | \$1,494,150    |
| <ul><li>Substandard single-family housing units rehabilitated</li><li>Average cost of rehabilitating a substandard</li></ul> | 15            | 9              | 17            | 15             | 17             |
| single-family housing unit   | \$51,981      | \$54,330       | \$57,982      | \$51,981       | \$57,982       |
| Customer satisfaction survey with rehabilitation services  | 93%           | 75%            | 99%           | 93%            | 99%            |





### 2. Community Improvement and Housing Supportive Services

OHCD sets aside a portion of its CDBG funds to assist area non-profit organizations, local towns and other County agencies to provide direct housing and related services to eligible households. Such services may take the form of homeless shelters, food pantries, group homes and/or counseling services. The funds for these services are competitively awarded to the various agencies each year.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| Total Activity Annual Cost  | \$1,114,610            | \$563,464               | \$565,271              | \$879,884               | \$614,353               |
| <ul> <li>Persons provided with housing and other related services - CDBG</li> </ul> | 1,159                  | 1,200                   | 1,131                  | 1,159                   | 1,131                   |
| Persons provided with housing and other related services - ESG                      | 1,691                  | 1,560                   | 1,554                  | 1,691                   | 1,554                   |
| Community agencies funded to provide housing and related services                   | 7                      | 7                       | 7                      | 7                       | 7                       |
| Community improvement projects managed  | 14                     | 14                      | 13                     | 14                      | 13                      |
| Non-County improvement projects managed   | 6                      | 6                       | 6                      | 6                       | 6                       |



# **Budget Summary - Housing Finance and Development**

| Total Annual Budget |    |           |  |  |  |  |  |
|---------------------|----|-----------|--|--|--|--|--|
| FY 2010 Adopted     | \$ | 2,173,113 |  |  |  |  |  |
| FY 2011 Adopted     | \$ | 1,419,290 |  |  |  |  |  |
| Dollar Change       | \$ | (753,823) |  |  |  |  |  |
| Percent Change      |    | -34.69%   |  |  |  |  |  |

| Number of FTE 1       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 1.71      |
| FY 2011 FTE Positions | 1.74      |
| FTE Position Change   | 0.03      |
|                       |           |

# Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Portion of eligible renter households assisted to<br/>become first-time homebuyers</li> <li>Equilibre quicted by OLIOD with</li> </ul> | .34%                   | .20%                    | .13%                   | .13%                    | .13%                    |
| <ul> <li>Families assisted by OHCD with<br/>low-income housing</li> </ul>   | 3,163                  | 2,501                   | 3,062                  | 3,074                   | 3,062                   |

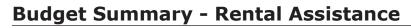
# Activities/Service Level Trends Table

#### **1.** Homeownership Assistance

OHCD uses a major portion of the County's annual allocation of federal HOME funds to provide down payment and closing financial assistance to eligible renter households to achieve homeownership. These HOME funds are also used to generate additional private mortgage financing and state funds to assist eligible first-time homebuyers.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,628,468            | \$2,171,109             | \$766,661              | \$2,173,113             | \$1,419,290             |
| <ul> <li>Families assisted to become first-time homebuyers</li> <li>Federal and State funds used to assist</li> </ul> | 19                     | 6                       | 6                      | 7                       | 8                       |
| eligible households to become first-time homebuyers   | \$4.2m                 | \$1.8m                  | \$1.36m                | \$1.5m                  | \$1m                    |
| <ul> <li>Private mortgage financing generated<br/>on behalf of first-time homebuyers</li> </ul>                       | \$170,000              | \$360,000               | 0                      | \$170,000               | 0                       |
| Portion of families signing a contract that<br>successfully purchase a home   | 100%                   | 86%                     | 100%                   | 86%                     | 86%                     |
| Average amount of Federal and State<br>funds used per first-time homebuyer assisted                                   | \$221,490              | \$279,952               | \$227,080              | \$223,218               | \$230,562               |
| Applications submitted for Federal and State<br>housing funds   | 9                      | 4                       | 6                      | 7                       | 4                       |
| Customer satisfaction with Homeownership<br>Assistance Program Services   | 97%                    | 90%                     | 91%                    | 90%                     | 90%                     |





| Total Annual Budget |    |            | Number of FTE Po      | sitions |
|---------------------|----|------------|-----------------------|---------|
| FY 2010 Adopted     | \$ | 23,895,881 | FY 2010 FTE Positions | 22.76   |
| FY 2011 Adopted     | \$ | 24,607,993 | FY 2011 FTE Positions | 22.65   |
| Dollar Change       | \$ | 712,112    | FTE Position Change   | -0.11   |
| Percent Change      |    | 2.98%      |                       |         |

# *Outcome Targets/Trends*

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Portion of eligible elderly and disabled persons in<br/>Housing Choice Voucher Program provided with</li> </ul> |                        |                         |                        |                         |                         |
| rental assistance  | 32%                    | 33%                     | 31%                    | 33%                     | 33%                     |
| <ul> <li>Portion of FSS families who successfully meet program</li> </ul>  |                        |                         |                        |                         |                         |
| goals  | 96%                    | 80%                     | 82%                    | 80%                     | 80%                     |
| <ul> <li>Families assisted by OHCD with low-income housing</li> </ul>  | 3,163                  | 2,501                   | 3,062                  | 3,074                   | 3,062                   |

# Activities/Service Level Trends Table

#### 1. Housing Assistance Program Payments

OHCD operates the federally-funded Housing Choice Voucher (HCV) Rental Assistance Program to serve low-income County households. Eligible households are provided monthly financial support through direct rent payments to their landlords. Some participating households also receive special counseling and case management services to expedite their graduation from public assistance.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$17,167,468           | \$19,116,139            | \$21,149,150           | \$22,023,881            | \$22,693,836            |
| <ul><li>Families provided with rental assistance</li><li>Rental income paid to local property owners on</li></ul> | 2,077                  | 2,000                   | 2,103                  | 2,000                   | 2,000                   |
| behalf of families  | \$16.5m                | \$22.1m                 | \$21.1m                | \$19.9m                 | \$21.1m                 |
| <ul> <li>Families assisted under tenant assistance program</li> </ul>   | 19                     | 30                      | 28                     | 20                      | 20                      |
| <ul> <li>Participants in FSS program</li> </ul>   | 70                     | 100                     | 48                     | 50                      | 50                      |
| • Local lease rate for allocated certificates and vouchers  | 85%                    | 98%                     | 97%                    | 95%                     | 96%                     |





#### 2. Housing Assistance Program Administration

The Prince William County's OHCD program locally administers the Housing Choice Voucher Program. Administrative responsibilities include determining program eligibility, investigating program compliance and instances of fraud, inspecting program units for compliance, and ensure program compliance with HUD regulations.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,244,234            | \$1,894,477             | \$1,820,120            | \$1,872,000             | \$1,914,157             |
| <ul><li>Average program management cost per family assisted</li><li>Annual HCV Program Performance Evaluation Score</li></ul> | \$866                  | \$553                   | \$865                  | \$900                   | \$950                   |
| from HUD  | 86%                    | 95%                     | 97%                    | 95%                     | 95%                     |





| Total Ann       | ual Bu | dget    |
|-----------------|--------|---------|
| FY 2010 Adopted | \$     | 217,715 |
| FY 2011 Adopted | \$     | 216,105 |
| Dollar Change   | \$     | (1,610) |
| Percent Change  |        | -0.74%  |

| Number of FTE Positions |       |  |  |  |  |
|-------------------------|-------|--|--|--|--|
| FY 2010 FTE Positions   | 0.71  |  |  |  |  |
| FY 2011 FTE Positions   | 0.54  |  |  |  |  |
| FTE Position Change     | -0.17 |  |  |  |  |
|                         |       |  |  |  |  |

### *Outcome Targets/Trends*

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Homeless rate per 1,000 population</li> </ul>   | 1.42                   | 1.70                    | 1.63                   | 1.42                    | 1.65                    |  |
| <ul> <li>Families successfully completing the program and<br/>moving to permanent housing</li> </ul> | 100%                   | 80%                     | 100%                   | 100%                    | 80%                     |  |
| <ul> <li>Families assisted by OHCD with low-income housing</li> </ul>                                | 3,163                  | 2,501                   | 3,062                  | 3,074                   | 3,062                   |  |

# Activities/Service Level Trends Table

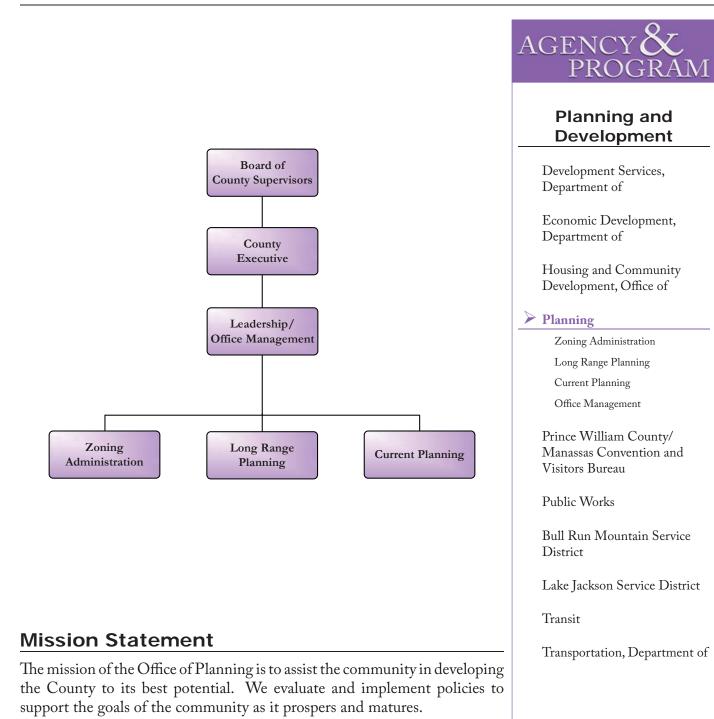
#### 1. Manage Transitional Housing at Dawson Beach

OHCD maintains and operates nine units of housing given to the County by the federal government. These units are used to house eligible homeless families to transition from homelessness to permanent housing through extensive counseling and case management. Participating households contribute a portion of their income toward the operating costs of the program.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$200,878              | \$486,929               | \$362,078              | \$217,715               | \$216,105               |
| <ul> <li>Homeless families served</li> </ul>  | 12                     | 11                      | 13                     | 10                      | 9                       |
| <ul> <li>Transitional housing units leased</li> </ul>   | 90%                    | 91%                     | 92%                    | 90%                     | 90%                     |
| <ul><li>Portion of monthly rents collected</li><li>Average maintenance and operating cost per</li></ul> | 99%                    | 95%                     | 94%                    | 95%                     | 94%                     |
| family served   | \$7,448                | \$16,207                | \$27,852               | \$9,384                 | \$24,012                |



# Planning



LOCATOR

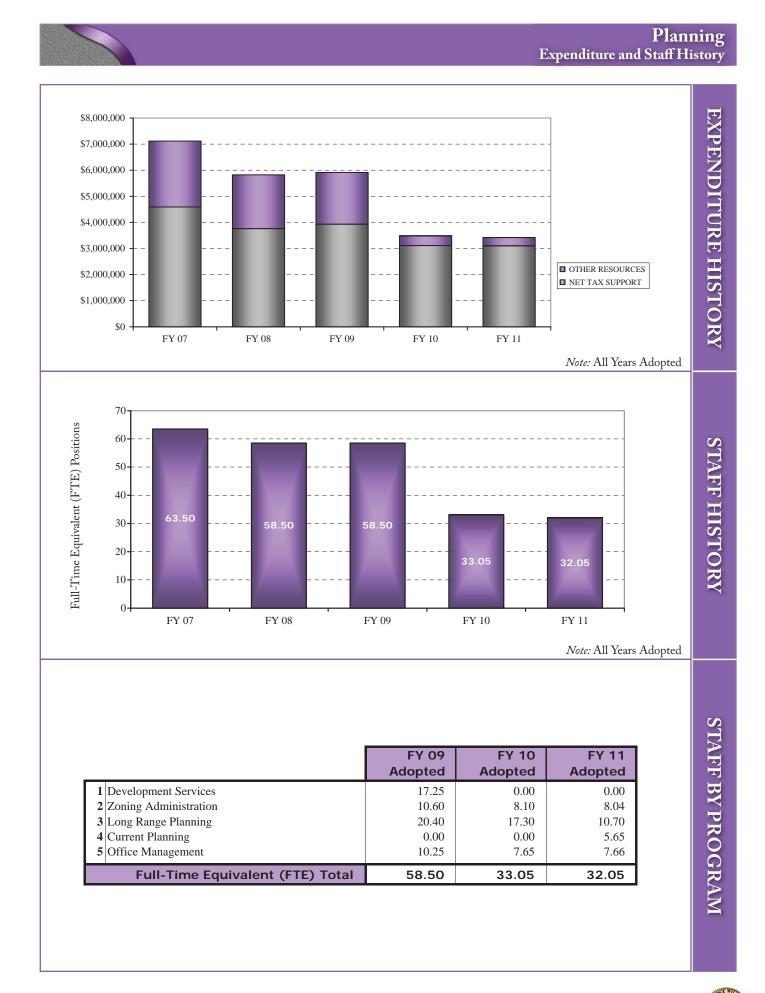


# EXPENDITURE AND REVENUE SUMMARY



|   | 1                     | 1                     | 1           |             | % Change  |
|---|-----------------------|-----------------------|-------------|-------------|-----------|
|   | FY 09                 | FY 09                 | FY 10       | FY 11       | Adopt 10/ |
| A. Expenditure by Program                       | Approp                | Actual                | Adopted     | Adopted     | Adopt 11  |
| 1 Zoning Administration                         | \$836,020             | \$794,738             | \$712,492   | \$733,625   | 2.97%     |
| 2 Long Range Planning                           | \$2,778,179           | \$2,327,634           | \$1,666,119 | \$992,617   | -40.42%   |
| 3 Current Planning                              |                       |                       |             | \$591,431   |           |
| 4 Office Management                             | \$1,411,758           | \$1,375,959           | \$1,107,435 | \$1,099,599 | -0.71%    |
|   |                       |                       |             |             |           |
| Total Expenditures                              | \$5,025,957           | \$4,498,332           | \$3,486,046 | \$3,417,271 | -1.97%    |
|   |                       |                       |             |             |           |
| B. Expenditure by Classification                | ¢0 5 (5 007           | ¢2,250,221            | \$2,005,515 | ¢2.017.007  | 2 700/    |
| 1 Personal Services                             | \$2,565,887           | \$2,350,321           | \$2,095,515 | \$2,017,907 | -3.70%    |
| 2 Fringe Benefits                               | \$789,173             | \$718,696             | \$629,814   | \$677,389   | 7.55%     |
| 3 Contractual Services                          | \$286,869             | \$63,279              | \$33,981    | \$33,981    | 0.00%     |
| 4 Internal Services                             | \$238,250             | \$277,747             | \$137,555   | \$120,912   | -12.10%   |
| 5 Other Services                                | \$704,071             | \$659,986             | \$553,144   | \$531,044   | -4.00%    |
| 6 Leases & Rentals                              | \$29,410              | \$16,004              | \$36,038    | \$36,038    | 0.00%     |
| 7 Transfers                                     | \$412,298             | \$412,298             | \$0         | \$0         | —         |
| Total Expenditures                              | \$5,025,957           | \$4,498,332           | \$3,486,046 | \$3,417,271 | -1.97%    |
|   |                       |                       |             |             |           |
| C. Funding Sources                              |                       | 1                     |             |             |           |
| 1 Permits, Privilege Fees & Regulatory Licenses | \$436,117             | \$272,005             | \$211,343   | \$411,000   | 94.47%    |
| 2 Charges for Services                          | \$35,400              | \$32,287              | \$36,347    | \$36,347    | 0.00%     |
| 3 Miscellaneous Revenue                         | \$63,613              | \$750                 | \$150       | \$150       | 0.00%     |
| 4 Revenue from Commonwealth                     | \$140,388             | \$140,388             | \$0         | \$0         |           |
| 5 Revenue from Federal Government               | \$79,105              | \$79,105              | \$57,695    | \$57,695    | 0.00%     |
| 6 Transfers In                                  | \$873,962             | \$873,962             | \$1,066,000 | \$1,228,478 | 15.24%    |
| Total Designated Funding Sources                | \$1,628,585           | \$1,398,497           | \$1,371,535 | \$1,733,670 | 26.40%    |
| 20m 200ghuteu ruhung bourees                    | <i><i><i></i></i></i> | <i><i><i></i></i></i> | \$1,571,555 | \$1,700,070 | 20.1070   |
| Contribution To/(From) Reserves &               | (\$226,050)           | (\$225,632)           | \$25,913    | \$408,614   | 1476.87%  |
| Retained Earnings                               | (\$220,050)           | (\$225,052)           | \$25,913    | \$408,014   | 14/0.8/%  |
| Net General Tax Support                         | \$3,725,978           | \$3,494,835           | \$3,113,329 | \$3,107,225 | -0.20%    |
| Net General Tax Support                         | \$5,125,918           | \$3,494,033           | \$5,115,529 | \$5,107,225 | -0.20%    |







# I. Major Issues

- A. Reduction of Stafford Airport funding -This reduction decreases Planning's FY 11 budget by \$24,600. A one-time increase of funding for the Stafford Airport was approved in the FY 10 Budget. With the reduction, the FY 11 contribution for the Stafford Airport is \$58,000.
- **B.** Seat Management Distribution Funding to augment agency seat management costs previously budgeted in Non-Departmental/Unclassified Administrative has been reallocated to agency budgets to account for the actual expenditures incurred by each County activity. This realignment of funds decreased Planning's FY 11 budget by \$16,643.
- C. Merge Fiscal Management activity with Leadership and Management activity - The expenditures associated with the Fiscal Management activity have been combined with the Leadership and Management activity in Office Management program. The combination focuses the resources of Planning in the Office Management program. Shifting these resources has no fiscal impact.
- **D. Shift Current Planning Activity to New Program** - The Current Planning activity is shifted out of the Long Range Planning program to a new Current Planning program. The expenditures and performance measures remain the same in the new program. This resource shift has no fiscal impact.

# II. Budget Adjustments

#### A. Compensation Adjustments

| Total Cost -               | \$24,532 |
|----------------------------|----------|
| Supporting Revenue -       | \$10,811 |
| Total PWC Cost -           | \$13,721 |
| Additional FTE Positions - | 0.00     |

1. Description - Compensation adjustments totaling \$24,532 are made to support a 7.61% Health Insurance rate increase, a 5% Retiree Health increase, a decrease in the Money Purchase Plan 401(a) rate from 0.5% of salary to 0.0%, a 1.46% Virginia Retirement System increase and a 0.49% Group Life insurance decrease.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

#### **B.** Budget Savings

#### 1. Fund Proffer Administration with Proffer Interest

| Expenditure Savings - | \$O       |
|-----------------------|-----------|
| Budget Shift -        | \$O       |
| Supporting Revenue -  | \$200,000 |
| PWC Savings -         | \$200,000 |
| FTE Positions -       | 0.00      |

a. Category

- Addition
   Base Reduction
   Fees/Revenue Increase
   Five-Year Plan Reduction
   Resource Shifts
   State Cuts
- **b.Description** Management of the County proffer system includes three staff positions (Zoning Administrator, Proffer Administrator and Accounting Services Coordinator II). Their responsibilities include proffer analysis and interpretation, ensuring collection of appropriate monetary proffers, ensuring appropriate distribution of monetary proffers, and projecting the collection of monetary proffers to maintain compliance with all State requirements regarding proffers.

This revenue increase will fund 56% (\$190,442) of the total salaries for these positions and fund a total of \$5,681 for seat management and support costs. The revenue increase will reduce the need for general fund support for proffer administration. The supporting revenue will be interest generated on cash proffers that have not been budgeted and appropriated to specific projects. Use of the interest is not restricted and can be used to fund the administration of the proffers.

- **c.Service Level Impacts** This additional revenue has no impact on Service Levels. All Service Levels related to proffer administration remain unchanged.
- **d.Five-Year Plan Impacts** The use of the proffer interest to support proffer administration will continue throughout the Five-Year Plan.





### 2. Eliminate Planner III Position

| Expenditure Savings - | \$76,564 |
|-----------------------|----------|
| Budget Shift -        | \$O      |
| Supporting Revenue -  | \$O      |
| PWC Savings -         | \$76,564 |
| FTE Positions -       | 1.00     |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This reduction would eliminate a vacant Planner III position assigned to the Comprehensive Plan Maintenance & Update activity.
- **c. Service Level Impacts** This reduction will shift the Comprehensive Plan amendment workload to other staff in the Comprehensive Plan Maintenance & Update activity. In addition, this reduction will increase the amount of time that would be needed to process specialized planning studies (such as the multi-modal and pedestrian plans) requested by the BOCS. This reduction will limit the scope or quality of any particular special project, especially if required to maintain the same completion time frame.

The following performance measures will be impacted by this reduction:

- Average time in months for Comprehensive Plan Amendment review:
   FY 11 Base | 10
   FY 11 Adopted | 14
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.

## 3. Reduction of General Fund Support to BRAC Coordinator

| Expenditure Savings - | \$16,336 |
|-----------------------|----------|
| Budget Shift -        | \$O      |
| Supporting Revenue -  | \$O      |
| PWC Savings -         | \$16,336 |
| FTE Positions -       | 0.00     |

### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b. Description** The County has received a federal grant, from the Department of Defense, to employ a Base Realignment and Closure (BRAC) Coordinator. The grant was first awarded in 2007. The federal support allows the County to focus resources on the impacts of BRAC relocations to Fort Belvoir and Marine Corp Base-Quantico. The BRAC Coordinator assists the Department of Economic Development in providing information to companies looking for sites in eastern Prince William County or companies seeking to build relationships with either Belvoir or Quantico.

This reduction removes an unnecessary general fund budgeted amount that was placed in the budget to balance the full year cost of the position. The grant period and the County's fiscal year are not concurrent. The grant period runs from January to December.

The total cost of the BRAC Coordinator position is covered by the grant, only \$2,500 of general fund budget remains for the BOCS membership in the Quantico/Belvoir Regional Business Alliance, a BRAC-related community group.

- **c. Service Level Impacts** This reduction has no Service Level impacts. The BRAC Coordinator position is fully supported with grant funding. If the grant is not received the position will be eliminated.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.





# **Budget Summary - Zoning Administration**

| Total Ann       | ual Bu | dget    |
|-----------------|--------|---------|
| FY 2010 Adopted | \$     | 712,492 |
| FY 2011 Adopted | \$     | 733,625 |
| Dollar Change   | \$     | 21,133  |
| Percent Change  |        | 2.97%   |

## Desired Strategic Plan Community Outcomes

- Maintain the satisfaction rate of 67.8% with the Job the County is doing in preventing neighborhoods from deteriorating and being kept safe
- Maintain rate of 93% founded Property Code Enforcement cases resolved or moved to court action within 100 days

## Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul><li>Customers satisfied with zoning administration process</li><li>Citizens satisfied with efforts to prevent neighborhood</li></ul>  | 98.5%                  | 79.8%                   | 96.9%                  | 98%                     | 98.5%                   |
| <ul> <li>Chizens satisfied with enorts to prevent heighborhood deterioration</li> <li>% of founded current year Property Code Enforcement</li> </ul>                                      | 68.6%                  | 67.8%                   | 72.1%                  | 67.8%                   | 67.8%                   |
| <ul> <li>voor founded current year i toperty code Enforcement<br/>cases resolved or moved to court action within 100 days</li> <li>Proffers disbursed towards capital projects</li> </ul> | \$11m                  | \$12m                   | 97%<br>\$21.2m         | \$7m                    | 93%<br>\$10m            |

## Activities/Service Level Trends Table

#### 1. Customer Service/Zoning Permits

Operates the zoning counter and processes zoning permits including home occupancy permits, temporary commercial permits, sign permits, and providing zoning or building permit assistance to small businesses.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$316,238              | \$343,013               | \$343,019              | \$227,143               | \$238,643               |
| <ul> <li>Zoning permits processed</li> </ul>  | 7,364                  | 10,000                  | 6,263                  | 8,000                   | 6,250                   |
| • Certificates of zoning approval issued within the same day  | 91%                    | 97%                     | 89%                    | 95%                     | 93%                     |
| <ul> <li>Sign permits completed</li> </ul>  | 566                    | 475                     | 539                    | 500                     | 400                     |
| <ul> <li>Zoning review of sign permit applications within 15 working days</li> <li>Zoning review of sign permit applications within 12</li> </ul> | 100%                   | 98%                     | 99%                    | 98%                     |                         |
| working days  |                        |                         |                        |                         | 80%                     |
| <ul> <li>Zoning review of temporary commercial activity permits</li> <li>Zoning review of temporary commercial activity</li> </ul>                | 101                    | 100                     | 122                    | 100                     | 110                     |
| <ul><li>permits within 10 working days</li><li>Percentage of zoning counter customers waiting 10</li></ul>  | 86%                    | 92%                     | 91%                    | 90%                     | 92%                     |
| minutes or less   |                        |                         |                        |                         | 72%                     |





### 2. Zoning Administration

Administers the County's zoning ordinance by processing appeals and variances to the Board of Zoning Appeals. It also assists with preparing zoning text amendments and responds to zoning and proffer verification requests.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$651,602              | \$487,314               | \$451,719              | \$485,349               | \$494,982               |  |
| <ul><li>Zoning verifications/interpretations processed</li><li>Zoning interpretations/verifications responded to</li></ul> | 239                    | 250                     | 98                     | 250                     | 100                     |  |
| within 30 calendar days  |                        | _                       | 95%                    | 81%                     | 96%                     |  |
| <ul><li>Non-conforming use (NCU) verifications</li><li>NCU verifications responded to</li></ul>                            | 153                    | 150                     | 131                    | 200                     | 150                     |  |
| within 30 calendar days  | _                      | _                       | 87%                    | 86%                     | 89%                     |  |
| <ul> <li>Proffer interpretations processed</li> </ul>  | 51                     | 65                      | 32                     | 50                      | 40                      |  |
| <ul> <li>Zoning text amendments processed</li> </ul>   | 7                      | 3                       | 1                      | 1                       | 3                       |  |
| <ul> <li>Proffers collected</li> </ul>   | \$18m                  | \$12m                   | \$12.6m                | \$12m                   | \$13m                   |  |
| <ul> <li>Delinquent proffers collected</li> </ul>  | \$396,279              | \$300,000               | \$946,960              | \$300,000               | \$300,000               |  |





# Budget Summary - Long Range Planning

| Total Annual Budget |    |           | Number of FTE Posi    | tions |
|---------------------|----|-----------|-----------------------|-------|
| FY 2010 Adopted     | \$ | 1,666,119 | FY 2010 FTE Positions | 17.   |
| FY 2011 Adopted     | \$ | 992,617   | FY 2011 FTE Positions | 10.7  |
| Dollar Change       | \$ | (673,503) | FTE Position Change   | -6.   |
| Percent Change      |    | -40.42%   |                       |       |

## Desired Strategic Plan Community Outcomes

- Increase economic development capital investment by \$420 million from the attraction of new business (non-retail) and the expansion of existing businesses (non-retail)
- Add and expand 80 targeted businesses to Prince William County
- Achieve 9.16 million passenger trips by bus, rail, and ridesharing (i.e., carpools [including slugging] and vanpools) assuming prevailing service levels. This is broken down as follows: bus 2.39 million; rail 1.43 million; and ridesharing 5.34 million
- Achieve a rate of 55% of citizens satisfied with their ease of getting around Prince William County, as measured by the annual citizen satisfaction survey
- Achieve a rate of residential fire-related deaths that is less than 2 per year
- Achieve a rate of fire injuries at 8 or fewer per 100,000 population per year
- Reach 70% of the population 90% of the time annually by attaining:
  - Fire and Rescue turnout time of <= 1 minute
  - Emergency incident response <= 4 minutes</p>
  - First engine on scene-suppressions <= 4 minutes</li>
  - Full first-alarm assignment on scene-suppression <= 8 minutes
  - Advance Life Support (ALS) Response <= 8 minutes</li>
- Maintain a Police Emergency response time of 7 minutes or less annually

## Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total annual capital investment (non-retail)</li> </ul>  | \$265m                 | \$105m                  | \$325m                 | \$105m                  | \$105m                  |
| <ul> <li>Targeted businesses added or expanded</li> </ul>   | 19                     | 20                      | 13                     | 20                      | 20                      |
| <ul> <li>Annual number of trips by all of modes of transportation<br/>(bus, rail, ridesharing) combined made by Prince William</li> </ul> |                        |                         |                        |                         |                         |
| residents   |                        |                         | 7.93m                  |                         | 8.54m                   |
| <ul> <li>Citizens satisfaction with ease of getting around</li> </ul>   |                        |                         |                        |                         |                         |
| Prince William County   | 54.6%                  | 47                      | 55.9%                  | 54.6                    | 60%                     |
| <ul> <li>Number of civilian residential fire-related deaths per year</li> </ul>   | 1                      | 0                       | 2                      | 0                       | 0                       |
| <ul> <li>Civilian fire injuries per 100,000 population</li> </ul>   | 6.4                    | <=10                    | 8.1                    | <=10                    | <=8                     |
| Fire and Rescue turnout time of <= 1 minute   |                        |                         | 41%                    |                         | 50%                     |
| Emergency incident response <= 4 minutes  |                        |                         | 49%                    |                         | 50%                     |
| First engine on scene-suppressions <= 4 minutes   |                        |                         | 37%                    |                         | 45%                     |
| • Full first-alarm assignment on scene-suppression  |                        |                         |                        |                         |                         |
| <= 8 minutes  |                        |                         | 31%                    |                         | 35%                     |
| Advance Life Support (ALS) Response <= 8 minutes  |                        |                         | 78%                    |                         | 84%                     |
| <ul> <li>Average emergency response time</li> </ul>   | 5.3                    | 6.5                     | 5.1                    | 6.5                     | 6.5                     |
| <ul> <li>Citizen satisfaction with the visual appearance of</li> </ul>  |                        |                         |                        |                         |                         |
| new development   | 84.5%                  | 80%                     | 88.1%                  | 86%                     | 86%                     |
| Citizens satisfied with community input opportunities   | 75%                    | 68%                     | 75.4%                  | 77%                     | 77%                     |
| <ul> <li>Residential units added through rezonings and SUP's</li> </ul>   | 1,128                  | 3,000                   | 699                    | 500                     | 600                     |
| <ul> <li>Nonresidential square feet processed through</li> </ul>  | ·                      |                         |                        |                         |                         |
| rezonings and SUPs  | 2.5m                   | 2.0m                    | 2.5m                   | 2.0m                    | 2.0m                    |





## Activities/Service Level Trends Table

#### 1. Comprehensive Plan Maintenance and Update

Reviews and provides case management services for comprehensive plan amendment requests to the Board of County Supervisors and processes administrative and formal public facility reviews. In addition, reviews and provides case management for planning studies, zoning text amendments, and special projects related to tourism, economic development, beautification and other planning/ program projects as identified by the Board of County Supervisors.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,380,696            | \$1,072,096             | \$1,498,245            | \$1,032,989             | \$992,617               |
| <ul> <li>Comprehensive plan amendments initiated by the Board<br/>of County Supervisors</li> </ul>  | 5                      | 5                       | 15                     | 4                       | 5                       |
| <ul> <li>Average time (in months) for CPA review</li> </ul>   | 9                      | 11                      | 11                     | 9                       | 14                      |
| <ul> <li>Administrative public facilities reviews processed</li> </ul>                              | 62                     | 90                      | 64                     | 100                     | 50                      |
| <ul> <li>Formal public facilities reviews processed</li> </ul>                                      | 10                     | 4                       | 3                      | 4                       | 3                       |
| <ul> <li>Planning studies processed</li> </ul>  | 6                      | 4                       | 4                      | 5                       | 5                       |
| <ul> <li>Average time (in calendar days) for administrative<br/>public facilities review</li> </ul> | _                      | _                       |                        |                         | 27                      |





# **Budget Summary - Current Planning**

| Total Annual Budget |    |         | Number of FTE P       | ositions |
|---------------------|----|---------|-----------------------|----------|
| FY 2010 Adopted     | \$ | -       | FY 2010 FTE Positions | 0.       |
| FY 2011 Adopted     | \$ | 591,431 | FY 2011 FTE Positions | 5.       |
| Dollar Change       | \$ | 591,431 | FTE Position Change   | 5.       |
| Percent Change      |    | 0.00%   |                       |          |

## Desired Strategic Plan Community Outcomes

- Increase economic development capital investment by \$420 million from the attraction of new business (non-retail) and the expansion of existing businesses (non-retail)
- Add and expand 80 targeted businesses to Prince William County
- Achieve 9.16 million passenger trips by bus, rail, and ridesharing (i.e., carpools [including slugging] and vanpools) assuming prevailing service levels. This is broken down as follows: bus 2.39 million; rail 1.43 million; and ridesharing 5.34 million
- Achieve a rate of 55% of citizens satisfied with their ease of getting around Prince William County, as measured by the annual citizen satisfaction survey
- Achieve a rate of residential fire-related deaths that is less than 2 per year
- Achieve a rate of fire injuries at 8 or fewer per 100,000 population per year
- Reach 70% of the population 90% of the time annually by attaining:
  - Fire and Rescue turnout time of <= 1 minute
  - Emergency incident response <= 4 minutes</p>
  - First engine on scene-suppressions <= 4 minutes</li>
  - Full first-alarm assignment on scene-suppression <= 8 minutes
  - Advance Life Support (ALS) Response <= 8 minutes</li>
- Maintain a Police Emergency response time of 7 minutes or less annually

## Outcome Targets/Trends

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total annual capital investment (non-retail)</li> </ul>   | \$265m                 | \$105m                  | \$325m                 | \$105m                  | \$105m                  |
| <ul> <li>Targeted businesses added or expanded</li> </ul>  | 19                     | 20                      | 13                     | 20                      | 20                      |
| • An annual number of trips by all of modes of transportation (bus, rail, ridesharing) combined made by Prince William |                        |                         |                        |                         |                         |
| residents  |                        |                         | 7.93m                  |                         | 8.54m                   |
| <ul> <li>Citizens satisfaction with ease of getting around</li> </ul>  |                        |                         |                        |                         |                         |
| Prince William County  | 54.6%                  | 47%                     | 55.9%                  | 54.6%                   | 60%                     |
| <ul> <li>Number of civilian residential fire-related deaths per year</li> </ul>  | 1                      | 0                       | 2                      | 0                       | 0                       |
| <ul> <li>Civilian fire injuries per 100,000 population</li> </ul>  | 6.4                    | <=10                    | 8.1                    | <=10                    | <=8                     |
| Fire and Rescue turnout time of <= 1 minute  |                        |                         | 41%                    |                         | 50%                     |
| Emergency incident response <= 4 minutes   |                        |                         | 49%                    |                         | 50%                     |
| First engine on scene-suppressions <= 4 minutes  |                        |                         | 37%                    |                         | 45%                     |
| • Full first-alarm assignment on scene-suppression   |                        |                         |                        |                         |                         |
| <= 8 minutes   |                        |                         | 31%                    |                         | 35%                     |
| <ul> <li>Advance Life Support (ALS) Response &lt;= 8 minutes</li> </ul>  |                        |                         | 78%                    |                         | 84%                     |
| <ul> <li>Average emergency response time</li> </ul>  | 5.3                    | 6.5                     | 5.1                    | 6.5                     | 6.5                     |
| Citizen satisfaction with the visual appearance of   |                        |                         |                        |                         |                         |
| new development  | 84.5%                  | 80%                     | 88.1%                  | 86%                     | 86%                     |
| Citizens satisfied with community input opportunities  | 75%                    | 68%                     | 75.4%                  | 77%                     | 77%                     |
| <ul> <li>Residential units added through rezonings and SUP's</li> </ul>  | 1,128                  | 3,000                   | 699                    | 500                     | 600                     |
| <ul> <li>Nonresidential square feet processed through</li> </ul>   | *                      | *                       |                        |                         |                         |
| rezonings and SUPs   | 2.5m                   | 2.0m                    | 2.5m                   | 2.0m                    | 2.0m                    |



## Activities/Service Level Trends Table

#### 1. Current Planning

Reviews and provides case management services for rezoning and special use permit applications from the initial application acceptance to preparing recommendations to the Planning Commission and final action by the Board of County Supervisors.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$744,196              | \$1,012,920             | \$829,391              | \$633,130               | \$591,431               |
| <ul><li>Rezoning cases accepted for review during the fiscal period</li><li>Rezoning cases acted upon by the BOCS during the</li></ul>                            | 30                     | 35                      | 25                     | 30                      | 30                      |
| fiscal period   | 39                     | 35                      | 27                     | 30                      | 30                      |
| <ul> <li>Average time (months) of rezoning cases from acceptance<br/>to board action</li> <li>Special use permits (SUP) accepted for review during the</li> </ul> | 13                     | 11                      | 14                     | 11                      | 11                      |
| fiscal period   | 49                     | 60                      | 31                     | 40                      | 40                      |
| • SUP cases acted upon by the BOCS during the fiscal period   | l 49                   | 60                      | 35                     | 40                      | 40                      |
| <ul><li>Average time (months) of SUP cases from acceptance to<br/>board action</li><li>Monetary proffers pledged</li></ul>  | 9                      | 9                       | 8                      | 8                       | 8<br>\$19.1m            |





## **Budget Summary - Office Management**

| Total Ann       | ual Bu | ıdget     |
|-----------------|--------|-----------|
| FY 2010 Adopted | \$     | 1,107,435 |
| FY 2011 Adopted | \$     | 1,099,599 |
| Dollar Change   | \$     | (7,836)   |
| Percent Change  |        | -0.71%    |

## *Outcome Targets/Trends*

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Citizens satisfaction with land use planning and</li> </ul>  |                        |                         |                        |                         |                         |
| development   | 56.4%                  | 46.2%                   | 66.5%                  | 58%                     | 66.5%                   |
| <ul> <li>Citizens satisfied with overall County government</li> </ul> | 89.4%                  | 90.15%                  | 90.6%                  | 89.4%                   | 90.6%                   |

## Activities/Service Level Trends Table

#### 1. Records Management

Responds to requests for land development documents and records associated with site plans, rezoning, special use and permitting files. These requests come from development and legal representatives, citizens, and County agencies.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$146,653     | \$155,239      | \$148,896     | \$140,469      | \$140,135      |
| <ul><li>File requests fulfilled</li><li>File requests handled within 24-hours</li></ul> | 3,047         | 6,400          | 2,963         | 3,000          | 3,000          |
|   | 99%           | 98%            | 99%           | 99%            | 99%            |

#### 2. Leadership and Management

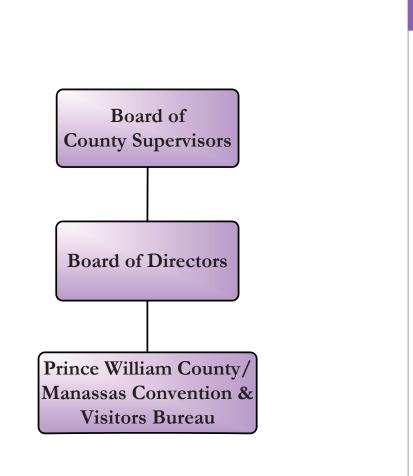
This activity provides management oversight for the Planning Office; establishes and manages department goals, objectives, activities, and evaluations; coordinates all fiscal activities (budgets, revenue tracking, purchasing, and contracting), and tracks and responds to requests for information from citizens, the development industry, and County agencies.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$1,229,755            | \$1,185,157             | \$1,017,578            | \$966,966               | \$959,463               |
| <ul><li>Percent of performance evaluations completed on time</li><li>Invoices paid</li><li>Invoices processed within 3 working days of receipt</li></ul> | 89.8%<br>2,128         | 95%<br>3,000            | 74%<br>251             | 93%<br>370              | 96%<br>300<br>80%       |





# **PWC/Manassas Convention and Visitors Bureau**



## **Mission Statement**

The mission of the Prince William County/Manassas Convention and Visitors Bureau is to market, promote and develop Prince William County and Manassas as a tourism, leisure, and corporate destination, thereby stimulating economic growth and improving the quality of life for our community's citizens, businesses and visitors.



# Planning and Development

Development Services, Department of

Economic Development, Department of

Housing and Community Development, Office of

Planning

Prince William County/ Manassas Convention and Visitors Bureau

Public Works

Bull Run Mountain Service District

Lake Jackson Service District

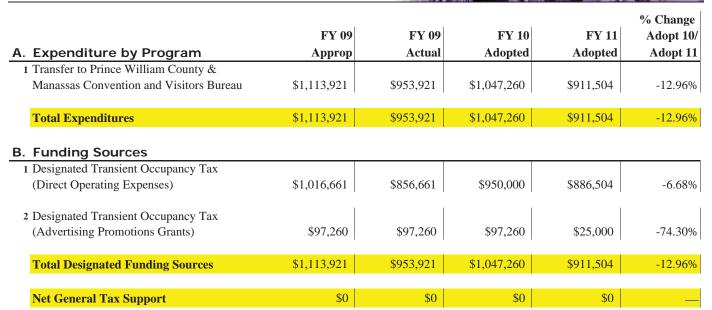
Transit

Transportation, Department of



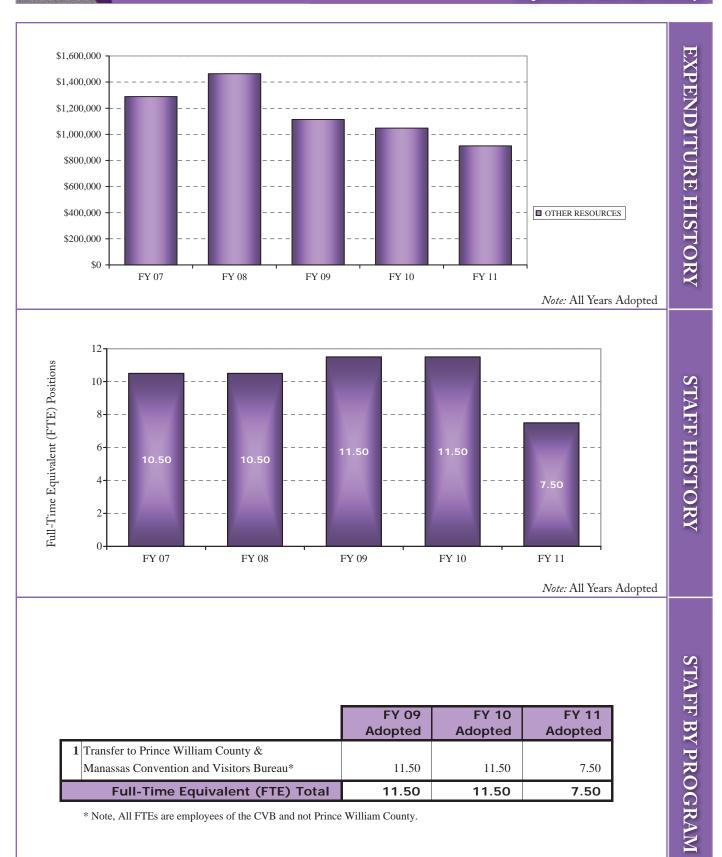


## EXPENDITURE AND REVENUE SUMMARY





1 ....





## I. Budget Adjustments

A. Convention and Visitors Bureau Operating Transfer (CVB) - An independent non-profit organization, the CVB was created by the Board of County Supervisors to promote and market Prince William County and the Manassas area as a tourism destination. The CVB is funded with transient occupancy tax revenue which is derived from a levy on hotels, motels, boarding houses, travel campgrounds and other facilities offering guest rooms rented out for continuous occupancy for fewer than thirty consecutive days.

Revenue from the transient occupancy tax is reinvested in tourism to attract and serve more visitors. The annual operating transfer to the CVB of \$886,504 is based on available transient occupancy tax revenue and the requirements of the agency's marketing plan as approved by the Board of County Supervisors. The CVB also administers \$25,000 of transient occupancy tax revenue for grants and matching funds for advertising and promotion of events in the County.

The total funding amount for the CVB for FY 11 is \$911,504. This amount is approximately 12.96% lower than the adopted FY10 budget amount transferred to CVB.

The transfer amount the CVB receives from the County is only part of the total revenue funding the operation. The CVB receives revenue from the City of Manassas. In addition, they have used an accumulated fund balance to partially support their operations over the last two fiscal years.

For further explanation of the transient occupancy tax revenue and the FY 11 allocation of the funds, refer to the Non-Departmental/Unclassified Administration, Other Budget Adjustments. In addition, the presentation slides on the right detail the CVB FY 11 Budget as presented to the Board of County Supervisors in April, 2010.









## **Budget Summary - Convention and Visitors Bureau**

| Total Annual Budget |    |           |  |  |  |  |
|---------------------|----|-----------|--|--|--|--|
| FY 2010 Adopted     | \$ | 1,047,260 |  |  |  |  |
| FY 2011 Adopted     | \$ | 911,504   |  |  |  |  |
| Dollar Change       | \$ | (135,756) |  |  |  |  |
| Percent Change      |    | -12.96%   |  |  |  |  |

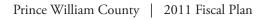
| Number of FTE         | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 11.50     |
| FY 2011 FTE Positions | 7.50      |
| FTE Position Change   | -4.00     |

## Activities/Service Level Trends Table

#### **1.** Convention and Visitors Bureau

The Prince William County/Manassas Convention and Visitors Bureau serves as the leader in marketing, promoting and developing Prince William County and Manassas as a tourism, leisure and corporate destination, thereby stimulating economic growth and improving the quality of life for our community's citizens, businesses and visitors.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                   | \$1,282,693            | \$1,113,921             | \$953,921              | \$1,047,260             | \$911,504               |
| <ul> <li>Hotel Occupancy</li> </ul>                              | 62.8%                  | _                       | 59.1%                  | _                       | 59.6%                   |
| <ul> <li>Average Daily Room Rate</li> </ul>                      | \$91.52                |                         | \$86.95                |                         | \$87.25                 |
| <ul> <li>REVPAR (Revenue per room)</li> </ul>                    | \$57.47                |                         | \$51.42                | _                       | \$51.91                 |
| <ul> <li>Inquiries</li> </ul>                                    | 26,240                 |                         | 35,613                 | _                       | 69,004                  |
| <ul> <li>Tourist Information Center Visitors</li> </ul>          | 29,029                 |                         | 29,810                 | _                       | 32,700                  |
| <ul> <li>Visitation at attractions and historic sites</li> </ul> | —                      | —                       | —                      |                         | 3.72m                   |

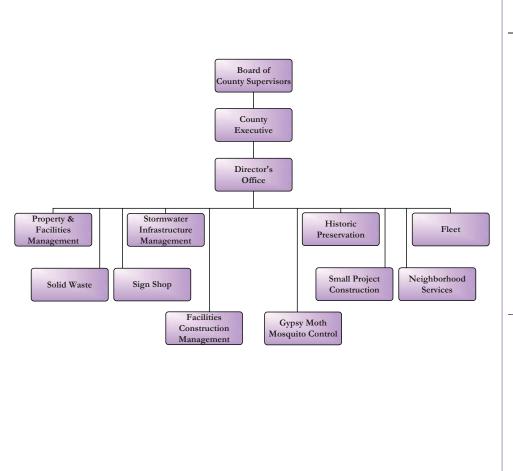








# Public Works



## **Mission Statement**

The Prince William County Department of Public Works does the right thing for the community by creating and sustaining the best environment in which to live, work and play. We protect and improve our natural and historic resources, adopt and enforce codes and regulations, and build and maintain the infrastructure needed for employees to serve our community.



## Planning and Development

Development Services, Department of

Economic Development, Department of

Housing and Community Development, Office of

Planning

Prince William County/ Manassas Convention and Visitors Bureau

#### Public Works

Director's Office

Historic Preservation

Stormwater Infrastructure Management

Fleet Management

Facilities Construction Management

Sign Shop

Small Project Construction

Gypsy Moth/Mosquito Control

Solid Waste

Property and Facilities Management

Neighborhood Services

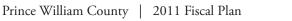
Bull Run Mountain Service District

Lake Jackson Service District

Transit

Transportation, Department of





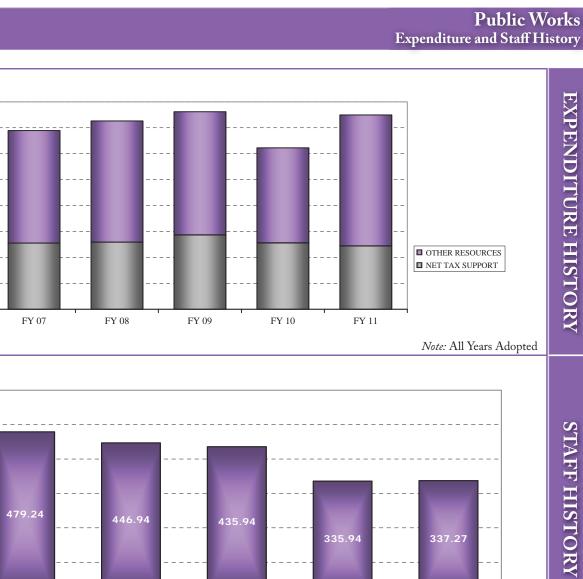


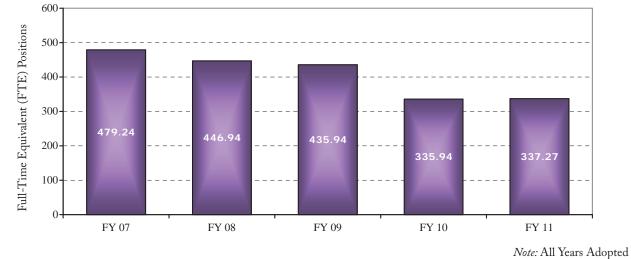
# EXPENDITURE AND REVENUE SUMMARY



|  |               |              |                     |               | % Change  |
|--|---------------|--------------|---------------------|---------------|-----------|
|  | FY 09         | FY 09        | FY 10               | FY 11         | Adopt 10/ |
| A. Expenditure by Program                      | Approp        | Actual       | Adopted             | Adopted       | Adopt 11  |
| 1 Director's Office                            | \$1,605,036   | \$1,597,208  | \$662,114           | \$649,770     | -1.86%    |
| 2 Historic Preservation                        | \$1,117,007   | \$1,077,771  | \$1,064,930         | \$1,169,359   | 9.81%     |
| 3 Stormwater Infrastructure Management         | \$11,396,521  | \$7,423,961  | \$7,887,496         | \$8,006,725   | 1.51%     |
| 4 Fleet Management                             | \$9,535,625   | \$8,669,706  | \$8,793,125         | \$8,771,744   | -0.24%    |
| 5 Building Development                         | \$3,909,806   | \$3,909,532  | \$0                 | \$0           |           |
| 6 Facilities Construction Management           | \$0           | \$924        | \$0                 | \$0           |           |
| 7 Sign Shop                                    | \$524,821     | \$455,024    | \$366,525           | \$380,728     | 3.88%     |
| 8 Small Project Construction                   | \$5,372,007   | \$3,822,282  | \$2,400,546         | \$2,190,676   | -8.74%    |
| 9 Gypsy Moth/Mosquito Control                  | \$1,257,210   | \$1,150,195  | \$1,174,388         | \$1,223,753   | 4.20%     |
| 10 Solid Waste                                 | \$22,157,783  | \$17,058,918 | \$16,569,928        | \$29,527,597  | 78.20%    |
| 11 Property and Facilities Management          | \$24,087,289  | \$21,763,043 | \$19,697,353        | \$19,534,114  | -0.83%    |
| 12 Neighborhood Services                       | \$4,447,022   | \$3,553,186  | \$3,615,914         | \$3,472,382   | -3.97%    |
|  | 1 7 7 7       |              |                     |               |           |
| Total Expenditures                             | \$85,410,125  | \$70,481,750 | \$62,232,319        | \$74,926,848  | 20.40%    |
|  |               |              |                     |               |           |
| B. Expenditure by Classification               |               |              |                     |               |           |
| 1 Personal Services                            | \$17,991,452  | \$16,622,360 | \$17,549,136        | \$17,436,764  | -0.64%    |
| 2 Fringe Benefits                              | \$6,040,008   | \$5,367,057  | \$5,759,580         | \$5,993,043   | 4.05%     |
| 3 Contractual Services                         | \$13,765,309  | \$9,496,219  | \$8,463,437         | \$8,651,276   | 2.22%     |
| 4 Internal Services                            | \$4,002,530   | \$3,541,012  | \$2,894,524         | \$2,836,806   | -1.99%    |
| 5 Other Services                               | \$15,511,718  | \$12,370,593 | \$11,959,313        | \$12,176,499  | 1.82%     |
| 6 Debt Maintenance                             | \$2,180,594   | \$572,824    | \$2,180,594         | \$2,180,594   | 0.00%     |
| 7 Depreciation                                 | \$1,072,000   | \$1,582,635  | \$1,072,000         | \$1,007,569   | -6.01%    |
| 8 Amortization                                 | \$2,427,960   | \$0          | \$1,974,475         | \$7,020,699   | 255.57%   |
| 9 Capital Outlay                               | \$4,479,184   | \$2,685,213  | \$2,752,150         | \$9,315,775   | 238.49%   |
| 10 Leases & Rentals                            | \$7,458,856   | \$6,360,704  | \$6,448,078         | \$6,256,286   | -2.97%    |
| 11 Reserves & Contingencies                    | (\$1,412,738) | \$0          | (\$1,414,627)       | (\$1,395,156) | -1.38%    |
| 12 Transfers                                   | \$11,893,253  | \$11,883,133 | \$2,593,659         | \$3,446,692   | 32.89%    |
| Total Expenditures                             | \$85,410,125  | \$70,481,750 | \$62,232,319        | \$74,926,848  | 20.40%    |
| C. Funding Sources                             |               |              |                     |               |           |
| 1 General Property Taxes                       | \$1,597,393   | \$1,486,299  | \$1,602,545         | \$1,604,865   | 0.14%     |
| 2 Permits, Privilege Fees & Regulatory License | \$1,997,936   | \$1,067,889  | \$929,292           | \$929,292     | 0.00%     |
| 3 Fines & Forfeitures                          | \$0           | \$5,420      | \$0                 | \$0           |           |
| 4 Revenue From Use of Money & Property         | \$2,123,607   | \$2,286,363  | \$2,013,767         | \$2,014,017   | 0.01%     |
| 5 Charges for Services                         | \$31,512,594  | \$31,071,422 | \$29,176,543        | \$30,320,709  | 3.92%     |
| 6 Miscellaneous Revenue                        | \$184,404     | \$656,173    | \$88,000            | \$158,000     | 79.55%    |
| 7 Revenue From Commonwealth                    | \$857,039     | \$515,027    | \$486,221           | \$486,221     | 0.00%     |
| 8 Revenue From Federal Government              | \$330,000     | \$512,382    | \$330,000           | \$330,000     | 0.00%     |
| 9 Non-Revenue Receipts                         | \$239,700     | \$312,281    | \$250,350           | \$250,350     | 0.00%     |
| 10 Transfers                                   | \$785,289     | \$775,169    | \$606,572           | \$1,541,638   | 154.16%   |
| 11 Non-General Fund Adjustments                | \$14,261,796  | \$3,269,419  | \$1,082,389         | \$12,842,407  | 1086.49%  |
| Total Designated Funding Sources               | \$53,889,758  | \$41,957,842 | \$36,565,678        | \$50,477,499  | 38.05%    |
|  | ¢21.500.075   | ¢20 522 000  | <b>\$05</b> (66 640 | ¢04 440 040   | 4 7 404   |
| Net General Tax Support                        | \$31,520,367  | \$28,523,908 | \$25,666,640        | \$24,449,349  | -4.74%    |







|  | FY 09<br>Adopted | FY 10<br>Adopted | FY 11<br>Adopted |
|--|------------------|------------------|------------------|
| 1 Director's Office                    | 7.15             | 5.27             | 5.27             |
| 2 Historic Preservation                | 14.55            | 13.55            | 14.55            |
| 3 Stormwater Infrastructure Management | 63.80            | 51.46            | 52.99            |
| 4 Fleet Management                     | 34.12            | 34.15            | 34.15            |
| 5 Building Development                 | 85.18            | 0.00             | 0.00             |
| 6 Facilities Construction Management   | 11.00            | 11.00            | 11.00            |
| 7 Sign Shop                            | 4.00             | 3.00             | 3.12             |
| 8 Small Project Construction           | 19.75            | 22.11            | 19.80            |
| 9 Gypsy Moth/Mosquito Control          | 12.92            | 12.78            | 13.45            |
| 10 Solid Waste                         | 57.39            | 57.39            | 57.71            |
| 11 Property and Facilities Management  | 86.97            | 86.97            | 86.97            |
| 12 Neighborhood Services               | 39.11            | 38.26            | 38.26            |
| Full-Time Equivalent (FTE) Total       | 435.94           | 335.94           | 337.27           |

STAFF BY PROGRAM

\$80,000,000

\$70,000,000 \$60,000,000 \$50,000,000 \$40,000,000 \$30,000,000

\$20,000,000

\$10,000,000

\$0 ·



## I. Major Issues

- A. Shift for Seat Management A total of \$11,856 has been shifted in the Public Works budget to support on-going seat management expenses associate with computers purchased off-cycle. The following programs shifted funds for seat management costs: Solid Waste (\$7,940), Buildings and Grounds-Print Shop (\$1,958) and Building and Grounds-Custodial Services (\$1,958).
- B. Neighborhood Services Reduction of Community Improvement Educational Video Funding - Funding was approved for four years (FY 07-10) for the creation of videos that would address topics related to community maintenance; including building maintenance, zoning ordinance and overcrowding. The reduction decreases the Public Works FY 11 budget by \$125,000.
- **C. Seat Management Distribution** Funding to augment agency seat management costs previously budgeted in Non-Departmental/Unclassified Administrative has been reallocated to agency budgets to account for the actual expenditures incurred by each County activity. This realignment of funds decreased Public Works FY 11 budget by \$6,493.

# II. Budget Adjustments

## A. Compensation Adjustments

| Total Cost -               | \$217,203 |
|----------------------------|-----------|
| Supporting Revenue -       | \$97,292  |
| Total PWC Cost -           | \$119,911 |
| Additional FTE Positions - | 0.00      |

1. Description - Compensation adjustments totaling \$217,203 are made to support a 7.61% Health Insurance rate increase, a 5% Retiree Health increase, a decrease in the Money Purchase Plan 401(a) rate from 0.5% of salary to 0.0%, a 1.46% Virginia Retirement System increase and a 0.49% Group Life insurance decrease. Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

## Table 1

## Non General Fund Adjustments To Fund Balance Required To Calculate The Net General Tax Support

|  |              |             |             |              | % Change  |  |
|--|--------------|-------------|-------------|--------------|-----------|--|
|  | FY 09        | FY 09       | FY 10       | FY 11        | Adopt 10/ |  |
|  | Approp       | Actual      | Adopted     | Adopted      | Adopt 11  |  |
| Gypsy/Mosquito Control Fund Bal; (Inc)/Use     | (\$328,625)  | (\$320,606) | (\$411,447) | (\$362,082)  | -12.00%   |  |
| Stormwater Management Fund Bal; (Inc)/Use      | \$3,474,759  | \$736,067   | \$1,702,907 | \$1,822,136  | 7.00%     |  |
| Building Development; Fund Bal; (Inc)/Use      | \$3,909,806  | \$3,910,220 | \$0         | \$0          | _         |  |
| Fleet Management Fund Bal; (Inc)/Use           | \$24,928     | (\$433,597) | \$0         | \$0          | _         |  |
| Sign Shop Fund Bal; (Inc)/Use                  | \$20,000     | (\$38,225)  | \$0         | \$0          | _         |  |
| Small Project Construction Fund Bal; (Inc)/Use | \$1,770,196  | \$27,251    | \$0         | \$0          | _         |  |
| Solid Waste Fund Bal; (Inc)/Use                | \$5,390,732  | (\$611,692) | (\$209,072) | \$11,382,353 | _         |  |
| Total Non General Fund Adjustments             | \$14,261,796 | \$3,269,419 | \$1,082,389 | \$12,842,407 | 1086.49%  |  |
|  |              |             |             |              |           |  |



358

0/ Change



## **B.** Budget Savings

#### 1. Shift Funding of Litter Control from the General Fund to the Solid Waste Fee (Neighborhood Services)

| Expenditure Savings - | \$O       |
|-----------------------|-----------|
| Budget Shift -        | \$0       |
| Supporting Revenue -  | \$663,460 |
| PWC Savings -         | \$663,460 |
| FTE Positions -       | 0.00      |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This item shifts the funding support of the Litter Control activity from the General Fund to the Solid Waste User Fee saving \$659,081 of general fund support. Litter Control is an activity in the Public Works, Neighborhood Services division.

The Litter Control Crew assists Property Code Enforcement (within Public Works-Neighborhood Services division) and the Health Department in the removal of trash and debris throughout the community. The goal of the activity is to improve the appearance and image of the community.

The Solid Waste Fee revenue is restricted by Court order and can be used for litter pick-up, but not for graffiti removal. Graffiti abatement cannot be funded with Solid Waste Fees, therefore \$18,000 of graffiti abasement expenditures in the Litter Control budget will remain funded by the general fund. That \$18,000 is being used to partially fund an additional FTE, to provide graffiti abatement.

In addition, the general fund will no longer fund vehicle replacement for the Litter Control activity. This results in a \$25,000 savings that will be shifted to increase funding to the Landscaping activity in the Public Works, Neighborhood Services division. The Landscaping activity coordinates the beautification projects within Magisterial Districts. Due to capital costs savings in the solid waste fund last year and anticipated this year, no Solid Waste Fee increase is required to fund the litter control activity. County staff, working with its engineers, recently redesigned the landfill cells and landfill caps to reduce capital costs. The County received approval and a revised permit for these redesigns from the Virginia Department of Environmental Quality in October 2009. This redesign will result in a cost savings in payments to the closure fund of approximately \$2,000,000 in FY 09 and FY 10. These savings can be used to offset the cost of the litter control program.

Data from the U.S. Census is used to help determine the appropriate rate of the solid waste fee for single family, townhomes and multi-family residents. Once the 2010 census data is completed, a review of the solid waste fee rates will be made to determine if future adjustments are warranted.

**c. Service Level Impacts** - This revenue shift will have no Service Level impacts. The Litter Control activity will continue to function as a part of Neighborhood Services and continue to eliminate trash and debris throughout the community.

Solid Waste Fee funds can only be used for solid waste and litter control purposes. Sanitary district law does not allow fee funds to be used for beautification and landscape projects, or graffiti abatement. Therefore, the fee funds will not pay for those activities if performed by the Litter Control Crew. This action would not prevent the Litter Control Crew from performing those activities, however funding for beautification and landscaping, or graffiti abatement must be funded by some other source.

**d.Five-Year Plan Impacts** - There are no Five-Year Plan impacts with this initiative.



#### 2. Shift Transient Occupancy Tax Revenue to Support Historic Preservation Operating Expenses (Historic Preservation)

| Expenditure Savings - | \$O       |
|-----------------------|-----------|
| Budget Shift -        | \$O       |
| Supporting Revenue -  | \$190,000 |
| PWC Savings -         | \$190,000 |
| FTE Positions -       | 0.00      |

### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This item will replace \$190,000 of general fund support to the Historic Preservation program with transient occupancy tax (TOT) revenues. Currently, \$190,624 of TOT revenue supports the debt service on the County's purchase of the historic Rippon Lodge. The FY 10 payment represents the final debt service payment for the Rippon property acquisition. This recommendation continues to provide TOT revenue for support of the County's Historic Preservation program.

TOT revenue is derived from a levy on hotels, motels, boarding houses, travel campgrounds and other facilities offering guest rooms rented out for continuous occupancy for fewer than thirty consecutive days. This tax is reinvested to attract and serve more visitors. Historic sites promote tourism in Prince William County, including the upcoming Sesquicentennial commemoration of the American Civil War. More information about the TOT is in the Non-Departmental/Unclassified Administrative section of the budget.

TOT revenue currently provides \$495,242 to fund operating expenses for the Historic Preservation program. This item would increase the amount of TOT funding dedicated to Historic Preservation for the following items:

- Two Historic Site Manager positions
- Two Historic Interpreter positions
- Operating supplies for historic sites

- **c.Service Level Impacts** Service Levels in this program will be unchanged by this resource shift.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.

### 3. Lease Funding Shift to Community Services (Property and Facilities Management)

| Expenditure Savings - | \$180,085 |
|-----------------------|-----------|
| Budget Shift -        | \$O       |
| Supporting Revenue -  | \$O       |
| PWC Savings -         | \$180,085 |
| FTE Positions -       | 0.00      |

#### a. Category

- Addition
   Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This item reduces the Public Works lease budget by \$180,085 and permanently shifts the responsibility of leasing and utilities for seven properties managed by Community Services. Public Works operated as the 'middle man' for all leasing and utility issues on these facilities for Community Services. Both agencies agree that direct management over these particular facilities, specifically reporting incidents and the payment of rental and utilities, can be efficiently managed by Community Services.
- **c. Service Level Impacts** There are no Service Level impacts with this initiative. The total amount of Public Works expenditures associated with supporting these specific facilities for Community Services are being transferred.
- **d.Five-Year Plan Impacts** This resource shift has no impact on the Five-Year Plan.





# 4. Reduction to Spot Blight Activity (Neighborhood Services)

| Expenditure Savings - | \$90,000 |
|-----------------------|----------|
| Budget Shift -        | \$O      |
| Supporting Revenue -  | \$O      |
| PWC Savings -         | \$90,000 |
| FTE Positions -       | 0.00     |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This reduction would eliminate the budget for the Spot Blight activity within the Property Code Enforcement activity in the Neighborhood Services program.

Property Code Enforcement is responsible for enforcing the Spot Blight administrative guidelines where unsafe or rundown vacant structures are identified for abatement. The Virginia Code definition of a "blighted property" includes terms that describe a structure as one that endangers the public's health, safety or welfare due to dilapidation, deterioration or violation of minimum health and safety standards.

Currently there is a balance available to continue funding the Spot Blight activity at a reduced level of service over at least the next five years. Once that balance has been exhausted it will be necessary to either provide a funding increase or eliminate the activity.

**c.Service Level Impacts** - This reduction will reduce the maximum caseload and resolution of spot blight cases will take more time.

The following performance measure will be impacted by this reduction:

| • | Spot Blight Cases Resolved: |    |
|---|-----------------------------|----|
|   | FY 11 Base                  | 10 |
|   | FY 11 Adopted               | 5  |

**d.Five-Year Plan Impacts** - There are no Five-Year Plan impacts with this initiative.

#### 5. Eliminate Property Code Enforcement Inspector Position (Neighborhood Services)

| Expenditure Savings - | \$67,839 |
|-----------------------|----------|
| Budget Shift -        | \$0      |
| Supporting Revenue -  | \$O      |
| PWC Savings -         | \$67,839 |
| FTE Positions -       | 1.00     |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This reduction will eliminate a vacant, full-time Property Code Enforcement Inspector position in the Property Code Enforcement activity in the Neighborhood Services division.
- **c. Service Level Impacts** The reduction of this position impacts service delivery related to initial response, time to resolution and general caseload coverage.

The following performance measure will be impacted by this reduction:

- Maintain rate of 93% founded Property Code Enforcement cases resolved or moved to court action within 100 days: FY 11 Base | 93% FY 11 Adopted | 86%
- Total Inspections conducted annually: *FY 11 Base* | 13,000 *FY 11 Adopted* | 12,800
- Percent change in cases closed within sixty (60) days:

| FY 11 Base    | 10% |
|---------------|-----|
| FY 11 Adopted | 8%  |

- Total County cases resolved:
   5,000

   FY 11 Base
   4,900
- First inspection of complaint conducted within seven days:
   FY 11 Base | 93%
   FY 11 Adopted | 86%



| <ul> <li>Citizen satisfied with efforts to pre<br/>neighborhood deterioration:</li> </ul> | event |
|---|-------|
| FY 11 Base  | 72%   |
| FY 11 Adopted   | 69%   |

**d.Five-Year Plan Impacts** - There are no Five-Year Plan impacts with this initiative.

# 6. Reduction of Leased Facility Costs (Property and Facilities Management)

| Expenditure Savings - | \$50,000 |
|-----------------------|----------|
| Budget Shift -        | \$O      |
| Supporting Revenue -  | \$O      |
| PWC Savings -         | \$50,000 |
| FTE Positions -       | 0.00     |

#### a. Category

- Addition
- Base Reduction

Fees/Revenue Increase

- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** In the FY 10 budget, the County reduced leased facility costs due to vacating several leased facilities no longer needed because of staff reductions and faster, better, cheaper utilization of County-owned facilities. The County has worked hard to ensure that it is utilizing County-owned space in the most efficient and effective way possible. This reduction represents an additional savings realized as a result of actions approved the FY 10 budget. With this \$50,000 reduction the County has saved \$631,390 over the past two years.
- **c.Service Level Impacts** There are no Service Level impacts associated with this initative.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.

# 7. Increase Indirect Costs Transferred to the General Fund

| \$0       |
|-----------|
| \$0       |
| \$103,607 |
| \$103,607 |
| 0.00      |
|           |

#### a. Category

| $\bigcirc$ | Addition                 |
|------------|--------------------------|
| $\bigcirc$ | Base Reduction           |
| 0          | Fees/Revenue Increase    |
| $\bigcirc$ | Five-Year Plan Reduction |
| $\bigcirc$ | Resource Shifts          |
| $\bigcirc$ | State Cuts               |
|            |                          |

- **b.Description** Indirect costs are expenditures charged by one part of the County Government for services rendered by another part of the County Government. These amounts are transferred to the General Fund to reimburse the General Fund for services rendered. Changes to the indirect cost allocation expense for FY 11 in the Public Works are shown below.
  - Public Works-Solid Waste The indirect cost allocation expense increases by \$82,479 from FY 10 [\$810,192] to FY 11 [\$892,671]
  - Public Works-Stormwater Management The indirect cost allocation expense increases by \$10,839 from FY 10 [\$487,620] to FY 11 [\$498,459]
  - Public Works-Watershed Management The indirect cost allocation expense increases by \$10,289 from FY 10 [\$462,903] to FY 11 [\$473,192]
- **c. Service Level Impacts** There are no Service Level impacts associated with this initiative.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.





## 1. Capital Project Costs (Solid Waste)

| Added Expenditure -  | \$11,800,000 |
|----------------------|--------------|
| Budget Shift -       | \$O          |
| Supporting Revenue - | \$11,800,000 |
| PWC Cost -           | \$O          |
| FTE Positions -      | 0.00         |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b.Description** This addition is for the Solid Waste capital projects in the General Government section of the FY 11-16 Capital Improvement Program (CIP). The projects include:
  - Landfill Caps \$5.25 Million project completes the closure construction of filled cells located at the landfill
  - Landfill Liners \$6.5 Million project installs liners to protect public health and the environment by reducing groundwater contamination
  - Landfill Wetland Mitigation \$50,000 project relocates wetlands to gain acreage to maximize waste capacity of landfill cells

This addition is fully supported by revenue from the Solid Waste Fee. More information about the CIP can be found at www.pwcgov.org/budget.

- **c.Service Level Impacts** There are no Service Level impacts associated with this initiative.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with these initiatives.

#### 2. Equipment Replacement of 2005 CAT 973 Track Loader (Solid Waste)

| \$360,000 |
|-----------|
| \$O       |
| \$360,000 |
| \$O       |
| 0.00      |
|           |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- **b. Description** This addition replaces a 2005 Caterpillar 973 Track Loader. The machine pushes and spreads the waste into layers so the compactors can roll and compact the waste. In FY 09, the Landfill processed 284,565 tons of refuse.

The Track Loader is also used to carry the dirt or alternative cover material and spread that cover material over the waste at the end of each day as required by Virginia Department of Environmental Quality (DEQ). In addition, the machine is used to stockpile cover material near the worksite and used to load the off-road trucks with cover material when the hydraulic excavator is down for service. The track loader is a versatile piece of equipment and, next to the compactor, is the second most important piece of equipment at the landfill.

This machine is part of the Solid Waste equipment replacement schedule for FY 11. The machine currently has over 8,000 hours and is scheduled to be replaced at 10,000 hours. The machine is estimated to reach 10,000 hours by July 2010.

This addition is fully supported by revenue from the Solid Waste Fee.

- **c.Service Level Impacts** The replacement of this equipment will maintain existing Service Level impacts.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with these initiatives.



3. BOCS Approved Adjustment (Resolution 09-986) - Support the Sesquicentennial Commemoration of the American Civil War at County Historic Sites (Historic Preservation)

| Added Expenditure -  | \$109,146 |
|----------------------|-----------|
| Budget Shift -       | \$O       |
| Supporting Revenue - | \$109,146 |
| PWC Cost -           | \$O       |
| FTE Positions -      | 1.00      |

#### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- b.Description On December 15, 2009, the BOCS approved a resolution to support events and programs for the Sesquicentennial (150th) commemoration of the start of the American Civil War at County Historic Sites (BOCS Resolution 09-986). The BOCS approved the use of transient occupancy tax for tourism (TOT) revenue in the resolution. This addition represents the full year cost (totaling \$109,146 in expenditures) of funding the prior approved resolution. TOT revenue will support \$95,196 of the increased expenditures. Additional revenue of \$13,950 will offset the remaining portion of this funding request. The additional revenue will be generated by admission charges to programs and sites, expanded events and expanded merchandise sales are expected.

This addition will fund the following:

**Support for local Sesquicentennial Committee**: The local committee is made up of local government entities, private and non-profit preservation groups, and the State and Federal parks. The objective of the committee is to actively create and market events and programs for the commemoration.

**Position increases:** This request converts a permanent part-time historic interpreter position to a full-time position and adds an additional part-time historic interpreter position. In addition, this request provides

for additional hours for an existing part-time position. Historic interpreters are responsible for implementing educational and interpretive programs at historic sites.

**Events and programs**: This funding will provide for FY 11 events and programs to support the Sesquicentennial Commemoration at historic sites within the County. Many of the events are collaborations of various stakeholders within the County. Events and programs include:

- Court Days at the Brentsville Courthouse Historic Centre
- Ben Lomond Historic Site 149th and 150th Civil War commemorative events
- Expanded tours and living history events at Bristoe Station Battlefield Heritage Park
- A Civil War symposium
- Educational field day for all 6th graders at the Manassas National Battlefield Heritage Park
- Preservation event during the month of May
- African-American History tours (February)
- John Mosby tours
- The Potomac Blockade boat tour
- Expanded lectures
- Expanded Civil War related bus tours
- **c. Service Level Impacts** This addition will support the increased level of visitation expected due to the Sesquicentennial Commemoration. In addition, the County and the Prince William County/Manassas Convention and Visitors Bureau are actively marketing historic sites and programs in advance of the commemoration, the Journey Through Hallowed Ground Partnership and general heritage tourism to increase the level of visitors to the County and thus increase transient occupancy tax revenue.

The following performance measures will be impacted by this addition:

- Visitors to Historic Sites: *FY 11 Base* | 26,815 *FY 11 Adopted* | 41,000
- Programs at Historic Sites: *FY 11 Base* | 500 *FY 11 Adopted* | 1,268





| • | Volunteer Hours: |       |
|---|------------------|-------|
|   | FY 11 Base       | 5,500 |
|   | FY 11 Adopted    | 6,460 |

- Percent Increase in Merchandise Sales: FY 11 Base 0% FY 11 Adopted 20%
- d. Five-Year Plan Impacts This addition has no impact on the Five-Year Plan.

#### 4. Neighborhood Specialist Position for (Neighborhood Graffiti Abatement Services)

| Added Expenditure -  | \$41,619 |
|----------------------|----------|
| Budget Shift -       | \$O      |
| Supporting Revenue - | \$O      |
| PWC Cost -           | \$O      |
| FTE Positions -      | 1.00     |

### a. Category

- Addition
- Base Reduction
- Fees/Revenue Increase
- Five-Year Plan Reduction
- Resource Shifts
- State Cuts
- b.Description This addition funds one permanent, full-time Neighborhood Specialist position to provide graffiti abatement services in the Neighborhood Services division. This position is partially supported by \$18,000 previously provided to the Prince William Clean Community Council (PWCCC) to provide graffiti abatement services in the County. The PWCCC will no longer receive the contribution or provide graffiti abatement services after July 1, 2010 allowing the contribution amount to provide partial funding. The total cost of the position is \$59,619; the remaining support for this position (totaling \$41,619) was transferred from the Non-Departmental-Unclassified Administration budget. The PWC cost is \$0 because all funds for this position were shifted from within the existing budget.
- c.Service Level Impacts The development of service levels impact for graffiti abatement will occur in the future. The creation of this position is the first step in developing a comprehensive graffiti abatement services plan to address the needs of the community.

d.Five-Year Plan Impacts - There are no Five-Year Plan impacts with this initiative.

## 5. Convert Part-time Scale Operator to Full-time Position (Solid Waste)

| Added Expenditure -  | \$9,807 |
|----------------------|---------|
| Budget Shift -       | \$O     |
| Supporting Revenue - | \$9,807 |
| PWC Cost -           | \$O     |
| FTE Positions -      | 0.33    |

#### a. Category

Addition Base Reduction

- Fees/Revenue Increase
- Five-Year Plan Reduction
- **Resource Shifts**
- State Cuts
- b.Description This addition increases a permanent part-time Scale Operator position (currently a 0.67 FTE position) to a permanent full-time position. Throughout calendar year 2009, there was a greater need for additional coverage to deal with traffic control, operate the Scale House and perform work in the Landfill office to cover employee shortages due to illness and vacations. This need is expected to continue into the future.

The conversion of this part-time position to fulltime will increase the number of FTEs in the Solid Waste division to 57.72 FTEs. This addition is fully supported by revenue from the Solid Waste Fee.

- c.Service Level Impacts There are no Service Level impacts with this initiative. In FY 09, the Landfill experienced approximately 8% more trips by citizens for a total number of trips to solid waste facilities of 514,980 (FY 08 Actual for citizen trips to solid waste facilities was 501,197). In addition, the number of non-residential accounts processed and appealed both increased in FY 09. The addition of the 0.33 FTE will help to maintain existing Service Levels considering the increases in workload.
- d.Five-Year Plan Impacts There are no Five-Year Plan impacts with these initiatives.





## **Budget Summary - Director's Office**

| <b>Total Annual Budget</b> |    |          |  | Number of FTE Positi  | ons  |
|----------------------------|----|----------|--|-----------------------|------|
| FY 2010 Adopted            | \$ | 662,114  |  | FY 2010 FTE Positions | 5.27 |
| FY 2011 Adopted            | \$ | 649,770  |  | FY 2011 FTE Positions | 5.27 |
| Dollar Change              | \$ | (12,344) |  | FTE Position Change   | 0.00 |
| Percent Change             |    | -1.86%   |  |                       |      |

## Desired Strategic Plan Community Outcomes

- Maintain the satisfaction rate of 67.8% with the job the County is doing in preventing neighborhoods from deteriorating and being kept safe
- Maintain rate of 93% founded Property Code Enforcement cases resolved or moved to court action within 100 days

## Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>% of founded current year Property Code Enforcement</li> </ul>     |                        |                         |                        |                         |                         |
| cases resolved or moved to court action within 100 days                     |                        |                         | 97%                    |                         | 93%                     |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>         | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |
| <ul> <li>Citizens satisfied with efforts to prevent neighborhood</li> </ul> |                        |                         |                        |                         |                         |
| deterioration   | 68.6%                  | 67.8%                   | 72.1%                  | 66.9%                   | 67.8%                   |
| <ul> <li>Average litter rating for designated County roads</li> </ul>       |                        |                         |                        |                         |                         |
| (Note: one represents no visible trash and five represents                  |                        |                         |                        |                         |                         |
| a trash dumping site)   | 1.61                   | 1.4                     | 1.57                   | 1.6                     | 1.6                     |
| <ul> <li>Citizens satisfied with County efforts in Historic</li> </ul>      |                        |                         |                        |                         |                         |
| Preservation  | N/A                    | 89%                     | 91.6%                  | 89%                     | 91.6%                   |
| <ul> <li>Economic development capital investment from the</li> </ul>        |                        |                         |                        |                         |                         |
| expansion of existing businesses (non-retail)                               | \$56m                  | \$25m                   | \$33m                  | \$25m                   | \$25m                   |
| <ul> <li>Targeted businesses addition or expansion</li> </ul>               | 19                     | 20                      | 13                     | 20                      | 20                      |
| <ul> <li>Economic development capital investment from the</li> </ul>        |                        |                         |                        |                         |                         |
| attraction of new business (non-retail)                                     | \$34m                  | \$80m                   | \$41m                  | \$80m                   | \$80m                   |
| <ul> <li>Jobs created (non-retail)</li> </ul>                               | 1,173                  | 1,110                   | 468                    | 1,110                   | 1,110                   |

## Activities/Service Level Trends Table

#### 1. Leadership and Management

This activity provides overall leadership and management oversight for all Department of Public Works activities. It reviews all major policy issues, financial transactions, Board of County Supervisors (BOCS) reports County Executive generated tracker reports and interfaces with executive management and the citizens of Prince William County on complex issues within the department.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,829,031   | \$864,468      | \$1,597,208   | \$662,114      | \$649,770      |
| <ul> <li>Trackers responded to</li> <li>Board of County Supervisors (BOCS) agenda items</li> <li>Percent of selected department measures met</li> </ul> | 79            | 80             | 78            | 69             | 78             |
|   | 90            | 85             | 63            | 70             | 63             |
|   | 57%           | 65%            | 68%           | 50%            | 68%            |





## **Budget Summary - Historic Preservation**

| Total Annual Budget |    |           |   | Number of FTE Pos     | itions |
|---------------------|----|-----------|---|-----------------------|--------|
| FY 2010 Adopted     | \$ | 1,064,930 |   | FY 2010 FTE Positions | 13.55  |
| FY 2011 Adopted     | \$ | 1,169,359 |   | FY 2011 FTE Positions | 14.55  |
| Dollar Change       | \$ | 104,429   |   | FTE Position Change   | 1.00   |
| Percent Change      |    | 9.81%     | 1 |                       |        |

## Outcome Targets/Trends

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul><li>Citizen satisfaction with their Quality of Life</li><li>Citizens satisfied with County efforts in Historic</li></ul> | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |
| Preservation   | N/A                    | 89%                     | 91.6%                  | 89%                     | 91.6%                   |

## Activities/Service Level Trends Table

#### 1. Preservation

This function will manage the capital funding (through Capital Grants and CIP), design, restoration and preservation of all Countyowned historic sites. This activity includes collections management.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                       | \$504,907              | \$470,464               | \$467,377              | \$466,293               | \$487,159               |
| <ul> <li>Historic resources grants applied for</li> </ul>            | 12                     | 6                       | 2                      | 6                       | 6                       |
| <ul> <li>Percent of in kind labor per grant match awards</li> </ul>  | 34%                    | 25%                     | 35%                    | 15%                     | 15%                     |
| <ul> <li>Average hours of service per long term volunteer</li> </ul> | 33                     | 75                      | 67                     | 75                      | 75                      |
| <ul> <li>Archeological collections donated to the County</li> </ul>  | 12                     | 30                      | 9                      | 10                      | 10                      |

#### 2. Events and Programming

This function will manage the rentals, educational outreach, special events, and assist with the programming of all County-owned historic sites. This activity will also assist in the work plan of the Historic Preservation Foundation.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                  | \$176,650              | \$170,940               | \$180,500              | \$143,377               | \$157,049               |
| <ul> <li>Paid rentals at historic sites</li> </ul>              | 58                     | 25                      | 34                     | 9                       | 38                      |
| <ul> <li>Percent change in rentals at historic sites</li> </ul> | 60%                    | 25%                     | -58%                   | -82%                    | 12%                     |
| <ul> <li>Revenue recovery rate for special events</li> </ul>    | 36%                    | 40%                     | 44%                    | 40%                     | 40%                     |
| <ul> <li>Percent increase in merchandise sales</li> </ul>       | 41%                    | 100%                    | -45%                   | 0%                      | 20%                     |





## 3. Historic Site Management

This function will manage the daily operations of County historic sites. This activity will assist with rentals, educational and interpretive programs, sales and admissions. This activity will also manage the site specific volunteers, assist with collections and ensure the protection of the resources.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                           | \$441,061              | \$344,384               | \$429,894              | \$455,260               | \$525,151               |
| <ul> <li>Revenue recovery rate compared to total expenditures</li> </ul> | 1.45%                  | 10%                     | 1.54%                  | 3.5%                    | 4%                      |
| <ul> <li>Programs at historic sites</li> </ul>                           | 291                    | 300                     | 560                    | 300                     | 1,268                   |
| <ul> <li>Volunteer satisfaction with their experience</li> </ul>         | 80%                    | 85%                     | 92%                    | 85%                     | 78%                     |
| <ul> <li>Volunteer hours</li> </ul>                                      | 7,617                  | 5,500                   | 7,958                  | 5,500                   | 6,460                   |
| <ul> <li>Volunteer hours value</li> </ul>                                |                        |                         |                        |                         | \$150,000               |
| <ul> <li>Customer satisfaction with visit to historic site</li> </ul>    | 91%                    | 95%                     | 89%                    | 87%                     | 87%                     |
| <ul> <li>Visitors to historic sites</li> </ul>                           | 15,365                 | 12,500                  | 20,815                 | 18,500                  | 41,000                  |





## Budget Summary - Stormwater Infrastructure Management

| Total Annual Budget |    |           |  |  |  |  |  |
|---------------------|----|-----------|--|--|--|--|--|
| FY 2010 Adopted     | \$ | 7,887,496 |  |  |  |  |  |
| FY 2011 Adopted     | \$ | 8,006,725 |  |  |  |  |  |
| Dollar Change       | \$ | 119,229   |  |  |  |  |  |
| Percent Change      |    | 1.51%     |  |  |  |  |  |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 51.46     |
| FY 2011 FTE Positions | 52.99     |
| FTE Position Change   | 1.53      |

## Outcome Targets/Trends

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| Citizen satisfaction with their Quality of Life  | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |
| <ul> <li>Citizens satisfied with efforts to prevent neighborhood deterioration</li> <li>Citizens if Colored and Colore</li></ul> | 68.6%                  | 67.8%                   | 72.1%                  | 66.9%                   | 67.8%                   |
| <ul> <li>Citizens satisfied with the County's efforts with Planning<br/>and Land Use</li> </ul>  | 56.4%                  | 46.2%                   | 66.5%                  | 68%                     | 66.5%                   |

## Activities/Service Level Trends Table

#### 1. Inspections and Reviews

Site development plans and construction sites are reviewed to ensure conformance with County standards and regulations relating to stormwater management, erosion and sediment control, best management practices and the preservation of resource protection areas.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| Total Activity Annual Cost  | \$3,382,244            | \$4,242,874             | \$3,130,588            | \$2,959,411             | \$2,942,062             |
| <ul> <li>Site development plan submissions reviewed</li> </ul>                                    | 822                    | 1,200                   | 559                    | 1,000                   | 600                     |
| • Site development plans reviewed within County standards   | 98%                    | 95%                     | 99%                    | 95%                     | 95%                     |
| <ul> <li>Number of site and erosion and sediment control</li> </ul>                               |                        |                         |                        |                         |                         |
| inspections completed   | 32,973                 | 30,000                  | 21,277                 | 30,000                  | 25,000                  |
| <ul> <li>Lot grading lots reviewed</li> </ul>   | 1,423                  | 1,500                   | 751                    | 1,500                   | 800                     |
| <ul> <li>Lot grading plans reviewed within County standards</li> </ul>                            | 99%                    | 95%                     | 100%                   | 97%                     | 97%                     |
| <ul> <li>Single-family unit occupancy inspections conducted</li> </ul>                            | 1,835                  | 10,863                  | 1,312                  | 1,800                   | 1,400                   |
| <ul> <li>Percent of new as-built plans inventoried within 60 days</li> </ul>                      |                        |                         |                        |                         |                         |
| of receipt by Watershed GIS   | N/A                    | 90%                     | 100%                   | 90%                     | 90%                     |
| <ul> <li>Perennial Flow Determination Reviews within County standards</li> </ul>                  | _                      | _                       | _                      | 90%                     | 90%                     |
| <ul> <li>Administrative Resource Protection Area Exceptions withi<br/>County Standards</li> </ul> | n                      | _                       | _                      | 90%                     | 90%                     |
| <ul> <li>Preservation Area Site Assessment Study Reviews within<br/>County Standards</li> </ul>   | _                      | _                       | _                      | 90%                     | 90%                     |
| • # of Daily Geotechnical Field Observation Reports Review  | ved 424                | 6,000                   | 422                    | 6,000                   | 500                     |
| <ul> <li># Geotechnical Reports Reviewed Annually</li> </ul>                                      | 847                    | 2,000                   | 400                    | 1,000                   | 500                     |
| <ul> <li># of Geotechnical Project Site Visits</li> </ul>   | 159                    | 750                     | 41                     | 100                     | 50                      |
| <ul> <li>Arborist Site visits to address field issues</li> </ul>                                  | 32                     | 60                      | 40                     | 30                      | —                       |





|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Percent of flood plain determination requests answered<br/>within County standards</li> </ul>                             | 100%                   | 100%                    | 100%                   | 100%                    | 100%                    |
| <ul><li>Requests for assistance to address development related issues</li><li>Citizen satisfaction with walk-in services</li></ul> | N/A<br>N/A             | 1,500<br>95%            | 216<br>100%            | 1,500<br>95%            | 200                     |

#### 2. Environmental Education

This activity, primarily undertaken by the Virginia Cooperative Extension Service, helps raise awareness about water quality protection through educational materials (school mailings, newsletters, environmental guides and web pages) and special events (Watershed Exploration Trail and Earth Day programs). It also facilitates a Water Quality Roundtable and holds annual recognition programs for citizens and businesses.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                               | \$214,685              | \$200,283               | \$174,542              | \$186,665               | \$176,491               |
| <ul> <li>Percent of environmental education participants adopting</li> </ul> |                        |                         |                        |                         |                         |
| recommended water quality practices  | 98%                    | 97%                     | 92%                    | 95%                     | 95%                     |
| <ul> <li>Number of environmental education activities</li> </ul>             | 34                     | 8                       | 47                     | 30                      | 35                      |
| <ul> <li>Environmental education participants</li> </ul>                     | 1,513                  | 670                     | 862                    | 800                     | 800                     |
| • Number of urban nutrient management plans (Great 'Scapes                   | ) —                    |                         |                        | 250                     | 250                     |
| <ul> <li>Number of urban nutrient management acres</li> </ul>                | —                      |                         |                        | 50                      | 50                      |

#### 3. Prince William Soil and Water Conservation District

This activity is the link between area landowners and the agencies that provide technical and financial assistance, as well as compliance programs that solve and prevent natural resource problems. The conservation district coordinates a mix of technical, financial assistance, information and education to encourage good stewardship of the environment.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$223,580              | \$223,580               | \$223,580              | \$223,580               | \$223,580               |
| <ul> <li>Youths in conservation programs</li> </ul>   | 14,237                 | 11,000                  | 19,491                 | 11,000                  | 11,000                  |
| <ul> <li>Arbor Day participation</li> </ul>   | 1,140                  | 1,900                   | 942                    | 1,200                   | 900                     |
| <ul> <li>Citizens stream education programs participants</li> </ul>   | 340                    | 350                     | 486                    | 350                     | 350                     |
| <ul> <li>Teachers receiving assistance</li> </ul>   | 927                    | 600                     | 1,096                  | 600                     | 600                     |
| <ul> <li>Farm Field Day participants</li> </ul>   | 1,450                  | 1,600                   | 1,534                  | 1,600                   | 1,600                   |
| <ul> <li>New soil and water quality conservation CBLAD</li> </ul>   | 31.95                  | 45                      | 23                     | 30                      | 30                      |
| <ul> <li>Total miles of streams cleaned in the Adopt-A-Stream</li> </ul>  |                        |                         |                        |                         |                         |
| Program   | —                      | —                       | 10                     | 10                      | 10                      |
| <ul> <li>Adopt-A-Stream pounds of trash collected</li> </ul>  | 29,439                 | 13,000                  | 32,103                 | 13,000                  | 20,000                  |
| <ul> <li>Pounds of new nitrogen nutrient reduction associated with<br/>agricultural BMP implementation</li> </ul>   | 3,658                  | 4,000                   | 1,779                  | 1,000                   | 1,500                   |
| <ul> <li>Pounds of new phosphorus nutrient reduction associated<br/>with agricultural BMP implementation</li> </ul> | 100.6                  | 300                     | 390                    | 100                     | 350                     |





### 3. Prince William Soil and Water Conservation District - continued

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Number of Soil and Water Conservation plans<br/>re-evaluated each year</li> </ul>       | 13                     | 15                      | 11                     | 15                      | 15                      |
| <ul> <li>Number of individuals receiving information at community<br/>outreach events</li> </ul> | 4,668                  | 1,750                   | 3,131                  | 1,750                   | 2,500                   |
| <ul> <li>Number of seedlings distributed</li> </ul>  | 1,987                  | 1,800                   | 1,832                  | 1,800                   | 1,800                   |
| <ul><li>Number of articles published</li><li>Citizens receiving technical assistance</li></ul>   | 23                     | 12                      | 28                     | 15<br>200               | 20<br>200               |

#### 4. Water Quality

This activity monitors water quality throughout the community. The information is shared with the State so trends in water quality can be monitored and steps can be taken in cases of poor water quality conditions. Additionally the activity is required to monitor water quality as part of the National Pollutants Discharge Elimination System (NPDES) Permitting Program.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$2,313,878            | \$1,957,474             | \$1,594,544            | \$1,994,165             | \$2,053,136             |
| <ul> <li>County maintained Stormwater Management<br/>facilities inspected</li> <li>Number of privately maintained stormwater management</li> </ul> | 926                    | 600                     | 1,208                  | 1,000                   | 1,000                   |
| <ul><li>facilities inspected</li><li>Number of dry weather outfalls measured</li></ul>   | 43                     | 75                      | 59<br>—                | 100<br>40               | 100<br>40               |

#### 5. Drainage Inspections and Maintenance

Drainage Inspections and Maintenance is responsible for protecting properties and the public from flooding due to storms. The program provides for the mapping and periodic inspection and maintenance of drainage systems and works to prevent localized flooding and system failures that can lead to erosion and deposition of silt in waterways.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                          | \$2,447,505            | \$2,310,501             | \$2,300,707            | \$2,455,432             | \$2,611,456             |
| <ul> <li>Miles of drainage systems inspected</li> </ul>                 | 336.5                  | 400                     | 560.3                  | 400                     | 500                     |
| <ul> <li>Stormwater ponds requiring major maintenance</li> </ul>        | 100                    | 70                      | 122                    | 70                      | 125                     |
| <ul> <li>Drainage assistance requests responded to within</li> </ul>    |                        |                         |                        |                         |                         |
| County standards  | 85%                    | 90%                     | 92%                    | 90%                     | 90%                     |
| <ul> <li>Assistance requests received</li> </ul>                        | 555                    | 600                     | 467                    | 600                     | 500                     |
| <ul> <li>Number of BMP retrofits per year</li> </ul>                    | 6                      | 5                       | 4                      | 2                       | 2                       |
| <ul> <li>Linear feet of stream restorations completed</li> </ul>        | N/A                    | 100                     | 870                    | 500                     | 500                     |
| <ul> <li>Linear feet of stream assessments completed</li> </ul>         |                        |                         |                        | 1,500                   | 1,500                   |
| <ul> <li>Percent of major maintenance cases completed/closed</li> </ul> |                        |                         |                        |                         |                         |
| within County standards   | 87%                    | 63%                     | 76%                    | 85%                     | 75%                     |
| • Citizen satisfaction with drainage improvement services               | 100%                   | 95%                     | 100%                   | 95%                     | 95%                     |





# **Budget Summary - Fleet Management**

| Total Annual Budget |    |           | ] [ | Number of FTE Posi    | itions |
|---------------------|----|-----------|-----|-----------------------|--------|
| FY 2010 Adopted     | \$ | 8,793,125 |     | FY 2010 FTE Positions | 34.15  |
| FY 2011 Adopted     | \$ | 8,771,744 |     | FY 2011 FTE Positions | 34.15  |
| Dollar Change       | \$ | (21,381)  |     | FTE Position Change   | 0.00   |
| Percent Change      |    | -0.24%    |     |                       |        |

## Outcome Targets/Trends

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>    | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |  |
| <ul> <li>Number of civilian residential fire-related deaths</li> </ul> | 1                      | 0                       | 0                      | 0                       | 0                       |  |
| <ul> <li>Civilian fire injuries per 100,000 population</li> </ul>      | 6.4                    | <=10                    | 8.1                    | <=10                    | <=8                     |  |
| <ul> <li>Average Police emergency response time (minutes)</li> </ul>   | 5.3                    | 6.5                     | 5.1                    | 6.5                     | 6.5                     |  |

## Activities/Service Level Trends Table

#### 1. County Vehicle Maintenance

This activity provides fuel, repairs, maintenance and scheduled maintenance to the County's vehicles and equipment. These services are provided in an efficient and cost effective manner with the goal of minimizing downtime due to breakdowns or other unscheduled maintenance.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u>      | FY 09<br><u>Actual</u>       | FY 10<br><u>Adopted</u>      | FY 11<br><u>Adopted</u>      |
|--|------------------------|------------------------------|------------------------------|------------------------------|------------------------------|
| Total Activity Annual Cost   | \$6,634,193            | \$6,355,113                  | \$6,192,744                  | \$6,385,125                  | \$6,403,744                  |
| <ul> <li>Number of vehicles maintained (&lt;10,000 lbs. gross vehicle weight, does not include Fire and Rescue Apparatus and Medic Units)</li> <li>Number of heavy equipment maintained (&gt;10,000 lbs. gross vehicle weight, includes Fire and Rescue Apparatus and</li> </ul> | 1,118<br>s             | 1,100                        | 1,080                        | 1,150                        | 1,100                        |
| Medic Units)   | 184                    | 185                          | 178                          | 160                          | 181                          |
| <ul> <li>Approximate number of non-vehicular equipment<br/>maintained</li> <li>Number of vehicles outsourced for 5,000 mile maintenance</li> <li>Total number of work orders generated during the fiscal ye</li> <li>Contracted work orders</li> </ul>                           |                        | 450<br>350<br>7,500<br>1,500 | 327<br>332<br>6,848<br>1,506 | 360<br>426<br>7,600<br>1,500 | 339<br>350<br>7,000<br>1,500 |
| <ul> <li><u>Maintenance Cost per Mile</u></li> <li>Light-duty vehicles (&lt;10,000 lbs. gross vehicle weight)</li> <li>Heavy-duty vehicles (&gt;10,000 lbs. gross vehicle weight)</li> </ul>   | \$0.19<br>\$0.60       | \$0.25<br>\$0.79             | \$0.23<br>\$0.89             | \$0.21<br>\$0.67             | \$0.25<br>—                  |
| Automotive Shops<br>Public Safety - Percent of work orders completed<br>in one day<br>General County - Percent of work orders completed  | 55%                    | 70%                          | 54%                          | 60%                          | 60%                          |
| in one day   | 44%                    | 55%                          | 41%                          | 50%                          | 55%                          |





#### 1. County Vehicle Maintenance - continued

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| Hours Faulament Shop   | <u>netuai</u>          | <u>mopicu</u>           | <u>1 Ictuai</u>        | <u>muopicu</u>          | <u>nuopicu</u>          |
| <u>Heavy Equipment Shop</u>  |                        |                         |                        |                         |                         |
| <ul> <li>Top Priority - Percent of work orders completed in<br/>one day</li> </ul>   | 35%                    | 69%                     | 40%                    | 50%                     | —                       |
| Rework   |                        |                         |                        |                         |                         |
| <ul> <li>Automotive Shops</li> </ul>   | .91%                   | 0.9%                    | .29%                   | .9%                     | <.5%                    |
| <ul> <li>Heavy Equipment Shop</li> </ul>   | N/A                    | 0.9%                    | .21%                   | .9%                     | <.5%                    |
| Percent of Work Orders that are Scheduled Maintenance  |                        |                         |                        |                         |                         |
| <ul> <li>Automotive Shops</li> </ul>   | 38%                    | 50%                     | 56%                    | 45%                     | 45%                     |
| <ul> <li>Heavy Equipment Shop</li> </ul>   | 20%                    | 25%                     | 32%                    | 25%                     | 25%                     |
| Fill-Rates for Parts   |                        |                         |                        |                         |                         |
| <ul> <li>Automotive Shops</li> </ul>   | 78%                    | 85%                     | 89%                    | 85%                     | 85%                     |
| <ul> <li>Heavy Equipment Shop</li> </ul>   | 82%                    | 70%                     | 82%                    | 80%                     | 80%                     |
| Vehicle Availability Rates   |                        |                         |                        |                         |                         |
| Automotive Shops   |                        |                         |                        |                         |                         |
| <ul> <li>Public Safety (&lt;10,000 lbs. gross vehicle weight, does not</li> </ul>  |                        |                         |                        |                         |                         |
| include Fire and Rescue Apparatus or Medic Units)  | 87%                    | 92%                     | 93%                    | 90%                     | 90%                     |
| <ul> <li>General County (&lt;10,000 lbs. gross vehicle weight)</li> </ul>  | 84%                    | 89%                     | 94%                    | 90%                     | 90%                     |
| <ul> <li>Heavy Equipment Vehicle Availability (&gt;10,000 lbs. gross<br/>vehicle weight, includes Fire and Rescue Apparatus and</li> </ul> |                        |                         |                        |                         |                         |
| Medic Unit)  | 83%                    | 91%                     | 92%                    | 90%                     | 90%                     |
| <ul> <li>Road calls per 10,000 miles traveled</li> </ul>   | .2                     | <1.0                    | .25                    | <1.0                    | <.5                     |
| <ul> <li>Percent of 5,000 mile services outsourced</li> </ul>  | 63%                    | 40%                     | 66%                    | 50%                     | 68%                     |

#### 2. County Vehicle Replacement

This activity replaces county vehicles at the optimum point in the vehicles life cycle, to maximize cost-effectiveness and vehicle safety and reliability.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,680,544            | \$2,635,250             | \$2,476,962            | \$2,408,000             | \$2,368,000             |
| Percent of Vehicles Due or Overdue for Replacement  |                        |                         |                        |                         |                         |
| <ul> <li>Public Safety</li> </ul>   | 12%                    | <7%                     | 11%                    | <7%                     | <10%                    |
| <ul> <li>General County</li> </ul>  | 1%                     | <7%                     | 1%                     | <6%                     | <7%                     |
| <ul> <li>Number of capital (new vehicle prep) work orders<br/>generated yearly</li> </ul> | 94                     | 162                     | 101                    | 120                     | 120                     |





# Budget Summary - Facilities Construction Management

| Total Annual Budget |    |   |
|---------------------|----|---|
| FY 2010 Adopted     | \$ | - |
| FY 2011 Adopted     | \$ | - |
| Dollar Change       | \$ | - |
| Percent Change      |    | - |

# Number of FTE Positions

| FY 2010 FTE Positions | 11.00 |
|-----------------------|-------|
| FY 2011 FTE Positions | 11.00 |
| FTE Position Change   | 0.00  |
|                       |       |

## Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>County facility construction projects within budget</li> </ul> | 100%                   | 87%                     | 100%                   | 85%                     | 95%                     |
| <ul> <li>County facility construction projects on schedule</li> </ul>   | 83%                    | 87%                     | 93%                    | 85%                     | 85%                     |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>     | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |

## Activities/Service Level Trends Table

### 1. County Facility Construction

This function supports the Capital Improvement Program by developing budgets and managing the design and construction of County facilities. Costs in this activity are fully recovered from projects.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost<br/>(Cost is charged out to Capital Projects)</li> </ul>                             | (\$1,332)              | \$0                     | (\$924)                | \$0                     | \$0                     |
| <ul> <li>Customers satisfied with overall project management</li> </ul>  | 90%                    | 90%                     | 93%                    | 90%                     | 93%                     |
| <ul> <li>Construction projects completed</li> </ul>  | 0                      | 1                       | 2                      | 1                       | 1                       |
| <ul> <li>Building Users satisfied with function of the building after<br/>move-in (6 months to 1 year)</li> </ul>        | _                      |                         |                        | _                       | 80%                     |
| <ul> <li>Construction change orders to be less than 10% of original<br/>contracted amount</li> </ul>                     |                        |                         |                        | _                       | 85%                     |
| <ul> <li>Staff management of non-CIP projects - based on assuming<br/>3 projects/special assignments per year</li> </ul> |                        |                         |                        |                         | 3                       |





# **Budget Summary - Sign Shop**

| Total Annual Budget |    |         |  |  |  |
|---------------------|----|---------|--|--|--|
| FY 2010 Adopted     | \$ | 366,525 |  |  |  |
| FY 2011 Adopted     | \$ | 380,728 |  |  |  |
| Dollar Change       | \$ | 14,204  |  |  |  |
| Percent Change      |    | 3.88%   |  |  |  |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 3.00      |
| FY 2011 FTE Positions | 3.12      |
| FTE Position Change   | 0.12      |
|                       |           |

## Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul><li>Citizen satisfaction with their Quality of Life</li><li>Citizens satisfied with efforts to prevent neighborhood</li></ul> | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |  |
| deterioration <ul> <li>Civilian fire injuries per 100,000 population</li> </ul>   | 68.6%<br>6.4           | 67.8%<br><=10           | 72.1%<br>8.1           | 66.9%<br><=10           | 67.8%<br><=8            |  |

## Activities/Service Level Trends Table

#### 1. Street Sign Manufacture and Installation

The Sign Shop maintains street name signs and manufactures customized signs for County and private organizations.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$387,683     | \$462,941      | \$455,024     | \$366,525      | \$380,728      |
| <ul> <li>Street name signs fabricated for maintenance</li> <li>Signs fabricated for revenue</li> <li>Damaged and missing street name signs inspections</li> </ul>                   | 1,300         | 1,700          | 891           | 1,300          | 1,000<br>8,000 |
| <ul> <li>completed within County standards</li> <li>Number of citizen complaints regarding street name signs</li> <li>Street name signs replaced within County standards</li> </ul> | 96%           | 70%            | 95%           | 96%            | 96%            |
|   | 1,389         | 2,300          | 769           | <1,400         | <1,000         |
|   | 95%           | 100%           | 95%           | 95%            | 95%            |





# Budget Summary - Small Project Construction

| Total Annual Budget |    |           | 1 | Number of FTE Pos     | itions |
|---------------------|----|-----------|---|-----------------------|--------|
| FY 2010 Adopted     | \$ | 2,400,546 |   | FY 2010 FTE Positions | 22.11  |
| FY 2011 Adopted     | \$ | 2,190,676 |   | FY 2011 FTE Positions | 19.80  |
| Dollar Change       | \$ | (209,870) |   | FTE Position Change   | -2.31  |
| Percent Change      |    | -8.74%    |   |                       |        |

## Outcome Targets/Trends

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| • Citizen satisfaction with their Quality of Life | 6.98          | 7.18           | 7.30          | 6.98           | 7.30           |

## Activities/Service Level Trends Table

#### 1. Small Community Improvement Construction

Small Community Improvement Construction projects consist mainly of work performed on existing VDOT roads or on County drainage improvements. The improvements range from the installation of sidewalks or trails to the removal and reconstruction of road sections, as well as drainage improvement projects. In addition, work is performed for other agencies within the County.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$2,500,983   | \$2,214,674    | \$3,822,282   | \$2,400,546    | \$2,190,676    |
| <ul><li>Percent of demolitions completed within 60 days of reque</li><li>Percent of community improvement projects</li></ul> | st 86%        | 100%           | 71%           | 100%           | 100%           |
| completed on time  | 98%           | 100%           | 96%           | 95%            | 95%            |
| • Unsafe structures secured per year   | 16            | 4              | 20            | 9              | 9              |





# Budget Summary - Gypsy Moth/Mosquito Control

| Total Ann       | ual Bu | ıdget     | Nur            |
|-----------------|--------|-----------|----------------|
| FY 2010 Adopted | \$     | 1,174,388 | FY 2010 FTE    |
| FY 2011 Adopted | \$     | 1,223,753 | FY 2011 FTE    |
| Dollar Change   | \$     | 49,365    | FTE Position ( |
| Percent Change  |        | 4.20%     |                |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 12.78     |
| FY 2011 FTE Positions | 13.45     |
| FTE Position Change   | 0.67      |
|                       |           |

# Outcome Targets/Trends

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Forested acres defoliated by gypsy moth</li> </ul>                                    | .14%                   | <1%                     | 0.15%                  | <1%                     | <1%                     |  |
| <ul> <li>Customer satisfaction with effectiveness of gypsy<br/>moth control efforts</li> </ul> | 100%                   | 100%                    | 100%                   | 100%                    |                         |  |
| <ul><li>Customer satisfaction with mosquito control efforts</li></ul>                          | 100%                   | 75%                     | 100%                   | 100%                    |                         |  |
| <ul> <li>Mosquito-borne disease cases reported in humans</li> </ul>                            | 0                      | 0                       | 0                      | 0                       | 0                       |  |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>                            | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |  |

# Activities/Service Level Trends Table

### 1. Gypsy Moth/Mosquito Control Monitoring

Gypsy moth, mosquito control, and cankerworm monitoring consists of conducting fieldwork to assess the scope and magnitude of populations of these pests. The data gathered in the process is analyzed and used to track population trends, determine appropriate future control measures and evaluate effectiveness of past control efforts.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                                       | \$521,496              | \$656,077               | \$530,728              | \$610,102               | \$665,692               |
| <ul> <li>Gypsy moth egg mass surveys conducted</li> </ul>                            | 2,064                  | 5,000                   | 1,528                  | 1,800                   | 1,500                   |
| <ul> <li>Mosquito identification traps monitored</li> </ul>                          | 52                     | 52                      | 52                     | 52                      |                         |
| <ul> <li>Mosquito pools tested positive for West Nile Virus</li> </ul>               | 53                     | 100                     | 13                     | 100                     | <100                    |
| <ul> <li>Mosquito specimens identified</li> </ul>                                    | 28,329                 | 25,000                  | 23,162                 | 25,000                  | 25,000                  |
| <ul> <li>Community outreach events/displays</li> </ul>                               | 37                     | 26                      | 19                     | 35                      | 35                      |
| <ul> <li>Cankerworm monitoring sites</li> </ul>                                      | 37                     | 35                      | 37                     | 35                      |                         |
| <ul> <li>Gypsy Moth assistance requests received</li> </ul>                          | N/A                    | 60                      | 9                      | 60                      | <25                     |
| <ul> <li>Mosquito assistance requests received</li> </ul>                            | N/A                    | 300                     | 211                    | 165                     | <200                    |
| <ul> <li>Stormwater Management pond inspections for<br/>mosquito breeding</li> </ul> | N/A                    | 300                     | 1,046                  | 300                     | 1,000                   |







# 2. Reduction and Response

Reduction and response consists of implementing control measures to suppress populations of gypsy moths, mosquitoes and cankerworms.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$677,332              | \$574,155               | \$619,466              | \$564,286               | \$558,062               |
| <ul> <li>Acres treated for cankerworm infestation</li> </ul>                                | 1,075                  | 200                     | 304                    | 200                     | 200                     |
| <ul> <li>Acres treated for Gypsy Moth</li> </ul>  | 2,685                  | 5,000                   | 2,295                  | 2,500                   | <2,000                  |
| <ul> <li>Number of mosquito adulticiding days</li> </ul>                                    | N/A                    | 80                      | 73                     | 80                      | 80                      |
| <ul> <li>Number of mosquito larviciding days</li> </ul>                                     | N/A                    | 80                      | 63                     | 80                      | 80                      |
| <ul> <li>Number of Stormwater Management ponds treated<br/>for mosquito presence</li> </ul> | N/A                    | 100                     | 109                    | 100                     | 100                     |





# **Budget Summary - Solid Waste**

|                 |       |            | _ |                       |          |
|-----------------|-------|------------|---|-----------------------|----------|
| Total Ann       | ual B | udget      |   | Number of FTE Po      | ositions |
| FY 2010 Adopted | \$    | 16,569,928 |   | FY 2010 FTE Positions | 57.39    |
| FY 2011 Adopted | \$    | 29,527,597 |   | FY 2011 FTE Positions | 57.71    |
| Dollar Change   | \$    | 12,957,668 |   | FTE Position Change   | 0.32     |
| Percent Change  |       | 78.20%     |   |                       |          |

# Outcome Targets/Trends

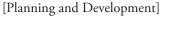
|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Regulatory Compliance items inspected with no</li> </ul>  |                        |                         |                        |                         |                         |
| violations   | 100%                   | 100%                    | 100%                   | 80%                     | 90%                     |
| <ul> <li>Citizens satisfied with overall Landfill services</li> </ul>  | 98.3%                  | 96%                     | 98%                    | 95%                     | 96%                     |
| Refuse recycled  | 38.6%                  | 36%                     | 35.4%                  | 38%                     | 38%                     |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul>  | 6.98                   | 7.18                    | 7.30                   | 6.98                    | 7.30                    |
| <ul> <li>Citizens satisfied with efforts to prevent neighborhood</li> </ul>  |                        |                         |                        |                         |                         |
| deterioration  | 66.9%                  | 68.7%                   | 72.1%                  | 67.8%                   | 67.8%                   |
| <ul> <li>Average litter rating for designated County roads<br/>(One represents no visible trash and five represents a</li> </ul> |                        |                         |                        |                         |                         |
| trash dumping site)  | 1.6                    | 1.4                     | 1.57                   | 1.6                     | 1.6                     |

# Activities/Service Level Trends Table

### 1. Solid Waste Management and Administration

This activity provides management and oversight for the operation and financial aspects of the Solid Waste Program by implementing the County's Solid Waste Management plan and Board approved programs to obtain sufficient revenues to operate the County's Solid Waste System. The activity maintains the Solid Waste Fee Program by processing all commercial and residential appeals received and plans, designs and constructs the Solid Waste Capital Improvement program.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$6,860,433   | \$8,038,650    | \$3,386,673   | \$6,807,143    | \$18,444,116   |
| Capital Improvements Program (CIP) projects complexity in the second secon |               | 1000/          | 1000/         | 1000/          | 1000/          |
| <ul><li>within budget</li><li>Number of non-residential accounts processed</li></ul>  | 100%          | 100%           | 100%          | 100%           | 100%           |
|   | 3,657         | 3,700          | 3,857         | 3,700          | 3,950          |
| <ul><li>Percent of appeals completed within 30 days</li><li>Percent of non-residential accounts appealed</li></ul>  | 100%          | 98%            | 100%          | 98%            | >99%           |
|   | .82%          | <2%            | 1.73%         | <2%            | <2%            |







### 2. Yard Waste Composting

This activity provides and manages a regional yard waste-composting program by managing contractors operating the facilities. Additionally, the activity implements and monitors the Refuse Exchange Program with Fairfax County.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$3,383,418   | \$3,275,774    | \$3,277,658   | \$3,276,022    | \$3,286,688    |
| <ul> <li>Tons of County yard waste diverted from waste stream</li> <li>Cost per ton for processing yard waste</li> <li>Refuse sent to Fairfax County (tons)</li> </ul> | 29,543        | 26,000         | 28,835        | 28,000         | 28,000         |
|  | \$33.11       | <\$33.00       | \$31.71       | \$34.00        | <\$33.00       |
|  | 49,893        | 50,000         | 51,895        | 50,000         | 50,000         |

#### 3. Solid Waste Facilities Operation

This activity operates the County's Sanitary Landfill and processes all refuse (commercial and residential) received. The activity provides convenient facilities for citizens to drop off refuse and recyclable materials. The activity meets all environmental requirements and minimizes current and future potential impacts to the surrounding communities.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$5,037,384            | \$5,725,078             | \$9,817,430            | \$5,836,972             | \$7,094,490             |
| <ul> <li>Tons of refuse processed</li> </ul>  | 304,777                | 380,000                 | 284,565                | 320,000                 | 290,000                 |
| <ul> <li>Refuse received from Fairfax County (tons)</li> </ul>  | 2,842                  | 15,000                  | 6,354                  | 10,000                  | 7,000                   |
| <ul> <li>Refuse trucks inspected</li> </ul>   | 3,595                  | 4,000                   | 3,849                  | 3,800                   | 3,800                   |
| Refuse trucks violating Landfill Rules and Regulations  | .7%                    | <2%                     | 0.7%                   | <2%                     | <2%                     |
| <ul> <li>Operational cost per ton to process refuse</li> </ul>  | \$12.30                | <\$10.00                | \$11.46                | <\$13.00                | <\$11                   |
| <ul> <li>Groundwater wells tested</li> </ul>  | 48                     | 49                      | 37                     | 40                      | <30                     |
| <ul> <li>Pounds of Household Hazardous Waste and eWaste collected</li> <li>Participants in the Household Hazardous Waste and</li> </ul> | 236,990                | 230,000                 | 998,680                | 230,000                 | 1,000,000               |
| eWaste collection program   | 13,205                 | 7,800                   | 12,348                 | 13,000                  | 13,000                  |
| <ul> <li>Number of citizens trips to Solid Waste facilities</li> </ul>  | 501,197                | 515,000                 | 541,980                | 510,000                 | 530,000                 |

### 4. Recyclable Materials Collected, Processed and Marketed

This activity implements the County's comprehensive recycling program to meet state and local requirements. The activity processes and transports to market all recyclable materials collected and delivered to the County's Recycling Processing facility from residents, County drop-off locations and refuse haulers.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$620,582              | \$799,567               | \$577,157              | \$649,791               | \$702,303               |
| <ul> <li>Tons of recyclables processed by County and marketed</li> <li>Revenue generated from sale of recyclables</li> <li>Cost per ton of collecting recyclable materials from the</li> </ul> | 13,621<br>\$1,036,456  | 13,000<br>\$340,000     | 17,457<br>\$715,711    | 13,000<br>\$500,000     | 18,000<br>\$500,000     |
| <ul> <li>Cost per ton of concerning recyclable matchais nom the<br/>County-wide drop-off locations</li> <li>Trash (non-recyclables) from the Recycling Processing</li> </ul>                   | \$128.65               | \$115.00                | \$143.99               | \$125                   | <\$130                  |
| Facility   | 3.53%                  | <5%                     | 2.33%                  | <5%                     | <5%                     |





# **Budget Summary - Property and Facility Management**

|                     |    |            | _ |                       |          |
|---------------------|----|------------|---|-----------------------|----------|
| Total Annual Budget |    |            |   | Number of FTE P       | ositions |
| FY 2010 Adopted     | \$ | 19,697,353 |   | FY 2010 FTE Positions |          |
| FY 2011 Adopted     | \$ | 19,534,114 |   | FY 2011 FTE Positions |          |
| Dollar Change       | \$ | (163,239)  |   | FTE Position Change   |          |
| Percent Change      |    | -0.83%     |   |                       |          |

### Outcome Targets/Trends

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> </ul> | 6.98          | 7.18           | 7.30          | 6.98           | 7.30           |

### Activities/Service Level Trends Table

#### 1. Building Maintenance

This activity maintains all County owned buildings and performs specified customer-related services in leased facilities. Responsibilities include HVAC, electrical and plumbing system installation and repair, renovations, preventive maintenance, painting, carpeting and response to emergency situations.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$5,384,741   | \$4,446,685    | \$4,563,109   | \$4,252,360    | \$4,254,775    |
| <ul> <li>Work orders received</li> <li>Cost per square foot for program services</li> <li>Customers rating Building Maintenance services as</li> </ul> | 5,440         | 3,600          | 4,580         | 5,000          | 5,000          |
|  | \$2.57        | \$2.55         | \$2.98        | \$2.75         | \$2.98         |
| very good or excellent   | 100%          | 98%            | 94%           | 78%            | 75%            |

### 2. Grounds Maintenance

This activity provides turf care, interior and exterior landscaping functions, parking lot and sidewalk maintenance, snow removal, emergency response and office and equipment moves.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,659,013            | \$1,442,440             | \$1,429,408            | \$1,215,349             | \$1,224,472             |
| <ul><li>Grounds work requests received</li><li>Customers rating Grounds services as very good</li></ul> | 880                    | 850                     | 794                    | 900                     | 850                     |
| or excellent  | 100%                   | 99%                     | 98%                    | 94%                     | 94%                     |





### 3. Custodial Services

This activity provides routine and special project cleaning for owned and leased facilities using in-house and contract personnel and responds to special requirements to insure the health and well-being of employees and citizens.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$2,144,490   | \$2,533,541    | \$2,373,016   | \$2,599,145    | \$2,621,731    |
| <ul> <li>Customers satisfied with overall custodial services</li> <li>Cost per square foot for custodial services</li> <li>Office space receiving Buildings and Grounds</li> </ul> | 85.2%         | 85%            | 74%           | 80%            | 75%            |
|  | \$2.46        | \$2.00         | \$2.23        | \$2.50         | \$2.50         |
| budgeted custodial support   | 1,121,500     | 1,195,127      | 1,064,236     | 1,122,00       | 1,122,000      |

#### 4. Graphics Arts and Print Shop

This activity provides high-quality printing and copying services to County agencies and outside jurisdictions. Capabilities include color printing and reproduction, design functions and sign production.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$588,614     | \$630,263      | \$633,861     | \$627,729      | \$633,526      |
| <ul> <li>Copies produced in-house</li> </ul>   | 10.6m         | 11.1m          | 10.4m         | 10.4m          | 10m            |
| <ul><li>Printing jobs completed</li><li>Customers rating printing services as very good or excellent</li></ul> | 1,845         | 2,750          | 1,142         | 2,185          | 1,200          |
|  | 100%          | 98%            | 98%           | 98%            | 98%            |

### 5. Mail Room and Courier Service

This activity provides mail and dispatch services for all County agencies. The activity collects, processes and distributes internal mail, U.S. Post Office mail and packages and accounts for postage and sensitive/special handing of mail.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$358,904              | \$334,689               | \$333,643              | \$324,811               | \$332,801               |
| <ul><li>Pieces of mail handled</li><li>Customers rating Mail Room services very good</li></ul> | .55m                   | .5m                     | .54m                   | .5m                     | .5m                     |
| or excellent   | 99%                    | 99%                     | 95%                    | 99%                     | 98%                     |





### 6. Property Management

This activity coordinates and manages moves of people, furniture and equipment. The activity maintains furniture standards using cost value analysis in compliance with safety, ADA and health regulations. The activity plans, designs and manages construction projects (between \$500,000 - \$5,000,000 in value) or more budgets and provides surplus bulk inventory, surplus sales and short term storage of furniture and equipment.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$1,389,833   | \$2,184,899    | \$2,879,008   | \$1,178,894    | \$1,202,551    |
| <ul> <li>Square footage renovated/reconfigured or constructed</li> <li>Customers satisfied with overall project management</li> <li>Number of work space requests received</li> </ul> | 232,172       | 197,540        | 348,943       | 210,000        | 190,000        |
|   | 95%           | 95%            | 98%           | 95%            | 95%            |
|   | 286           | 215            | 241           | 250            | 210            |

#### 7. Energy Management

This activity includes the payment of all the utility bills for leased and owned facilities in the County. In addition, this activity develops and implements an energy consumption reduction program by introduction of cost effective, energy efficient technologies into County facilities. The activity also assists the County Executive's Office with legislative activities related to public utilities.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$2,953,110            | \$3,066,998             | \$3,226,276            | \$3,160,425             | \$3,106,647             |
| <ul> <li>Owned and leased facilities electric cost per square foot</li> <li>Annual cost avoidance achieved from energy</li> </ul> | \$2.16                 | \$2.40                  | \$2.30                 | \$2.40                  | \$2.40                  |
| management  | \$36,241               | \$32,000                | \$59,347               | \$32,000                | \$32,000                |

#### 8. Real Estate

This activity represents the County's interest in leasing facilities that cost effectively accommodates agency space and location requirements.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$5,629,088   | \$7,266,797    | \$6,324,723   | \$6,338,640    | \$6,157,312    |
| <ul><li>Commercial square feet leased</li><li>Average cost per square foot of commercial leased space</li></ul> | 363,100       | 366,672        | 361,443       | 355,446        | 323,999        |
|   | \$15.57       | \$18.50        | \$16.12       | \$18.50        | \$18.50        |





# **Budget Summary - Neighborhood Services**

| Total Ann       | Total Annual Budget |           |  | Number of FTE Po      | sitions |
|-----------------|---------------------|-----------|--|-----------------------|---------|
| FY 2010 Adopted | \$                  | 3,615,914 |  | FY 2010 FTE Positions | 38.26   |
| FY 2011 Adopted | \$                  | 3,472,382 |  | FY 2011 FTE Positions | 38.26   |
| Dollar Change   | \$                  | (143,531) |  | FTE Position Change   | 0.00    |
| Percent Change  |                     | -3.97%    |  |                       |         |

### Desired Strategic Plan Community Outcomes

- Maintain the satisfaction rate of 67.8% with the Job the County is doing in preventing neighborhoods from deteriorating and being kept safe
- Maintain rate of 93% founded Property Code Enforcement cases resolved or moved to court action within 100 days

### Outcome Targets/Trends

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>% of founded current year Property Code Enforcement<br/>cases resolved or moved to court action within 100 days</li> </ul>                                     |               |                | 97%           |                | 86%            |
| 2   | 6.00          | 7 1 0          |               | 6 00           |                |
| <ul> <li>Citizen satisfaction with their Quality of Life</li> <li>Citizens satisfied with efforts to prevent neighborhood deterioration</li> </ul>                      | 6.98<br>68.6% | 7.18<br>67.8%  | 7.30<br>72.1% | 6.98<br>66.9%  | 7.30<br>69%    |
| <ul> <li>Citizens satisfied with the County's efforts with</li> </ul>   |               |                |               |                |                |
| <ul> <li>Planning and Land Use</li> <li>Average litter rating for designated County roads (Note: one represents no visible trash and five represents a trash</li> </ul> | 56.4%         | 46.2%          | 66.5%         | 68%            | 66.5%          |
| dumping site)   | 1.61          | 1.4            | 1.57          | 1.6            | 1.6            |

# Activities/Service Level Trends Table

### **1. Litter Control**

This activity assists the Health Department and Property Code Enforcement in the physical elimination of trash and debris throughout the community. The goal of this activity is to improve the appearance and image of the community. The County's litter crew teams remove trash and debris within the State right-of-way.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$672,583              | \$668,681               | \$547,684              | \$678,019               | \$693,425               |
| <ul> <li>Average litter rating for designated County roads (Note:<br/>one represents no visible trash and five represents a<br/>trash dumping site)</li> </ul> | 1.61                   | 1.4                     | 1.57                   | 1.6                     | 1.6                     |
| <ul> <li>Tons of trash picked up by County Litter Crew</li> </ul>  | 185                    | 165                     | 192.85                 | 165                     | 175                     |
| <ul><li>Number of illegal signs removed from the State<br/>right-of-way</li><li>Annual Cost Per Lane Mile Cleaned</li></ul>                                    | 38,728                 | 20,000                  | 22,235                 | 20,000                  | 20,000<br>\$666.31      |





### 2. Vacant County Property

The County is responsible for maintaining its vacant properties to minimum neighborhood standards. Activities include trash pickup, monitoring for debris and usage as an itinerant dump site, and tree and vegetation maintenance.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Cost</li> </ul>  | \$125,678              | \$111,169               | \$230,989              | \$106,358               | \$106,464               |
| <ul><li>Vacant County Property cases processed</li><li>Vacant County property cases responded to</li></ul> | 25                     | 25                      | 26                     | 25                      | 25                      |
| within County standards  | 96%                    | 100%                    | 100%                   | 100%                    | 100%                    |

#### 3. Landscaping

This activity coordinates the beautification plan for county maintained landscaping along public roadways or in medians. The beautification projects may include a variety of landscaping tasks such as mulching, pruning and planting trees.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Cost</li> </ul>                                  | \$171,815              | \$140,000               | \$225,855              | \$140,000               | \$165,000               |
| <ul> <li>Number of landscaping areas maintained</li> </ul>               | 44                     | 44                      | 40                     | 44                      | 40                      |
| <ul> <li>Acres of County medians and right-of-ways maintained</li> </ul> | 16                     | 16                      | 17                     | 16                      | 17                      |
| • Average Landscaping Rating per designated county site                  |                        |                         |                        |                         | 3                       |
| <ul> <li>Annual cost per acre landscaped</li> </ul>                      |                        |                         |                        |                         | \$8,751                 |

#### 4. Property Code Enforcement

This activity is tasked with enforcement of the Zoning Ordinance (Chapter 32 of the Prince William County Code), the Building Maintenance Code (Chapter 5, article IV of the Prince William County Code), and the Spot Blight, the Popsicle Sign, Vegetation, Refuse and Graffiti Programs. The activity responds to citizen and community requests and complaints and takes a proactive approach to achieve compliance with these codes, ordinances and regulations. The activity conducts follow up inspections, initiates legal actions to assure abatement and is responsible for abolishing all substandard structures within the County by demolition or repair. The primary goal for this activity is to improve and enhance quality of life and appearance throughout the County and ensure the health, safety and welfare of its citizens. The activity also includes community outreach and educational programs.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Cost</li> </ul>                                   | \$2,424,401            | \$2,667,949             | \$2,548,659            | \$2,691,536             | \$2,507,494             |
| • First inspection of complaint conducted within seven days               | s 97%                  | 88%                     | 98%                    | 88%                     | 86%                     |
| <ul> <li>Total County cases resolved</li> </ul>                           | 4,927                  | 4,000                   | 6,715                  | 4,000                   | 4,900                   |
| <ul> <li>Spot Blight cases resolved</li> </ul>                            | 16                     | 10                      | 25                     | 10                      | 5                       |
| <ul> <li>Percent change in cases closed within sixty (60) days</li> </ul> | 8%                     | 1%                      | 15%                    | 5%                      | 8%                      |
| <ul> <li>Complaints resolved without opening a case file</li> </ul>       | 351                    | 300                     | 423                    | 300                     | 375                     |
| <ul> <li>Total inspections conducted annually</li> </ul>                  | 20,683                 | 9,000                   | 16,248                 | 14,000                  | 12,800                  |
| <ul> <li>Weed cases processed</li> </ul>                                  | 1,684                  | 200                     | 1,978                  | 200                     | 1,000                   |
| <ul> <li>Graffiti removed within 30 days</li> </ul>                       |                        | —                       | —                      | —                       | 75%                     |

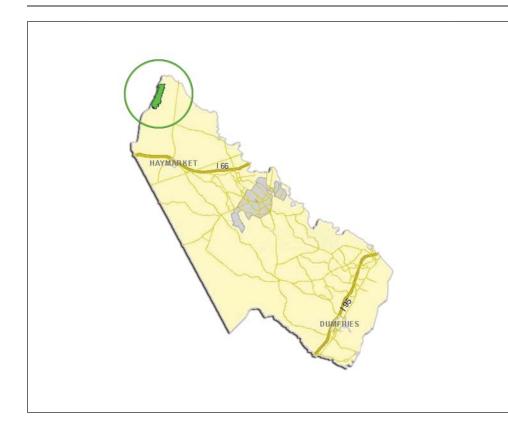








# **Bull Run Mountain Service District**



# I. Major Issues

- A. General Overview The Bull Run Mountain Service District is located in the northwest corner of Prince William County. A special levy was established in 1991 to support the maintenance of non-state maintained roads within the Bull Run Mountain Service District. The levy is collected by the County's Finance Department and recorded in a separate special revenue fund that is managed by the Department of Public Works. The Department of Public Works coordinates road maintenance work requests with the Bull Run Mountain Estates Civic Association.
- **B.** The Bull Run Mountain Service District Levy supports the maintenance of roads on Bull Run Mountain which do not meet State standards for acceptance into the State Maintenance System.
- **C. The 2011 Adopted Budget increases by \$2,372** from the FY 10 Adopted Budget of \$238,170. The budget increase will support some additional road maintenance work requests.
- **D.** For 2011, the special levy was adopted at a rate of \$0.2010 per hundred dollars of assessed value. The 2011 adopted levy rate increased by \$0.002 from the FY 10 adopted levy rate of \$0.1990.



### Planning and Development

Development Services, Department of

Economic Development, Department of

Housing and Community Development, Office of

Planning

Prince William County/ Manassas Convention and Visitors Bureau

Public Works

Bull Run Mountain Service District

Lake Jackson Service District

Transit

Transportation, Department of

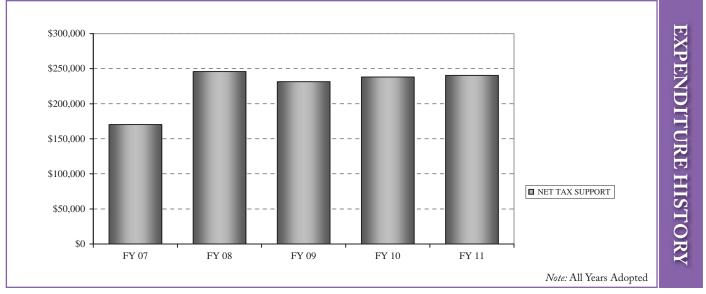




# Expenditure and Revenue Summary



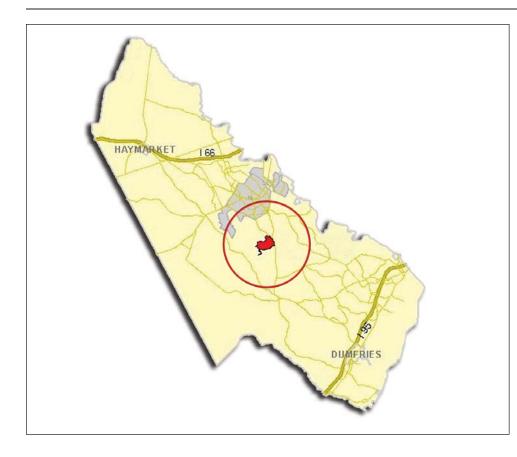
|  |            |            |           |           | % Change  |
|--|------------|------------|-----------|-----------|-----------|
|  | FY 09      | FY 09      | FY 10     | FY 11     | Adopt 10/ |
| A. Expenditure by Program              | Approp     | Actual     | Adopted   | Adopted   | Adopt 11  |
| 1 Bull Run Mountain Service District   | \$268,836  | \$256,525  | \$238,170 | \$240,542 | 1.00%     |
| Total Expenditures                     | \$268,836  | \$256,525  | \$238,170 | \$240,542 | 1.00%     |
| B. Expenditure by Classification       |            |            |           |           |           |
| 1 Contractual Services                 | \$37,847   | \$26,627   | \$11,208  | \$12,987  | 15.87%    |
| 2 Internal Services                    | \$2,763    | \$2,762    | \$8,296   | \$1,385   | -83.31%   |
| 3 Other Services                       | \$5,000    | \$3,910    | (\$4,560) | \$2,944   | -164.56%  |
| 4 Transfers                            | \$223,226  | \$223,226  | \$223,226 | \$223,226 | 0.00%     |
| Total Expenditures                     | \$268,836  | \$256,525  | \$238,170 | \$240,542 | 1.00%     |
| C. Funding Sources                     |            |            |           |           |           |
| 1 General Property Taxes               | \$215,322  | \$219,720  | \$231,170 | \$235,042 | 1.67%     |
| 2 Revenue From Use of Money & Property | \$10,200   | \$11,178   | \$7,000   | \$5,500   | -21.43%   |
| 3 Charges for Services                 | \$6,000    | \$0        | \$0       | \$0       |           |
| Total Designated Funding Sources       | \$231,522  | \$230,898  | \$238,170 | \$240,542 | 1.00%     |
| Contribution To/(Use Of) Fund Balance  | (\$37,314) | (\$25,627) | \$0       | \$0       |           |







# Lake Jackson Service District



# I. Major Issues

- **A. General Overview** The Lake Jackson Service District is located around Lake Jackson, just west of Route 234. A special levy was established in 1993 to support the maintenance of non-state maintained roads within the Lake Jackson Service District. The levy is collected by the County's Finance Department and recorded in a separate special revenue fund that is managed by the Department of Public Works. The Department of Public Works coordinates road maintenance work requests with the Lake Jackson Civic Association.
- **B.** The Lake Jackson Roads Service District Levy supports the maintenance of roads in Lake Jackson which do not meet State standards for acceptance into the State Maintenance System.
- **C. The FY 11 Adopted Budget increases by \$1,070** from the FY 10 Adopted Budget of \$151,460. The budget increase will support some additional road maintenance work requests.
- **D.** For FY 11, the special levy was adopted at a rate of \$0.1750 per hundred dollars of assessed value. The FY 11 adopted levy rate increased by \$0.003 from the FY 10 adopted levy rate of \$0.1720.



### Planning and Development

Development Services, Department of

Economic Development, Department of

Housing and Community Development, Office of

Planning

Prince William County/ Manassas Convention and Visitors Bureau

Public Works

Bull Run Mountain Service District

#### Lake Jackson Service District

Transit

Transportation, Department of

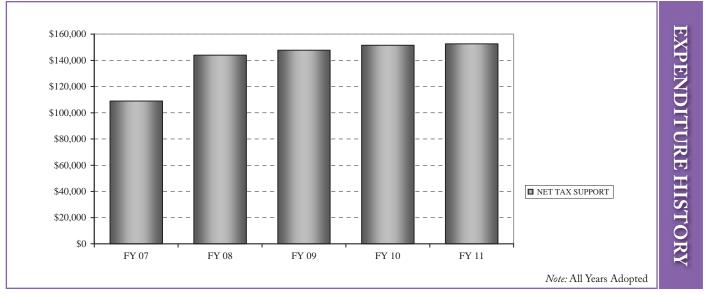




# Expenditure and Revenue Summary



|  |            |            |           |           | % Change  |
|--|------------|------------|-----------|-----------|-----------|
|  | FY 09      | FY 09      | FY 10     | FY 11     | Adopt 10/ |
| A. Expenditure by Program              | Approp     | Actual     | Adopted   | Adopted   | Adopt 11  |
| 1 Lake Jackson Service District        | \$214,152  | \$183,461  | \$151,460 | \$152,530 | 0.71%     |
| Total Expenditures                     | \$214,152  | \$183,461  | \$151,460 | \$152,530 | 0.71%     |
| B. Expenditure by Classification       |            |            |           |           |           |
| 1 Contractual Services                 | \$174,688  | \$143,998  | \$106,022 | \$106,771 | 0.71%     |
| 2 Internal Services                    | \$8,760    | \$8,760    | \$4,250   | \$7,626   | 79.44%    |
| 3 Other Services                       | \$30,704   | \$30,703   | \$41,188  | \$38,133  | -7.42%    |
| Total Expenditures                     | \$214,152  | \$183,461  | \$151,460 | \$152,530 | 0.71%     |
| C. Funding Sources                     |            |            |           |           |           |
| 1 General Property Taxes               | \$140,558  | \$140,973  | \$145,710 | \$148,030 | 1.59%     |
| 2 Revenue From Use of Money & Property | \$7,200    | \$9,263    | \$5,750   | \$4,500   | -21.74%   |
| Total Designated Funding Sources       | \$147,758  | \$150,236  | \$151,460 | \$152,530 | 0.71%     |
| Contribution To/(Use Of) Fund Balance  | (\$66,394) | (\$33,225) | \$0       | \$0       |           |







# Transit







Potomac and Rappahannock Transportation Commission



# About the Potomac and Rappahannock Transportation Commission

The Potomac and Rappahannock Transportation Commission (PRTC) is a multijurisdictional agency representing Prince William and Stafford Counties and the cities of Manassas, Manassas Park and Fredericksburg. Located in Virginia about 25 miles southwest of Washington, D.C., PRTC provides commuter bus service along the busy I-95 and I-66 corridors to points north (OmniRide), and local bus services in Prince William County and the cities of Manassas and Manassas Park (OmniLink). PRTC also offers OmniMatch, a free ridesharing service. Operated by PRTC in partnership with the Northern Virginia Transportation Commission (NVTC), the Virginia Railway Express (VRE) provides commuter rail service along the Manassas and Fredericksburg lines, connecting to transit providers at stations in Virginia and the District of Columbia.

For more information go to www.prtctransit.org.



### Planning and Development

Development Services, Department of

Economic Development, Department of

Housing and Community Development, Office of

Planning

Prince William County/ Manassas Convention and Visitors Bureau

Public Works

Bull Run Mountain Service District

Lake Jackson Service District

Transit

Potomac and Rappahanock Transportation Commission

Transportation, Department of





# EXPENDITURE AND REVENUE SUMMARY



|   |                |               |               | % Change  |
|---|----------------|---------------|---------------|-----------|
|   | FY 09          | FY 10         | FY 11         | Adopt 10/ |
| A. PWC Net Local Transit Expenditure PRTC         | Adopted        | Adopted       | Adopted       | Adopt 11  |
| 1 PRTC Admin Subsidy*                             | \$0            | \$0           | \$0           |           |
| 2 OmniRide (Commuter Bus)                         | \$4,721,002    | \$3,271,168   | \$2,089,308   | -36.13%   |
| 3 Ridesharing/Marketing                           | \$215,000      | \$87,600      | \$371,600     | 324.20%   |
| 4 OmniLink (Local Bus)                            | \$5,822,998    | \$5,787,832   | \$5,815,392   | 0.48%     |
| 5 Local Capital Match                             | \$1,047,236    | \$1,260,700   | \$0           | -100.00%  |
| PRTC Sub-Total                                    | \$11,806,236   | \$10,407,300  | \$8,276,300   | -20.48%   |
| 6 VRE Operating Subsidy                           | \$6,374,256    | \$5,742,599   | \$6,188,328   | 7.76%     |
| 7 VRE Debt Service - Bi-Level Railcars            | \$310,583      | \$430,429     | \$196,332     | -54.39%   |
| 8 VRE Debt Service - Commuter Rail Stations       | \$1,006,566    | \$1,301,567   | \$875,864     | -32.71%   |
| VRE Sub-Total                                     | \$7,691,405    | \$7,474,595   | \$7,260,524   | -2.86%    |
| Total Expenditures                                | \$19,497,641   | \$17,881,895  | \$15,536,824  | -13.11%   |
| B. Recurring Funding Sources                      |                |               |               |           |
| 1 Fuel Tax Receipts                               | \$14,130,792   | \$8,740,486   | \$12,614,985  | 44.33%    |
| 2 Interest on Investments                         | \$600,000      | \$200,000     | \$20,000      | -90.00%   |
| C. One-Time Revenues                              |                |               |               |           |
| 1 Trust Fund Balance                              | \$17,367,450   | \$12,140,453  | \$7,262,308   | -40.18%   |
| 2 Operating Fund Balance                          | \$2,226,098    | \$0           | \$1,692,412   |           |
| 3 Use of Virginia Railway Express Railcar Reserve | \$310,583      | \$430,429     | \$196,332     | -54.39%   |
| 4 PRTC Debt Service Reserve Refund                | \$0            | \$0           | \$801,000     |           |
| 5 Surplus in First Year of the Five-Year Plan     | (\$15,137,282) | (\$3,629,473) | (\$7,050,213) | 94.25%    |
| Net General Tax Support                           | \$0            | \$0           | \$0           | —         |

\*Note: FY 11 PRTC Administrative Subsidy of \$180,800 has been reallocated to OmniRide (26%) and OmniLink (74%).





# I. Major Issues

- **A. PRTC Operations** The Prince William County share of Potomac and Rappahannock Transportation Commission (PRTC) expenditures identified below are made up of three parts: PRTC bus and administrative operations, Virginia Railway Express (VRE), and PRTC Capital expenditures. System generated revenues (such as fares, advertising, interest earnings and other incidentals) that support bus and rail operations do not cover operating expenditures in providing these transportation services. The difference between operating expenditures and system generated revenues (referred to as subsidy) is made up utilizing a 2.1% tax on the price of motor fuels sold by distributors to retailers in Prince William County, fuel tax fund balance and state and federal funding. In addition, 100% of system capital expenditures (e.g. equipment purchases) must be funded with a combination of federal, state and the 2.1% tax on the price of motor fuels sold by distributors to retailers in Prince William County.
- 1. Bus and Administrative Operations Bus and administrative operations over the Five-Year Plan shown below in *Table A* reflect the following:
- Administration Combined two percent cost of living/merit adjustments for PRTC employees in FY 11 have been included contingent upon how PRTC member governments choose to handle these adjustments for their own staffs plus one additional full-time equivalent procurement specialist position. Market parity and retirement health benefits studies have been deferred until FY 12.
- OmniLink and OmniRide There is no expanded service programmed for either OmniLink or OmniRide in the Five-Year Plan with the exception of state funded Tyson's service and a minimal "contingency" hours allowance (10 daily hours in FY 11 and 8 daily hours in FY 12 - FY 15) to make scheduling adjustments as necessary in response to growing traffic congestion and overcrowding.

| Table A: Bus and Administrative Operations |                   |                   |                   |                   |                   |  |  |  |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|--|--|--|
|  | FY 11<br>Forecast | FY 12<br>Forecast | FY 13<br>Forecast | FY 14<br>Forecast | FY 15<br>Forecast |  |  |  |
| Administration                             | \$1,052,100       | \$994,400         | \$923,300         | \$957,500         | \$997,400         |  |  |  |
| OmniRide                                   | \$15,782,800      | \$15,799,600      | \$16,215,700      | \$16,810,900      | \$17,357,000      |  |  |  |
| OmniLink                                   | \$8,167,200       | \$8,489,300       | \$8,653,800       | \$8,955,000       | \$9,234,000       |  |  |  |
| Marketing/Ridesharing                      | \$1,009,300       | \$1,044,500       | \$1,073,100       | \$1,107,700       | \$1,145,700       |  |  |  |
| Total Operating Expenses                   | \$26,011,400      | \$26,327,800      | \$26,865,900      | \$27,831,100      | \$28,734,100      |  |  |  |
| County Subsidy Percentage                  | 31.8%             | 30.2%             | 30.1%             | 28.8%             | 28.9%             |  |  |  |

2. PRTC Capital Expenditures - The PRTC capital expenditure plan is shown in *Table B*. In order to compensate for state budget cuts and continuing federal and state funding uncertainties expenditures in FY 11 have been minimized and several capital projects have been deferred. These include confining bus purchases to incremental replacement of existing retirement age buses, eliminating funding for the purchase of fleet expansion buses to accommodate ambient growth of existing OmniRide routes, delays in mid-life OmniRide bus overhauls and deferring by one year (from FY 13-14 to FY 14-15) the purchase of a high technology bus enhancement system unless PRTC is successful in its pursuit of federal stimulus discretionary funding - Transportation Investment Generating Economic Recovery (TIGER). The Western Maintenance facility programmed in FY 13-14 is also contingent on the availability of discretionary grant funding.





| Table B: PRTC Capital Expenditures                                 |                   |                   |                   |                   |                   |  |  |  |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|--|--|--|
|  | FY 11<br>Forecast | FY 12<br>Forecast | FY 13<br>Forecast | FY 14<br>Forecast | FY 15<br>Forecast |  |  |  |
| Bus Replacement/Rehab Land (State)                                 | \$562,300         | \$1,687,500       | \$2,528,400       | \$5,817,100       | \$1,874,400       |  |  |  |
| Bus Replacement/Rehab Land (PWC)                                   | \$0               | \$1,421,700       | \$2,396,800       | \$5,375,100       | \$2,204,400       |  |  |  |
| Bus Replacement Rehab/Land<br>(Federal)                            | \$2,131,200       | \$2,374,400       | \$6,165,200       | \$7,750,800       | \$827,000         |  |  |  |
| Bus Replacement/Engine<br>Rebuilds/Capital Improvements<br>(Bonds) | \$0               | \$0               | \$576,000         | \$566,400         | \$0               |  |  |  |
| Capital Carryover (Fed/State/Local)                                | \$437,400         | \$405,300         | \$0               | \$0               | \$0               |  |  |  |
| Total Capital Expenditures   | \$3,130,900       | \$5,888,900       | \$11,666,400      | \$19,509,400      | \$4,905,800       |  |  |  |
| County Subsidy Percentage  | 14.0%             | 31.0%             | 20.5%             | 27.6%             | 44.9%             |  |  |  |

• Contingency Buses (Ambient Growth on Existing OmniRide Services) - There are no purchases of additional buses to handle existing ridership growth and avert overcrowding on existing OmniRide routes programmed over the Five-Year Plan.

| Table C: OmniRide Ambient Growth   |       |       |       |       |       |  |  |  |
|------------------------------------|-------|-------|-------|-------|-------|--|--|--|
|                                    | FY 11 | FY 12 | FY 13 | FY 14 | FY 15 |  |  |  |
| Ambient growth on existing service | \$0   | \$0   | \$0   | \$0   | \$0   |  |  |  |
| # Buses                            | 0     | 0     | 0     | 0     | 0     |  |  |  |
| PWC Local Match                    | \$0   | \$0   | \$0   | \$0   | \$0   |  |  |  |
| County Subsidy Percentage          | 0.0%  | 0.0%  | 0.0%  | 0.0%  | 0.0%  |  |  |  |

• OmniRide Replacement Buses - Purchases of replacement buses over the Five-Year Plan are shown below in *Table D.* An OmniRide bus that is a conventional "transit bus" design has an average life expectancy of 12 years and is expected to cost \$496,894 each plus \$48,410 in related equipment (fare boxes, radios) in FY 11. FY 14 bus purchases will be replacing 13 Orion's purchased in 2000 and is expected to cost \$6,144,000.

| Table D: OmniRide Replacement Buses |             |             |       |             |       |  |  |  |
|-------------------------------------|-------------|-------------|-------|-------------|-------|--|--|--|
|                                     | FY 11       | FY 12       | FY 13 | FY 14       | FY 15 |  |  |  |
| Replacements                        | \$1,800,000 | \$1,685,000 | \$0   | \$6,114,000 | \$0   |  |  |  |
| # Buses                             | 3           | 3           | 0     | 13          | 0     |  |  |  |
| PWC Capital Carry Forward (From     |             |             |       |             |       |  |  |  |
| FY 09)                              | \$180,000   | \$0         | \$0   | \$0         | \$0   |  |  |  |
| PWC Local Match                     | \$0         | \$342,500   | \$0   | \$1,247,100 | \$0   |  |  |  |
| County Subsidy Percentage           | 10.0%       | 20.3%       | 0.0%  | 20.4%       | 0.0%  |  |  |  |

• OmniLink Replacement Buses - Purchases of replacement buses over the Five-Year Plan are shown in *Table D1*. An OmniLink bus has an average life expectancy of 10 years and is expected to cost \$396,179 each in FY 14 and \$408,064 each in FY 15. These buses were purchased in 2004.





| Table D1: OmniLink Replacement Buses |       |       |       |             |             |  |  |  |
|--------------------------------------|-------|-------|-------|-------------|-------------|--|--|--|
|                                      | FY 11 | FY 12 | FY 13 | FY 14       | FY 15       |  |  |  |
| Replacements                         | \$0   | \$0   | \$0   | \$3,169,400 | \$3,264,500 |  |  |  |
| # Buses                              | 0     | 0     | 0     | 8           | 8           |  |  |  |
| PWC Local Match                      | \$0   | \$0   | \$0   | \$1,461,800 | \$1,044,400 |  |  |  |
| County Subsidy Percentage            | 0.0%  | 0.0%  | 0.0%  | 46.1%       | 32.0%       |  |  |  |

**Bus Rehabilitation and Powertrain Replacements** - Expenditures for bus rehabilitation including powertrain replacements are shown below in *Table E*.

| Table E: Bus Rehabilitation and Powertrain Replacements |           |             |             |             |          |  |  |  |
|---|-----------|-------------|-------------|-------------|----------|--|--|--|
|   | FY 11     | FY 12       | FY 13       | FY 14       | FY 15    |  |  |  |
| Bus Rehabilitation                                      | \$0       | \$3,232,600 | \$4,842,900 | \$1,011,800 | \$0      |  |  |  |
| # Buses   | 0         | 11          | 16          | 5           | 0        |  |  |  |
| Powertrain Replacements/Extended<br>Warranties          | \$418,900 | \$516,500   | \$619,500   | \$448,800   | \$69,700 |  |  |  |
| # Buses   | 16        | 16          | 16          | 5           | 0        |  |  |  |
| PWC Local Match   | \$0       | \$720,400   | \$1,952,500 | \$730,300   | \$34,800 |  |  |  |
| PWC Capital Carry Forward (From                         |           |             |             |             |          |  |  |  |
| FY 09)  | \$209,400 | \$405,300   | \$0         | \$0         | \$0      |  |  |  |
| County Subsidy Percentage                               | 50.0%     | 30.0%       | 35.7%       | 50.0%       | 50.0%    |  |  |  |

• Western Maintenance Facility - A western maintenance facility is needed because the existing bus yard in Woodbridge is storing 133 buses on land that has practical storage capacity of 124 buses. The new facility would include a building with four bays, limited administrative offices, a fuel island and a bus washer. Limited maintenance would be performed at the western facility such as brake work and oil changes, however, major maintenance would continue to be performed at the PRTC Transit Center. PRTC has determined that approximately 31 buses (26 OmniRide and 5 OmniLink) would be initially stored at this facility. Funding is programmed in FY 11 for \$900,000 in Congestion Mitigation and Air Quality funding (\$0 PWC local match) for a portion of right of way acquisition costs.

Total project cost is \$16.525 million. PRTC anticipates releasing a request for proposal (RFP) in September 2010 for the procurement of consultant assistance on site selection, preliminary engineering, environmental assessment, and final design. Prefabricated buildings will also be evaluated for suitableness and should this option prove feasible it will curtail or eliminate the need for design and construction work. Debt service for \$11.9 million in construction costs is programmed in FY 13 and beyond assuming that a prefabricated facility is not chosen.

- Bus Shelters PRTC has programmed \$230,000 for five bus shelters in FY 11. A bus shelter siting plan was completed in September 2007 with a total of 27 stops having the highest boardings or near identified neighboring uses such as schools, senior centers, libraries, clinics or hospitals receiving the highest priority. This funding provides for purchasing the shelters and solar lighting (if warranted), site design and permits, site preparation (construction) including any needed sidewalks and inspections and shelter installation.
- Commuter Parking Lot and Expansion of Bus Yard PRTC has programmed \$48,000 (PWC share) in FY 11 as an allowance for estimated Virginia Resources Authority (VRA) loan debt service for property acquisition, relocation assistance, design, and construction management costs for the commuter park-ride lot near the Transit Center and the bus yard expansion construction. This amount assumes PRTC participation in the Virginia Resources Authority spring 2010 pooled debt issuance.





- High Technology Bus Enhancement System PRTC has programmed \$3,620,070 in federal and state funding and \$402,230 in PWC local match for a total of \$4,022,300 in FY 14 and FY 15 for a high technology bus enhancement system. The enhanced technology will include the acquisition of a computer aided dispatch/automated vehicle locator fixed route system, an information system providing bus arrival information to customers on a real time basis, an automated stop announcement system and an automated passenger count capability. Information would be retrieved via touch-tone phone, interactive voice response software or through data enabled cell phones, personal digital assistants and other hand held devices that can provide Internet access. Should PRTC pursuit of federal discretionary funding prove successful, the funding sought in FY 14 and FY 15 for this investment would become unnecessary.
- **3. Virginia Railway Express** The VRE FY 11 budget totals \$91.9 million: \$71.5 million in operating and \$20.4 million in capital expenditures. Copies of the VRE FY 11 budget can be obtained from the VRE's executive offices in Alexandria, Virginia.
- Cost Allocation Phase In In FY 08 the VRE Master Agreement allocation formula which governs how VRE's costs are allocated to the participating jurisdictions was changed from a formula which weighted jurisdictional ridership 90% and jurisdictional population 10% to a formula based on 100% jurisdictional ridership. This change in cost allocation was phased in over a four year period from FY 2008 to FY 2011. This is the fourth and final year of the phase in with the cost allocation formula shifting from a 97.5% ridership 2.5% population weighting in FY 10 to 100% ridership in FY 11.
- VRE Operating Budget The FY 11 VRE operating budget funds a 30 train schedule with no fare increase. VRE's operating expenses increased 2.4% from the FY 10 Adopted Budget. Among the items contributing to this increase were Washington Union Terminal access and mid-day storage costs (\$1.9 million), conversion of a non-revenue train on the Fredericksburg line to an early morning express train (\$386K), maintenance costs for storing two train sets at L'Enfant Station during mid-day (\$136K), adding a conductor as a result of increasing the passenger capacity of Manassas train 329 (\$110K) and providing full service instead of modified holiday service between Christmas and New Year's (\$50K).
- Insurance Coverage Insurance coverage for Virginia Railway Express operations is administered by the State Division of Risk Management. The State maintains an insurance trust fund that provides for the ongoing cost of insurance and maintains adequate reserves based on periodic actuarial evaluations. VRE's insurance reserves have fallen below the state recommended minimum of \$10 million due to the increasing costs of insurance premiums and modest investment returns necessitating trust fund contributions. The FY 11 budget provides a \$200,000 contribution to the insurance trust fund. Restoration of the state recommended \$10 million minimum balance is not expected until the end of FY 12.
- Fare Revenue Total fare revenue is projected to increase 4.4% or \$1.2 million from the FY 10 Adopted Budget as a result of an increase in daily ridership from 15,600 in FY 10 to 16,200 in FY 11.
- Jurisdictional Subsidy The FY 11 VRE budget decreases the total jurisdictional subsidy by \$306,659 or 1.9% from \$16.4 million to \$16.1 million. Prince William County's share of the VRE subsidy based on the October 2009 ridership survey is \$6,384,660, an increase of \$211,632 or 3.4% over the FY 10 adopted amount of \$6,173,028. The reason that Prince William County's share of the subsidy increased despite a decrease in total jurisdictional subsidy is due to increased ridership by Prince William County residents compared with other VRE member jurisdictions. For subsidy allocation purposes, the County has 40.4% of the total jurisdictional ridership and 39.7% of the total jurisdictional subsidy.
- Use of Bi-Level Railcar Reserve Use of the bi-level railcar reserve for the County's share of debt service on 50 VRE bi-level railcars purchased in April 2006 is shown in *Table F*. It is projected that the reserve will be sufficient to fund debt service through FY 11. In FY 12 debt service will be met with a combination of the reserve and fuel tax revenues with fuel tax revenues funding the debt service in FY 13 and beyond. It is important to note that the debt service on the 50 bi-level railcars is included in the net VRE subsidy amount shown in *Table G*.





| Table F: Bi-Level Railcar Reserve          |                   |                   |                   |                   |                   |  |  |  |
|--|-------------------|-------------------|-------------------|-------------------|-------------------|--|--|--|
|  | FY 11<br>Forecast | FY 12<br>Forecast | FY 13<br>Forecast | FY 14<br>Forecast | FY 15<br>Forecast |  |  |  |
| Use of VRE Railcar Debt Service<br>Reserve | \$196,332         | \$363,456         | \$0               | \$0               | \$0               |  |  |  |

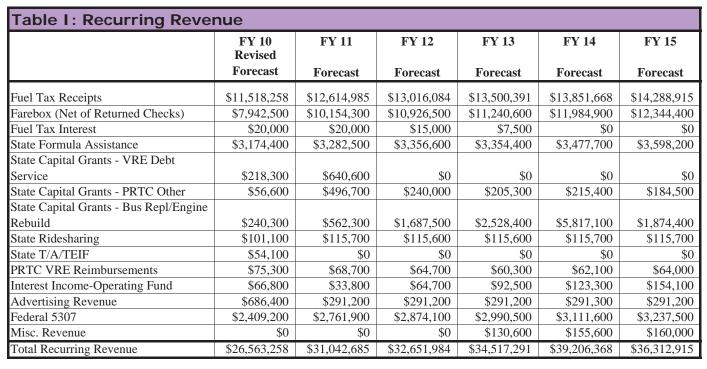
• VRE Five-Year Budget Subsidy Projection - Projected subsidy increases shown below in *Table G* are primarily the result of additional local matching funds needed for operations and the base capital program identified in VRE's Six-Year Capital Improvements Program and an increase in the number of trains operated from 30 in FY 10 to 32 in FY 12 and 34 in FY 14. These subsidy projections include a programmed 4% increase in fares and total jurisdictional subsidy in FY 12 through FY 15. Prince William subsidy amounts are calculated on VRE's 5 year budget projections and based on a subsidy allocation formula of 100% ridership in FY 11 and beyond.

| Table G: Virginia Railway Express   |                          |                    |                    |                    |                    |  |  |  |  |
|---|--------------------------|--------------------|--------------------|--------------------|--------------------|--|--|--|--|
|   | FY 11<br>Forecast        | FY 12<br>Forecast  | FY 13<br>Forecast  | FY 14<br>Forecast  | FY 15<br>Forecast  |  |  |  |  |
| Net VRE Subsidy (PWC Share)<br>Debt Service on Commuter Rail<br>Stations in PWC | \$6,384,660<br>\$875,864 | \$7,100,838<br>\$0 | \$6,014,513<br>\$0 | \$6,589,763<br>\$0 | \$5,867,672<br>\$0 |  |  |  |  |
| Total   | \$7,260,524              | \$7,100,838        | \$6,014,513        | \$6,589,763        | \$5,867,672        |  |  |  |  |

**B. PRTC Revenues** - PRTC revenues are made up of two parts: recurring and one-time revenues. Recurring revenues are revenues which are predictable and can be counted on with a high degree of certainty over the Five-Year Plan. The largest recurring revenue is the motor fuel tax. During the 2009 session of the Virginia General Assembly the 2% motor fuels retail sales tax collected at the pump was repealed and a 2.1% tax on the price of motor fuels sold by distributors to retailers in Prince William County was imposed. This change was effective January 1, 2010. The 2.1% tax is collected from the distributors of motor fuels and is expected to be revenue neutral. Historical amounts collected in Prince William County from the motor fuels tax are shown below in *Table H*.

| Table H: PRTC Tax Revenue |              |              |              |              |   |  |  |  |
|---------------------------|--------------|--------------|--------------|--------------|---|--|--|--|
|                           | FY 06        | FY 07        | FY 08        | FY 09        | FY 10 Revised<br>Estimate                   |  |  |  |
| Percentage                | 2%           | 2%           | 2%           | 2%           | 2% until<br>12/31/09 and<br>2.1% thereafter |  |  |  |
| Fuel Tax                  | \$10,989,275 | \$11,794,533 | \$13,551,389 | \$11,390,005 | \$11,518,258                                |  |  |  |





1. Recurring Revenue - Total recurring revenues in the Five-Year Plan are shown below in *Table I*:

Increases in recurring revenue from the FY 10 - FY 14 Five-Year Plan to the FY 11 - FY 15 Five-Year Plan totaled approximately \$42.5 million.

- Fuel tax (\$18.7 million increase) due to higher fuel price projections and modest growth in the number of gallons sold within Prince William County.
- Fare box (\$11.9 million increase) due to a 10.5% increase in OmniRide fares, a 10.4% increase in MetroDirect fares and a 9.1% increase in OmniLink fares proposed in FY 11. The fare increase assumes that the American Resource and Recovery Act increase in commuter benefits from \$120 to \$230 per month ceases in January 2011. In the event Congress extends the commuter benefit, then OmniRide fares would increase by 15.8%. Only OmniRide fares would increase under this scenario since the incidence of riders receiving the commuter benefits is much higher on OmniRide than on PRTC's other services. Fare increases are also programmed in FY 12 and FY 14 in accordance with PRTC's adopted fare policy.
- State Formula Assistance and State Capital Grants (\$10.2 million increase) due to increases in the state capital grant match ratio from 17% to 23% in FY 10 through FY 14 to 50% of the non-federal share in FY 11 through FY 15.
- Federal 5307 Funding (\$2.3 million increase) due to higher transportation funding appropriated by Congress.
- 2. One-Time Revenue Total one-time revenues in the Five-Year Plan are shown below in Table J:

| Table J: One-Time Revenue |                              |                   |                   |                   |                   |                   |  |  |  |
|---------------------------|------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--|--|--|
|                           | FY 10<br>Revised<br>Forecast | FY 11<br>Forecast | FY 12<br>Forecast | FY 13<br>Forecast | FY 14<br>Forecast | FY 15<br>Forecast |  |  |  |
| One-Time Revenue          | \$17,674,354                 | \$13,050,952      | \$10,632,169      | \$12,046,937      | \$10,625,815      | \$1,118,200       |  |  |  |





One-time revenues (excluding fuel tax fund balance, carryovers, use of prior year funds and capital items) in the FY 11 - FY 15 Five-Year Plan increase by \$1,343,992 compared with the FY 10 - FY 14 Five-Year Plan and include the following:

Spotsylvania Deferred VRE and PRTC Administrative Subsidy - (\$1,048,021 increase) On February 15, 2010, Spotsylvania County will become a member of VRE and PRTC. As part of an agreement to join VRE and PRTC, Spotsylvania elected to defer its VRE subsidy and PRTC administrative subsidy obligations in FY 10 by 100%, in FY 11 by 100% and FY 12 by 50%. These deferred subsidy amounts are due within 60 days of July 1, 2012 (FY 13). Prince William County share of this deferral amounts to \$991,721 for VRE and \$56,300 for PRTC is shown below in *Table K*.

| Table K: Spotsylvania Deferred VRE & PRTC Subsidy |       |       |             |       |       |  |  |  |
|---|-------|-------|-------------|-------|-------|--|--|--|
|   | FY 11 | FY 12 | FY 13       | FY 14 | FY 15 |  |  |  |
| Spotsylvania Deferred VRE & PRTC<br>Subsidy       | \$0   | \$0   | \$1,048,021 | \$0   | \$0   |  |  |  |

PRTC Debt Service Reserve Refund - (\$801,000 increase) In 1991 PRTC issued 20 year Transportation Facilities Lease Revenue bonds which were refinanced in 1997 to fund the costs of acquisition, design and construction of commuter rail stations in Prince William County. Payment of principal and interest on the bonds was secured by a pledge of the County's motor fuel tax revenues. As part of the 1991 Indentures of Trust, PRTC was obligated to fund a Debt Service Reserve Fund to guarantee payment on the principal and interest on the bonds. These bonds will mature in FY 11 and the monies in the Debt Service Reserve Fund can now be released to support current PRTC expenditures.

| Table L: PRTC Debt Service Reserve Refund |                           |     |     |     |     |  |  |  |
|---|---------------------------|-----|-----|-----|-----|--|--|--|
|   | FY 11 FY 12 FY 13 FY 14 F |     |     |     |     |  |  |  |
| PRTC Debt Service Reserve Refund          | \$801,000                 | \$0 | \$0 | \$0 | \$0 |  |  |  |





**C. PRTC Five-Year Plan** - There is sufficient funding to maintain bus and rail operations and fund the County's share of projected capital needs for bus and base capital needs for rail through FY 13. This is an improvement from the FY 10 forecast due to higher fuel tax revenues over the Five-Year Plan, the use by PRTC of one-time American Recovery and Reinvestment Act funding for local subsidy reduction, fare increases, the curtailment of contingency hours and capital deferrals. Total subsidy requirements in FY 11 for PRTC and VRE have decreased by \$2.1 million (20%) and \$214 thousand (3%) respectively compared with FY 10. Based on projected fuel tax revenue yields, the elimination of one time federal stimulus funding and the projected levels of federal and state assistance over the Five-Year Plan, however, the fuel tax fund balance will be fully depleted in FY 14. Without additional assistance from Congress and the General Assembly, out year service adjustments to balance expenditures with available revenues will be required in FY 14 although no service adjustments in the FY 11 budget or Five-Year Plan are contemplated at this time. No general fund subsidies for transit are assumed in the Five-Year Plan.

|                          | FY 11        | FY 12        | FY 13  | FY 14        | FY 15        |
|--------------------------|--------------|--------------|--|--------------|--------------|
|                          | Forecast     | Forecast     | Forecast   | Forecast     | Forecast     |
| Bus and Admin Operations | \$26,011,400 | \$26,327,800 | \$26,865,900                                       | \$27,831,100 | \$28,734,100 |
| Virginia Railway Express | \$7,901,124  | \$7,100,838  | \$6,014,513  | \$6,589,763  | \$5,867,672  |
| Capital Expenditures     | \$3,130,900  | \$5,888,900  | \$11,666,400                                       | \$19,509,400 | \$4,905,800  |
| Sub-Total Expenditures   | \$37,043,424 | \$39,317,538 | \$44,546,813                                       | \$53,930,263 | \$39,507,572 |
|                          |              |              |  |              |              |
| Recurring Revenues       | \$31,042,685 | \$32,651,984 | \$34,517,291                                       | \$39,206,368 | \$36,312,915 |
| One-Time Revenues        | \$13,050,952 | \$10,632,169 | \$12,046,937                                       | \$10,625,815 | \$1,118,200  |
|                          |              |              | <b><i><b>Ф</b></i></b> (1) <b>Г</b> (1) <b>ООО</b> | ¢40.022.102  | \$37,431,115 |
| Sub-Total Revenues       | \$44,093,637 | \$43,284,153 | \$46,564,228                                       | \$49,832,183 | \$37,431,113 |
| Sub-Total Revenues       | \$44.093.637 | \$43,284,153 | \$46,564,228                                       | \$49.832,183 | \$57,451,11. |





# Budget Summary - Potomac and Rappahannock Transportation Commission

| Total Annual Budget |    |              |  |  |  |  |  |
|---------------------|----|--------------|--|--|--|--|--|
| FY 2010 Adopted     |    | \$17,881,895 |  |  |  |  |  |
| FY 2011 Adopted     |    | \$15,536,824 |  |  |  |  |  |
| Dollar Change       | \$ | (2,345,071)  |  |  |  |  |  |
| Percent Change      |    | -13.11%      |  |  |  |  |  |

| <b>Number of FTE Positions</b> |      |
|--------------------------------|------|
| FY 2010 FTE Positions          | 0.00 |
| FY 2011 FTE Positions          | 0.00 |
| FTE Position Change            | 0.00 |
|                                |      |

# Desired Strategic Plan Community Outcomes

- Achieve 9.16 million passenger trips by bus, rail, and ridesharing (i.e., carpools [including slugging] and vanpools) assuming
  prevailing service levels by Prince William County residents. This is broken down as follows: bus 2.39 million; rail 1.43
  million; and ridesharing 5.34 million
- Achieve a rate of 55% of citizens satisfied with their ease of getting around Prince William County, as measured by the annual citizen satisfaction survey

# Outcome Targets/Trends

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Achieve 9.16 million passenger trips by bus, rail and<br/>ridesharing including carpools, slugging and vanpools</li> </ul>    |                        |                         |                        |                         |                         |  |
| by Prince William County residents   |                        |                         | 7.93m                  |                         | 8.54m                   |  |
| <ul><li>Citizens satisfied with their ease of getting around</li><li>Met the transportation related pollution reduction goal</li></ul> | 54.6%                  | 47.0%                   | 55.9%                  | 54.6%                   | 60%                     |  |
| specified by EPA for the region  | 100%                   | 100%                    | 100%                   | 100%                    | 100%                    |  |
| <ul> <li>Number of passenger trips (all riders) through<br/>multi-modal means</li> </ul>   | 10,742,477             | 11,373,372              | 11,311,103             | 11,630,108              | 11,967,412              |  |

# Activities/Service Level Trends Table

### 1. Local Bus Services (OmniLink)

OmniLink provides local bus service to the communities of Dale City, Dumfries (including Quantico), Manassas/Manassas Park, and Woodbridge/Lake Ridge. Buses operate on a "flexroute" system that allows for deviation of up to 34 mile away from the route.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Net Local Annual Cost</li> </ul>   | _                      | \$5,822,998             | —                      | \$5,787,832             | \$5,815,392             |
| <ul> <li>Average daily ridership (OmniLink)</li> <li>Operating expense (Federal Section 15 Standard</li> </ul> | 3,935                  | 3,964                   | 4,013                  | 4,012                   | 3,783                   |
| excludes lease, interest and finance costs)  | \$8,743,403            | \$10,070,044            | \$9,253,572            | \$9,707,427             | \$9,644,662             |
| <ul> <li>Vehicle revenue hours</li> </ul>  | 63,225                 | 63,398                  | 63,267                 | 63,575                  | 63,753                  |
| <ul> <li>Passenger trips</li> </ul>  | 1,008,626              | 986,669                 | 1,024,659              | 1,026,815               | 970,525                 |
| <ul> <li>Route deviation trips</li> </ul>  | 74,083                 | 68,060                  | 76,019                 | 75,941                  | 71,916                  |
| <ul> <li>Complaints per 10,000 passenger trips</li> </ul>  | 5.02                   | 7.00                    | 4.64                   | 7.00                    | 5.25                    |
| <ul> <li>Operating expense per vehicle revenue mile</li> </ul>   | \$10.57                | \$12.06                 | \$11.18                | \$11.67                 | \$11.57                 |
| • Operating expense per vehicle revenue hour   | \$138.29               | \$158.84                | \$146.26               | \$152.69                | \$151.28                |
| <ul> <li>Farebox recovery</li> </ul>   | 9.12%                  | 6.96%                   | 9.06%                  | 8.35%                   | 9.02%                   |
| <ul> <li>Operating expense per passenger mile</li> </ul>   | \$1.57                 | \$1.27                  | \$1.63                 | \$1.71                  | \$1.80                  |





### 1. Local Bus Services (OmniLink) - continued

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Operating expense per passenger trip</li> </ul>                   | \$8.67                 | \$10.21                 | \$9.03                 | \$9.45                  | \$9.94                  |
| <ul> <li>Passenger trips per vehicle revenue hour</li> </ul>               | 15.95                  | 15.56                   | 16.20                  | 16.15                   | 15.22                   |
| <ul> <li>Prince William County local subsidy per passenger trip</li> </ul> | \$5.60                 | \$6.04                  | \$5.82                 | \$5.73                  | \$6.27                  |
| <ul> <li>Farebox and other revenue per passenger trip</li> </ul>           | \$1.34                 | \$1.33                  | \$1.13                 | \$1.18                  | \$1.07                  |

### 2. Commuter Bus Service (OmniRide)

OmniRide provides services from eastern Prince William County and the Manassas area to points in Northern Virginia and the District of Columbia. In addition to morning and evening commuter service, limited mid-day service is also available.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> |              |              |
|---|------------------------|-------------------------|------------------------|--------------|--------------|
| <ul> <li>Total Activity Net Local Annual Cost</li> </ul>  | —                      | \$4,721,002             | —                      | \$3,271,168  | \$2,089,308  |
| <ul><li>Average daily ridership (OmniRide)</li><li>Operating expense (Federal Section 15 Standard</li></ul> | 7,190                  | 7,016                   | 8,449                  | 7,788        | 8,838        |
| excludes lease, interest, and finance costs)  | \$14,116,379           | \$16,702,456            | \$16,327,621           | \$16,226,573 | \$17,562,738 |
| <ul> <li>Vehicle revenue hours</li> </ul>   | 93,596                 | 95,021                  | 97,139                 | 95,860       | 97,834       |
| <ul> <li>Passenger trips</li> </ul>   | 1,840,716              | 1,739,960               | 2,154,585              | 1,939,326    | 2,200,611    |
| <ul> <li>Complaints per 10,000 passenger trips</li> </ul>   | 8.82                   | 9.75                    | 6.95                   | 9.75         | 8.0          |
| <ul> <li>Operating expense per vehicle revenue mile</li> </ul>  | \$6.49                 | \$7.38                  | \$7.23                 | \$7.29       | \$7.73       |
| <ul> <li>Operating expense per vehicle revenue hour</li> </ul>  | \$150.82               | \$175.78                | \$168.09               | \$169.27     | \$179.52     |
| <ul> <li>Farebox recovery</li> </ul>  | 39.93%                 | 34.57%                  | 48.34%                 | 44.28%       | 53.15%       |
| <ul> <li>Operating expense per passenger mile</li> </ul>  | \$0.32                 | \$0.42                  | \$0.33                 | \$0.35       | \$0.35       |
| <ul> <li>Operating expense per passenger trip</li> </ul>  | \$7.67                 | \$9.60                  | \$7.58                 | \$8.37       | \$7.98       |
| <ul> <li>Passenger trips per vehicle revenue hour</li> </ul>  | 19.67                  | 18.31                   | 22.18                  | 20.23        | 22.49        |
| <ul> <li>Prince William County local subsidy per passenger trip</li> </ul>                                  | \$2.02                 | \$2.76                  | \$2.23                 | \$1.68       | \$0.99       |
| • Farebox and other revenue per passenger trip  | \$3.36                 | \$3.67                  | \$3.85                 | \$3.91       | \$4.32       |

#### 3. Commuter Rail Services (Virginia Railway Express)

The Virginia Railway Express (VRE) is a transportation partnership of the Northern Virginia and Potomac and Rappahannock Transportation Commissions and the Counties of Fairfax, Prince William, Stafford, Arlington, and the Cities of Manassas, Manassas Park, Fredericksburg, and Alexandria. VRE provides commuter rail service from the Northern Virginia suburbs to Alexandria, Crystal City, and downtown Washington, D.C.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> |              | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|--------------|-------------------------|
| <ul> <li>Total Activity Net Local Annual Cost</li> </ul>                 | _                      | \$7,691,405             | _                      | \$7,474,595  | \$6,384,660             |
| <ul> <li>Operating expense (Federal Section 15 Standard</li> </ul>       |                        |                         |                        |              |                         |
| excludes lease, interest, and finance costs)                             | \$48,063,499           | \$54,502,199            | \$50,792,704           | \$49,170,481 | \$52,308,142            |
| <ul> <li>Passenger trips</li> </ul>                                      | 3,628,563              | 3,645,600               | 3,857,646              | 3,999,000    | 4,120,000               |
| <ul> <li>Trips on-time</li> </ul>  | 85.2%                  | 95%                     | 89%                    | 95%          | 92%                     |
| <ul> <li>Cost recovery ratio</li> </ul>                                  | 45%                    | 50%                     | 51%                    | 55%          | 54%                     |
| <ul> <li>Operating expense per passenger trip</li> </ul>                 | \$13.25                | \$13.78                 | \$13.17                | \$12.30      | \$12.70                 |
| <ul> <li>Passenger trips per vehicle revenue hour</li> </ul>             | 63.53                  | 65.31                   | 65.47                  | 70.02        | 69.93                   |
| <ul> <li>Local subsidy (all jurisdictions) per passenger trip</li> </ul> | \$3.69                 | \$4.74                  | \$4.50                 | \$4.10       | \$3.90                  |
| <ul> <li>Fare revenue (all jurisdictions) per passenger trip</li> </ul>  | \$5.98                 | \$5.59                  | \$6.72                 | \$6.73       | \$6.82                  |





#### 4. Ridesharing Services

With the assistance of an extensive regional database, OmniMatch matches residents with carpoolers and vanpoolers who have similar commutes and work hours. Carpoolers and vanpoolers have access to High Occupancy Vehicle lanes that allow them to cruise to work faster and at less expense than driving alone. To encourage development of new vanpools, OmniMatch also offers a start-up subsidy program.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Net Local Annual Cost</li> </ul>     | —                      | \$215,000               | —                      | \$87,600                | \$371,600               |
| <ul> <li>Carpool, vanpool, slugging trips</li> </ul>         | 4,264,572              | 5,001,143               | 4,274,213              | 4,664,967               | 4,676,276               |
| <ul> <li>Customer inquiries</li> </ul>                       | 129,964                | 117,300                 | 138,983                | 133,343                 | 172,200                 |
| <ul> <li>Average daily commuter lot spaces (I-95)</li> </ul> | 7,028                  | 7,135                   | 7,028                  | 7,028                   | 7,028                   |
| <ul> <li>Average daily lot spaces used (I-95)</li> </ul>     | 85.80%                 | 82.82%                  | 85.19%                 | 85.80%                  | 85.19%                  |
| <ul> <li>Average daily commuter lot spaces (I-66)</li> </ul> | 1,090                  | 1,057                   | 1,152                  | 1,090                   | 1,152                   |
| <ul> <li>Average daily lot spaces used (I-66)</li> </ul>     | 28.53%                 | 25.73%                  | 38.98%                 | 28.53%                  | 38.98%                  |



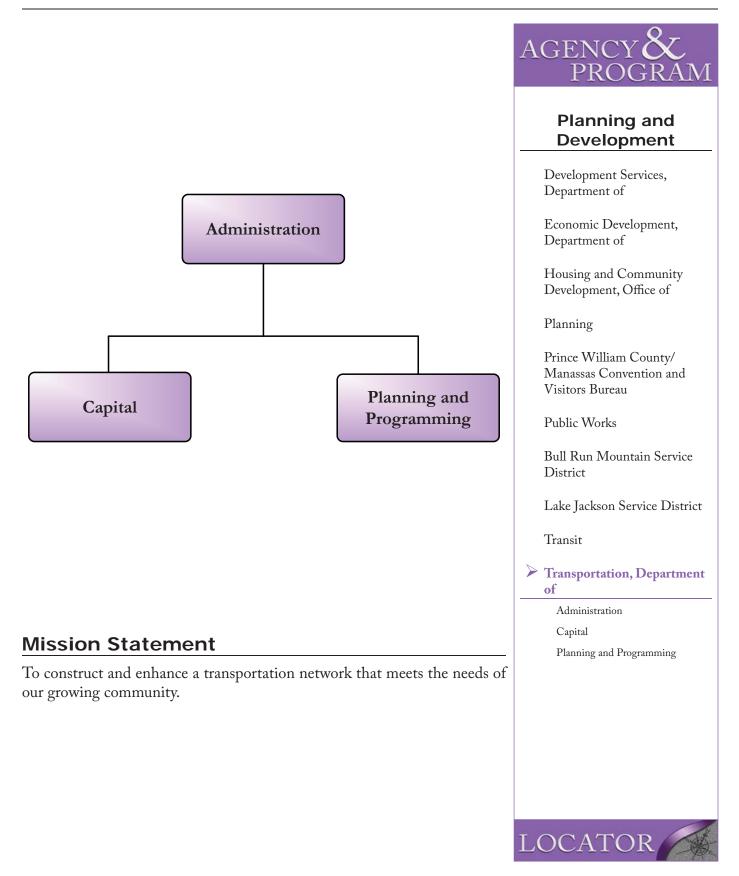








# **Department of Transportation**





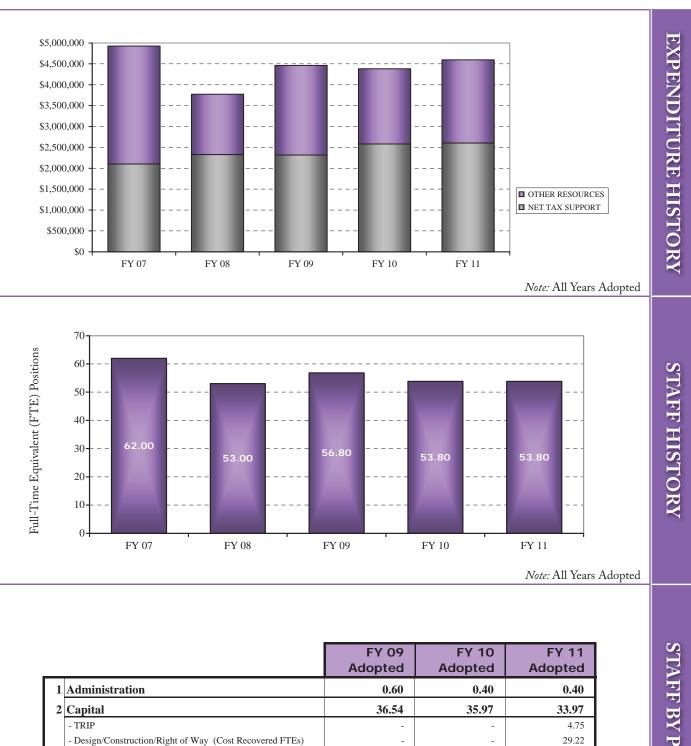
# EXPENDITURE AND REVENUE SUMMARY



|   | 1             |             |               |               | % Change  |
|---|---------------|-------------|---------------|---------------|-----------|
|   | FY 09         | FY 09       | FY 10         | FY 11         | Adopt 10/ |
| A. Expenditure by Program                       | Approp        | Actual      | Adopted       | Adopted       | Adopt 11  |
| 1 Administration                                | \$188,173     | \$181,550   | \$69,877      | \$78,926      | 12.95%    |
| 2 Capital                                       | \$1,943,849   | \$1,872,999 | \$1,971,555   | \$557,462     | -71.72%   |
| 3 Planning and Programming                      | \$3,250,573   | \$3,017,149 | \$2,338,707   | \$3,959,594   | 69.31%    |
| Total Expenditures                              | \$5,382,595   | \$5,071,698 | \$4,380,139   | \$4,595,982   | 4.93%     |
| B. Expenditure by Classification                |               |             |               |               |           |
| 1 Personal Services                             | \$3,631,123   | \$1,737,023 | \$3,531,100   | \$3,533,731   | 0.07%     |
| 2 Fringe Benefits                               | \$1,194,533   | \$556,898   | \$1,132,037   | \$1,176,630   | 3.94%     |
| 3 Contractual Services                          | \$517,852     | \$210,723   | \$197,968     | \$197,968     | 0.00%     |
| 4 Internal Services                             | \$220,821     | \$232,969   | \$181,709     | \$171,537     | -5.60%    |
| 5 Other Services                                | \$1,523,631   | \$1,357,399 | \$1,500,277   | \$1,500,277   | 0.00%     |
| 6 Capital Outlay                                | \$33,776      | (\$1,100)   | \$20,776      | \$20,776      | 0.00%     |
| 7 Leases & Rentals                              | \$66,748      | \$4,492     | \$61,374      | \$61,374      | 0.00%     |
| 8 Reserves & Contingencies                      | (\$2,779,182) | \$0         | (\$2,674,635) | (\$2,675,997) | 0.05%     |
| 9 Transfers Out                                 | \$973,295     | \$973,295   | \$429,532     | \$609,687     | 0.00%     |
| Total Expenditures                              | \$5,382,595   | \$5,071,698 | \$4,380,139   | \$4,595,982   | 4.93%     |
| C. Funding Sources                              |               |             |               |               |           |
| 1 Permits, Privilege Fees & Regulatory Licenses | \$1,402,105   | \$705,414   | \$682,428     | \$682,428     | 0.00%     |
| 2 Charges for Services                          | \$1,000       | \$0         | \$002,420     | \$002,420     | 0.0070    |
| 3 Miscellaneous Revenue                         | \$0           | \$7         | \$0<br>\$0    | \$0<br>\$0    |           |
| 4 Revenue from Other Localities                 | \$10,889      | \$167,944   | \$0           | \$0<br>\$0    |           |
| 5 Revenue from Federal Government               | \$9,712       | \$13,114    | \$0           | \$0<br>\$0    |           |
| 6 Non-Revenue Receipts                          | \$0           | \$792       | \$0           | \$0<br>\$0    |           |
| 7 Transfers In                                  | \$623,842     | \$623,842   | \$280,933     | \$280,933     | 0.00%     |
| Total Designated Funding Sources                | \$2,047,547   | \$1,511,113 | \$963,361     | \$963,361     | 0.00%     |
| Contribution To/(From) Reserves &               |               |             |               |               |           |
| Retained Earnings                               | (\$117,711)   | (\$750,038) | (\$1,118,321) | (\$1,310,934) | 17.22%    |
| Net General Tax Support                         | \$3,841,183   | \$3,434,389 | \$2,579,390   | \$2,602,620   | 0.90%     |



### **Department of Transportation** Expenditure and Staff History



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Prince William County 2011 Fiscal Plan

**3** Planning and Programming

- Traffic Safety and Regional Planning

Full-Time Equivalent (FTE) Total

- Plan Review and Inspections

- Street Lighting

17.43

53.80

19.43

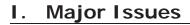
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53.80





- A. Seat Management Distribution Funding to augment agency seat management costs previously budgeted in Non-Departmental/Unclassified Administrative has been reallocated to agency budgets to account for the actual expenditures incurred by each County activity. This realignment of funds decreased the Transportation FY 11 budget by \$10,172.
- **B.** Shift to Create Traffic Safety Activity and Regional Planning Activity, Shift of Street Lighting activity - This item is a resource shift to split the Safety and Regional Planning activity into two new activities, Traffic Safety and Regional Planning. The two new activities will remain in the Planning and Programming program.

In addition, the Street Lighting activity has been shifted from the Capital Program to Planning and Programming. Shifting all of these resources has no fiscal impact.

**C. Combination of Cost Recovery Activities** -In prior years, there were three different cost recovery activities listed in the Capital program, named Right of Way Acquisition, Road Utilities Coordination and Road Design and Construction. This action combines the Road Utilities Coordination and Road Design and Construction into one activity called Road Design and Construction in the Capital Program. The expenditures associated with these activities are charged to capital projects and there is no impact on the General Fund. Shifting these resources has no fiscal impact.

# II. Budget Adjustments

# A. Compensation Adjustments

| Total Cost -               | \$40,377 |
|----------------------------|----------|
| Supporting Revenue -       | \$13,178 |
| Total PWC Cost -           | \$27,199 |
| Additional FTE Positions - | 0.00     |

1. Description - Compensation adjustments totaling \$40,377 are made to support a 7.61% Health Insurance rate increase, a 5% Retiree Health increase, a decrease in the Money Purchase Plan 401(a) rate from 0.5% of salary to 0.0%, a 1.46% Virginia Retirement System increase and a 0.49% Group Life insurance decrease.

Additional detail concerning these adjustments can be found in the Unclassified Administrative section of Non-Departmental.

# **B.** Budget Savings

# 1. Increase Indirect Cost Transferred to the General Fund

| Expenditure Savings - | \$0       |
|-----------------------|-----------|
| Budget Shift -        | \$O       |
| Supporting Revenue -  | \$180,155 |
| PWC Savings -         | \$180,155 |
| FTE Positions -       | 0.00      |

a. Category

- Addition
   Base Reduction
   Fees/Revenue Increase
   Five-Year Plan Reduction
   Resource Shifts
   State Cuts
- **b.Description** Indirect costs are expenditures charged by one part of the County Government for services rendered by another part of the County Government. These amounts are transferred to the General Fund to reimburse the General Fund for services rendered. Changes to the indirect cost allocation expense for FY 11 in the Department of Transportation are shown below.
  - Transportation The indirect cost allocation expense increase by \$180,155 from FY 10 [\$429,532] to FY 11 [\$609,687]
- **c. Service Level Impacts** There are no Service Level impacts associated with this initiative.
- **d.Five-Year Plan Impacts** There are no Five-Year Plan impacts with this initiative.





# **Budget Summary - Administration**

| Total Annual Budget |    |        |  |  |  |  |
|---------------------|----|--------|--|--|--|--|
| FY 2010 Adopted     | \$ | 69,877 |  |  |  |  |
| FY 2011 Adopted     | \$ | 78,926 |  |  |  |  |
| Dollar Change       | \$ | 9,050  |  |  |  |  |
| Percent Change      |    | 12.95% |  |  |  |  |

| Number of FTE 1       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 0.40      |
| FY 2011 FTE Positions | 0.40      |
| FTE Position Change   | 0.00      |
|                       |           |

# Desired Strategic Plan Community Outcomes

- Prioritize road bond projects in order to serve economic development needs
- Achieve 9.16 million passenger trips by bus, rail, and ridesharing (i.e., carpools [including slugging] and vanpools) assuming prevailing service levels. This is broken down as follows: bus 2.39 million; rail 1.43 million; and ridesharing 5.34 million
- Achieve a rate of 55% of citizens satisfied with their ease of getting around Prince William County, as measured by the annual citizen satisfaction survey

# Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li># of construction projects started serving<br/>economic development needs</li> </ul>                           | _                      | _                       | 2                      | _                       | 3                       |
| <ul> <li>Annual number of passenger trips by bus, rail, and<br/>ridesharing made by Prince William residents</li> </ul> | _                      | _                       | 7.93m                  | _                       | 8.54m                   |
| <ul> <li>Citizens satisfaction with ease of getting around Prince<br/>William County</li> </ul>                         | 54.6%                  | 47%                     | 55.9%                  | 54.6%                   | 60%                     |
| <ul> <li>Total reportable crashes relative to Vehicle Miles<br/>Traveled (VMT) within County</li> </ul>                 | 0.05%                  | 0.06%                   | N/A                    | 0.06%                   | 0.05%                   |
| <ul><li>Percent of citizens who telecommute</li><li>Reported pedestrian incidents</li></ul>                             | 19.2%<br>50            | 19.3%<br>50             | 21.1%<br>68            | 19.2%<br>50             | 23%<br>45               |

# Activities/Service Level Trends Table

### 1. Administration

This activity provides overall leadership and management oversight for all Department of Transportation activities. The activity reviews all major policy issues, financial transactions, Board of County Supervisors (BOCS) reports; County Executive generated tracker reports and interfaces with executive management and the citizens of Prince William County on issues within the department.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u>           |
|---|------------------------|-------------------------|------------------------|-------------------------|-----------------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$198,554              | \$92,982                | \$181,550              | \$68,877                | \$78,926                          |
| <ul> <li>Board of County Supervisors (BOCS) agenda items</li> <li>Percent of trackers responded to on time</li> <li>Percent of evaluations performed on time</li> <li>Percent of invoices paid on time</li> <li>Percent of invoices issued on time</li> </ul> | 204<br>                | 120<br>                 | 113<br>                | 160<br>                 | 100<br>85%<br>85%<br>100%<br>100% |





# **Budget Summary - Capital**

| Total Annual Budget |    |             |  |  |  |  |  |
|---------------------|----|-------------|--|--|--|--|--|
| FY 2010 Adopted     | \$ | 1,971,555   |  |  |  |  |  |
| FY 2011 Adopted     | \$ | 557,462     |  |  |  |  |  |
| Dollar Change       | \$ | (1,414,093) |  |  |  |  |  |
| Percent Change      |    | -71.72%     |  |  |  |  |  |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 35.97     |
| FY 2011 FTE Positions | 33.97     |
| FTE Position Change   | -2.00     |

# *Outcome Targets/Trends*

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Annual number of passenger trips by bus, rail, and<br/>ridesharing made by Prince William residents</li> <li>Citizens satisfaction with ease of getting around Prince</li> </ul> | _                      |                         | 7.93m                  | _                       | 8.54m                   |  |
| William County  | 54.6%                  | 47%                     | 55.9%                  | 54.6%                   | 60%                     |  |
| <ul> <li>Reported pedestrian incidents</li> <li>Total reportable crashes relative to Vehicle Miles<br/>Traveled (VMT) within County</li> </ul>  | 50<br>0.05%            | 50<br>0.06%             | 68<br>N/A              | 50<br>0.06%             | 45<br>0.05%             |  |
| Traveled (VIVII) within County  | 0.03%                  | 0.00%                   | 1N/A                   | 0.00%                   | 0.03%                   |  |

### Activities/Service Level Trends Table

### 1. Transportation and Roadway Improvement Program (TRIP)

This activity designs and manages construction of small scale improvements to County roadways. The funds are divided equally between Magisterial Districts and each Supervisor identifies roadways to be improved within the respective district. Inter-agency coordination and administration of funds are also important elements of this activity.

|   | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|---|---------------|----------------|---------------|----------------|----------------|
|   | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>  | \$365,370     | \$558,513      | \$374,160     | \$558,101      | \$557,462      |
| <ul><li>Total Active Improvement projects</li><li>Improvement project designs completed</li></ul> | 14            | 15             | 10            | 15             | 9              |
|   | 13            | 6              | 6             | 10             | 10             |

### 2. Right of Way Acquisition

This activity acquires property for all county road projects and provides assistance and support for other County land acquisitions as requested. Costs in this activity are fully recovered from projects. The budgeted expenditure amount recovered from projects in the FY 11 budget is \$336,305 and supports 4.20 FTEs. These costs do not include the cost of land and property acquisitions only the administration of the process.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost<br/>(Cost is charged to Capital Projects)</li> </ul> | \$O           | \$0            | \$O           | \$O            | \$O            |
| <ul><li>Settlement to Appraisal Value</li><li>Parcels acquired</li></ul>                 | 123%          | 118%           | 127%          | 118%           | 120%           |
|  | 50            | 75             | 84            | 60             | 60             |

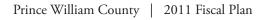




#### 3. Road Design and Construction

This activity provides project management for all roadway projects and County/State agreement projects funded by the State. The service includes oversight of each project from its inception to its acceptance as a completed roadway into the Virginia Department of Transportation System. Costs in this activity are fully recovered from projects. The budgeted expenditure amount recovered from projects in the FY 11 budget is \$2,263,497 and supports 25.02 FTEs.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost<br/>(Cost is charged to Capital Projects)</li> </ul>  | \$0                    | \$O                     | \$0                    | \$O                     | \$O                     |
| <ul> <li>Projects finished within 60 days of original contract completion date</li> </ul> | 75%                    | 100%                    | 100%                   | 100%                    | 100%                    |
| <ul> <li>Percent of projects within 20% of original contract amount</li> </ul>            |                        |                         | 100%                   | _                       | 100%                    |
| <ul> <li>Contracts and task orders let</li> </ul>   | 18                     | 15                      | 10                     | 17                      | 8                       |
| <ul> <li>Average contract amount managed per FTE</li> </ul>                               | \$5.3m                 | \$5 m                   | \$6m                   | \$5m                    | \$5m                    |







# Budget Summary - Planning and Programming

| Total Annual Budget |    |           |  |  |  |  |  |
|---------------------|----|-----------|--|--|--|--|--|
| FY 2010 Adopted     | \$ | 2,338,707 |  |  |  |  |  |
| FY 2011 Adopted     | \$ | 3,959,594 |  |  |  |  |  |
| Dollar Change       | \$ | 1,620,887 |  |  |  |  |  |
| Percent Change      |    | 69.31%    |  |  |  |  |  |

| Number of FTE I       | Positions |
|-----------------------|-----------|
| FY 2010 FTE Positions | 17.43     |
| FY 2011 FTE Positions | 19.43     |
| FTE Position Change   | 2.00      |
|                       |           |

# Outcome Targets/Trends

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |  |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|--|
| <ul> <li>Annual number of passenger trips by bus, rail, and<br/>ridesharing made by Prince William residents</li> <li>Citizens satisfaction with ease of getting around Prince</li> </ul> | _                      | _                       | 7.93m                  | _                       | 8.54m                   |  |
| William County  | 54.6%                  | 47%                     | 55.9%                  | 54.6%                   | 60%                     |  |
| <ul> <li>Reported pedestrian incidents</li> </ul>   | 50                     | 50                      | 68                     | 50                      | 45                      |  |
| <ul> <li>Total reportable crashes relative to Vehicle Miles<br/>Traveled (VMT) within County</li> </ul>   | 0.05%                  | 0.06%                   | N/A                    | 0.06%                   | 0.05%                   |  |
| <ul> <li>Meet the transportation-related pollution reduction goal<br/>specified by the EPA for the Region</li> <li>Citizene estimated with the Country's efforts with Planning</li> </ul> | 100%                   | 100%                    | 100%                   | 100%                    | 100%                    |  |
| <ul> <li>Citizens satisfied with the County's efforts with Planning<br/>and Land Use</li> </ul>   | 56.4%                  | 47%                     | 66.5%                  | 68%                     | 70%                     |  |

# Activities/Service Level Trends Table

#### 1. Plan Review

This activity provides Transportation Planning, Site Review, and Geographic Information System/Plan Review for Prince William County. These services include development of and updates to the transportation element of the Comprehensive Plan and to section 600 of the Design & Construction Standard Manual. The funding for this activity is provided by development fees.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$882,064     | \$1,062,170    | \$1,015,673   | \$971,858      | \$1,068,095    |
| <ul><li>Plans reviewed within established deadline</li><li>Comprehensive Plan amendments, rezoning and special</li></ul> | 98%           | 90%            | 98%           | 98%            | 100%           |
| use permit applications and studies reviewed on time   | 98%           | 98%            | 100%          | 100%           | 100%           |
| Plans reviewed per FTE   | 138           | 247            | 161           | 130            | 130            |





#### 2. Inspections

This activity provides Transportation Inspection and Material Testing for Prince William County. These services include enforcement of the transportation element of the Comprehensive Plan and section 600 of the Design & Construction Standards Manual, as well as compliance with the comprehensive agreement with VDOT for Road Inspection. The funding for this activity is provided by development fees.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$923,952     | \$1,082,484    | \$1,093,415   | \$1,109,824    | \$1,206,200    |
| <ul><li>Construction inspections performed</li><li>Inspections performed per FTE</li></ul> | 21,644        | 18,000         | 19,601        | 20,000         | 16,500         |
|  | 2,405         | 2,000          | 2,339         | 2,200          | 1,800          |

#### 3. Traffic Safety

This activity provides Traffic Safety Planning and Site Review for Prince William County.

|   | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|---|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>                    | \$249,049              | \$131,163               | \$223,416              | \$128,513               | \$131,249               |
| <ul> <li>Traffic safety requests received and reviewed</li> </ul> | 194                    | 200                     | 252                    | 200                     | 200                     |

### 4. Street Lighting

This activity provides street lighting throughout the County. This service includes the coordination of streetlight installation and maintenance with citizens, members of the Board of County Supervisors (BOCS) and electric companies. It also includes developing long-range plans for the street lighting program; developing the street lighting budget; and monitoring costs and ensuring new streetlights are installed in conformance with the Design Construction Standards Manual.

|  | FY 08         | FY 09          | FY 09         | FY 10          | FY 11          |
|--|---------------|----------------|---------------|----------------|----------------|
|  | <u>Actual</u> | <u>Adopted</u> | <u>Actual</u> | <u>Adopted</u> | <u>Adopted</u> |
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$1,297,304   | \$1,401,768    | \$1,468,573   | \$1,413,454    | \$1,422,800    |
| <ul><li>County-funded street lights installed and upgraded</li><li>Street light outages reported to power companies within</li></ul> | 39            | 130            | 43            | 35             | 35             |
| <ul><li>three working days</li><li>Average cost per street light installed</li></ul>   | 98%           | 99%            | 98%           | 99%            | 99%            |
|  | \$2,644       | \$2,010        | \$5,173       | \$3,305        | \$5,431        |





# 5. Regional Planning

This activity provides representation at the Regional Planning level for Prince William County.

|  | FY 08<br><u>Actual</u> | FY 09<br><u>Adopted</u> | FY 09<br><u>Actual</u> | FY 10<br><u>Adopted</u> | FY 11<br><u>Adopted</u> |
|--|------------------------|-------------------------|------------------------|-------------------------|-------------------------|
| <ul> <li>Total Activity Annual Cost</li> </ul>   | \$249,049              | \$131,163               | \$223,416              | \$128,513               | \$131,249               |
| <ul> <li># of Transportation Planning grants received</li> <li>Transportation dollars allocated to Northern Virginia obtained by the County (only includes Regional grant allocation, not VDOT Primary and Secondary Road</li> </ul> | _                      |                         | _                      | _                       | 3                       |
| Program, which are formula driven)   | 21.5%                  | 18%                     | 22.6%                  | 22%                     | 18%                     |

